

Responses to the Pre-bid Queries

RFP for Selection of Agency for Supply, Installation, Commissioning and warranty support of various Equipments for the Implementation of Video Surveillance System at various District Institute of Education & Training Institutes working under Gujarat Council of Educational Research & Training, Education Department, Gandhinagar (RFP.NO. GIL\GCERT\Video Surveillance\2018-19 DATE: 01.02.2019)

Sr. No.	Tender Reference		Query / Clarification / Suggestions from the Vendors	Responses to the Queries
	Page No. / Section No. / Clause No.	Tender Description		
1	Page No. 4/Section - 1/Eligibility Criteria No. 1	The bidder should have a total sum of turnover of Rs. 15 Crore (Minimum) in the last three financial years. The copies of Audited Annual Accounts/Balance Sheet along with Profit & Loss Account for last three years shall be attached along with the bid. (Form no. E-1)	Looking at the scope of work, it is propose to amend the clause as: The bidder should have a total sum of turnover of Rs. 50 Crore (Minimum) in the last three financial years. The copies of Audited Annual Accounts/Balance Sheet along with Profit & Loss Account for last three years shall be attached along with the bid.	Request not accepted As per the RFP.
2	Additional Request	Additional Request	The Bidder, bidding for Chinese origin product will be disqualified.	As per the RFP.
3	Page No. 4/Section - 1/Eligibility Criteria No. 2	The bidder should have local presence and should have office in Gujarat. The bidder should have service support infrastructure to provide warranty and post warranty services. The details of such service support infrastructure must be enclosed. Please attach the copies of any two of the following: Property Tax Bill of last year/Electricity Bills of last one year/Telephone Bills of last one year/GST Registration/CST Registration/Valid Lease Agreement. (Form no. E-2). In case bidder do not have office in Gujarat, bidder should give undertaking to open office in Gujarat within 45 Working days from the date of award of work order.	The bidder should have local presence and should have office in Gujarat. The bidder should have service support infrastructure to provide warranty and post warranty services. The details of such service support infrastructure must be enclosed. Please attach the copies of any one of the following: Property Tax Bill of last year/Electricity Bills of last one year/Telephone Bills of last one year/GST Registration/CST Registration/Valid Lease Agreement.	Request not accepted As per the RFP.
4	Page No. 11/Section - 3/Terms & Conditions No. 13.1	The Bidder will have to remit Earnest Money Deposit (E.M.D.) of Rs. 2,60,000/-	Please consider EMD Exemption against MSME certificate.	Request not accepted As per the RFP.
5	Page No. 4/Section - 1/Eligibility Criteria No. 3 (a)	The Bidder should have at least 3 years experience in setting up LAN / WAN, and should have installed minimum 05 LAN / WAN Systems with minimum 50 nodes (here node means IP Camera or Computer or any other networking device) installed and operational in the same campus or different campus. Copies of Purchase Orders / Contract Agreement and Certificates of Successful Completion from Customer should be submitted. (Form no. E-3).	Please share the school location details so that adequate manpower provision could be made by the bidder during the project length.	In the RFP the we have already mentioned the List of various DIETs with addresses.
6	Additional Request	Additional Request	Consortium: This term is not mentioned anywhere in the tender/RFP. Request you to please confirm for acceptance of consortium bid. Minimum [1+2]	Request not accepted As per the RFP.
7	Page No. 24/Section - 5/Technical Specification Item no.: 3 : 16 CH Network Video Recorder	16 Channels or better NVR with supports up to 2 SATA hard drives each support up to 4TB, Should be loaded with 8 TB Capacity of HDDs	16 Channels or better NVR with supports up to 2 SATA hard drives each support up to 4TB, Should be loaded with 7200RPM Enterprise version 8TB Hard disk Capacity of HDDs and ask Separately HDD Price. 7200RPM enterprise version hard disk is support more speed for video Read and write and also enterprise HDD failures also very less so stored data loss also protected.	Request not accepted As per the RFP.

