

Response to the Pre-bid Queries with Tentative Responses to Vendors

**Bid for Purchase of Printers on behalf of Various Government Departments/ Boards/ Corporations/Offices within the State of Gujarat (Tender No. HWT060917459)**

Sr. No.	Tender Reference		Query / Clarification / Suggestions from the Venders	Responses to Vendors
	Page No./Section No./ Clause No.	Tender Description		
1		Additional Request	Quoted Laser printer OEM Brand comes among Top 5 laser printer brand as per last Q2 ' 2017 shipment data as per IDC report only (Market share not less than 10% in terms of supply units)	Suggestion not accepted
2		Additional Request	We are request to concern authorities to allow new platform of printing segment where higher configuration of printer give better performance ,Higher PPM , Higher Memory , Higher Resolutions which can give better reliability , long term sustainability , better mechanism , Better printing volume to get sharp quality print result, Eco friendly technology , Auto paper jam Recovery ,Mobile supporting features which is available across all OEM's as per current market standard & new technologies invented by OEM's ,which can give more comfort, Flexibilities to all government departments to provide faster , good , improved printing environment.	As per Bid Specifications mentioned are minimum. Bidder can quote the Printer with higher specifications without any additional cost.
3	Page No.11 , Form No.T2 (Technical Specification) Sr.No. 1 A4-Size Mono Laser printer - 1	Min. 24 ppm in A4 size, 600 X 600 dpi Resolution, Minimum 450 MHZ Printer Processor Minimum 64 MB RAM, Post script/PCL support OR equivalent, Full network duplex printing, USB and inbuilt Network connectivity duty cycle: should have min.30000/month OS Compatibility : Windows, Linux (Note : Quoted Printer must be supplied along with cartridge)	1) Kindly add OS Compatibility as Windows , Linux , MAC OS 2) Suggested print speed 30 ppm would be better compare to 24 ppm as there is no difference in both 3) Resolution to keep 1200x1200 as similar to LBP 2 & market standard 4) Duty cycle should 50000/month as similar to LBP2 5) Processor should be 500 MHZ or above Note : - we are requesting here to consider only 1 category in A4 size Mono laser printer as per market standard which is 30 ppm & better resolution with memory & processor similar to Mono laser printer – 2 category	See the changes in the Corrigendum
4		Commercial Cartridge for printing total 15,000 pages for above A4 Size Mono Laser Printer – 1 ( please submit Model / Part no. of quoted		
5	Page No.11 , Form No.T2 (Technical Specification) Sr.No. 2 A4 Size Mono Laser Printer – 2	Min. 30 ppm in A4 size, 1200 X 1200 dpi resolution, Minimum 450 MHZ Printer Processor Min. 64 MB RAM, Post Script/PCL support OR equivalent, Full network duplex printing, USB and in-built Network connectivity, duty cycle: should have min.50000/month OS Compatibility : Windows, Linux (Note : Quoted Printer must be supplied along with cartridge)	1) Kindly add OS Compatibility as Windows , LINUX , MAC OS 2) Processor should be 500 or above	See the changes in the Corrigendum
6		Commercial Cartridge for printing total 15,000 pages for above A4 Size Mono Laser Printer – 2 (please submit Model / Part no. of quoted Commercial Cartridge on OEM letterhead)		

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	Page No./Section No./ Clause No.	Tender Description		
