

Response to the Pre-bid Queries

Bid for Purchase of Tablets on behalf of Directorate of Technical Education, Education Department, Government of Gujarat (Tender No. HWT120418491)

Sr. No.	Tender Reference		Query / Clarification / Suggestions from the Venders	Responses to Vendors
	Page No./ Section No./ Clause No.	Tender Description		
1	Page No.2 Eligibility Criteria for the bidder Clause. No. 3	The bidder should have annual turnover of Rs. 250 Crore (Minimum) from ICT product /services in each of the last three financial years i.e. 2014-15, 2015-16, 2016-17. The copies of Audited Annual Accounts for last three years shall be uploaded along with the bid. i.e. Financial Years of 2014-15, 2015-16, 2016-17. In case of audited turnover of year 2017-18 is available that can be consider.	The bidder should have average annual turnover of Rs. 250 Crore and Minimum Average annual turnover of Rs. 50 Crores in last three financial years i.e. 2014-15, 2015-16, 2016-17. & The copies of Audited Annual Accounts for last three years shall be uploaded along with the bid. i.e. Financial Years of 2014-15, 2015-16, 2016-17.	Request Not Accepted As per Bid
2	Page No.2- Eligibility Criteria for the bidder- Point No. 1	The bidder should be either manufacturer of the Tablet or its National distributor or its Authorized agency.	Since this is very large requirement worth at least couple of hundreds of Crores therefore we request you to accept bids from the OEMs only.	Request Not Accepted As per Bid
3	Page No.2- Eligibility Criteria for the bidder-Point No. 3	The bidder should have annual turnover of Rs. 250 Crore (Minimum) from ICT product /services in each of the last three financial years i.e. 2014-15, 2015-16, 2016-17. The copies of Audited Annual Accounts for last three years shall be uploaded along with the bid. i.e. Financial Years of 2014-15, 2015-16, 2016-17. (Form no. E-2). In case of audited turnover of year 2017-18 is available that can be consider.	Kindly remove this clause and ask for turnover and bids from the OEMs only.	Request Not Accepted As per Bid
4	Page No.2- Eligibility Criteria for the bidder- Point No. 4	The bidder should have a positive net worth firm for each of the last three years i.e. 2014-15, 2015-16, 2016-17. Audited Financial Statements reflecting net worth/CA certificate.	Since the contract size is very large, therefore the bidder should have substantial net worth in order to supply and service the contract. You are requested to ask minimum net worth of 50 Cr.	Request Not Accepted As per Bid
5	Page No.5- Point No. 27	Inspection & Testing :The bidder will have to offer the inspection at EQDC, Gandhinagar & in the manner as decided by GIL before delivering to the respective sites or at customer sites. The cost of the same has to be borne by the supplier. Any deviation found in the specification of the produced goods or delivered goods after inspection from the tender specifications will lead to the cancellation of the order, forfeiture of EMD/PBG and prohibition in the participation in the future purchase of Government of Gujarat. GIL/GoG will not be responsible for any time delay which may arise due to any deviation from the bid technical specification found at the time of inspection and the bidder has to deliver the ordered goods within prescribed time limit. At the time of inspection, bidder is required to produce OEM's confirmation on OEM's Letter head with Sr. nos. of Equipment supplied for back to back warranty support as per tender terms and conditions. The visual inspection of technical specifications, performance & functionality testing of the Tablets will be done for at least 1% quantity from each lot as mentioned in the delivery schedule at delivery site before accepting delivery. Any deviation found in the specification of the produced goods or delivered goods after inspection from the tender specifications will lead to the cancellation of the order & rejection of the supplied goods.	You are requested to give a cure period to replace the supplies in case any deviations are found and if the supplier does not do so within 90 days, then you may cancel the order.	Request Not Accepted As per Bid
