RFP for selection of agencies for Establishment and Running of Electronic Registration Center for 287 Sub-Registrar Offices

<u>Tender no.: SW04022017123</u>

CLARIFICATIONS OF THE QUERIES

	Bidding Document	Content of RFP		
#	Reference (Clause/page)	requiring clarification	Points of Clarification required	Clarifications by GIL/IGR
1.	1B/ page 5	Deploy require Hardware to various locations; ensure Installation & commissioning of the setup.	1. Are all these centres are existing or the new to be established?	Currently, there are 287 existing locations. However, the bidder will be responsible to establish the additional centres, if added in future.
2.	1C/ page 5	The SP shall be responsible to take back up of scanned documents on daily basis in the external hard drive at each SRO. However, the data entry done by operator, thumb impression and photo will be uploaded on the central server automatically.	 Who will be custodian of backup hard drive? What is lifecycle of backup data? Can these devices recycled once the agreed backup window is over? Is there a requirement of a server at each SRO office for the data storage or the same is to be just stored on external hard drive? How will the same be used for data retrieval? 	 Respective sub-registrar Scanned document is permanent records. It should be made available in permanent bases. No. We need permanent./ Once data is uploaded on server and confirmed by concern officer, then backup data may be recycled. Scanned document data should not be corrupted till uploaded. No server required at each SRO. The data entry will be done in centralized application hosted in GSDC. Application is to be provided by NIC.
3.	1E/ page 5	The hardware infrastructure should be upgraded every year throughout the entire contract period.	 Is this mandatory and is this applicable only for the hardware or software too? Is this to be done across all the assets, which includes Switches and Routers? Word 'upgraded' is a very open term. We request that it should be limited only to maintenance of infrastructure only. Up-gradation always has additional cost element and any required up-gradation cost beyond RFP basic requirement should be on account of IGR. 	software required at each SRO for specified activities. 2. Yes. If it is required.
4.	1H/ page 5	Install all requisite software at various locations and provide software up gradation whenever	1. Can this activity managed from central locations through scheduled	1. Application software would be centralized and the access of the same will be provided at each SRO. Only, the

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		necessary. The Department will provide the Application Software module for Registration	jobs or patch release activity is possible?2. Is this web based software? Who will give training on the application and tools to the service provider?	 software which are required to run the computer including antivirus software need to be upgraded for better performance. 2. Yes. Web based software. NIC will give the training and access too.
5.	1F/ page 5	Providing antivirus kits.		Computer provided by the vender, it is purely for office purpose only. The system will get effected by virus when any other software is used or installed in system.
6.	1L∕ page 5	Provide all the requisite licensed software (Operating system, RDBMS, etc.) to operate the systems. All software Licenses should be Genuine, Perpetual for three years or entire period of Contract. Licenses of the software should be in the name of SP but license documents should be in the custody of IGR office till the contract is expired.	in detail:-	GARVI is centralized system software and data is stored in central server. So, RDBMS is not required. Every computer should have OS. (At present, GARVI application is supported in Windows7.)
7.	1M/ page 5	Provide Electric cabling & make power arrangement		Electricity will be provided by the concerned SR office.
8.	1N/ page 5	Preparation of site/computer room as per necessary requirement	Is this referring to server room in SRO offices or only computer room?	No server room. Operation center at each SRO.
9.	1V∕ page 6	Videography of the process to be done and also the same will be store in CD/DVD for future requirements	 Who will be custodian of CD/DVD? What is lifecycle of repository of videos? Can these devices recycled once the agreed window is over? Please clarify for how long these recordings need to be stored? Kindly mention the purging policy. 	 SR officer At present, it is permanent record. After administrative discussion, lifecycle of videos will be decided.
10.	1Y/ page 6	Retrieving fingerprints and photographs to be printed in the endorsement page.	Is this expected to be done from any 3 rd party application or from NIC application?	Yes. It will be done from NIC application
11.	1Z/ page 6	In case Govt. decide to add new SR office(s) in any zone, SP shall be responsible to work at the same rate finalized for the particular zone.	1. How many days in advance Govt. will intimate the Service Provider about it?	 On the day when such kind of decision will be taken. Sufficient time will be given to set up.

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			2. How the hardware and software asset will be managed for those additional SRO?	 Will be paid as per the documents to be handled at the finalized rate.
12.	1AA/page 6	In addition to (a) to (y) above the agency will work for data entry and print out of various Patraks, Reports, Registers, Receipts, Challans shown as under. (For Public issues and Office usages)	know the count per centre wise/district wise /Zone wise.2. Please share the specimen & volume of each document.	
13.	Nil/ page 7	Future enhancement: In case any changes/additions in the registration process or online payment and/or online registration facility introduced during the contract period, the same should be required to implement by the selected bidder.	 Please clarify whether the Service Provider will be required to develop the online registration module and solution for Online Payment to be procured and managed by the Service Provider. Is there any planning to have the POS or Card swipe machine or Payment gateway integration, as this will affect the entire setup? 	provided by Govt.
14.	2.1/ page 7	The Service provider should have at least 5 years of experience in terms of document management imaging & transmission for a sufficiently large number of documents/record (DMS). Attach Certificate of Incorporation and old work order with client certificate.	We request that considering the nature of project, experience of overall citizen services delivery should also be accepted. Requesting you to Consider same and amend clause suitable .The clause may be amended as below:-	No change. As per RFP
			"The Service provider should have at least 5 years of experience in terms of delivering citizen services or in document management imaging & transmission for a sufficiently large number of documents/record (DMS). Attach Certificate of Incorporation." We also request you to accept Work Order/ Client certificate as proof of document.	
15.	2.2/ page 7	Total turnover of the firm should be at least Rs. 5 Crores during each of last three financial years. The bidder must attach Statutory Auditor's Certificate Certifying the turnover of	It is requested that rather than restricting the turnover only from scanning/ data entry etc., it should be open to other citizen services also. We request you to	No change. As per RFP