7	Page No.11 , Form No.T2 (Technical Specification) Sr.No. 3 Multifunction Laser Printer	Print – 18 ppm for A4 size, 1200 dpi effective resolution; Copy – 14 cpm for A4 size, 600*400 dpi resolution, Min. 8 MB RAM; Scan – 600*600 dpi optical resolution, color scanning should be possible, USB connectivity Minimum 400 MHZ Printer Processor OS Compatibility : Windows, Linux (Note : Quoted Printer must be supplied along with cartridge)	1) Kindly add OS Compatibility as WINDOW , LINUX , MAC OS 2) Print speed 20 ppm as per market standard , resolution 1200x1200 dpi effective for better quality result 3) Minimum 500 MHZ or higher process as per market standard 4) Many government departments ask for FAX Feature with network duplex & higher specification which make their work process faster, reliable & better printing result. 5) Memory should be 128MB Minimum for better performance 6) Mobile printing facility would be new feature	See the changes in the Corrigendum
8		Commercial Cartridge for printing total 15,000 pages for above Multifunction Laser Printer-1 (please submit Model / Part no. of quoted Commercial Cartridge on OEM letterhead)		
9	Page No.11 &12, Form No.T2 (Technical Specification) Sr.No. 4 A4 Color Laser Printer	14 ppm in color and black, Full network duplex printing, Minimum 200 MHZ Printer Processor Min. 64 MB RAM, USB and inbuilt network connectivity OS Compatibility : Windows, Linux (Note : Quoted Printer must be supplied along with cartridge)	1) Kindly add OS Compatibility as WINDOWS , MACOS , LINUX 2) Print speed minimum 18 ppm in color & black, processor should be 400 MHZ as per market standard 3) Memory should be 128 MB minimum Note : - Color laser printer require better memory & Processor for faster output & quality result of print, scan, copy	See the changes in the Corrigendum
10		Commercial Cartridge for printing total 15,000 pages for above A4 Color Laser Printer (please submit Model / Part no. of quoted Commercial Cartridge on OEM letterhead) Note : A complete unit set of Color cartridge must be quoted(C/Y/M/K)		
11	Page No.11 , Form No.T2 (Technical Specification) Sr.No.1 (A4 size Mono Laser Printer-1), Line 3	Minimum 450 MHZ printer Processor	Pls Change to 400MHZ Printer Processor Please Change to 400 Mhz, as all the OEM's Source Different Processors & will not effect the capabilities of the printer. also this is Generic Specification & Available with all the Vendors. Hence Department will get Maximum Benefit from a healthy competition as more OEM will be able to Participate.	See the changes in the Corrigendum
12	Page No.11 , Form No.T2 (Technical Specification) Sr.No.1 (A4 size Mono Laser Printer-1), Line 4	Minimum 64 MB RAM	Pls Change to Minimum 128 MB RAM Please Change to 128 MB RAM which is Generic & Available with all the Vendors. With Higher Memory , printing of bigger files will be faster & saves time lost in spooling.	See the changes in the Corrigendum
13	Page No.11 , Form No.T2 (Technical Specification) Sr.No.2 (A4 size Mono Laser Printer-2), Line 1	Min. 30 PPM for A4 Size	Pls Change to, Min. 30 PPM for A4/Letter Size As per Industry Standard Print Speed is also Depicted in letter Size. Request to change to 30 PPM A4/Letter size as the Same is available with majority of Vendors. Department will get Maximum Benefit from a healthy competition as more OEM will be able to Participate.	See the changes in the Corrigendum

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14	Page No.11 , Form No.T2 (Technical Specification) Sr.No.2 (A4 size Mono Laser Printer-2), Line 2	1200*1200 dpi Resolution	Pls Change to 1200 * 600 dpi resolution 1200 x 1200 dpi is available with Specific Vendor . Please Change to 1200x600 dpi , this is Generic Specification & Available with all the Vendors. In Mono Printer the quality of printing in both Resolution of 1200 X 1200 dpi or 1200 X 600 dpi will appear same and cannot be Diffeentiated thru naked eyes. Hence request To Change so Department will get Maximum Benefit from a healthy competition as more OEM will be able to Participate.	See the changes in the Corrigendum