6	Page No.6- Point No. 31	Bid validity will be of 180 days from the date of financial bid opening. A bid valid for shorter period shall be rejected as non-responsive. If required, GIL may extend the bid validity for further period from the date of expiry of bid validity in consultation with the successful bidder.	We request that the bid validity should be from the date of submission and not opening.	Request Not Accepted As per Bid
7	Page No.6- Point No. 32- Penalty Clause- No. 32.1	If the bidder fails to deliver the equipment as mentioned in the delivery schedule (above) from the date of the issue of the purchase order at respective site/locations, then a sum equivalent to 5% of the value of the undelivered equipment i.e. due for delivery as per delivery schedule for each week or part thereof delay will be deducted from the payment & value shall be deducted from the payment for each calendar week of delay or part thereof.	As a common practice in the tender processes, the penalties are asked as 0.5% per week for each week of delay. Thus, we request that kindly ask for 0.5% penalty per week for each week of delay.	Request Not Accepted As per Bid
8	Page No.7- Point No. 33	OEM has to ensure warranty support of the supplied items for 1 year & provide assurance to repair/replacement of faulty/defective tablet within 3 days from the date of submission of faulty/defective Tablet at authorized service center. The assurance letter from OEM should be signed by authorized signatory.	Three days time is a very short period, therefore you are requested to kindly consider a timeline of 10 working days in lieu of 3 days. As the ask is for a Service Centre within every district, time to ship material from one part of the state to the other itself will be more than 3 days.	Request Not Accepted As per Bid
9	Page No. 10 - Form no. T-2: Minimum Technical specifications of Tablet- Point No. 3	7 inches size, 600 x 1024 pixels, Capacitive, Multitouch, 16M colours, Pixel Density:165 ppi or above, Brightness 400 nit or above, TFT LCD or Super AMOLED or IPS LCD	The number of nits is directly proportionate to the battery consumption. With a 3500 MAh battery we suggest a 300 nits brightness screen to ensure a full days usage by the user. This is important to ensure a good user experience.	Request Not Accepted As per Bid

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10	Page No. 10 - Form no. T-2: Minimum Technical specifications of Tablet- Point No. 14	GPRS, Edge, 3G, Mini/Micro USB, Audio out jack (3.5 mm), Accelerometer, GPS, Stereo Speakers, Headphones	Today as per India wide current trend 4G device base is remarkably high and is sitting at 40%, while 3G has dropped down to a minuscule 13% with the 2G device base sitting at 46%. Specifically, Gujarat has a 10% 3G Active Device users today. On the other hand, the 4G base is 40% and growing. What is interesting to see is the fact that most users in Gujarat today are jumping from being 2G users to 4G directly without adopting 3G devices. Rates for 4G tariffs for both data and voice are lower than 3G rates and hence changing the specs to 4G will be in the best interest of the beneficiaries.	As per Bid
11	RFP Page No. 2 Eligibility Criteria for the bidder:	The bidder should have annual turnover of Rs. 250 Crore (Minimum) from ICT product /services in each of the last three financial years i.e. 2014-15, 2015-16, 2016-17.	We are coming under MSME and request you to reduce the turnover to 80 crores to encourage the indian manufacturers / make in india / digital india as per the GOI initiatives	As per Bid
12	RFP Page No. 2 Eligibility Criteria for the bidder:	The OEM(s) whose tablets are being bid for in this project should have an average annual turnover of 1000 crores or more in each of last three financial years. i.e. 2014-15, 2015-16, 2016- 17.	We are coming under MSME and request you to reduce the turnover to 200 crores to encourage the indian manufacturers / make in india / digital india programs as per the GOI initiatives	As per Bid