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		Rs. 5 Crores in each of last three years or cumulative of Rs. 15 Crores in last three years as on 31st March, 2016 from document management services including scanning, data entry by providing IT infrastructure & manpower. Only providing manpower services will not be considered. Bidder should have to upload the copies of the audited Balance sheet and profit and loss accounts.	consider same and may consider to amend the clause as below:- "Total turnover of the firm should be at least Rs. 50 Crores during each of last three financial years. The bidder must attach Statutory Auditor's Certificate Certifying the turnover of Rs. 5 Crores in each of last three years or cumulative of Rs. 15 Crores in last three years as on 31st March, 2016 from Across the Counter/Citizen Services Delivery/Over the counter Citizen Facilitation Services service delivery business/ Visa Facilitation Services/document management services/ scanning/ data entry/ providing IT infrastructure & manpower. Only providing manpower services will not be considered.	
16.	2.2/ page 7	Total turnover of the firm should be at least Rs. 5 Crores during each of last three financial years. The bidder must attach Statutory Auditor's Certificate Certifying the turnover of Rs. 5 Crores in each of last three years or cumulative of Rs. 15 Crores in last three years as on 31st March, 2016 from document management services including scanning, data entry by providing IT infrastructure & manpower. Only providing manpower services will not be considered. Bidder should have to upload the copies of the audited Balance sheet and profit and loss accounts.	We request that certificate from any practising Chartered Accountant may be also accepted instead of Statutory Auditor only.	
17.	2.3/ page 7	The bidder should have ISO 9001:2008 certification for "Data Entry/ Scanning / Digitization and related services".	As we understand that over all scope of work include operating and managing SROs and property registration process along with scanning & data entry, we request that requirement of valid ISO 9001:2008 certification should not be limited only to Data Entry/ Scanning /	No change. As per RFP

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			Digitization and related services as these	
			are critical activities are part of other	
			services processes . So we request you	
			accept certification of ISO 9001:2008 in	
			service processes as well.	
18.	2.4/ page 7	The bidder should have executed at least 3 Data	Considering scope of the work, we request	No change. As per RFP
		Entry/ Scanning projects during last five years	to consider the bidder's experience related	
		as on 31st March, 2016 with order value of Rs	to across the counter service delivery $/$	
		12.5 lacs in each. Copy of the work order of the same must be attached.	Citizen Facilitation Services projects	
		same must be attached.	having Data Entry/ Scanning activity as	
			part of the overall project, during last five	
			years till the date of Submission with	
			order value of Rs 12.50 lacs of each	
			project. Also the Client certificate should	
			be accepted as proof of document.	
19.	2.5/ page 7	The Service provider must have experience in	Considering scope of the work, we request	No change. As per RFP
		document handling of around 12,50,000 pages	to consider the bidder's experience related	
		per annum in each of last two years. The necessary documents must be uploaded (work	to across the counter service delivery /	
		order, Work completion certificate etc.).	Citizen Facilitation Services projects	
		order, work completion certificate etc.).	having Data Entry/ Scanning activity as	
			part of the overall project covering	
			12,50,000 pages per annum in each of last	
			two years including current year till bid	
			submission should be consider. Also the	
			Client certificate should be accepted as	
			proof of document	
20.	10.1/ page 9	The Bidder shall furnish, as part of its bid,	· · ·	GARVI related software is developed by
		documents establishing the eligibility and		NIC. So, application software is not
		conformity to the bidding documents of all goods and services, which the Bidder proposes		required.
		to supply under the contract.		
21.	10.2/ page 9	The documentary evidence of conformity of	Please clarify whether the same is	It can be given by the bidder on its letter
	r-8- ~	goods and services to the bidding documents	required from the OEM or can be given	8
		may be in the form of literature, drawing and	by the bidder on its letter head?	
		data, and shall consist of a detailed description		

#	Bidding Document Reference (Clause/page)	Content of RFP requiring clarification	Points of Clarification required	Clarifications by GIL/IGR
		of the essential technical and performance characteristics of the goods;		
22.	11 page 9	Earnest Money Deposit The bidder will have to submit Non-refundable Bid Processing Fees of Rs. 5,000/- & Earnest Money Deposit (E.M.D.) of Rs. 5,00,000/- (Rupees Ten Lacs Only) (Per Zone) (Refundable) on or before date & hours of submission of bid in a sealed cover at GIL office with the heading "Bid processing Fees & EMD	As per figure, EMD is Rs 5 lacs / zone however as per words it is <i>Rupees Ten</i> <i>Lacs.</i> Please clarify to avoid any ambiguity.	EMD is Rs 5 lacs/zone.
23.	32.1/ page 15	The contract period is initially for a period of 3 years, which is extendable for another 2 years based on the performance of the successful bidder. The performance of the bidder will be reviewed by GIL/IGR periodically.	It is requested that contract period should be initially for 5 years with further 2 years extendibility provision.	
24.	32.2/ page 15	After the term of this contract IGR may consider, granting an extension to the same agency or may terminate the contract & call for fresh Tenders.	We request that there should be provision of giving notice period of 120 days in case of any contract termination.	No Change. As per RFP
25.	2h/ page 17	"Day" means a working day.	 days are 24 2. As per transaction number Table at page 36, total working days are 265. 3. Please clarify, is it 5 days a week or 6 days a week during the implementation phase as well as during contractual period? 4. Also please confirm the Holiday schedule for these offices during contract period. 	Day means, working days according to Government Calendar.
26.	2.1.j/ page 17	"Office Completeness" means The office should be complete in all respects i.e. Hardware is supplied, installed and commissioned Requisite Software is installed Requisite Application Software is installed.	 Kindly elaborate what all software are required and what all application software are to be deployed? Is the Service Provider required to do the setup of Connectivity with DR, SRO and vice versa and central server 	 There is no software application to be developed. Only system software required for local computers for scanning and data entry to be provided by the bidder.