15	Page No.11 , Form No.T2 (Technical Specification) Sr.No.2 (A4 size Mono Laser Printer-2), Line 3	Minimum 450 MHZ printer Processor	Pls Change to 400MHZ Printer Processor Please Change to 400 Mhz, as all the OEM's Source Different Processors & will not effect the capabilities of the printer. also this is Generic Specification & Available with all the Vendors. Hence Department will get Maximum Benefit from a healthy competition as more OEM will be able to Participate.	See the changes in the Corrigendum
16	Page No.11 , Form No.T2 (Technical Specification) Sr.No.2 (A4 size Mono Laser Printer-2), Line 4	Minimum 64 MB RAM	Pls Change to Minimum 128 MB RAM Please Change to 128 MB RAM which is Generic & Available with all the Vendors. With Higher Memory , printing of bigger files will be faster & saves time lost in spooling.	See the changes in the Corrigendum
17	Page No.11 , Form No.T2 (Technical Specification) Sr.No.3 (Multifunction Laser Printer), Line 3	Copy -14 CPM for A4 Size	Pls Change to Copy -18 CPM for A4 Size As per Industry Standard Print Speed & Copy speed are Same and the Same is available with majority of Vendors. This Is Beneficial to Customer in copying faster.	See the changes in the Corrigendum
18	Page No.11 , Form No.T2 (Technical Specification) Sr.No.3 (Multifunction Laser Printer), Line 4	600*400 dpi Resolution	Pls Change to 600 * 600 dpi resolution As per Industry Standard Resolution should be 600 * 600 dpi and the Same is available with majority of Vendors. Better Resolution will give Better output and the same is Beneficial to Customer.	As per Bid
19	Page No.11 , Form No.T2 (Technical Specification) Sr.No.3 (Multifunction Laser Printer), Line 5	Minimum 8 MB RAM	Pls Change to Minimum 128 MB RAM Please Change to 128 MB RAM which is Generic & Available with all the Vendors. With Higher Memory , printing of bigger files will be faster & saves time lost in spooling.	See the changes in the Corrigendum
20	Page No.11 , Form No.T2 (Technical Specification) Sr.No.3 (Multifunction Laser Printer), Line 9	Minimum 400 MHZ printer Processor	Pls Change to 350MHZ Printer Processor In this category 400MHz is available with Specific Vendor . Please Change to 350 Mhz, as all the OEM's Source Different Processors & they do not effect the capabilities of the printer. also this is Generic Specification & Available with all the Vendors. Hence Department will get Maximum Benefit from a healthy competition as more OEM will be able to Participate.	See the changes in the Corrigendum
21	Page No.12 , Form No.T2 (Technical Specification) Sr.No.2 (A4 Color Laser Printer), Line 1	Minimum 64 MB RAM	Pls Change to Minimum 128 MB RAM Please Change to 128 MB RAM which is Generic & Available with all the Vendors. As the Color files are heavy, With Higher Memory , printing of bigger files will be faster & saves time lost in spooling.	See the changes in the Corrigendum

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	Page No./Section No./ Clause No.	Tender Description		
22	Page No.6, Terms & Conditions, Sr.No.35.5, Operational/Warranty Period Penalty.	During warranty Period, If the Compliant is not Resolved within 72 Hours the penalty of Rs 200 per day for Printer will be Levied.	Pls Change to , During warranty Period, If the Compliant is not Resolved within 72 to 150 Hours the penalty of of Rs 200 per day for Printer will be Levied. As the Printers will be Supplied across the state , Ample Resolution time should be given as the the Penalty is very Steep.	As per Bid
23	Page No.11 , Form No.T2 (Technical Specification) Sr.No. 1 A4-Size Mono Laser printer - 1	Min. 24 ppm in A4 size, 600 X 600 dpi Resolution, Minimum 450 MHZ Printer Processor Minimum 64 MB RAM, Post script/PCL support OR equivalent, Full network duplex printing, USB and inbuilt Network connectivity duty cycle: should have min.30000/month OS Compatibility : Windows, Linux (Note : Quoted Printer must be supplied along with cartridge)	Min. 28 ppm in A4 size, 1200 X 1200 dpi Resolution, Minimum 800 MHZ Printer Processor Minimum 256 MB RAM, duty cycle: should have min.30000/month	See the changes in the Corrigendum
