

RFP for selection of companies/agencies/bodies for providing English language learning application/software to be installed in the computers of the DELL under SCOPE

Sr No	Clause No	Existing Clause	Request for changes	Clarifications by GIL/SCOPE
1	Section 1, Pre-Qualification criteria, Sr No 3,	The bidder should have at least three years of experience in development of English Language Lab Software and implemented in 100 sites.	The bidder should have at least three years of experience in development of English Language Lab Software and implemented in 35 sites.	No Change. As per RFP
2	Section 1, Pre-Qualification criteria, Sr No 6,	The bidder should have trained a minimum of 4,000 students on functional English language skills in last 5 years leading to international level certifications as per the common European Framework of Reference.	The bidder should have trained a minimum of 700 students on functional English language skills in last 5 years leading to international level certifications as per the common European Framework of Reference	No Change. As per RFP
3	Setion 1/Sr. 1/Pg 4	The bidder should be registered under the Companies Act, 1956 should have registered offices in India and should be in existence for at least the last 5 years, as on 31.03. 2017.	Bidder should be registered under the Companies Act, 1956 should have registered offices in India and should be in existence for at least the last 3 years, as on 31.03.2017. To encourage wider participation by competent Bidders we request your good self to accept Bidders with 3 years of experience which is standard practice across tenders.	No Change. As per RFP
4	Setion 1/Sr. 2/Pg 4	The bidder should have a minimum average turnover of Rs. 2 Crore per annum in each of the last three financial years as on 31.03.2016 (i.e. 2013-14 to 2015-16) in India	The Bidder should have a minimum average turnover of Rs. 2 Crore during the last 3 FYs (i.e. 2014-15, 2015-16& 2016-17) in India. As a matter of fact the average of last 3 years in place of "in each of the last 3 years" should prevail Since Bid submission date is in Aug, 2017 than the last 3 years financials should be for FY2014-15, 2015-16 & 2016-17.	The Bidder should have a minimum turnover of Rs. 2 Crore during each of last three years or cumulative turnover of Rs. 6 crores in last three years (i.e. 2014-15, 2015-16& 2016-17) in India. Provision balance sheet in case of 2016-17 will be accepted in case not audited. However, CA certificate shall be submitted.
5	General Features/ 1 a/pg 6	It should have 3 levels of learning: Basic, Intermediate & advanced	It should have 2 levels of learning: Basic & advanced There are products in the market which cater to the need as effectively within the 2 levels suggested.	No Change. As per RFP

6	General Features/ b/pg 6	1 It should enhance the communicative English skills of students: The basic module should have bilingual (English & Gujarati voice over for better understanding for the students opting for the beginner level course.	It should enhance the communicative English skills of students: The basic module should have English/ Gujarati voice over for better understanding for the students opting for the beginner level course. These needs/purpose is served as effectively with the suggested changes	No Change. As per RFP
7	General Features/ d/pg 6	1 The content should be as per CEFR & should cater to all the 6 levels of CEFR viz.A1,A2,B1,B2, C1 & C2	The content should be as per CEFR/NCF catering to their respective proficiency levels. These needs/purpose is served as effectively with the suggested changes	No Change. As per RFP
8	General Features/ k/pg 6	1 Should have a Mother Tongue Influence (MTI) removal Tool	Point is suggested for removal- Language Learning should be independent of such tools so as to facilitate a foreign language learning environment for effective learning.	Acceptable
9	-	-	Since the English language lab software is to be used to improve the English language skills of students, the quality of content / software will play a major role. We suggest the use of the selection criteria be as per *QBCS guidelines i.e. L1 to be calculated based on summation of points received in both Technical evaluation as well as Financial evaluation.	No Change. As per RFP
10	-	-	We at Net Languages SL are Publishers of Online Language Learning since 1998 and partner several prestigious Universities, Institutes of Higher Learning and Technology and Governments of Education in mandating English across the globe. Our portal is www.netlanguages.com & https://india.netlanguages.com . Along with AHEAD Surat, our partners for Language Learning in Gujarat, we wish to participate in the above-named RFP. However, we wish to raise the following points. 1. The specifications for the tender are for a networked based language lab which is now obsolete for the last 10 years and limited in its scope to effectively reach out a mass student population. 2. Since 2013 e-learning has evolved and migrated online to reach even remote areas of the learning population through instant access. Wireless technology is now enabling easy access to e-learning for all. 3. The NSDC has set up a Training Partnership Program in 2016 to be mandated across to State Education Departments, Central & State Universities, Institutes of Higher Learning etc and have set out guidelines for equity participation in their mission.	1. This RFP is as per current set up of DELL Labs in Colleges. All Labs are set-up in a LAN environment. Therefore, it is necessary that the Language software cater to this already established infrastructure. It should also run in an offline server. So that in case of no internet connectivity, student can still access the content in the LAB. 2. There are more than 400 LABS set-up in various TALUKAs of the State. Some LABs are in Remote and Boarder areas where internet connectivity is quite erratic or absent. In such situations, we need LAN based content. 3. Internet connectivity in all the system incur some cost which

			<p>4. GIC is not in compliance with the NSDC and would require issuing guidelines for language lab tenders now and in the future, if they are to remain in step with the Digital India Mission.</p> <p>5. We request you to please consider our suggestions in redrafting the RFP to meet the requirements of e-learning as mandated by the NSDC under the able stewardship of the Honourable Prime Minister, Shri Narendra Modi. As a globally reputed E-learning Publisher we would also be able to participate in the tender.</p> <p>For your kind attention, we enclose a copy of the NSDC Mission and the guidelines for a Training Partnership for Language Learning and Soft Skills by the NSDC. We have also met Mr. Rajesh Agarwal, CEO of NSDC at New Delhi recently and he has asked us to inform the pre-bid committee to adopt the NSDC guidelines in issuing tenders for language learning to ensure it is in consonance with the Digital India Mission launched by the Government of India.</p> <p>We look forward to your positive response and in associating with the GIC for spreading the use of effective communication in a global workplace for the citizens of tomorrow.</p>	<p>can be avoided in a LAN based solution.</p> <p>4. Whatever guidelines attached with the email are applied to those schemes of the training provider which have received grant from NSDC. SCOPE'S DELLS are independent units with grant from State Government.</p>
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