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		Connectivity setup is established. Requisite Manpower is deployed The entire setup as defined in scope of work has become functional & the transactions can be done on computers.	and who will manage the connectivity and downtime for the same?	 Not required to setup any connectivity with central server or SRO. Only local network hast to be setup.
27.	2.1.k/ page 18	 "Maintenance" means Identify Software related problems such as run time error viruses etc. & reload the machines with Software 	1. Please clarify this is not applicable for Application software also or only limited to the standard software installed in PC?	Yes.
28.	I(C)/ page 18	The document is placed serially on S.R.'s table, who performs the scrutiny as per rules and for market value after determining the type of article and conveys the deficit stamp duty amount to the person. If the person agrees to pay the stamp duty & registration fee, then SRO will issue Receipt/Challans for Deficit Stamp Duty and Registration Fees to the person. If the person does not agree to pay the deficit stamp duty. The document will be kept pending after receiving registration fee.	 If, in any case, Service Provider is responsible to collect the money then in which form i.e. cash/demand draft/ cheque. Who will provide the stationery for receipts, who and how the collection will be deposited in Govt.'s bank account, what will be the frequency of remittance and where does the remittance need to be done?. This clause mention if person does not agree to pay the deficit stamp duty then the document will be kept pending. This pending document will be in whose custody & what will be the duration of that custody. 	Receipt & its management 2. NA. 3. NA to SP
29.	Nil/ page 19	Schedule of steps & time required	 The table specifies 45 minutes for 20 pages Will this time increase proportionately if the no. of pages increases? 	Yes.

#	Bidding Document Reference (Clause/page)	Content of RFP requiring clarification	Points of Clarification required	Clarifications by GIL/IGR
30.	Nil/ page 22	Layout of Sub-Registrar Office & Sitting arrangement as per e-Jamin lay out.	Is this layout for the existing center? Please provide specification & dimensions of Type A and Type B centres?	The layout is for basic understanding only. No separate specification & dimensions of Type A and Type B centres is required. However, enough space will be given,
31.	Nil/ page 22	*PC shall be placed in such a manner that the monitor is visible to the client as well as the SR.	Please clarify whether two side system screens is required?	Yes. Display of the data entry operator can be viewed by both side.
32.	Nil/ page 22	In case of heavy offices another clerk for Search, Issue of Index-II & allied activities will be available. System and operator for this work should be arranged by bidder.	 Please clarify whether this requirement is over & above the requirement given as "Set-up Requirement at each SRO" matrix at page 50 of the RFP? Who will provide this another clerk? How the cost of additional system & operator shall be decided because in the absence of numbers in the RFP, cost cannot be calculated and embedded in the bid? 	As per the requirements.
33.	4.3/ page 23	The supplier shall permit IGR to inspect the Supplier's accounts and records relating to the performance of the Supplier and to have them audited.	The scope of inspection and audit should be limited to the transactions related to the scope mentioned in this RFP.	Yes.
34.	5.1/ page 23	The Supplier shall indemnify IGR against all third-party claims of infringement of patent, trademark or industrial design rights arising from use of the Goods or any part thereof in India.	We request that clause may please be rephrased as below:- "The Supplier shall indemnify IGR against all third-party claims of infringement of patent, trademark or industrial design rights arising from use of the Goods or any part thereof in India, for the goods & services provided by the supplier under this contract"	No Change. As per RFP.
35.	8.1/ page 25	Where the Supplier is required under the Contract to transport the goods to a specified place of destination within India or Gujarat defined as Project site, transport to such place of destination in India or Gujarat including	We request that Transportation requirement should be restricted only to Gujarat State. Keeping it open to entire country shall make cost estimation unfeasible.	Transportation requirement is within Gujarat only.