24		Commercial Cartridge for printing total 15,000 pages for above A4 Size Mono Laser Printer – 1 (please submit Model / Part no. of quoted Commercial Cartridge on OEM letterhead)		
25	Page No.11 , Form No.T2 (Technical Specification) Sr.No. 2 A4-Size Mono Laser printer - 2	Min. 30 ppm in A4 size, 1200 X 1200 dpi resolution, Minimum 450 MHZ Printer Processor Min. 64 MB RAM, Post Script/PCL support OR equivalent, Full network duplex printing, USB and in-built Network connectivity, duty cycle: should have min.50000/month OS Compatibility : Windows, Linux (Note : Quoted Printer must be supplied along with cartridge)	Min. 38 ppm in A4 size, Minimum 1200 MHZ Printer Processor Min. 128 MB RAM, duty cycle: should have min.80,000/month	See the changes in the Corrigendum
26		Commercial Cartridge for printing total 15,000 pages for above A4 Size Mono Laser Printer – 2 (please submit Model / Part no. of quoted Commercial Cartridge on OEM letterhead)		
27	Page No.11 , Form No.T2 (Technical Specification) Sr.No. 3 Multifunction Laser Printer	Print – 18 ppm for A4 size, 1200 dpi effective resolution; Copy – 14 cpm for A4 size, 600*400 dpi resolution, Min. 8 MB RAM; Scan – 600*600 dpi optical resolution, color scanning should be possible, USB connectivity Minimum 400 MHZ Printer Processor OS Compatibility : Windows, Linux (Note : Quoted Printer must be supplied along with cartridge)	Print – 18 ppm for A4 size, 1200 dpi effective resolution; Copy – 18 cpm for A4 size, 600*400 dpi resolution, Min. 128 MB RAM; Scan –1200 dpi optical resolution, Minimum 600 MHZ Printer Processor	See the changes in the Corrigendum
28		Commercial Cartridge for printing total 15,000 pages for above Multifunction Laser Printer-1 (please submit Model / Part no. of quoted Commercial Cartridge on OEM letterhead)		

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29	Page No.11 & 12, Form No.T2 (Technical Specification) Sr.No. 4 A4 Color Laser Printer	14 ppm in color and black, Full network duplex printing, Minimum 200 MHz Printer Processor Min. 64 MB RAM, USB and inbuilt network connectivity OS Compatibility : Windows, Linux (Note : Quoted Printer must be supplied along with cartridge)	21 ppm in color and black, Full network duplex printing, Minimum 800 MHz Printer Processor Min. 128 MB RAM, USB 2.0 and inbuilt network connectivity	See the changes in the Corrigendum
30		Commercial Cartridge for printing total 15,000 pages for above A4 Color Laser Printer (please submit Model / Part no. of quoted Commercial Cartridge on OEM letterhead) Note : A complete unit set of Color cartridge must be quoted(C/Y/M/K)	Commercial Cartridge for printing total 40,000 pages for above A4 Color	As per Bid
31	Page No.11	A 4 Mono Laser Printer :- 1500 Qty Point 1 :- Processor CPU Speed :- 450 MHZ	Change Request :- We request you to change this to 300 to 400 MHZ or System Processor Utilization should be there. We are requesting you to change the Processor speed so that we are able to participate in the tender	See the changes in the Corrigendum
32	Page No.11	Point 2 :- Duty Cycle 30000/ Month	Change Request :- Canon always mentioned actual load that printer can take where as some OEM mentioned that up to maximum load that be taken in duty cycle hence the definition of duty cycle is different from OEM to OEM. Hence we request you to reduce the duty cycle to 10000 to 15000 range so we are able to participate in the tender	See the changes in the Corrigendum
