

Response to Pre-bid Queries

RFP for Selection of Agency for Supply, Installation, Commissioning and warranty support of various Equipments for the Implementation of Video Surveillance System at various Govt. Primary Schools working under Gujarat Council of Elementary Education, SSA, Gandhinagar (RFP.NO. GIL\SSA\Video Surveillance\2018-19 DATE: 30.01.2019)

Sr. No.	Tender Reference		Query / Clarification / Suggestions from the Vendors	Responses to the Queries (GIL/SSA)
	Page No. / Section No. / Clause No.	Tender Description		
1	27/Sections -6/Price Bid Formate	Qty. of Schools is 1000	Please share the Schools Locations detail- so that adquate manpower provision could be made by the bidder during the project length	List Uploaded
2	Additional Request	Additional Request	Request you to please confirm for acceptance of consortium bid Minimum 1+2	As Per RFP
3	23/ Section 5/ Item No.1 Outdoor Bullet camera	Lens: Focal length of 2.8mm~12mm or better	Pls add Varifocal Lens word to avavoid any confusion later on	See the changes in revised Bid document
4	23/ Section 5/ Item No.1 Outdoor Bullet camera	IR Range : Upto 20m	request to keep it 50m or above as this will give much better recording result of night time as all these cameras are going to be used for outdoor	As Per RFP
5	23/ Section 5/ Item No. 3 16 ch. DVR	HDD	HDD should be separately mentioned in price bid as separate line item, to avoid any confusion, ambiguity later on	As Per RFP
6	23/ Section 5/ Item No. 3 16 ch. DVR	HDD	as 2 sata is enough for 30 days recording, which eventually save the cost also, it will support total 16 TB also	As Per RFP
7	23/ Section 5/ Item No. 3 16 ch. DVR	Recording	Recording Quality is not mentioned, it should be all 16 ch. Recording at 25 fps for 2 MP Camera, pls clearly mention it for better understanding	See the changes in revised Bid document
8	24/ Section 5/ Item No. 3/ Item no. 4 23" Monitor	Input & Output	as it is Monitor so USB is not required so request to kindly remove it	See the changes in revised Bid document
9	Additional	Additional	The CCTV & DVR OEM should be of same make	Bidder have to quote CCTV cameras compatible with DVR

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10	Additional	Additional	Price bid should be bifurcated rather than as set/bunch. This is to avoid ambiguity in calculating cable length per set/bunch.	As Per RFP
11	Additional	Additional	CCTV OEM should be ISO 9001 & ISO 14001 certified company	See the changes in revised Bid document
12	Additional	Additional	<p>Request to consider following points for the said tender of SSA. As this requirement is of minimum 8,000 No. Camera so we request you to amend this clause as "CCTV OEM should have supplied minimum 3500 no. CCTV Camera (either direct or through authorized partner) in one single P.O to any Government Institution in India. P.O Copy to be submit as a proof. "</p> <p>All the CCTV Cameras and DVRs should be from reputed OEM and the OEM should be listed among TOP 10 vendors in India as per latest IHS India 2016 report.</p> <p>The CCTV OEM should have factory in India for manufacturing of cameras,DVR. Valid factory license shall be submitted along with the bid.</p> <p>The OEM of camera,DVR should have ISO9001:2008 and ISO 14001:2004</p>	See the changes in revised Bid document
13	Page no. 4 - Eligibility Criteria - Point No. 1	The bidder should have a total sum of turnover of Rs. 30 Crore (Minimum) in the last three financial years. The copies of Audited Annual Accounts/Balance Sheet along with Profit & Loss Account for last three years shall be attached along with the bid. (Form no. E-1)	The bidder should have a Averageof turnover of Rs. 50 Crore (Minimum) in the last three financial years. The copies of Audited Annual Accounts/Balance Sheet along with Profit & Loss Account for last three years shall be attached along with the bid. (Form no. E-1). Considering the size of the tender the average turnover of the bidder should be kept atleast 50 cr to ensure financially capability of the bidder to execute the project if awarded.	As Per RFP