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		insurance, as shall be specified in the Contract, shall be arranged by the Supplier, and the related cost shall be included in the Contract Price.		
36.	10.3/ page 25	In the process of document registration the works for various pages such as receipt, valuation sheet, intimation and endorsement (attached with scanning document) are mandatory. Cost of the printing of pages like valuation report, patrak etc. as on actual will be considered for payment.	 "As on actual" mentioned in the clause would mean the price as mentioned in the Commercial Tender Format on Page 45 of the RFP? Further we understand that size of page is maximum 'Legal Size'. 	Commercial Tender Format on Page 45 of the RFP. 2. Yes. The size of page is maximum 'Legal Size'.
37.	10.5/ page 25	All work contract tax, service tax and income tax will be deducted at source as per the prevalent rules & regulations at the time of making payments to the Bidder during the billing cycles.	Please clarify why service tax is subject to deduction?	Taxes are extra as applicable at the time of invoicing.
38.	10.6/ page 25 & 10.8 / page 25	Payment will be made within a month's time from the date of receipt of bill, provided there is no dispute. & The monthly invoices along with the details of the documents handled in detail will be submitted by the agencies to the Office of the IR/Inspector General of Registration, Gandhinagar through concerned SR/IR, who will in turn release the 75% of the payment. If there is no technical problem & after verification of the invoices then remaining 25% payment will be released in next month.	Provider should be entitled to claim interest @ 1.50% per month for any delay in payment beyond 3 weeks after submission of invoice.	2. No Change. As per RFP.
39.	10.7/ page 25	The charges will be collected by Sub-Registrar.	. 0	There is no reference to the payment payable.
40.	11.2/ page 26	If any such change causes an increase or decrease in the cost of, or the time required for, the Supplier's performance of any provisions under the Contract, an equitable adjustments shall be made in the Contract Price or delivery schedule, or both, and the Contract shall accordingly be amended. Any claims by the	If the price of any such change is beyond the scope of RFP and not available in the contract, we understand that the revision in rate shall be agreed mutually between the IGR and the Service Provider?	Yes.

#	Bidding Document Reference (Clause/page)	Content of RFP requiring clarification	Points of Clarification required	Clarifications by GIL/IGR
		Supplier for adjustment under this clause must be asserted within thirty (30) days from the date of the Supplier's receipt of IGR's change order.		
41.	13/ page 27~29	Calculation for delay time in the Registration process:	 The calculation of the downtime does not highlight any line item on the Application software from NIC or the connectivity or power outage for more than time handled by UPS, please clarify. Please clarify that any delay due to downtime shall not be added as separate penalty. A maximum cap of 3% of the annual contract value should be fixed on the overall penalties. 	 The downtime due to non-availability of Application software from NIC will not be counted in the delay time in the Registration process. No. No Change. As per RFP.
42.	Nil/ page 28	 Calculation for delay time in the Registration process: It has been considered that an average document may contain up to 20 pages and a time of 45 minutes (or 2700 seconds) has been allotted to the service provider to complete the various other processes like scanning, data entry, printing, taking photograph, fingerprinting etc. It is also considered that any delay in the processing cannot be linked with the system downtime as processing is only possible when the system is up and running and only during the office hours. In case of any registered document pending for the scanning & printing or any activity related to registration process till second day morning 10:30, the system will automatically start the counting delay time. 	Total Service time for a customer is considered as : Document Processing time As per the Tender Document, the Service level agreement (SLA) is only for the document processing time (we need to process documents within 45 minutes) Hence it is assumed wait time at any point does not get measured.	Wait time at any point does not get measured
43.	14 / page 30	Termination for Default or Otherwise IGR may, without prejudice to any other remedy for breach of contract, by written	1. We request that notice period of 120 days should be pre-fixed to avoid any undue legal complexities.	No Change. As per RFP

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		notice of default sent to the Supplier, terminate the Contract in whole or part:	2. Further Service Provider should also be given right to terminate the contract by giving 120 days notice.	
44.	20/ page 32 & Page 50	Support Manpower	 A qualification criterion/ skill set are not mentioned in the RFP for the manpower to be deployed at the centres. Please confirm whether we are free to offer appropriate manpower as per our experience? Nowhere has been mentioned about the training of the manpower. Who will be providing the training and how? Are we allowed to sub-contracting of SRO manpower on 3rd party payroll. What are the minimum statutory compliances required / to be managed by the successful bidder. 	 appropriate skilled manpower. 2. Training to the operator for the application software would be provided by NIC. 3. No subcontract is allowed.
45.	5/ page 33	Hardware Installation The Supplier is responsible for all deliveries, unpacking, assemblies, wiring, installation, cabling between hardware units and connecting to power supplies. The Supplier will test all hardware operation and accomplish all adjustments necessary for successful and continuous operation of the hardware at all installation sites.	1. Will supplier get the lock & key	Scope of work is in government offices premises only.
46.	18/ Page 33	Taxes and Duties The rates quoted shall be in Indian Rupees and shall be inclusive of all taxes, (excluding service tax) and duties as applicable upto the completion of job. Any increase in the Rates will not be allowed after signing the Contract Document.	It is requested that taxes & duties component should be kept separately in the bid for bid evaluation purpose and should be paid to the Service Provider on prevailing rates because the taxes & duties are beyond the control of any bidder and ultimately it is payable to the government. Further, as GST implementation is on way, Will GST be paid additionally like Service Tax?	