33	Page No.11	A 4 Mono Laser Printer :- 100 Qty Point 1 :- Processor CPU Speed :- 450 MHZ	Change Request :- We request you to change this to 300 to 400 MHZ or System Processor Utilization should be there. We are requesting you to change the Processor speed so that we are able to participate in the tender	See the changes in the Corrigendum
34		A 4 Mono MFP Laser Printer :- 250 Qty Point 1 :- Processor CPU Speed :- 400 MHZ	Change Request :- We request you to change this to 300 to 400 MHZ or System Processor Utilization should be there. We are requesting you to change the Processor speed so that we are able to participate in the tender	See the changes in the Corrigendum
35	Page No.11 , Form No.T2 (Technical Specification) Sr.No. 1 A4-Size Mono Laser printer - 1	Min. 24 ppm in A4 size, 600 X 600 dpi Resolution, Minimum 450 MHZ Printer Processor Minimum 64 MB RAM, Post script/PCL support OR equivalent, Full network duplex printing, USB and inbuilt Network connectivity duty cycle: should have min.30000/month OS Compatibility : Windows, Linux (Note : Quoted Printer must be supplied along with cartridge)	Please consider Mono Inkjet Category. As you had consider the same in last RC. Duplex Printing- Optional or Manual. (As per Last Rate Contract)	As per Bid
36		Commercial Cartridge for printing total 15,000 pages for above A4 Size Mono Laser Printer – 1 (please submit Model / Part no. of quoted Commercial Cartridge on OEM letterhead)	Consider the 150000 Pages.	As per Bid

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	Page No./Section No./ Clause No.	Tender Description		
37	Page No.11 , Form No.T2 (Technical Specification) Sr.No. 2 A4-Size Mono Laser printer - 2	Min. 30 ppm in A4 size, 1200 X 1200 dpi resolution, Minimum 450 MHZ Printer Processor Min. 64 MB RAM, Post Script/PCL support OR equivalent, Full network duplex printing, USB and in-built Network connectivity, duty cycle: should have min.50000/month OS Compatibility : Windows, Linux (Note : Quoted Printer must be supplied along with cartridge)	Please consider Mono Inkjet Category. As you had consider the same in last RC. Duplex Printing- Optional or Manual.( As per Last Rate Contract) Duty Cycle- Min 50000/Month	As per Bid
38		Commercial Cartridge for printing total 15,000 pages for above A4 Size Mono Laser Printer – 2 (please submit Model / Part no. of quoted Commercial Cartridge on OEM letterhead)	Consider the 150000 Pages.	As per Bid
39	Page No.11 , Form No.T2 (Technical Specification) Sr.No. 3 Multifunction Laser Printer	Print – 18 ppm for A4 size, 1200 dpi effective resolution; Copy – 14 cpm for A4 size, 600*400 dpi resolution, Min. 8 MB RAM; Scan – 600*600 dpi optical resolution, color scanning should be possible, USB connectivity Minimum 400 MHZ Printer Processor OS Compatibility : Windows, Linux (Note : Quoted Printer must be supplied along with cartridge)	Please consider Mono Inkjet Category also. As you had consider the same in last RC.	As per Bid
40		Commercial Cartridge for printing total 15,000 pages for above Multifunction Laser Printer-1 (please submit Model / Part no. of quoted Commercial Cartridge on OEM letterhead)	Consider the 150000 Pages.	As per Bid
41	Page No.11 & 12, Form No.T2 (Technical Specification) Sr.No. 4 A4 Color Laser Printer	14 ppm in color and black, Full network duplex printing, Minimum 200 MHZ Printer Processor Min. 64 MB RAM, USB and inbuilt network connectivity OS Compatibility : Windows, Linux (Note : Quoted Printer must be supplied along with cartridge)	Please consider Color Inkjet Category also. As you had consider the same in last RC. Duplex- Optional	As per Bid
42		Commercial Cartridge for printing total 15,000 pages for above A4 Color Laser Printer (please submit Model / Part no. of quoted Commercial Cartridge on OEM letterhead) Note : A complete unit set of Color cartridge must be quoted(C/Y/M/K)	Consider the 150000 Pages.	As per Bid