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14	Page no. 4 - Eligibility Criteria - Point No. 2	The bidder should have local presence and should have office in Gujarat. The bidder should have service support infrastructure to provide warranty and post warranty services. The details of such service support infrastructure must be enclosed. Please attach the copies of any two of the following: Property Tax Bill of last year/Electricity Bills of last one year/Telephone Bills of last one year/VAT Registration/CST Registration/Valid Lease Agreement. (Form no. E-2). In case bidder do not have office in Gujarat, bidder should give undertaking to open office in Gujarat within 45 Working days from the date of award of work order	The bidder should have local presence and should have atleast 4 office in Gujarat present in all zones. The bidder should have service support infrastructure to provide warranty and post warranty services. The details of such service support infrastructure must be enclosed. Please attach the copies of any two of the following: Property Tax Bill of last year/Electricity Bills of last one year/Telephone Bills of last one year/VAT Registration/CST Registration/Valid Lease Agreement. (Form no. E-2). In case bidder do not have office in Gujarat, bidder should give undertaking to open office in Gujarat within 45 Working days from the date of award of work order The Project Scope Snap Across Gujarat in all Major Zone, Zone wise office will help SSA for better Support.	As Per RFP
15	Additional Query	Addition of PQ Criteria	Bidder should have ISO 9001 and ISO 27001 certified company from atleast last one year. This will ensure the project management capability and Quality of services from bidder.	As Per RFP
16	Page No.14 Form No.T2 (Technical Specification) Sr.No.1, Line 5	Min. 4 GB DDR3 @ 1600 MHz/DDR4 @ 1866 MHz RAM (Single Module Should be supplied) with 1 DIMM slot free.	Min. 4 GB DDR4 @ 1866 MHz RAM (Single Module Should be supplied) with 1 DIMM slot free. Request to ask for latest DDR4 memory only . DDR3 memory is outdated.	As Per RFP
17	Page no. 22 : Make and Model	23" or higher display unit	32" or higher display unit 1. The 23" is EOL in LED TV Industry. May be available with few OEM only 2. 32" is Current Technology available with all OEM and 32" Size will provide better Monitoring Experience to user.	As Per RFP

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18	Page 16 -Article 33 Delivery terms	The work has to be completed (including delivery, installation/implementation & commissioning) within 90 working days from the date of confirmed purchase order.	The work has to be completed (including delivery, installation/implementation & commissioning) within 120 working days from the date of confirmed purchase order. Considering the size and nature of project 90 days is a bit stiff time period. We request you to relax it to 120 working days.	See the changes in revised Bid document
19	Page 16 Article 34- Payment terms	The payment will be made in four phases. In each phase, for 1/4th Schools of total schools; 25% payment of total project cost will be made after successful delivery, Installation and completion of work, Acceptance Test and functional training to personnel	we request you to relax the payment terms as 50% on delivery installation and 50% of successful installation and completion of work for each phase.	As Per RFP

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20	Page no. 12	As per the provision in Electronics & IT/ITeS Start-up Policy Resolution No.ITS/10/2015/5284/IT dated 6th June, 2016 issued by Department of Science & Technology; in GUJARAT INFORMATICS LIMITED BLOCK NO. 2, 2nd FLOOR, KARMAYOGI BHAVAN, SECTOR-10A, GANDHINAGAR Page 13 of 33 e-Governance project undertaken by Government Departments or its Boards, Corporations or parastatal bodies getting grants from the Government, the chosen solution provider or system integrator will pass on job work or will outsource part of the work of a value ranging between 5% to 10% of the contract value to the eligible start-ups and to students of shortlisted Technical Colleges in Gujarat. In such arrangements, the responsibility of meeting SLAs (Service Level Agreements) will continue to belong to the solution provider or the	Please confirm whether this clause will apply to current project, as CCTV surveillance doesn't fall under e-Governance projects and the said clause is applicable for e-Governance project undertaken by Government Departments or its Boards . Also inclusion of this clause on the current project will delay the execution fo the project as finding applicable and qualifying start ups and interested students of Technical colleges in Gujarat including their training on CCTV products will be a time consuming activity.	As Per RFP
21	Page no. 13	The order may be split among a number of technically qualified bidders at the discretion of GIL/Purchaser. The bidder with overall competitive quote will be given preference on the ordered quantity	Please confirm how many bidders will the project be split into ? And what is the split of quantity of schools among the bidders. The current clause is vague in the number of bidders among whom the project may be split and also the mode of splitting the order. Without proper clarity in the bid document, arbitrary and adhoc split of quantity post opening of financial bid will result in irregularities and non-transparency in the bidding process. Also please confirm whether the L2,L3, L4 bidders etc to whom GIL decides to split the order, will be required to match to L1 rates on overall bid price basis or unit rate basis ?	As per RFP

