

Response to Pre-bid Queries

Bid for Selection of Agency for Supply, Design, Installation, testing, Commissioning and warranty & comprehensive maintenance support of various Equipments for the Implementation of Video Surveillance System at various Police Station on behalf of The DG & IG of Police, Home Department, Govt. of Gujarat, Gandhinagar RFP.NO. GIL\Police Station\Video Surveillance\2018-19 DATE: 12.10.2018

Sr. No.	Tender Reference		Query / Clarification / Suggestions from the Vendors	Responses to the Queries
	Page No. / Section No. / Clause No.	Tender Description		
1	24/5/Item No. 4.1 (indoor dome camera)	Video Compression: H.264, H. 265 and Motion JPEG	MJPEG is old video Compression Codec. Latest compression codec are Better in saving storage space i.e. Video Compression H.265 +/- H.264+/ H.265/ H.264. Request to keep MJPEG as optional	Suggestion accepted. Motion JPEG support is not mandatory
2	24/5/Item No. 4.1 (indoor dome camera)	Video Stream: Individually configurable min 03 video streams (H.264/H.265), Unicast/ Multicast	With Dual stream also you can view on PC client & Mobile client so Dual stream is enough for this type of application. So request to keep Dual stream / triple stream. there will be cost benefit also in dual stream	Request not accepted As per the RFP.
3	24/5/Item No. 4.1 (indoor dome camera)	Certification	UL is international standard widely used all over world including all India for all govt.,central govt, smart city etc. projects. So request to keep UL & BIS. So the UL & BIS certified products will be quoted	Request not accepted As per the RFP.
4	24/5/ Item no. 4.2 (outdoor bullet Camera)	Video Compression: H.264, H. 265 and Motion JPEG	MJPEG is old video Compression Codec. Latest compression codec are Better in saving storage space i.e. Video Compression H.265 +/- H.264+/ H.265/ H.264. Request to keep MJPEG as optional	As per above Sr. No.1
5	24/5/ Item no. 4.2 (outdoor bullet Camera)	Video Stream: Individually configurable min 03 video streams (H.264/H.265), Unicast/ Multicast	With Dual stream also you can view on PC client & Mobile client so Dual stream is enough for this type of application. So request to keep Dual stream / triple stream. there will be cost benefit also in dual stream	As per above Sr. No.2
6	24/5/ Item no. 4.2 (outdoor bullet Camera)	Frame Rate : 1080P (1 ~ 25/30fps)	as it is for Outdoor application so suggesting to have min. 50fps @ 1080p	Request not accepted As per the RFP.

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7	25/5/ Item no. 4.2 (outdoor bullet Camera)	Certification- CE/EN, FCC, ETL/UL	UL is international standard widely used all over world including all India for all govt.,central govt, smart city etc. projects. So request to keep UL & BIS. So the UL & BIS certified products will be quoted	Certification - CE or FCC and UL/ETL/BIS
8	24/5/Item no. 4.3 (PTZ)	Video Compression: H.264, H. 265 and Motion JPEG	MJPEG is old video Compression Codec. Latest compression codec are Better in saving storage space i.e. Video Compression H.265 +/ H.264+/ H.265/ H.264. Request to keep MJPEG as optional	As per above Sr. No.1
9	24/5/Item no. 4.3 (PTZ)	Video Stream: Individually configurable min 03 video streams (H.264/H.265), Unicast/ Multicast	With Dual stream also you can view on PC client & Mobile client so Dual stream is enough for this type of application. So request to keep Dual stream / triple stream. there will be cost benefit also in dual stream	As per above Sr. No.2
10	24/5/Item no. 4.3 (PTZ)	Frame Rate : 1080P (1 ~ 25/30fps)	as it is for Outdoor application so suggesting to have min. 50fps @ 1080p	As per above Sr. No.6
11	24/5/Item no. 4.3 (PTZ)	Certification	UL is international standard widely used all over world including all India for all govt.,central govt, smart city etc. projects. So request to keep UL & BIS. So the UL & BIS certified products will be quoted	As per above Sr. No.3
12	24/5/Item no. 4.3 (PTZ)	IP Rating	IK10 is also suggested as it is for outdoor application so to protect from vandalism	Request accepted IK10 is required in PTZ camera
13	Page 18/ point no. 37 Payment Terms	<p>37.1 No advance Payment will be made.</p> <p>37.2 50 % of the amount shall be paid within 30 days after Supply, inspection of the items as per work order and successful Installation of goods at all locations of the cluster for the each system.</p> <p>37.3 30 % of the amount shall be paid within 30 days upon successfully clearing the FAT</p> <p>37.4 20 % of Total Contract Amount will be retained and shall become payable after six months from the date of awarding the FAT on the basis of successful clearance from the competent authority</p>	<p>1. Request you to change the payment terms as 75% against delivery & inspection and 25% within 1 month of FAT as you already are asking for 10% PBG.</p>	As per the RFP.