13	RFP Page No. 10 Form no. T-2: Minimum Technical specifications of Tablet	Safety & standard Certification - CE/FCC & BIS	We have BIS Certification, as per the Indian standards, which is the major compliance for Indian manufacturers. The CE/FCC is the European stanards, which may not be required in India as per the GOI standards. Hence, request you to kindly remove the CE/FCC.	Request Not Accepted As per Bid
14	Point # 5 - Sign and Write Page #	Bidder must sign and write page no. on all the papers	Bidder must sign and write page no. on all the papers We request eliminating of mentioning page # since; all the documents will get uploaded online as per different Annexures and Section and in such scenario page # will not be possible	As per Bid
15	Point # 14 - PBG	The Successful bidder has to submit Performance Bank Guarantee for assurance of delivery of Rs. 15,00,00,000/- (Rupees Fifteen Crores only) within 15 days from the date of issue of Purchase order for the duration of 12 months.	The Successful bidder has to submit Performance Bank Guarantee for assurance of delivery on Pro Rata Basis of PO issuance Rs. 15,00,00,000/- (Rupees Fifteen Crores only) within 15 days from the date of issue of Purchase order for the duration of 12 months Hope the PBG would require to submit on pro - rata basis PO rec'd quantity. Need clarity.	Request Not Accepted As per Bid
16	Point # 25 - Evaluation of the Bid / Award Criteria	The financial bid of the technically qualified bids only will be opened and financially L1 bidder will be decided from the sum total of price for the item mentioned in the financial bid with 1 year carry in warranty and then called for further negotiations if required	The financial bid of the technically qualified bids only will be opened and commercially awarded between L1 AND L2 bidder @ 60:40 ratio provided L2 bidder matches the price of L1 and it will be decided from the sum total of price for the item mentioned in the financial bid with 1 year carry in warranty and then called for further negotiations if required Considering the dynamic of project it is recommended to split the order between L1 & L2 and also, the order should be split proportionately between 2 vendors based of distribution of split order.	Request Not Accepted As per Bid
17	Point # 29 - Delivery Schedule	Purchase Order Date = T1 From T1 (PO Date) to 45 days = T2 From T2 to 30 days = T3 From T3 to 30 days = T4 From T4 to 30 days	Purchase Order Date = T1 From T1 (PO Date) to 75 working days = T2 From T2 to 45 working days = T3 From T3 to 45 working days = T4 From T4 to 45 working days Considering the dynamic of project there are lot of dependency on external parameters involve which creates hurdle sometimes for getting the material in time to India thus, we sincerely request delivery schedule timelines to be considered as per requested terms	Request Not Accepted As per Bid
18	Point # 29 - Delivery Schedule	Delivery in small batches of 5000 will be allowed. The delivery schedule as above can be changed as per the requirement.	As understood and considering the need of hour; requirement can be deliver in small batches of 5000 THAN we even request clearance of inspection and acceptance of material accordingly.	As per Bid

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19	Point # 32 Sub point # 32.1 - Penalty for delay Delivery	If the bidder fails to deliver the equipment as mentioned in the delivery schedule (above) from the date of the issue of the purchase order at respective site/locations, then a sum equivalent to 5% of the value of the undelivered equipment i.e. due for delivery as per delivery schedule for each week or part thereof delay will be deducted from the payment & value shall be deducted from the payment for each calendar week of delay or part thereof	<p>If the bidder fails to deliver the equipment as mentioned in the delivery schedule (above) from the date of the issue of the purchase order at respective site/locations, then a sum equivalent to 1% of the value of the undelivered equipment i.e. due for delivery as per delivery schedule for each week or part thereof delay will be deducted from the payment & value shall be deducted from the payment for each calendar week of delay or part thereof</p> <p>We sincerely request reduction of penalty terms to 1% instead 5% as current penalty is too high when dependency on external factors are too high.</p>	Request Not Accepted As per Bid