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22	Page no. 16	The work has to be completed (including delivery, installation/implementation & commissioning) within 90 working days from the date of confirmed purchase order.	<p>The general production and delivery lead time for project oriented items, is 6 weeks. This leaves only 6 weeks for project implementation on site for 1000 schools which is gross insufficient in case high quality installation is required on site.</p> <p>Request you to kindly increase supply + installation& commissioning period to 180 days.</p>	See the changes in revised Bid document
23	Page no. 16	The payment will be made in four phases. In each phase, for 1/4th Schools of total schools; 25% payment of total project cost will be made after successful delivery, Installation and completion of work, Acceptance Test and functional training to personnel	<p>The no. of schools are very high 1000 schools. Kindly make the payment lots and billing lots to every 100 school, so that bidder may put up consolidated invoice after completion of every 100 schools incase work is awarded to single bidder.</p> <p>kindly amend payment terms to:</p> <ul style="list-style-type: none"> - 90% of payment will be released after installation and commissioning signoff report signed by relevant authorities in the school in lots of 100 schools completed by the System integrator. - Balance 10% after Acceptance Test process of all schools. <p>the Process of Acceptance test as specified in clause 38 is very stringent and will not allow payments to be cleared on timely basis in lots of 1/4th as suggested in current payment terms.</p> <p>Hence there has to be major payments cleared on installation and commissioning sign off from each school and balance 10% linked with Acceptance test process</p>	As Per RFP

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24	Page no. 17	<p>a) If the bidder fails to deliver and install the requisite devices, equipment, hardware or software within the time limit as mentioned in the bid then, penalty as below will be deducted: 2 % of the value of the undelivered/ uninstalled equipment i.e. due for delivery & installation as per given schedule for 1st week or part thereof delay. 5 % of the value of the undelivered/ uninstalled equipment i.e. due for delivery & installation as per given schedule for 2nd week onwards or part thereof delay. 10 % of the value of the undelivered/ uninstalled equipment i.e. due for delivery & installation as per given schedule for 3rd week onwards or part thereof delay. 25 % of the value of the undelivered/ uninstalled equipment i.e. due for delivery & installation as per given schedule for 4th week onwards or part thereof delay. These penalties will be in addition to the non-payment for the work yet undelivered and/or uninstalled.</p>	<p>The penalty clause is highly un-reasonable and un-precedented for any standard tender practice. The maximum penalty in all tenders is 10%. Kindly revise clause as requested below. 0.5% of the value of the undelivered/ uninstalled equipment i.e. due for delivery & installation as per given schedule for first two weeks or part thereof delay. 1% of the value of the undelivered/ uninstalled equipment i.e. due for delivery & installation as per given schedule after 2 weeks onwards or part thereof delay subject to maximum 10% of contract value.</p>	<p>See the changes in revised Bid document</p>
25	Page no. 17	<p>b) Delay in excess of 4 weeks will be sufficient to cause for termination of the contract. In that case the performance Bank Guarantee of the bidder will be forfeited.</p>	<p>Please change to b) Delay in excess of 8 weeks will be sufficient to cause for termination of the contract. In that case the performance Bank Guarantee of the bidder will be forfeited.</p>	<p>As Per RFP</p>
26	Page no. 19	<p>It is a turnkey project. The Vendor shall be fully responsible for implementing the Project in totality and should include the items and their prices, if not included in Schedule of Requirement to complete the project on turnkey basis. Any claim whatsoever in this regard will not be entertained later on.</p>	<p>Please clarify the location in which the cables of cameras will be terminated and the DVR with display, Rack and UPS will be installed.</p> <p>What is the provision of AC mains power supply near the DVR/UPS point since AC mains is to be provided by the client/end user and how will it be ensured that a power point is made available near the UPS/DVR location ?</p>	<p>AC power will be available at school, However required electrification up to the UPS and UPS to rack have to be done by bidder. Bidder should have to quote price accordingly. Extra payment for such work should not be paid by the office</p>