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8	Page No. 4/Section - 1/Eligibility Criteria No. 6	b) The OEM /IP CCTV Camera Product Company/System Integrator should have installed at least a single project in India containing minimum 500 IP CCTV Cameras (of quoted camera brand) OR 2 projects containing minimum 250 IP CCTV Cameras (of quoted camera brand). OR 3 projects containing minimum 170 IP CCTV Cameras (of quoted camera brand). OR 5 projects containing minimum 100 IP CCTV Cameras (of quoted camera brand). Copies of Purchase Order(s) / Contract Agreement and Certificates of Successful Completion from Customer should be submitted. (Form no. E-7)	As this requirement is of more than 600 No. of IP Cameras so we request you to amend this clause as "CCTV OEM should have supplied minimum 1000 no. CCTV Camera (either direct or through authorized partner) in one single P.O to any Government Institution in India. P.O Copy to be submitted as a proof. "	Request not accepted As per the RFP.
9		a) The OEM / CCTV Camera Product Company should have registered office and service center in India since last 3 years (i.e. if bidder wants to quote the "X" brand of CCTV Camera, then OEM of "X" brand of CCTV Camera should have registered office and service center in India since last 3 years). Please attach the copies of any two of the following: Property Tax Bill of last year/Electricity Bills of last one year/Telephone Bills of last one year/VAT Registration/CST Registration/Valid Lease Agreement. (Form no. E-6)	All the CCTV Cameras and NVRs should be from reputed OEM and the OEM should be listed among TOP 10 vendors in India as per latest IHS India 2016 report.	Request not accepted As per the RFP.
10	Page No. 23/Section - 5/Technical Specification Item no.: 1 Indoor Dome 2MP IP Camera	Lens: 3 to 9 mm or better, DC-iris, motorized	As per tender it gives only 3x optical zoom while min. should be 2.7 - 13.5 mm will give 5x optical zoom at same price and give better optical zoom	Request not accepted As per the RFP.
11		WDR: True WDR >=100 db	suggesting true WDR i.e. 120dB for better clarity	Request not accepted As per the RFP.
12		Lens: 3 to 9 mm or better, DC-iris, motorized	as per tender it gives only 3x optical zoom while min. should be 2.7 - 13.5 mm will give 5x optical zoom at same price and give better optical zoom	Request not accepted As per the RFP.
13	Page No. 23/Section - 5/Technical Specification Item no.: 2 Outdoor Bullet 2MP IP Camera	IR Range: Min 30 Mtr or better	As cameras needs to be installed outdoor and at night time max clarity is required so requested to ask for 60mtr. IR Distance or more for better clarity during night time.	Request not accepted As per the RFP.
14		WDR: True WDR >=100 db	suggesting true WDR i.e. 120dB for better clarity	Request not accepted As per the RFP.
15		IP 66 Rated housing	As it is going to be installed outdoor so IP67 weatherproof housing with vandal resistance i.e. IK10 is recommended	Request not accepted As per the RFP.
16	Page No. 24/Section - 5/Technical Specification Item no.: 3 : 16 CH Network Video Recorder	Support 4K streaming, Support 16 Channel up to (3840*2160) Resolution Support 120 Mbps or higher of incoming Bandwidth	80 Mbps incoming bandwidth is enough as now cameras supports H.265+ video compression which reduces bandwidth and storage upto 70% so requested to amend the same.	Request not accepted As per the RFP.
17	Page No. 31/Section - 6/Price Bid Format Item no.: 3 : 16 CH Network Video Recorder & Item no.: 4 : 32 CH Network Video Recorder	16 CH Network Video Recorder (NVR) - 20 nos. 32 CH Network Video Recorder (NVR) - 24 nos.	Request to keep HDD as separate line item in Price bid to avoid any confusion / ambiguity later on	Request not accepted As per the RFP.

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18	Page No. 23/Section - 5/Technical Specification Item no.: 1 Indoor Dome 2MP IP Camera	WDR: True WDR >=100 db	WDR True WDR > = 120 db	Request not accepted As per the RFP.