20	Point # 32 Sub point # 32.2 - Penalty for delay Delivery	The amount of penalty for delay in delivery shall be subject to a maximum limit of 20% of the total contract value	<p>The amount of penalty for delay in delivery shall be subject to a maximum limit of 10% of the undelivered item total contract value</p> <p>As per clause 32.1 the penalty will be applicable for undelivered equipment and over here in clause 32.2 it is mentioned that maximum penalty will be applicable of the total contract which is contradictory. Also, we request maximum penalty as 10% instead 20% and that too for undelivered equipment / quantities only.</p>	Request Not Accepted As per Bid
21	Point # 32 Sub point # 32.2 - Penalty for delay Delivery	If total penalty amount reaches 20% for any quantity or delay in delivery exceeds 4 weeks in agreed delivery for the respective schedule whichever is earlier	<p>If total penalty amount reaches 20% for any quantity or delay in delivery exceeds 6 weeks in agreed delivery for the respective schedule whichever is earlier</p> <p>Considering the dynamic of project there are lot of dependency on external parameters involve which creates hurdle sometimes thus, we sincerely request delivery exceed period to be 6 weeks over agreed delivery terms</p>	Request Not Accepted As per Bid
22	Date of Submission Bid	Current Date of Bid Submission - 08.05.2018	<p>Requested Date of Bid Submission - 17.05.2018</p> <p>17.05.2018 Considering the dynamic of project we need sufficient time for preparation after receiving appropriate clarification raised in pre-bid. Thus, we request submission date to be 17.05.2018</p>	Last Date of Bid Submission extended up to 19.05.2018 till 1500 hours
21	Point # 6	The OEM(s) whose tablets are being bid for in this project should have an average annual turnover of 1000 crores or more in each of last three financial years. i.e. 2014-15, 2015-16, 2016-17. The copies of Audited Annual Accounts for last three years shall be uploaded with a certificate from Chartered Accountant along with the bid. i.e. Financial Years of 2014-15, 2015-16, 2016-17. (Form no. E-3). In case of audited turnover of year 2017-18 is available that can be consider	<p>The OEM(s) whose tablets are being bid for in this project should have an average annual turnover of 2000 crores or more in each of last three financial years. i.e. 2014-15, 2015-16, 2016-17. The copies of Audited Annual Accounts for last three years shall be uploaded with a certificate from Chartered Accountant along with the bid. i.e. Financial Years of 2014-15, 2015-16, 2016-17. (Form no. E-3). In case of audited turnover of year 2017-18 is available that can be consider. We request consideration for same</p>	Request Not Accepted As per Bid
22	Request	Additional Request	<p>Bidder should have supplied at least @ 30% of the tender Quantity in Single PO in any of the Central / State Govt institutes / department in any of the last 3 financial years</p> <p>Understanding the dynamics of the project it is recommended that bidder should have supplied / or have experience of handling such large project</p>	As per Bid
23	Point # 13 - Safety & Standard Certification	CE/FCC & BIS	<p>CE, FCC, OHSAS 18001:2007 OR ISO 9001:2015 / TL9000 R6.0/R5.0 (H) AND BIS</p> <p>It is recommended to have the requested certificates also to be incorporated as they are meant specifically in terms of scope, design, manufacturing, supply management, sales & service of product.</p>	Request Not Accepted As per Bid
24	Point # 15 - Logo	OEM/Bidder has to ensure that the supplied Tablets should display logo of Government of Gujarat and NAMO e-Tab when Tablet is powered on / Boot up screen	<p>We want the same to be shared immediately after the commercial opening and not after releasing of PO.</p> <p>In case, if the same is rec'd after PO released than the PO date will be considered from the date of successfully implementation in BIOS at factory.</p>	At the time of ordering the size & format of the Logo to be put in BIOS will be given to the successful bidder by Director of Technical Education.