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27	Page no. 25	Digital Meter: 800 VAH for 1 KVA - 30 min	This is a contradictory clause. The back up requirement should be either 30 minutes as per load of the equipment on the UPS or 800VAH mandatory. Since the 30 min backup for 8 cameras, DVr, hard disk etc. does not require 800VAH	As Per RFP
28	Additional Query	Additional Query	<p>1. Allow multiple companies to Jointly participate in Consortium or Joint Venture (JV). This will enable an OEM to participate along with installation and commissioning consortium partner, the benefits shall be as under.</p> <p>a. Experts shall focus on installation and commissioning.</p> <p>b. OEMs are International players who can bring latest technology, latest products and standard implementation practices in the project.</p> <p>c. OEMs as a part of the project will give satisfactory product support for 5 years and above.</p> <p>d. Consortium partners can together complete the project with the given time period of 90 days</p> <p>e. Product mobilisation and after sales support shall be easy in consortium bidding.</p> <p>f. Easy upgradation of the system after the completion of the contract period.</p>	As Per RFP
29	Additional Query	Additional Query	<p>. Allow the OEM having minimum 2 years of experience in providing Surveillance Equipments in India and having its registered office in India since last 2 years.</p> <p>a. As the Surveillance equipment market in India is matured & growing well since 2016 (since last 2 financial years), many Global players have entered Indian market with latest technology and equipments over the past 2 years. Hence the OEM having minimum 2 years of experience in Providing Surveillance Equipments in India and having its registered office in India since last 2 years should sufficient enough to identify a capable OEM support for this tender.</p>	As Per RFP

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30	Page No 16/ Payment terms	34.1 No advance Payment will be made. 34.2 The payment will be made in four phases. In each phase, for 1/4th Schools of total schools; 25% payment of total project cost will be made after successful delivery, Installation and completion of work, Acceptance Test and functional training to personnel	Payment terms: Need 40% against material delivery 60% against installation and commissioning.	As Per RFP
31	Page No.17/ PENALTY CLAUSE	Additional	Penalty: Max penalty should be 10% of project value.	See the changes in revised Bid document

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32	Page No. 2	<p>1.0 The Bidder will have to remit Non refundable Bid Processing Fees of Rs. 17,770/- & Earnest Money Deposit (E.M.D.) of Rs. 20,00,000/- (Rupees twenty lakhs only) (Refundable) on or before date & hours of submission of bid (i.e. 21.02.2019 up to 1500 Hrs) in a sealed cover at GIL office with the heading "Bid processing fees & EMD for RFP.NO. GIL\SSA\Video Surveillance\2018-19 for Selection of Agency for Supply, Installation, Commissioning and warranty support of various Equipments for the Implementation of Video Surveillance System at various Govt. Primary School working under Gujarat Council of Elementary Education, SSA, Gandhinagar, Gandhinagar</p>	<p>As per Govt. of India guidelines exemption from submission of EMD/ Bid Security & Tender Cost shall be given to bidders, who are Micro, Small and Medium Enterprises (MSME), and are registered with National Small Scale Industrial Corporation (NSIC) under its "Single Point Registration Scheme". It is requested to kindly allow the bidder to submit necessary documents issued by NSIC to avail the exemption.</p>	As Per RFP