#	Bidding Document Reference (Clause/page)	Content of RFP requiring clarification	Points of Clarification required	Clarifications by GIL/IGR
47.	4 / Page 33	Site Preparation and Installation The Supplier shall prepare the sites in compliance with the standard technical and environmental specification.	 Are all these centres are existing or the new to be established? Please provide detailed clarity on preparation of site. We need to know the detailed scope of civil work, furnishing work, size of the premises, renovation/complete refurbishment etc. for the purpose of cost estimation. 	 All the locations specified in RFP are currently operational. There is no civil work or any other furnishing work, size of the premises, renovation/complete refurbishment required from SP.
48.	6h/ page 34	Database Installation & Administration		This is for central server
49.	6i/page 34	Implementation of Data and Network Security		All computers are connected to GSWAN connectivity which is provided by DST, GoG. Each system will get IP No.
50.	6k/ page 34	Installation of Application Software.	Kindly elaborate which application software to be installed and whether it will be a client –server or web based software?	 GARVI system is centralized software. There are two ways of operation. 1. Garvi smart client- preliminary installation is required. 2. Garvi web- operable through browser
51.	7/ page 34	All electricity bills will be borne by the Department.	AS the 'Department' has not been defined in the RFP anywhere, we understand that in the RFP 'Department' refer to ' IGR '. Please confirm.	Yes.
52.	9/ Page 34	The agency will have to ensure power supply in such a way that the work is not hampered. He may provide requisite back-up facility to serve the purpose.	 We understand that the raw power shall be provided by the IGR. Please confirm whether bidder has to provide DG sets at each office? If yes, please clarify the DG capacity needed at each office to avoid any ambiguity as it will have direct & 	the IGR

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			substantial impact on the bid price as well as it will bring all the bidders on the same platform from cost inclusion point of view.	
53.	SECTION V:/ page 45-46	COMMERCIAL TENDER FORMAT FOR ESTABLISHING & RUNNING ERC	As per clause 18 at page 31 of the RFP, rates are to be quoted inclusive of taxes whereas as per note 3 of the commercial bid format, "Service tax extra as applicable at the time of invoicing". Please clarify. Further we request that prices should be taken without taxes for all evaluation purpose to avoid any ambiguity. If required, a separate column for services tax should be added in the commercial bid format.	All taxes are extra as applicable at the time of invoicing.
54.	10/ page 49	Biometric device (fingerprint scanner)	Is there any specific requirement for user base licenses for biometrics devices? Please confirm.	Biometric devices should be compatible with GARVI software. At present, secugen device is using with SRO. If any other biometric device exists, it has to be tested in garvi application. Because every fingerprint device is having its own SDK.
55.	Nil / Page 50	Set-up Requirement at each SRO Electric circuit (Electricity connection appliances)		Required space will be given so no need of layout and size of the office is required at this stage.
56.	Nil / Page 50	Set-up Requirement at each SRO Printer & Scanner	Please clarify whether a multifunctional printer can be provided in place of separate Printer & Scanner.	No change. As per RFP.
57.	Annexure 7/ page 55	4. In case of a conflict situation, following will be done:Incase the same bidder is L1 in more than one Zone, the contract will be awarded to bidder for the Zone with higher priority and for the rest of Zones, he will not be considered except for the	As there is independent & separate commercial bid for each zone, we request that restriction of award of only one zone should be removed as exclusion of eligible L1 bidder from other zones may cost IGR	No Change. As per RFP.

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		fact that the 2nd lowest bidder in that Zone does	additional financial burden by awarding	
		not agree to match the rates of the first L1 bidder for award of Contract.	contract to the higher priced bidder.	
58.	Nil	Not in RFP	1	No Change. As per RFP
			provide phase-wise implementation	
			timeline post signing of contract in order	
			to pre-plan the rollout activities in advance.	
59.	Nil	Not in RFP	RFP is silent on facility management,	No Change. As per RFP
			housekeeping/security guard	
			requirement. We understand that all these services shall be managed by IGR	
			only.	
			Please clarify who will be responsible for	
			asset security?	
60.	Nil	Not in RFP		No Change. As per RFP
			Please allow the subcontracting of some	
			of the activities of the contract such as	
01	1	AFFIDAVIT to be submitted in ORIGINAL on	manpower & site preparation etc.	
61.	Anenxure-8	a nonjudicial stamp Paper of Rs.100 duly	1	No. Annexure -8 to be submitted in ORIGINAL on a nonjudicial stamp Paper
		attested by a First Class Magistrate/Notary		of Rs.100 duly attested by a First Class
		Public	RPAD/Courier. Is the understanding	Magistrate/Notary Public.
			correct or there is some different	Triagistiate/ Trotary Fublic.
62.	SECTION I :	The bidder can bid for one zone or more than	requirement? For the viability of the project, we	No Change As per REP
02.	INVITATION	one zone. However, the contract will be	Request you to kindly allow the award of	
	FOR BIDS (Cl. 1,	awarded for only one zone to the L1 bidder as	at least 2 Zone in case the bidder is L1 in	
	Pg. 3)	per the formula given in the Annexure -7.	more than 1 zone.	
			However, Please also note the same clause	
			had been ammended to award of 2 Zone to	
			L1 bidder in previous similar tender.	
63.	SECTION II:	In case govt. decide to add new SR office(s) in	In this regard, please provide us the	Not possible to give at this stage.
	INSTRUCTIONS	any zone, SP shall be responsible to work at the	details of approx. no of office to be opened	
	TO BIDDERS - 1	same rate finalized for the particular zone.	during the contract period.	