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25	5: Eligibility Criteria	Additional Request	1. It is a request to include past experience of supply of minimum 1-1.5 lakh tablet in any Government Department of India in last 3 Financial Year FY14-15, 15-16 & 16-17. We think for such a big project past execution experience is must required in terms of manufacturing capability, quality of product and On Time Delivery.	As per Bid
26	5: Eligibility Criteria	1. The OEM(s) whose tablets are being bid for in this project should have an average annual turnover of 1000 crores or more in each of last three financial years. i.e. 2014-15, 2015-16, 2016-17. The copies of Audited Annual Accounts for last three years shall be uploaded with a certificate from Chartered Accountant along with the bid. i.e. Financial Years of 2014-15, 2015-16, 2016-17. (Form no. E-3). In case of audited turnover of year 2017-18 is available that can be consider	2. For Such a big project our request is to increase Eligibility of OEM turnover should be more then 2000 Crores	Request Not Accepted As per Bid
27	29: Delivery Schedule	From T1(Purchase Order Date) to 45 Days= T2	Our suggestion is to change instead of 45 days Delivery period to 60 working days. As there is special request for installing logo in Bios. It is time consuming process.	Request Not Accepted As per Bid
28	32.1: Penalty Clause	32.1 If the bidder fails to deliver the equipment as mentioned in the delivery schedule (above) from the date of the issue of the purchase order at respective site/locations, then a sum equivalent to 5% of the value of the undelivered equipment i.e. due for delivery as per delivery schedule for each week or part thereof delay will be deducted from the payment & value shall be deducted from the payment for each calendar week of delay or part thereof	Our Request is instead of 5% please change is to 2%.	Request Not Accepted As per Bid
29	Minimum Technical Specification of Tablet	Point No. 4 : Processor- Quad Core 1.3 GHz & Above	Our request is to change clock speed to 1.2 GHz or Above. As latest chipset comes with high performance with low clock speed. Attaching benchmark comparison for both. So request it to change it to 1.2 GHz.	See the changes in corrigendum
30	Minimum Technical Specification of Tablet	Point No. 13: Safety & Standard Certification CE/FCC& BIS	Our Request is to change CE, FCC & BIS. All Reputed brand has CE, FCC & BIS certificate. So request is to Mandate all these three certificate for such a big project to maintain quality of product.	Request Not Accepted As per Bid
31	Minimum Technical Specification of Tablet	OEM/Bidder has to ensure that the supplied tablet should display logo of GOG and NAMO e-Tab when Tablet is Powered On/Boot Up screen.	It is connected with Delivery Schedule. So T1 Date start from Purchase order along with logo. If logo is not available once department will logo from that time T1 date will get considered. This is request to include this in terms & condition.	At the time of ordering the size & format of the Logo to be put in BIOS will be given to the successful bidder by Director of Technical Education.
32	32 Penalty Clause: Penalty for delay in Delivery	32.1 If the bidder fails to deliver the equipment as mentioned in the delivery schedule (above) from the date of the issue of the purchase order at respective site/locations, then a sum equivalent to 5% of the value of the undelivered equipment i.e. due for delivery as per delivery schedule for each week or part thereof delay will be deducted from the payment & value shall be deducted from the payment for each calendar week of delay or part thereof	Penalty Should be 1% Per Week instead of 5% per week	Request Not Accepted As per Bid
33	Form no. T-2: Minimum Technical specifications of Tablet	Processor - Quad core 1.3 GHz or above, ARM Architecture Qualcomm Snapdragon / Spreadtrum / Mediateck brands	Latest Mediatek / intel Chipset Give higher performance with lesser clock speed. So request to Change Processor 1.3 GHz to 1.2 GHz	See the changes in corrigendum
34	10/ SECTION II Form no. T-2: Minimum Technical specifications of Tablet/ Scope	OS - Android/IOS/Windows	OS - Android/IOS Windows devices are mostly outdated and lack support from Microsoft or even OEMs	Request Not Accepted As per Bid
35	10/ SECTION II Form no. T-2: Minimum Technical specifications of Tablet/ Scope	Camera - Rear - 2MP, Video recording 400p resolution, 20 fps or better, digital zoom, Front – 0.3MP	Camera - Rear - SMP, Auto-focus, Video recording 720p resolution, 30 fps or better, digital zoom Front camera with only 0.3mp doesn't have any business utility. It generally only serves as a 'selfie-camera' that to with no use with said mp and hence should be removed from the specifications. Or the same can be made optional. Instead rear camera should be required to be minimum of 5 MP with auto-focus feature for higher image clarity.	Request Not Accepted As per Bid