19		Certification - CE or FCC and UL/ETL/BIS certified at the time of bidding, The OEM should have ISO9001:2008 and ISO14001:2004 certificate for Manufacturing.	Certification - CE or FCC , UL or cUL and ETL or BIS certified at the time of bidding, The OEM should have ISO9001:2008 and ISO14001:2004 certificate for Manufacturing.	Request not accepted As per the RFP.
20	Additional	Additional Inclusion	Should have Audio in/out and Alarm in/out interface	Request not accepted
21	Page No. 23/Section - 5/Technical Specification Item no.: 2 Outdoor Bullet 2MP IP Camera	WDR: True WDR >=100 db or better	WDR True WDR > = 120 db	Request not accepted As per the RFP.
22		Certification - CE or FCC and UL/ETL/BIS certified at the time of bidding The OEM should have ISO 9001:2008 and ISO 14001:2004 certificate for Manufacturing	Certification - CE or FCC , UL or cUL and ETL or BIS certified at the time of bidding, The OEM should have ISO9001:2008 and ISO14001:2004 certificate for Manufacturing.	Request not accepted As per the RFP.
23	Additional	Additional Inclusion	Should have Audio in/out and Alarm in/out interface	Request not accepted
24	Page No. 24/Section - 5/Technical Specification Item no.: 3 : 16 CH Network Video Recorder	16 Channels or better NVR with supports up to 2 SATA hard drives each support up to 4TB, Should be loaded with 8 TB Capacity of HDDs.	16 Channels or better NVR with supports upto 2 SATA hard drives each support upto 4TB, Should be loaded with 7200RPM Enterprise version 8TBHard disk Capacity of HDDs. Define the RPM speed of HDD. For Video Surveillance its suggested to use 7200RPM enterprise version hard disk is support more speed for video Read and write and also enterprise HDD failures also very less so stored data loss also protected. So we request you to change.	Request not accepted As per the RFP.
25		1# of Gigabit Ethernet port	1#10/100 Ethernet Switch In General 2 Bay 16Ch NVR comes with Fast Ethernet port.Fast Ethernet port is enough for transmitting the video data. So we request you to change as we mentioned.	Request not accepted As per the RFP.
26	Page No. 24/Section - 5/Technical Specification Item no.: 4 : 32 CH Network Video Recorder	32 Channels or better NVR with supports up to 8 SATA hard drives each support up to 6TB, should be loaded with 16 TB Capacity of HDDs. Should support Raid 0,1,5	32Channels or better NVR with supports upto 8 SATA hard drives each support upto 6TB, Should be loaded with 7200RPM Enterprise version 16TBHard disk Should support Raid0,1,5Capacity of HDDs Define the RPM speed of HDD. For Video Surveillance its suggested to use 7200RPM enterprise version hard disk is support more speed for video Read and write and also enterprise HDD failures also very less so stored data loss also protected. So we request you to change.	Request not accepted As per the RFP.
27	Page No. 25/Section - 5/Technical Specification Item no.: 5 : PoE Layer- 2, 24 port Network Switch	Additional Inclusion	6KVA Surge Protection in all 24 POE Ports, DAD, 802.1X, AAA, Support POE Management like power limit, POE port priority and POE schedule, Packet Buffer should be 4 Mb or more, 1K ACL, Protocol-based VLANs, ARP protection, IP source protection, DoS protection.	Request not accepted
28		Additional Inclusion	Operating Temperature: 0°~50° Storage Temperature: -10°~70°	Request not accepted
29	Page No. 26/Section - 5/Technical Specification Item no.: 8 : PoE Layer- 2, 08 port Network Switch	Additional Inclusion	6KVA Surge Protection in all 8 POE Ports, DAD, 802.1X, AAA, Support POE Management like power limit, POE port priority and POE schedule, Packet Buffer should be 4 Mb or more, 1K ACL, Protocol-based VLANs, ARP protection, IP source protection, DoS protection.	Request not accepted
30		Additional Inclusion	Operating Temperature: 0°~50° Storage Temperature: -10°~70°	Request not accepted

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31	Additional	Additional	Considering the large scope involved in the project including but not limited to Multi location, multiple OEM, we request you to allow consortium in the tender eligibility which will be ultimately will help to get more competition across the bidders and get benefitted commercial to Government of Gujarat.	Request not accepted
32	Page No. 4/Section - 1/Eligibility Criteria No. 6	a) The OEM / CCTV Camera Product Company should have registered office and service center in India since last 3 years (i.e. If bidder wants to quote the "X" brand of CCTV Camera, then OEM of "X" brand of CCTV Camera should have registered office and service center in India since last 3 years). Please attach the copies of any two of the following: Property Tax Bill of last year/Electricity Bills of last one year/Telephone Bills of last one year/VAT Registration/CST Registration/Valid Lease Agreement. (Form no. E-6)	Kindly allow presence through Distributor or presence since 1 year even as eligible	Request not accepted As per the RFP.