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	Scope of Work (Cl. 1Z, Pg. 6)			
64.	SECTION V: COMMERCIAL TENDER FORMAT FOR ESTABLISHING & RUNNING ERC	Qty - mentioned in Price Bid Format		It is not practical to consider the volume of Dec'16, Jan'17, Feb'17. Also, the given data is only for evaluation purposes.
65.	SECTION V: COMMERCIAL TENDER FORMAT FOR ESTABLISHING & RUNNING ERC	Qty - mentioned in Price Bid Format	We understand that as the volume of work has been reduced, accordingly Resources & Manpower can be reduced in future. Kindly confirm.	No Change. As per RFP.
66.	SECTION V: COMMERCIAL TENDER FORMAT FOR ESTABLISHING & RUNNING ERC	Qty - mentioned in Price Bid Format	Further, we understand that as there will be further reduction in volume of work in future due to demonetization. Therefore, deployment of Resources & Manpower can be reduced accordingly. Kindly confirm	
67.	SECTION V: COMMERCIAL TENDER FORMAT FOR	The Zone wise overall L1 bidder has to match the item wise L1 rate of the particular zone. In case of the item wise L1 rate is unreasonably high in any zone may need to be matched with the item wise lowest rate amongst all zones	As you have asked for overall L1 prices matching for all zones, even though every zone has different infrastructure & Manpower requirements. So, it becomes illogical to Match L1 price among all	No Change. As per RFP.

& RUNNING ERC Also in such case lowest prices of all the Zones will become same and so, there is no need for asking different price bid for various Also in such case lowest prices of all the Zones. 68. We request to keep Seperate L1 Prices for each zone. As above. 69. The software Provided by the Agency also have to be upgraded yearly. As above. 70. The setup of site for operation provided by the agency. include any kind of construction process. No. 71. The manpower deployed on the site will have to follow some kind of dress code or have to wear some kind of uniform. No 72. If the deployed manpower have to wear uniform then it is arranged by the agency or by the GIL. NA.	#	Bidding Document Reference (Clause/page)	Content of RFP requiring clarification	Points of Clarification required	Clarifications by GIL/IGR
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#	Bidding Document Reference (Clause/page)	Content of RFP requiring clarification	Points of Clarification required	Clarifications by GIL/IGR
		cumulative of Rs. 15 Crores in last three years as on 31st March, 2016 from document management services including scanning, data entry by providing IT infrastructure & manpower. Only providing manpower services will not be considered. Bidder should have to upload the copies of the audited Balance sheet and profit and loss accounts.		
76.		The bidder should have executed at least 3 Data Entry/ Scanning projects during last five years as on 31st March, 2016 with order value of Rs 12.5 lacs in each. Copy of the work order of the same must be attached.	experience in other similar field of data	Data integration is not the similar activity. No Change. As per RFP
77.		The Service provider must have experience in document handling of around 12,50,000 pages per annum in each of last two years. The necessary documents must be uploaded (work order, Work completion certificate etc.).	In document handling of around 12,50,000 pages per annum in each of last two years slab may please be minimize.	No Change. As per RFP
78.		Consortium should not be allowed. Self- declaration shall be attached.	Consortium may please be allowed.	No Change. As per RFP
79.		1) Qualification Criteria: 2) Consortium should not be allowed. Self- declaration shall be attached.	We request to allow bidding through Consortium, where lead bidder will be responsible for complete scope of work. However, the qualification of each member of the consortium can be used to meet the Eligibility criteria of the bid. Kindly confirm. We understand that in case of a single bid without any consortium, the bidder can submit the qualification of its own Authorised Service Partners to meet the Eligibility/ Prequalification criteria. Kindly confirm.	No Change. As per RFP.

80.	 The payments will be done to the agency on monthly basis. Payment will be made within a month's time from the date of receipt of bill, provided there is no dispute. The monthly invoices along with the details of the documents handled in detail will be submitted by the agencies to the Office of the IR/Inspector General of Registration, Gandhinagar through concerned SR/IR, who will in turn release the 75% of the payment. If there is no technical problem & after verification of the invoices then remaining 25% payment will be released in next month. 	We request to segregate the acceptance and payments for capital investments made by vendor, from the operational services, as mentioned below: i) Acceptance and Upfront payment of 100% of the value of capital investments (hardware, software, peripherals, and infrastructure like telephone lines, power supply, civil work, furniture etc.) made by the vendor, within 30 days of completion of delivery and installation of the equipments at the sites. ii) The acceptance and payments for Consumables, and ongoing operational services (including Manpower Resources cost, Operation cost etc.), will be on Monthly basis, as specified in RFP.	No Change. As per RFP.
81.	The rates quoted shall be in Indian Rupees and shall be inclusive of all taxes, (excluding service tax) and duties as applicable up to the completion of job. Any increase in the Rates will not be allowed after signing the Contract Document.	Any change in VAT/CST/Service tax or local levies like entry tax/octroi will be to the account of customer. Kindly confirm.	All taxes are extra as applicable at the time of invoicing.
82.	The bidders shall read & understand the requirements thoroughly & shall adhere to the schedule strictly. The supply, installation & commissioning of Hardware & software at all locations shall be completed within 30 days from the date of signing the Contract Agreement.	We request to amend the period to 90 days.	No Change. As per RFP.
83.	Penalty Clause	We request to limit the aggregate penalty to a maximum of 5% of the Total Contract value. The Customer may invoke the PBG only upon termination of the agreement due to HP's failure to rectify the material breach of the Agreement within 60 days of receipt of written notice mentioning the material breach that is required to be cured. Kindly confirm. We request for a cure period of 60 days,	No Change. As per RFP.