36	10/ SECTION II Form no. T-2: Minimum Technical specifications of Tablet/ Scope	Safety & standard Certification - CE/FCC & BIS	Safety & standard Certification - CE, FCC & BIS FCC should be made mandatory for the proposed product	Request Not Accepted As per Bid

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37	10/ SECTION II Form no. T-2: Minimum Technical specifications of Tablet/ Scope	Additional Request	OTG support should be available To ensure OTG connectivity for some peripherals viz. mouse, keypad etc.	As per Bid
38	7/Terms and Conditions/Legal	Warranty - 1 Year carry in warranty of OEM from the date of supply of Tablet(s).	Warranty - 3 Year carry in warranty of OEM from the date of supply of Tablet(s). To ensure support from OEM throughout the average usage lifecycle of the product of 3 years.	Request Not Accepted As per Bid
39	62/Eligibility Criteria for the bidder/Genral	The OEM(s) whose tablets are being bid for in this project should have an average annual turnover of 1000 crores or more in each of last three financial years. i.e. 2014-15, 2015-16, 2016-17	The OEM(s) whose tablets are being bid for in this project should have an average annual turnover of 5000 crores or more (from Indian Operations only) in each of last three financial years. i.e. 2014-15, 2015-16, 2016-17 To ensure OEMs have financial stability to be able support the bank requirements throughout the duration of the rate contract.	Request Not Accepted As per Bid
40	62/Eligibility Criteria for the bidder/Genral	Additional Request	Experience & Support Infrastructure - The proposed product's OEM should have min. 100 Service Centre across the state of Gujarat To ensure easy and quick accessibility to Service Centres for end-users across the state, and receiving prompt support thus minimising downtime	As per Bid
41	62/Eligibility Criteria for the bidder/Genral	Additional Request	Experience & Support Infrastructure - OEM must be in doing business of Android based Tablets in India since last 5 years. To ensure product support, business commitment and service availability post sales and installation of devices	As per Bid
42	62/Eligibility Criteria for the bidder/Genral	Additional Request	Experience & Support Infrastructure - OEM should have valid ISO 9001:2008 & 14001:2004 certifications for manufacturing facility from where the equipment's will originate To ensure product quality and appropriate industry standards	As per Bid
43	62/Eligibility Criteria for the bidder/Genral	Additional Request	Experience & Support Infrastructure - The OEM should have supplied not less than 100,000 no's of android based tablet of the proposed make in last 3 years to various govt. organizations in India To ensure product acceptance and technical support from OEM	As per Bid
44	29: Delivery Schedule	Bidder shall deliver the first lot of 50000 Tablets from T1 (Purchase Order Date) to 45 Days.	Clarifications: Request GIL to change the delivery schedule of first lot from 45 days to 60 days. Justification: All Tablet PC's are imported from abroad and 60 days is minimum time required as the order quantity is big and minimum production time now is 45 days.	Request Not Accepted As per Bid
45	10/ SECTION II Form no. T-2: Minimum Technical specifications of Tablet	Screen - Brightness 400 nit or above	Clarifications: Request GIL to change the Nits for screen brightness from 400 to 300 Nits. Justification: 300 Nits is minimum required for good reading level for students and by making it 400 Nits or above GIL is making the specifications brand specific.	Request Not Accepted As per Bid
46	Minimum Technical Specification of Tablet	Point No. 4 : Processor- Quad Core 1.3 GHz & Above	In continuation with our pre-bid query to change the chipset speed from 1.3 GHz to 1.2 GHz & Above. As Mediatek latest chipset comes with 1.25 GHz speed and it gives same performance as older chipset. Please find below AnTuTu Benchmarking score for previously supplied model TB3 710 I 3G with MediaTek MT8321 chipset and latest model TB 7304 I 3G MT8735D. New chipset MT8735D comes with 64 BIT while older one is 32 BIT. If you check below new chipset MT8735D Total score is much higher then previous one. Even performance wise new chipset will be much better then older one.	See the changes in corrigendum