33	Page No. 23/Section - 5/Technical Specification Item no.: 1 Indoor Dome 2MP IP Camera	Image sensor : 1/3" Progressive Scan CMOS 2 MP or better	We have 4MP Options also , So you can change camera specification to 4MP	Request not accepted As per the RFP.
34		Lens: 3 to 9 mm or better, DC-iris, motorized	it should be 2.7-13.5mm	Request not accepted As per the RFP.
35		Video Stream: Individually configurable min 03 video streams (H.264/H.265), Unicast/Multicast	Video Stream: Individually configurable min 02 video streams H.265), Unicast/Multicast	Request not accepted As per the RFP.
36		Additional	Alarm In/Out In cameras	Request not accepted
37	Page No. 23/Section - 5/Technical Specification Item no.: 2 Outdoor Bullet 2MP IP Camera	Image sensor : 1/3" Progressive Scan CMOS 2 MP or better	We have 4MP Options also , So you can change camera specification to 4MP	Request not accepted As per the RFP.
38		Lens: 3 to 9 mm or better, DC-iris, motorized Zoom	should be 2.7-13.5mm	Request not accepted As per the RFP.
39		Video Stream: Individually configurable min 03 video streams (H.264/H.265), Unicast/Multicast	Video Stream: Individually configurable min 02 video streams H.265), Unicast/Multicast	Request not accepted As per the RFP.
40		Camera should supplied with 32GB Micro SD/SDHC/SDXC memory card for recording	SD card support up to 128GB	Request not accepted As per the RFP.
41		Certification- CE or FCC and UL/ETL/BIS certified at the time of bidding	We have BIS certification & ISO ISO 9001: 2015 Certification	Request not accepted As per the RFP.
42	Page No. 24/Section - 5/Technical Specification Item no.: 3 : 16 CH Network Video Recorder	16 Channels or better NVR with supports up to 2 SATA hard drives each support up to 4TB, Should be loaded with 8 TB Capacity of HDDs.	Our NVR support 25CH and with very competitive rates.	Request not accepted As per the RFP.
43		Support 4K streaming, Support 16 Channel up to (3840*2160) Resolution Support 120 Mbps or higher of incoming Bandwidth	Bandwidth need to change @ 80Mbps as its very sufficient forthis application	Request not accepted As per the RFP.
44		Certification- CE or FCC and UL/ETL/BIS certified at the time of bidding	We have BIS certification & ISO ISO 9001: 2015 Certification	Request not accepted As per the RFP.
45	Page No. 24/Section - 5/Technical Specification Item no.: 4 : 32 CH Network Video Recorder	32 Channels or better NVR with supports up to 8 SATA hard drives each support up to 6TB, should be loaded with 16 TB Capacity of HDDs. Should support Raid 0,1,5	If remove RAID & change the model to 4HDD with total storage support up to 38TB (4*8TB) we can quote best economic models	Request not accepted As per the RFP.
46		2# of Gigabit port with load balancing and failover	Please make to 1 LAN Port for more competitive	Request not accepted As per the RFP.
47		Certification- CE/EN, FCC, ETL/UL certified at the time of bidding	We have BIS certification & ISO ISO 9001: 2015 Certification	Request not accepted As per the RFP.
48		Additional Request	Alarm In/Out In cameras for safety of the installed equipment	Request not accepted
49		Additional Request	Add Video Analytics Function Line crossign, Tripwire, Remove Object formore safety.	Request not accepted