

Response to Pre-Bid Queries/ Suggestion

Bid for Selection of Agency for Supply, Installation, Commissioning and warranty support of various Equipments for the Implementation of Video Surveillance System at Commissionerate of Transport (COT), Gandhinagar and various RTO's working under COT RFP.NO. GIL\COT\Video Surveillance\2017-18 DATE: 10.08.2017

Sr. No.	RFP Reference/Page No./Clause No./Section No.	Item / Clause Description	RFP Clause / Specifications	Query / Clarification / Suggestions from the Venders	Responses of GIL
1	Page. No. 22	Section - 5/Technical Specification/ Item no.: 1 Indoor Dome 2MP IP Camera	Inclusion-Advance Video Analytics	Tripwire, Perimeter, object counting etc Advanced video analytics provide new uses and benefits from security video. However, today's video surveillance systems are not being watched by humans; rather, they are being monitored by VCA. So We request you to add the point	As per the RFP
2	Page. No. 22	Section - 5/Technical Specification/ Item no.: 1 Indoor Dome 2MP IP Camera	Inclusion- Audio	Audio - Should have built-in Mic built-in Mic will support audio recording along with video which will be helpful to better surveillance on indoor camera installation	As per the RFP
3	Page. No. 22	Section - 5/Technical Specification/ Item no.: 1 Indoor Dome 2MP IP Camera	Inclusion- Alarm in and Out	Alarm - 2 CH alarm in and 1CH alarm out Alarm in and out will be use full to integrate any 3rd party alarm triggers physically and linked to audio/video recording or snapshot.	As per the RFP
4	Page. No. 22	Section - 5/Technical Specification/ Item no.: 1 Indoor Dome 2MP IP Camera	Certification- CE/EN, FCC, ETL/UL certified at the time of bidding	CE/EN, FCC, UL 60950 or UL 2044 certified at the time of bidding, UL and ETL both are different standard of certification specially for cameras. UL will inspect the factory every quarter / 4 times in a year for quality management as per UL standards , but ETL certification is not included factory inspection and certification level not same like UL. So generally UL cannot be compared to ETL. Hence request you to modify the specification as mentioned	As per the RFP
5	Page. No. 22 & 23	Section - 5/Technical Specification/ Item no.: 2 Outdoor Bullet 2MP IP Camera	Inclusion - Advance Video Analytics	Tripwire, Perimeter, object counting etc. Advanced video analytics provide new uses and benefits from security video. However, today's video surveillance systems are not being watched by humans; rather, they are being monitored by VCA. So We request you to add the point	As per the RFP
6	Page. No. 22 & 23	Section - 5/Technical Specification/ Item no.: 2 Outdoor Bullet 2MP IP Camera	IR Range: IR Range: Min 30 Mtr or better	IR Range: Upto 50 Mtr or better For Outdoor Cameras , 30 Mtr IR Range is too Small since most of the area will be large , Hence request you to modify IR Range up to 50M	As per the RFP
7	Page. No. 22 & 23	Section - 5/Technical Specification/ Item no.: 2 Outdoor Bullet 2MP IP Camera	Certification- CE/EN, FCC, ETL/UL certified at the time of bidding,	CE/EN, FCC, UL 60950 or UL 2044 certified at the time of bidding, UL and ETL both are different standard of certification specially for cameras. UL will inspect the factory every quarter / 4 times in a year for quality management as per UL standards , but ETL certification is not included factory inspection and certification level not same like UL. So generally UL cannot be compared to ETL. Hence request you to modify the specification as mentioned	As per the RFP