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47	RFP Page No. 10 Form no. T-2: Minimum Technical specifications of Tablet	Safety & standard Certification - CE/FCC & BIS	As per tender document only CE or FCC as well as BIS certification is required. Incase of FCC Certification requirement the certification shall be submitted at the time of delivery only and not at the time of bidding. Being an India n OEM our devices comply to "Make In India " standards. Hence, we have BIS readily available. Further being an International company we also have CE Certification. FCC Certification is not valid in India and its valid in African countries. Request you to lease confirm the same.	Request Not Accepted As per Bid
48	RFP Page No. 6 Point No. 29 - Delivery Schedule	Delivery Schedule : Successful Bidder should have to delivered the Tablets as per below mentioned scheduled from the date of confirmed purchase order at Knowledge Consortium of Gujarat (KCG), Pragna Puram Campus, Opposite PRL, Between Govt. Girls Polytechnic and L.D. College of Engineering, Navrangpura, Ahmedabad	As per tender document the delivery is required at Knowledge Consortium of Gujarat (KCG) as per Schedule. Please confirm incase the delivery is required to be made at more then one location. The delivery of tablets should be considered from the date of receipt of PO. We will require the logo / video which will appear post our logo in the boot up stage (Logo of Govt. of Gujarat and NAM O e-tab) at the time of issue of the PO to avoid any delay. We plan to show you the final output before submitting the software to Google for certification.	As per Bid
49		From T1 (Purchase Order Date) to 45 days = T2	Request for 75 days from the issue of PO since integration of required software and Google certification will take 45 days itself.	Request Not Accepted As per Bid
50	RFP Page No. 11 Form no. T-2: Minimum Technical specifications of Tablet	OEM/Bidder has to ensure that the supplied Tablets should display logo of Government of Gujarat and NAMO e-Tab when Tablet is powered on / Boot up screen	1) The logo that needs to be used as the boot up logo, in .PNG format, of the resolution : 600*1024 (x*y) will be presentation subsequent screen. 2) Is there any set wallpaper that needs to used, whether removable/non removable, please clarify. The same should be shard in .PNG/JPG/JPEG. Format again at the time of issuing the PO. 3) Do you require any branding on the Gift Box, specific mentioning the scheme/ Govt. branding etc. The resolution should be 300 DPI atleast and same needs to be in .ai/.cdr format, we will be following LAVA brand guidelines to insert the same, unless mentioned by the Govt.	At the time of ordering the size & format of the Logo to be put in BIOS will be given to the successful bidder by Director of Technical Education.
51		Additional Request - Relevant experience of in supplying to Government	If this is to be considered, please consider Mobile phone experience as well.	Request Not Accepted As per Bid
52	RFP Page No. 7 Point No. 34.1 - Warranty	Warranty: 1 Year carry in warranty of OEM from the date of supply of Tablet(s). Bidder has to provide replacement of brand new piece against manufacturing defect. Bidder/OEM must ensure that the warranty support & service should be available up to District level of Gujarat state to provide repairing cum replacement services of faulty/defective tablets within 3 days. Bidder is required to provide the name & address & contact details of the firm for providing warranty support & repairing cum replacement service up to District level. In case the bidder is providing warranty support & repairing cum replacement services through Franchisee and/or authorized service provider in all districts of Gujarat, then the undertaking/ service level agreement duly signed by the bidder & the franchisee and/or Authorized Service Provider, confirming its presence in each district of Gujarat State, shall be submitted. The spare parts used in the Tablet should be standard & should be routinely/easily available with service centers beyond warranty period.	As per industry standard the device warranty is for one year and Accessories (Battery, Charger and Earphone) is for 6 months. Please consider this as the warranty terms or please define the same clearly.	Request Not Accepted As per Bid
53	RFP Page No. 11 Form no. T-2: Minimum Technical specifications of Tablet	OEM/Bidder has to ensure that the supplied Tablets should display logo of Government of Gujarat and NAMO e-Tab when Tablet is powered on / Boot up screen	Please find below Size and Format for the same- Logo format: JPG Resolution: 600 x 1024	At the time of ordering the size & format of the Logo to be put in BIOS will be given to the successful bidder by Director of Technical Education.
54		Additional Request	As per our query raised during pre-bid meeting for extension of submission of bid & proposed date of submission is 17.05.2018. We once again requesting to consider proposed bid submission by 17th May'18 to prepare & submit the bid.	Last Date of Bid Submission extended up to 19.05.2018 till 1500 hours.