85.	New Clause proposed	We propose to add the below terms on Limitation of Liability: "Service Provider's liability to Bombay High Court under this Contract is limited to the value of the Contract. Service Provider will not be liable for lost revenues or profits, downtime costs, loss or damage to data or indirect, special or consequential costs or damages".	Limitation of Liability: In no event shall either party be liable for any indirect, incidental, consequential, special or punitive loss or damage including but not limited to loss of profits or revenue, loss of data, even if the party shall have been advised of the possibility thereof. In any case, the aggregate liability of the bidder, whatsoever and howsoever arising, whether under the contract, tort or other legal theory, shall not exceed the total charges received as per the Contract, as of the date such liability arose, from the Purchaser, with respect to the goods or services supplied under this Agreement, which gives rise to the liability.
84.	Termination for Default or Otherwise	We request for a cure period of 60 days, before Customer can terminate the contract. In the event of termination, the Customer shall pay Bidder for the products delivered and services rendered upto the effective date of termination.	No Change. As per RFP.
		before Customer can terminate the contract.	

86.	Client Machines	We request to please amend the clause as under for newer technology product. Latest hardware configuration system with processor of <u>3.2 GHz</u> or above , 6MB L2 cache or higher, 4 GB RAM, Hard Disk of 500 GB or above, LCD Monitor of 18.5" or above, <u>180 W</u> <u>SMPS.</u> Other components are as per the latest hardware configurations available in the market. <u>Also request you to please clarify on</u> <u>the OS.</u>	No change. As per RFP
87.	Legal size flatbed with SCSI Interface	Request you to change SCSI to USB port 2.0, USB 3.0 or allow it	No change. As per RFP
88.	SCSI Interface card, cables	Request you to change SCSI to USB port 2.0, USB 3.0 or allow it	No change. As per RFP
89.	TWAIN and ISYS Drivers	I understand that there is a typo error, dept. meant ISIS Driver, please confirm	No change. As per RFP
90.	356 level gray and binary scan support.	I understand that there is a typo error, dept. meant 256 level grey scale, please confirm	No change. As per RFP
91.	The bidder can bid for one zone or more than one zone. However, the contract will be awarded for only one zone to the L1 bidder as per the formula given in the Annexure -7.	We request to amend the clause as under so that only qualified and responsible bidders get this crucial work and tender: The bidder can bid for one zone or more than one zone. However, the contract will be awarded for only one zone to the L1 bidder as per the formula given in the Annexure -7. However the department and GIL reserves the right to award more than one zone to a well qualified and capable L1 bidder if required. Decision of the GIL and Department shall be final and without thereby incurring and liability to the affected bidder or bidders or any obligation to inform the affected bidder or bidders of the grounds for the IGR's action.	No change. As per RFP
92.	Scope of Work: In addition to provide required IT Infrastructure for registration process, the	We understand that bidder's needs to consider additional 287 desktops other than client machines mentioned in BOM for each SRO. Please confirm.	Not 287 desktops only. Desktop to all Sub registrar. The no. of sub registrars is given in RFP.

	bidder is also required to give the desktop computer system to each Sub registrar.		
93.	The hardware infrastructure should be upgraded every year throughout the entire contract period.	Please eloborate the word "upgraded". Does it means capacity enhancement ? Please confirm.	As above.
94.	Provide Electric cabling & make power arrangement	We understand that all the SROs are currently under running condition. Hence please confirm whether the bidder still needs to consider the electric cabling as it already exists. Incase if it needs to be considered only few SROs then please confirm the qty. Also since UPS is required with 8 hrs backup and hence DG set is not required. Please confirm.	All the SRO are currently under running condition and electric cabling as it already exists. However, if need be, the bidder is responsible to do that. The other requirement is given in the RFP.
95.	Videography of the process to be done and also the same will be store in CD/DVD for future requirements.	Please confirm the number of days for which recording needs to be kept. Is it for entire contract period. Please confirm.	At present, it is permanent record. Hence, at least one year back up has to be taken in CD/DVD.
96.	The service provider shall be responsible to take back up of scanned document in external hard drive on daily basis	We understand that backup shall be taken in hard drive. Please confirm whether the first original scanned copy to be saved (is it only CD or something else) so that In case of any data corruption in hard drive data can be retrived again in new hard drive.	Scanned document is permanent records. It should be made available in permanent bases. We need permanent/ Once data is uploaded on server and confirmed by concern officer , then backup data may be recycled. Scanned document data should not be corrupted till uploaded.
97.	Qualification Criteria: The bidder should have ISO 9001:2008 certification for "Data Entry/Scanning/Digitization and related services".	We understand that this clause is to ensure participation from well qualified bidders. For global MNCs like HP, ISO 9001:2008 is for overall organization wide quality management and not specific to set of services (for e.g. data entry/scanning). We request you to please accept ISO 9001:2008 issued for all services at broad level.	No change. As per RFP

98.	QUALIFICATIONCRITERIATotal turnover of the firm should be at least Rs.5 Crores during each of last three financial years.The bidder must attach Statutory Auditor'sCertificate Certifying the turnover of Rs. 5Crores in each of last three years or cumulativeof Rs. 15 Crores in last three years as on 31stMarch, 2016 from document managementservices including scanning, data entry byproviding IT infrastructure & manpower. Onlyproviding manpower services will not beconsidered. Bidder should have to upload thecopies of the audited Balance sheet and profitand loss accounts	The audited balance sheets for bigger MNC companies may not contain specific turnover for specific work. Hence request you to please consider the standard balance sheets which are considered by other govt customers across India. However we will be submitting the required work orders as specified in other pts in qualification criterion.	No Change. As per RFP
99.	Implementation of Data and Network Security	We request you to please eloborate on same.	It is expected from the bidder that the setup of the entire infrastructure at respective SR office should be done in such a way so that there would not be leakages in data and network
100	A Valuation Proper Valuation Proper Valuation Give Intimation as per Market value Rule-3(2) by SR. Print notice 3(2) by vendor (2 cooies in LaserJet)	Any delay on account of SR / incoming citizen who has come for registration document with (incomplete information)cannot be measured and hence shall not be accounted in stipulated time of 45 minutes (eg. A person may take some time to deposit the deficit stamp duty, document being sent to DV Collector which is beyond the vendor's control). Please confirm	No Change. As per RFP.
101 -	Turnover	To have healthy competition, we request you to reduce turnover limit to cumulative of Rs.9 Crores in last three years as on 31/3/2016.	No change. As per RFP
102 -	Turnover	Please request to you reduce turnover limit to cumulative of Rs.11 Crores in last three years.	No change. As per RFP

