Responses to the Pre-bid Queries

RFP for Selection of Agency for Supply, Installation, Commissioning and warranty support of various Equipments for the Implementation of Video Surveillance System at Gujarat Vidhansabha Secretariat, Gandhinagar on behalf of Office of the Superintendent of Police, Gandhinagar (RFP.NO. GIL\GVS\Video Surveillance\2018-19 DATE: 10.10.2018)

Sr. No.	Tender Reference			
	Page No. / Section No. / Clause No.	Tender Description	Query / Clarification / Suggestions from the Vendors	Responses to the Queries
1	Page no. 21 Technical Specification Item no.: 1 Outdoor Bullet 2MP IP Camera	IR Range: Min 30 Mtr. or better	Min 50 Mtr. or better Most of the outdoor location need longer IR Range and almost all OEM have 50 M IR Now in their cameras, so request you to change IR to 50 Meters	Request not accepted As per the RFP.
2		WDR: True WDR >=100 db or better	True WDR >=120 db or better 120db WDR have better control on strong backlight and help to view face clearly in camera, also all the OEM now have 120db WDR in their cameras, Hence request you to modify to 120db WDR	Request not accepted As per the RFP.
3	Page no. 21 Technical Specification Item no.: 2 2 MP PTZ IP Camera	WDR: True WDR 100 db or better	True WDR >=120 db or better 120db WDR have better control on strong backlight and help to view face clearly in camera, also all the OEM now have 120db WDR in their cameras, Hence request you to modify to 120db WDR	Request not accepted As per the RFP.
4	Page no. 22 Technical Specification Item no.: 2 2 MP PTZ IP Camera	Power: PoE /PoE+(802.3 af/at) OR AC 24V/ DC12V/ 100- 230VAC	PoE /PoE+(802.3 af/at) and AC 24V/ DC12V/ 100- 230VAC Now all reputed OEM have 20X PTZ camera with POE+ option. This option is very helpful for avoid the power adapter failures, S0 we request you make POE+ Compulsory in PTZ Camera	Request not accepted As per the RFP.
5	Page no. 23 Technical Specification Item no.: 3 : 64 CH Network Video Recorder	Additional Request	64Ch view support in a single screen 64Ch in the Single screen is useful to monitoring all the cameras same time. So we request you to chance as we mentioned	As per the RFP.
6		VGA D-sub and HDMI, 2 nos. of USB port, Should support Network storage and backup	2-VGA D-sub and 2-HDMI, 2 nos. of USB port, Should support Network storage and backup 2VGA and 2 HDMI is Very helpful for multiple monitor connections. So we request you to change as we mentioned	Request not accepted As per the RFP.
7	Page no. 24 Technical Specification Item No. 12 : Cat 6 UTP cable	Additional Request	UL listed and ETL verified and 0-bit error Tested We need to include the UL listed and ETL verified certification give the good quality items to the customer. ISO certificate for cables otherwise nonstandard not good quality OEM also participate the tender.	Request not accepted As per the RFP.
8	Page no. 16 Payment Terms & Conditions No. 34	34.1 No advance Payment will be made. 34.2 50 % payment will be made after Delivery of all hardware and related peripherals at site. The inspection will be done by GIL. 34.3 30 % payment will be made after Installation and Completion of Work & Acceptance Test 34.4 Remaining 20 % payment will be made after 90 days from completion of the work and training to personnel from THE OFFICE.	With reference to the said terms, we would like to mention here that scope of this tender is similar to supply of hardware items. In such tenders GIL always release 85% payment after successful delivery of the ordered goods and remaining 15 % payment release after successful installation, commissioning & functional training of the ordered goods. Also, we would like to mention here that as per clause 24.2 successful bidder has to submit Performance Bank Guarantee @ 10% of total order value for project duration for this tender. Hence, we would request you to please change payment terms as below, as per standard practice follow in all such tenders by GIL authority: 85 % payment after successful delivery of the ordered goods. Remaining 15 % payment will be made after successful installation, commissioning & functional training of the ordered goods.	Request not accepted As per the RFP.