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	Page No./ Section No./ Clause No.	Tender Description		
55	RFP Page No. 2 Eligibility Criteria Clause No. 5	The OEM(s) whose tablets are being bid for in this project should have an average annual turnover of 1000 crores or more in each of last three financial years. i.e. 2014-15, 2015-16, 2016-17. The copies of Audited Annual Accounts for last three years shall be uploaded with a certificate from Chartered Accountant along with the bid. i.e. Financial Years of 2014-15, 2015-16, 2016-17. (Form no. E-3). In case of audited turnover of year 2017-18 is available that can be consider.	Please confirm that if the OEM is a foreign company then the turnover of the OEM would be converted to Indian currency at the current exchange rate to see if the OEM has an average annual turnover of 1000 crores or more in each of last three financial years . i.e. 2014-15, 2015-16, 2016-17. Also confirm that the "financial year" would be as followed by the country of origin.	See the changes in corrigendum
56	RFP Page No. 6 Terms & Conditions No. 5	Delivery Schedule : Successful Bidder should have to delivered the Tablets as per below mentioned scheduled from the date of confirmed purchase order at Knowledge Consortium of Gujarat (KCG), Pragna Puram Campus, Opposite PRL, Between Govt. Girls Polytechnic and L. D. College of Engineering, Navrangpura, Ahmedabad. Purchase Order Date = T1 Sr. No. Delivery Schedule No. of Tablets to be delivered 1. From T1 (Purchase Order Date) to 45 days = T2 50,000 2. From T2 to 30 days = T3 Additional 1,00,000 3. From T3 to 30 days = T4 Additional 1,00,000 4. From T4 to 30 days Remaining Lot	You are requested to give more time for delivery and kindly consider the following: Lot 1, 50,000 tab from T1 to 75 days = T2. Lot 2, 100,000 tab from T2 to 45 days = T3 Lot 3, 100,000 tab from T3 to 45 days = T4 Lot 4, 50,000 tab from T4 to 45 days	Request Not Accepted As per Bid
57	RFP Page No. 6 Terms & Conditions No. 32 Penalty for delay in Delivery	32.1 If the bidder fails to deliver the equipment as mentioned in the delivery schedule (above) from the date of the issue of the purchase order at respective site/locations, then a sum equivalent to 5% of the value of the undelivered equipment i.e. due for delivery as per delivery schedule for each week or part thereof delay will be deducted from the payment & value shall be deducted from the payment for each calendar week of delay or part thereof. 32.2 The amount of penalty for delay in delivery shall be subject to a maximum limit of 20% of the total contract value. If total penalty amount reaches 20% for any quantity or delay in delivery exceeds 4 weeks in agreed delivery for the respective schedule whichever is earlier, then it will be assumed that the successful bidder (L1 Bidder) has failed to deliver the equipment for that schedule and in this scenario, for the remaining quantity of equipment of that schedule i.e. quantity that successful bidder (L1 Bidder) has failed to deliver, will be ordered to L2 bidder at risk & cost of the L1 bidder & Performance Bank Guarantee of the L1 bidder will be forfeited.	Please note that the penalty on delay in delivery of the material is on a very high side. The general government norm is 0.5% per week of undelivered stores and maximum of 10%. You are requested to kindly amend the clause, else it is likely that all bidders will top-up the price by heavy margin to cover up cost incurred if any by them.	Request Not Accepted As per Bid
58	RFP Page No. 7 Terms & Conditions No. 33	OEM has to ensure warranty support of the supplied items for 1 year & provide assurance to repair/replacement of faulty/defective tablet within 3 days from the date of submission of faulty/defective Tablet at authorized service center. The assurance letter from OEM should be signed by authorized signatory	Please note that 3 calendar days is too short a notice for repair/replacement of faulty/defective Tablet the date of submission of faulty/defective Tablet at authorized service center, kindly provide at least 10 days for the same.	Request Not Accepted As per Bid
59	RFP Page No. 7 Terms & Conditions No. 35	Payment: Payment for Goods and Services shall be made by concern department in Indian Rupees as follows: 35.1 No advance payment will be made. 35.2 100% payment for each tranche of delivery subject to satisfactory quality testing & inspection. The inspection will be done by GIL in the manner decided by GIL.	Since it is huge order, therefore you are requested to provide a mobilization advance of 25% against a bank guarantee of equal amount else bidder's may add cost of capital i.e. interest cost on the same.	Request Not Accepted As per Bid