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14	page no. 7, point no. 16, CAT-6 structured cabling	Bidder is responsible for laying of required LAN, along with its required accessories like MS Conduit, laying, reinstating the site in its original condition, casing, capping, tagging etc.) for the surveillance infrastructures asked in the RFP. Bidder has to follow industry best practices of structured cabling like proper laying, tagging, capping, casing, clamping etc.	2. On page no. 7, point no. 16, CAT-6 structured cabling is asked for with few standards to be followed, while as per structured cabling practices, CAT-6 cable cannot be used in outdoor requirement and there is no outdoor rated CAT-6 cable, we need to use armored CAT-6 cable, so request you to please change the specs accordingly.	As per RFP
15	30/5/Item no. 4.8 (4.8 42"or higher display unit)	<p>Configuration-Full HD LED Screen Size - 42" or higher Resolution - 1920 x 1080 or higher Contrast Ratio - 1000:1 or higher Brightness - 300 nit or better</p> <p>Input & Output - PC input (D-sub)-1/ HDMI-1, USB, Audio In and Out Usage 16 X 7 usage</p> <p>Accessories - VGA/HDMI cable (Please mention the length of the cables), AC power cable, Remote Control, Batteries, Wall mount bracket</p>	<p>Display asked for needs better and tighter specs, we are suggesting few as below:</p> <p>Display Size - Diagonal (inches) - 42" Resolution & Aspect Ratio - 1920x1080 (16:9) Panel Contrast Ratio (Typ.) - 3000:1 Brightness (Typ.) in Nits: 300 nits</p> <p>Input Ports : D-SUB x 1, DVI-D x 1, HDMI x 2, USB 2.0 x 1, Audio In x 1, Component(CVBS Common) x 1 Output Port: Audio Out x 1</p> <p>Communication port: RS232C(in) thru stereo jack, RJ45 Power Supply Requirement: AC 100 - 240 V~ (+/- 10 %), 50/60 Hz Certifications- CB (Europe); BIS(India); UL(USA); TUV (Germany) FCC (USA); CE (Europe); ENERGY STAR 7.0 (USA) RoHS Compliance Operation Hours: 16/7 Panel Life (Hours) : 50000</p>	Request not accepted As per the RFP.
16	Additional	Additional	4. For the OEM, we request you to keep both UL & BIS certification, as only BIS with UL as option, will allow many local players, which will not produce a level-playing competition and comparison.	As per above Sr. No.3

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17	Page 18/ point no. 37 Payment Terms	<p>37.1 No advance Payment will be made.</p> <p>37.2 50 % of the amount shall be paid within 30 days after Supply, inspection of the items as per work order and successful Installation of goods at all locations of the cluster for the each system.</p> <p>37.3 30 % of the amount shall be paid within 30 days upon successfully clearing the FAT</p> <p>37.4 20 % of Total Contract Amount will be retained and shall become payable after six months from the date of awarding the FAT on the basis of successful clearance from the competent authority</p>	<p>With reference to the said terms, we would like to mention here that scope of this tender is similar to supply of hardware items. In such tenders GIL always release 85% payment after successful delivery of the ordered goods and remaining 15 % payment release after successful installation, commissioning & functional training of the ordered goods.</p> <p>Also, we would like to mention here that as per clause 24.2 successful bidder has to submit Performance Bank Guarantee @ 10% of total order value for project duration for this tender.</p> <p>Hence, we would request you to please change payment terms as below, as per standard practice follow in all such tenders by GIL authority: 85 % payment after successful delivery of the ordered goods. Remaining 15 % payment will be made after successful installation, commissioning & functional training of the ordered goods.</p>	As per above Sr. No.13