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	Page No. / Section No. / Clause No.	Tender Description	Query / Clarification / Suggestions from the Vendors	Responses to the Queries
9		Resolutions and frame rates: 25/30 fps at 1920x1080 (1080p)	As it is for Outdoor application and there will be vehicle movement also so suggesting to have min. 50fps @ 1080p.	Request not accepted As per the RFP.
10	Page no. 21 Technical Specification Item no.: 1 Outdoor Bullet 2MP IP Camera	Video Stream: Individually configurable min 03 video streams (H.264/H.265), Unicast/ Multicast	With Dual stream also you can view on PC client & Mobile client so Dual stream is enough for this type of application. So request to keep Dual stream / triple stream. there will be cost benefit also in dual stream.	Request not accepted As per the RFP.
11		Certification- CE or FCC and UL/ETL/BIS certified at the time of bidding The OEM should have ISO 9001:2008 and ISO 14001:2004 certificate for Manufacturing	UL is international standard widely used all over world including all India for all govt.,central govt, smart city etc. projects. So request to keep UL & BIS. So the UL & BIS certified products will be quoted.	Request not accepted As per the RFP.
12		Frame Rate: 1080P (1 ~ 25/30fps)	As it is for Outdoor application and there will be vehicle movement also so suggesting to have min. 50fps @ 1080p.	Request not accepted As per the RFP.
13	Page no. 21 & 22 Technical Specification Item no.: 2 2 MP PTZ IP Camera	IP Rating: NEMA 4X /IP66 rated Housing	IK10 is also suggested as it is for outdoor application so to protect from vandalism.	Request not accepted As per the RFP.
14		Certification: CE or FCC and UL/ETL/BIS certified at the time of bidding	UL is international standard widely used all over world including all India for all govt.,central govt, smart city etc. projects. So request to keep UL & BIS. So the UL & BIS certified products will be quoted.	Request not accepted As per the RFP.
15	Page no. 23 Technical Specification Item no.: 3 : 64 CH Network Video Recorder	Certification- CE or FCC and UL/ETL/BIS certified at the time of bidding The OEM should have ISO 9001:2008 and ISO 14001:2004 certificate for Manufacturing	UL is international standard widely used all over world including all India for all govt.,central govt, smart city etc. projects. So request to keep UL & BIS. So the UL & BIS certified products will be quoted.	Request not accepted As per the RFP.
16		Should support 32 Channels streaming in Single screen, 16 Channels synchronous Playback	Here 16 channels synchronous playback suggested at 1080p @ 25 fps, this will help to view playback of recording at 2 MP resoluiton & realtime.	Request not accepted As per the RFP.
17		Additional Request	We Secutech Automation would like to participate in this Prestigious Tender, however, there is no mention of the EMD Exemption Clause under MSME in the Tender Document. We are requesting for an EMD & Tender Fee Waiver as we are a Registered MSME with a Valid NSIC Certificate. As per the Public Procurement Policy for MSEs (2012), it has been notified under Section 10, Page 18 that all Registered MSMEs bidding for any Public Tender issued by State / Central / PSU's / Govt Organizations etc should be Exempt from EMD & Tender Fees. We kindly request you to allow this under the Provision of the Current Law as we are currently availing of this Benefit from all Government Organizations	Request not accepted As per the RFP.
18	Page no. 23 Technical Specification Item no.: 3 : 64 CH Network Video Recorder	Certification- CE or FCC and UL/ETL/BIS certified at the time of bidding	In this Tender we have a query that the authority has asked the Certifications of UL/ETL/BIS. The OEM from which we are going to purchase they have BIS Certifications for the NVR of 8 Ch. Above 8 Ch. NVR there is no BIS Certification is Require . As per the attached document the guidelines of Department of Electronics and Information Technology The UL Certification is also based on same Standard of BIS	As per the RFP.

Sr. No.	Tender Reference			
	Page No. / Section No. / Clause No.	Tender Description	Query / Clarification / Suggestions from the Vendors	Responses to the Queries
19	Page no. 16 Payment Terms & Conditions No. 34	ARTICLE –34: PAYMENTS TERMS 34.1 No advance Payment will be made. 34.2 50 % payment will be made after Delivery of all hardware and related peripherals at site. The inspection will be done by GIL. 34.3 30 % payment will be made after Installation and Completion of Work & Acceptance Test 34.4 Remaining 20 % payment will be made after 90 days from completion of the work and training to personnel from THE OFFICE.	Request you to change the payment terms and retain 5% for 90 days, instead of 20% as you already are asking for 10% PBG	As per the RFP.
20	Page no. 24 Technical Specification Item no.: 7 - 40" or higher LED Display unit	Diagonal Screen Size - 40" or higher Panel Type - LED Resolution - 1920 x 1080 or higher Brightness - 300 nit or better Contrast Ratio - 1000:1 or higher Input & Output - PC input (D-sub)-1/ HDMI-1, Audio in, USB The quoted display should run 16 X 7 without any problem Accessories - Power cable, VGA cable, (Please mention the length of the cables), Wall mount kit, Quick Setup Guide, Warranty Card, Application CD, Remote Control with Batteries	Display asked for needs better and tighter specs, we are suggesting few as below: Display Size - Diagonal (inches) - 43" or 55" Resolution & Aspect Ratio - 1920x1080 (16:9) Panel Contrast Ratio (Typ.) - for 43" - 3000:1 & for 55" - 5000:1 Brightness (Typ.) in Nits - for 43" - 300 nits & for 55" - 350 nits Input Ports - DVI-I x 1, HDMI x 2, USB 2.0 x 1, Audio In x 1, Component (CVBS Common) x 1 Output Port - Audio Out x 1 Communication port - RS232C(in) thru stereo jack, RJ45 Power Supply Requirement - AC 100 - 240 V~ (+/- 10 %), 50/60 Hz Certifications - CB (Europe); BIS(India); UL(USA); TUV (Germany) FCC (USA); CE (Europe); ENERGY STAR 7.0 (USA) ROHS Compliance Operation Hours - 16/7 Panel Life (Hours) - 50000	See the changes in Corrigendum
21			For the OEM, we request you to keep both UL & BIS certification, as only BIS with UL as option, will allow many local players, which will not produce a level-playing competition and comparison	Request not accepted As per the RFP.