100		Turrent		Na draw was Alaw was DED
103	-	Turnover	In a view to have at least 3 bidders per	No change. As per RFP
			zone and based on past experience, we	
			here by request you to reduce cumulative	
			turn over limit by Rs. 1 or 2 crore per year	
			and keep it not more than Rs. 12 crore for	
			past 3 years.	
			In majority of the zone, if we consider last	
			L1 rate than total work value is less than	
			1 crore per year.	
104	Page 5 Point I	The department will provide application	Biometric signature is part of identity	No Change. As per RFP
		module	capturing apart from photo and finger	
			print scan in application provided by NIC.	
			Three layer of identity capturing ensure	
			safe transaction. All new e governance	
			project including one in West Bengal and	
			Chhattisgarh using Biometric signature	
			pad.	
105	Annexture 2a	Minimum Specification for computer hardware	Request you to add following specification	No change. As per RFP
			for Biometric Signature tablet	
			Pen Pressure sensitivity 1024 Level	
			Active IPS LCD Display Area 4.5"	
			Tablet Resolution 2540 Line pr inch	
			Battery free pen	
			Tether support: Yes	
			Software integration support to developer	
106	-	Turnover	Request to you reduce cumulative	No change. As per RFP
			turnover to Rs.12 Crores in last three	
			years	
107	-	We are working for IGR project in Bhavnager zone.	Due to above reason price may be higher	No Change. As per RFP.
			to 40 to 50%, IGR has consider higher	
		As per our regular MIS and data received from	budget compare to last tender?	
		respective Registrar and Sub Registrar office		
		daily documents for registration are very low in	Due to higher operational cost if the prices	
		numbers.	are increase, IGR will be ready to give	
1			order on 40 to 50% higher rate?	

		Less registration on daily and monthly basis it	Currently less documents per month so	
		is resulted higher cost in per document due to	for survival of the project pl consider	
		fix regular expenses like, manpower,	multiple zone to one company.	
		maintenance and fix asset investment.		
			Pl consider above query in pre bid	
		We assume that IGR office is ware of this	meeting.	
		situation and they may have calculate this		
		consideration in budget.		
108	General	-	Minimum Wages Act as per Indian labour	The bidder must follow the Minimum
			law	Wages Act as per Indian labour law for
				appointment of operators and other staff
				for this activities.

Format of Earnest Money Deposit in the form of Bank Guarantee

Ref:

Bank Guarantee No. Date:

To, DGM (Technical) Gujarat Informatics Limited 8th Floor, Block -1, Udyog Bhavan, Sector - 11, Gandhinagar - 382010 Gujarat, India

THE CONDITIONS of this obligation are:

- 1. The E.M.D. may be forfeited:
 - a. if a Bidder withdraws its bid during the period of bid validity
 - b. Does not accept the correction of errors made in the tender document;
 - c. In case of a successful Bidder, if the Bidder fails:
 - (i) To sign the Contract as mentioned above within the time limit stipulated by purchaser or
 - (ii) To furnish performance bank guarantee as mentioned above or
 - (iii) If the bidder is found to be involved in fraudulent practices.

We undertake to pay to the GIL/Purchaser up to the above amount upon receipt of its first written demand, without GIL/ Purchaser having to substantiate its demand, provided that in its demand GIL/ Purchaser will specify that the amount claimed by it is due to it owing to the occurrence of any of the abovementioned conditions, specifying the occurred condition or conditions.

This guarantee will remain valid up to 12 months from the last date of bid submission. The Bank undertakes not to revoke this guarantee during its currency without previous consent of the OWNER/PURCHASER and further agrees that the guarantee herein contained shall continue to be enforceable till the OWNER/PURCHASER discharges this guarantee.

The Bank shall not be released of its obligations under these presents by any exercise by the OWNER/PURCHAER of its liability with reference to the matters aforesaid or any of them or by reason or any other acts of omission or commission on the part of the OWNER/PURCHASER or any other indulgence shown by the OWNER/PURCHASER or by any other matter or things.

The Bank also agree that the OWNER/PURCHASER at its option shall be entitled to enforce this Guarantee against the Bank as a Principal Debtor, in the first instance without proceeding against the SELLER and not withstanding any security or other guarantee that the OWNER/PURCHASER may have in relation to the Seller's liabilities.

Dated at ______ on this _____ day of _____2016.

Signed and delivered by

For & on Behalf of

Name of the Bank & Branch & Its official Address

Approved Bank: All Nationalized Bank including the public sector bank or Private Sector Banks or Commercial Banks or Co-Operative & Rural Banks (operating in India having branch at Ahmedabad/ Gandhinagar) as per the G.R. no. EMD/10/2015/508/DMO dated 27.04.2016 issued by Finance Department or further instruction issued by Finance department time to time.