

Responses to Pre-bid Queries

Bid for Selection of Agency for Supply, Installation, Commissioning and warranty support of various Equipments for the Implementation of Video Surveillance System at various Police training Center, working under Office of the Additional Director General of Police (Training). RFP.NO. GIL\Police Training Center \Video Surveillance\2018-19 DATE: 11.10.2018

Sr. No.	Tender Reference		Query / Clarification / Suggestions from the Vendors	Responses to the Queries
	Page No. / Section No. / Clause No.	Tender Description		
1	22/5/Item No.1 (indoor dome camera)	Video Compression: H.264, H. 265 and Motion JPEG	MJPEG is old video Compression Codec. Latest compression codec are Better in saving storage space i.e. Video Compression H.265 +/ H.264+/ H.265/ H.264. Request to keep MJPEG as optional	Suggestion accepted. Motion JPEG support is not mandatory
2	22/5/Item No.1 (indoor dome camera)	Video Stream: Individually configurable min 03 video streams (H.264/H.265), Unicast/ Multicast	With Dual stream also you can view on PC client & Mobile client so Dual stream is enough for this type of application. So request to keep Dual stream / triple stream. there will be cost benefit also in dual stream	Request not accepted As per the RFP.
3	22/5/Item No.1 (indoor dome camera)	Certification	UL is international standard widely used all over world including all India for all govt.,central govt, smart city etc. projects. So request to keep UL & BIS. So the UL & BIS certified products will be quoted	Request not accepted As per the RFP.
4	22/5/ Item no. 2 (outdoor bullet Camera)	Video Compression: H.264, H. 265 and Motion JPEG	MJPEG is old video Compression Codec. Latest compression codec are Better in saving storage space i.e. Video Compression H.265 +/ H.264+/ H.265/ H.264. Request to keep MJPEG as optional	As per above Sr. No.1
5	22/5/ Item no. 2 (outdoor bullet Camera)	Video Stream: Individually configurable min 03 video streams (H.264/H.265), Unicast/ Multicast	With Dual stream also you can view on PC client & Mobile client so Dual stream is enough for this type of application. So request to keep Dual stream / triple stream. there will be cost benefit also in dual stream	As per above Sr. No.2
6	23/5/ Item no. 2 (outdoor bullet Camera)	Frame Rate : 1080P (1 ~ 25/30fps)	as it is for Outdoor application so suggesting to have min. 50fps @ 1080p	Request not accepted As per the RFP.
7	23/5/ Item no. 2 (outdoor bullet Camera)	Certification	UL is international standard widely used all over world including all India for all govt.,central govt, smart city etc. projects. So request to keep UL & BIS. So the UL & BIS certified products will be quoted	Request not accepted As per the RFP.
8	23/5/ Item no. 3 (128 ch. NVR)	Video Compression: H.264, H. 265 and Motion JPEG	MJPEG is old video Compression Codec. Latest compression codec are Better in saving storage space i.e. Video Compression H.265 +/ H.264+/ H.265/ H.264. Request to keep MJPEG as optional	As per above Sr. No.1
9	23/5/ Item no. 3 (128 ch. NVR)	16 Channels synchronous Playback	here 16 channels synchronous playback suggested at 1080p @ 25 fps, this will help to view playback of recording at 2 MP resoluiton & realtime	Request not accepted As per the RFP.
10	23/5/ Item no. 3 (128 ch. NVR)	Certification	UL is international standard widely used all over world including all India for all govt.,central govt, smart city etc. projects. So request to keep UL & BIS. So the UL & BIS certified products will be quoted	As per above Sr. No.3

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11	23/5/ Item no. 3 (128 ch. NVR)	Certification- CE or FCC and UL/ETL/BIS certified at the time of bidding, The OEM should have ISO 9001:2008 and ISO 14001:2004 certificate for Manufacturing	BIS has lots of load for the product certification,our NVR is under process so request you to consider equivalent certification i.e. EN which is equivalent to UL, at the time of bidding.	Request not accepted As per the RFP.
12	Additional Request	Additional Request	<p>We Secutech Automation would like to participate in this Prestigious Tender, however, there is no mention of the EMD Exemption Clause under MSME in the Tender Document.</p> <p>We are requesting for an EMD & Tender Fee Waiver as we are a Registered MSME with a Valid NSIC Certificate. As per the Public Procurement Policy for MSEs (2012), it has been notified under Section 10, Page 18 that all Registered MSMEs bidding for any Public Tender issued by State / Central / PSU's / Govt Organizations etc should be Exempt from EMD & Tender Fees.</p> <p>We kindly request you to allow this under the Provision of the Current Law as we are currently availing of this Benefit from all Government Organizations</p>	Request not accepted As per the RFP.
13	24/5/Item no.: 5 PoE Layer-2, 08 port Network Switch	8 nos. of 10/100/1000 Base - T Gigabit port Layer 2 managed POE switch with 2SFP, 120W POE budget, RJ45/ micro USB console port, SNMP v2 and v3, LACP, 4K Vlan, built-in Power supply, Rack mountable, CE, FCC. The OEM should have ISO 9001:2008 and ISO 14001:2004 certificate for Manufacturing	8 nos. of 10/100/1000 Base - T Gigabit port is not required for individual port 10/100 Base is more than sufficient for connectivity between Camera to switch & for uplink 10/100/1000 Base is fair enough.	Request not accepted As per the RFP.
14	Page no. 16 Payment Terms & Conditions No. 34	<p>ARTICLE –34: PAYMENTS TERMS</p> <p>34.1 No advance Payment will be made.</p> <p>34.2 50 % payment will be made after Delivery of all hardware and related peripherals at site. The inspection will be done by GIL.</p> <p>34.3 30 % payment will be made after Installation and Completion of Work & Acceptance Test</p> <p>34.4 Remaining 20 % payment will be made after 90 days from completion of the work and training to personnel from THE OFFICE.</p>	Request you to change the payment terms and retain 5% for 90 days, instead of 20% as you already are asking for 10% PBG	As per the RFP.
15	Page no. 16 Payment Terms & Conditions No. 34	<p>ARTICLE –34: PAYMENTS TERMS</p> <p>34.1 No advance Payment will be made.</p> <p>34.2 50 % payment will be made after Delivery of all hardware and related peripherals at site. The inspection will be done by GIL.</p> <p>34.3 30 % payment will be made after Installation and Completion of Work & Acceptance Test</p> <p>34.4 Remaining 20 % payment will be made after 90 days from completion of the work and training to personnel from THE OFFICE.</p>	<p>With reference to the said terms, we would like to mention here that scope of this tender is similar to supply of hardware items. In such tenders GIL always release 85% payment after successful delivery of the ordered goods and remaining 15 % payment release after successful installation, commissioning & functional training of the ordered goods.</p> <p>Also, we would like to mention here that as per clause 24.2 successful bidder has to submit Performance Bank Guarantee @ 10% of total order value for project duration for this tender.</p> <p>Hence, we would request you to please change payment terms as below, as per standard practice follow in all such tenders by GIL authority:</p> <p>85 % payment after successful delivery of the ordered goods.</p> <p>Remaining 15 % payment will be made after successful installation, commissioning & functional training of the ordered goods.</p>	As per above Sr. No.14