

Response to the Queries

Request for Proposal for Rate contract of various software products for Gujarat State Data Centre (GSDC) Government of Gujarat (Tender No. SWT270919184)

Sr. No.	Tender Reference		Query / Clarification / Suggestions from the Venders	Responses to Vendors
	Page No./Section No./ Clause No.	Tender Description		
1	Page No. 2 Bid processing fee and EMD Terms & Conditions	You are kindly requested to submit the financial proposal on https://gil.nprocure.com . You have to submit the DDs of Bid processing fee and EMD of Rs. 5,900 and Rs. 2,00,000/- in GIL on/before 18.10.2019 up to 1500 hrs. EMD will be return after signing of contract with successful bidder(s).	<p>This is with reference to the subject RFP for “Request for proposal for rate contract of various software products for Gujarat State Data Centre. “As per RFP document, we need to submit Tender fees of Rs. 5900/- and EMD Rs. 2,00,000/- for bid submission.</p> <p>Please note that we had already submitted tender fees and EMD for earlier tender with the same product line items wide tender number - SW10062019178 which was submitted on 18th July 2019. While the said tender was submitted with same line items being part of the tender, we should get exemption from submitting the tender fees and EMD again for current tender.</p> <p>Request for your confirmation on the same so that we can process the bid accordingly and submit the tender.</p>	No change. As per RFP.
2		Additional Request	<p>Only Government Customers shall be eligible to order products under the Rate Contract. Microsoft Government Customer definition is available at the following link: https://clicktime.symantec.com/3LmWnJMjk9ymmYFKrMKHaEu7Vc?u=http%3A%2F%2Fwww.microsoftvolumelicensing.com%2FDocumentSearch.aspx%3FMode%3D3%26DocumentTypeld%3D6</p>	Yes, only Government Customers shall be eligible to order products under the said Rate Contract.
3		Additional Request	<p>Rate Contract shall be governed by Microsoft Product List and Microsoft Product Terms (PT) which are publicly available documents. PT and Product List will govern availability of Products for ordering purposes, Licensing changes, transitions etc. Microsoft Product List and Product Terms are published on monthly basis. Please refer to latest PT and Product List to understand availability of products and Licensing rules governing Licenses. https://clicktime.symantec.com/3DiKVYV1pXRnxpGv6AjpgZsQ7Vc?u=http%3A%2F%2Fwww.microsoft.com%2Fen-in%2Flicensing%2Fabout-licensing%2Fproduct-licensing.aspx</p>	We may agree.
4		Additional Request	Microsoft reserves the right to remove any product from the Rate Contract. Products once discontinued will not be orderable.	No change. As per RFP.
5		Additional Request	Microsoft reserves the right to revise the prices for a newer version of the product released during the validity period of the Rate Contract.	No change. As per RFP.
6		Additional Request	Purchased products/licenses will not automatically become eligible for a newer version of products unless covered by active Software Assurance.	No change. As per RFP.
7		Additional Request	These prices would be strictly valid for Rate Contract orders Only and not applicable for any other RFPs released by the government.	No change. As per RFP.

8		Additional Request	Rate Contract would be valid for 12 month period from date of Letter of award for that specific Product version.	No change. As per RFP.
9	Page No. 2/Terms & conditions/Point 1	Validity of Rate contract: The quoted price will be valid for the period of two years from the date of signing the Rate contract agreement or till new Rate Contract sign by both the parties.	Request you to kindly reduce the validity of the contract to one year. As per Microsoft's global pricing policy the prices of there products are valid for a maximum of one year and hence all rate contracts that Microsoft officially accepts are for a duration of one year only. We therefore request the department to reduce the tenure of the RC to one year.	No change. As per RFP.
10	Page No. 2	You have to submit the DDs of Bid processing fee and EMD of Rs. 5,900/- and Rs. 2,00,000/- in GIL on/before 18.10.2019 up to 1500 hrs. EMD will be return after signing of contract with successful bidder(s).	We had participated in this tender when it was originally released against Tender No. SW10062019178. We had submitted a Demand Draft as EMD (2,00,000/-) which we have still not received back. We request the department to please let us know if we have to once again submit the EMD fees or would the department consider the old EMD submitted.	No change. As per RFP.
11	Page No. 3/Financial Bid Format/Name of the Product	<ol style="list-style-type: none"> MS Windows Data Centre– latest version 16 Core pack without SA MS Windows Standard– latest version 16 Core pack without SA MS SQL Server Enterprise – latest version 2 Core pack without SA 	<p>We request the department to consider procuring all the Licenses with two years software assurance (SA).</p> <p>With SA the department gets the advantage of getting all patches and upgrades free of cost for two years and incase Microsoft launches a new version of the product during this duration, the department will get the new version of the software free of cost.</p> <p>SA is specially recommended for Microsoft SQL since Microsoft is on the verge of launching MS SQL 2019 by the end of this year, also with SA for SQL the user gets the option to have their Disaster Recovery(DR) in active and passive mode at no extra cost.</p>	No change. As per RFP.
12	Page No. 2/Terms & conditions/Point 1	Validity of Rate contract: The quoted price will be valid for the period of two years from the date of signing the Rate contract agreement or till new Rate Contract sign by both the parties.	Microsoft does not give the re-sellers a transfer price that is valid for more than 1 year as their corporate pricing policy. Therefore, if OEM does not give price for 2 years we would also be unable to do so. Please reduce duration of RC to 1 year	No change. As per RFP.
13	Page No. 3/Financial Bid Format/Name of the Product	<ol style="list-style-type: none"> MS Windows Data Centre– latest version 16 Core pack without SA MS Windows Standard– latest version 16 Core pack without SA MS SQL Server Enterprise – latest version 2 Core pack without SA 	Department should purchase the Licenses with two years software assurance (SA). SA gives the advantage of getting all patches and upgrades free of cost for two years and if Microsoft launches a new version of the license during this period, the department will get new version of the software free of cost. Microsoft is launching MS SQL 2019 by the end of this year, also with SA for SQL the department will get the option to have their Disaster Recovery in active and passive mode free of cost.	No change. As per RFP.
14	Page No. 2/Terms & conditions/Point 1	Validity of Rate contract: The quoted price will be valid for the period of two years from the date of signing the Rate contract agreement or till new Rate Contract sign by both the parties.	The rate contract be made for one year only, Since Microsoft new versions are released every 2 years, the current versions (Windows Server 2019 & SQL Server 2017) will be replaced with newer versions and capabilities. The Current RFP does not allow newer versions benefits for GoG.	No change. As per RFP.
15			The Windows Server Standard and Datacenter & SQL Server Enterprise Edition be included with Software Assurance. This will help Gujarat Government with Azure Hybrid Rights benefits for customer planning to use the Azure Public Cloud.	No change. As per RFP.
16		MS SQL Server Enterprise – latest version 2 Core pack without SA	SQL Server Enterprise Edition (Core based) with ACTIVE Software Assurance provides the following benefits (Also mentioned in the attached).	No change. As per RFP.