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8	Page. No. 23	Section - 5/Technical Specification/ Item no.: 3 : 16 CH Network Video Recorder	Inclusion-Advance Video Analytics -	Tripwire, Perimeter, object counting etc Advanced video analytics provide new uses and benefits from security video. However, today's video surveillance systems are not being watched by humans; rather, they are being monitored by VCA. So We request you to add the point	As per the RFP
9	Page. No. 23	Section - 5/Technical Specification/ Item no.: 3 : 16 CH Network Video Recorder	Inclusion - VGA D-sub and HDMI, 2 nos. of USB port, Should support Network storage and Backup	VGA D-sub- 2Nos ,HDMI-2nos, 2 nos. of USB port, Should support Network storage and Backup 2 Nos of VGA ports and 2Nos of HDMI port is very useful to watch the CCTV video in multiple monitors	As per the RFP
10	Page. No. 23	Section - 5/Technical Specification/ Item no.: 4 : 64 CH Network Video Recorder	Inclusion - Advance Video Analytics	Tripwire, Perimeter, object counting etc Advanced video analytics provide new uses and benefits from security video. However, today's video surveillance systems are not being watched by humans; rather, they are being monitored by VCA. So We request you to add the point	As per the RFP
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12	Page. No. 24	Section - 5/Technical Specification/ Item no.: 5 : 128 CH Network Video Recorder	Inclusion - 128 Channels or better NVR with supports up to 8 SATA hard drives each support up to 6TB, Should be loaded with 32 TB Capacity of HDDs. Should support Raid 0,1,5	128 Channels or better NVR with supports up to 16 SATA hard drives each support up to 6TB, Should be loaded with 48 TB Capacity of HDDs. Should support Raid 0,1,5 8 SATA HDD slot is not enough to store the Data. At least we need minimum 16 SATA option needed for Record the Data. So we request you to change as mentioned	As per the RFP
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15	Page. No. 16	Section - 3/ Instructions to Bidders/ ARTICLE –34: PAYMENTS TERMS	No advance Payment will be made. 50 % payment will be made after Delivery of all hardware and related peripherals at site. The inspection will be done by GIL. 30 % payment will be made after Installation and Completion of Work & Acceptance Test Remaining 20 % payment will be made after 90 days from completion of the work and training to personnel from THE OFFICE.	Requesting you Please Change Payment Terms ,it Request you Pls Keep 90% Against Delivery and 10% After Installtion . Or keep 80% Against Delivery and rest After Gil Inpspection and installtion as you asked very Long process to get Money.	As per the RFP
16	Page. No. 16	Section - 3/ Instructions to Bidders/ARTICLE- 33 DELIVERIES AND INSTALLATION / IMPLEMENTATION	The work has to be completed within 60 Working days for the date of Work Order issued. The bidder has to take the necessary approval of THE OFFICE for Schematics Diagram (Layout) within 15 working days for cabling & laying work of Video Surveillance System and complete the working from the remaining 45 days.)	requesting you Please Allow 75 working days inplace of 60 working days	As per the RFP
17	Page. No. 22	Section - 5/Technical Specification/ Item no.: 1 Indoor Dome 2MP IP Camera	Inclusion - Auto store video in SD card when NVR not reachable and upload missing video to NVR when resumed	Auto store video in SD card when NVR not reachable and upload missing video to NVR when resumed - We are already ask for SD card should be supplied with Camera so if this function will help to have complete fail safe for the entire surveillance system	As per the RFP
18	Page. No. 22	Section - 5/Technical Specification/Item no.: 2 Outdoor Bullet 2MP IP Camera	Inclusion - Auto store video in SD card when NVR not reachable and upload missing video to NVR when resumed	Auto store video in SD card when NVR not reachable and upload missing video to NVR when resumed -We are already ask for SD card should be supplied with Camera so if this function will help to have complete fail safe for the entire surveillance system	As per the RFP
19	Page. No. 24	Section - 5/Technical Specification/Item no.: 6 PoE Layer-2, 24 port Network Switch & Item no.: 7 PoE Layer-2, 08 port Network Switch	POE switch with 2 SFP	SFP ports - 1G or 10G? Mode - Single mode or multimode?	As per the RFP
20	Page-4	Section 1/ Eligibility Criteria	The Bidder should be a company registered under Companies Act, 1956/2013 and should have been operating for the last three years as on bid issuance date.	Please clarify Partnership Firm, Incorporation and Propriety firm can participate on this bid.	See the revised RFP
21	Page-4	Section 1/ Eligibility Criteria	The Bidder should have demonstrable experience and expertise in supply, installation, commissioning of at least a single project in India having minimum 1000 IP CCTV Cameras OR Two projects having minimum 500 IP CCTV Cameras during the last 3 years as on bid submission date. Copies of Purchase Order(s) /Contract Agreement and Certificates of Successful Completion from Customer should be submitted. (Form no. E-8)	Please confirm this eligibility is for OEM or Bidder.	See the revised RFP

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22	Page- 22,23 & 24	Section 5/ Technical Specification 1 Indoor Dome 2MP IP Camera, 2 Outdoor Bullet 2MP IP Camera, 3 : 16 CH Network Video Recorder, 4 : 64 CH Network Video Recorder and 5 : 128 CH Network Video Recorder	Additional	Please add the Video Analytics features like Object counting, Tripwire etc. to the Camera and NVR specification.	As per the RFP
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31	Page. No. 4	Section 1/ Eligibility Criteria	The bidder should have a total sum of turnover of Rs. 5 Crore (Minimum) in the last three financial years. The copies of Audited Annual Accounts/Balance Sheet along with Profit & Loss Account for last three years shall be attached along with the bid. (Form no. E-1)	bidder should have a total sum of turnover of Rs. 3.5 Crore (Minimum) in the last three financial years OR Please allow sister company documents for total sum of turnover of Rs. 15 Crore (joint venture)	As per the RFP
32	Page. No. 4	Section 1/ Eligibility Criteria	The Bidder should be a company registered under Companies Act, 1956/2013 and should have been operating for the last three years as on bid issuance date.	The Bidder should be Proprietary Firm and should be in operation in India for a period of at least 5 years as on publication of RFP OR Please allow sister company (JV) documents for company registered under Companies Act, 1956/2013	See the revised RFP