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33	Page No. 4/ Eligibility Criteria	<p>5. Eligibility Criteria of OEM / CCTV Cameras Product Company:</p> <p>(a) The OEM / CCTV Camera Product Company should have registered office and service center in India since last 3 years (i.e. If bidder wants to quote the "X" brand of CCTV Camera, then OEM of "X" brand of CCTV Camera should have registered office and service center in India since last 3 years). Please attach the copies of any two of the following: Property Tax Bill of last year/Electricity Bills of last one year/Telephone Bills of last one year/VAT Registration/CST Registration/Valid Lease Agreement. (Form no. E-5)</p> <p>(b) The OEM / CCTV Camera Product Company/ System Integrator should have installed at least a single project in India containing minimum 500 CCTV Camera (of quoted camera brand) OR 2 projects containing minimum 250 CCTV Cameras (of quoted camera brand) OR 3 projects containing minimum 170 CCTV Camera (of quoted camera brand) OR 5 projects containing minimum 100 CCTV Camera (of quoted camera brand). Copies of Purchase Order(s) / Contract Agreement and Certificates of Successful Completion from Customer should be submitted. (Form no. E-6)</p>	<p>As the project is for "Selection of Agency for Supply, Installation, Commissioning and warranty support of various Equipments for the Implementation of Video Surveillance System at various Govt. Primary Schools (Approx 1000 nos.) working under Gujarat Council of Elementary Education, SSA, Gandhinagar" it is a big project and only financially strong OEMs who have registered office in India for minimum 10 year are able to supply the product. Hence, it is requested to you, kindly ammend the Eligibility creteria of OEM as mentioned below-</p> <ol style="list-style-type: none"> 1) The OEM should be registered in India for minimum last 10 year. The letter of incorporation should be attached for verification. 2) The OEM should have an in-house service centre for last 5 Years. The Service Tax registration Should be submitted for verification. 3) The OEM should not be a Joint Venture Company. 4) The OEM should have a global turnover of Minimum 4000 Crore. An undertaking should be Submitted with the bid declaring same. 5) The OEM should have supplied at least 5000 IP Cameras for one single project, or 3000 Cameras each for at least 2 independent Projects with professional Command Centre. Order Copy for the projects should be submitted along with the Bid. Also a brief write Up should be submitted detailing the scope of the such Project/Projects 	See the changes in revised Bid document (Eligibility Criteria 5 (b))
34	Page No 24 & 25/ Technical Specification/ 1 KVA Online UPS (with 30 minutes battery backup)	Efficiency- At rated Output voltage and Frequency Inverter 83% (min) Overall 85% (min)	efficiency should be 90%, as in all standard UPS brand comes with 90% efficiency. 90% efficiency- 1KVAX1000 MEANS 1 MEGA WATT, It can be sufficient if load will be vary or higher.	As Per RFP

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35	Page No. 4/ Eligibility Criteria	<p>5. Eligibility Criteria of OEM / CCTV Cameras Product Company: The OEM / CCTV Camera Product Company should have registered office and service center in India since last 3 years (i.e. If bidder wants to quote the "X" brand of CCTV Camera, then OEM of "X" brand of CCTV Camera should have registered office and service center in India since last 3 years). Please attach the copies of any two of the following: Property Tax Bill of last year/Electricity Bills of last one year/Telephone Bills of last one year/VAT Registration/CST Registration/Valid Lease Agreement. (Form no. E-5)</p>	<p>OEMs of proposed equipment/components should have an office as a registered company in India for last five years as on the bid issuance date. Registered offices by way of Joint ventures, Franchise, agency, distribution partners will not be considered. In case of the company having a foreign parent / holding company, The company shall be a wholly owned subsidiary. Document required: Property Tax Bill of last year/Electricity Bills of last one year/Telephone Bills of last one year/VAT Registration/CST Registration/Valid Lease Agreement</p>	As per RFP
36	Page 8/ Instructions to Bidders	<p>Bidder is requested to pay Rs. 17,700/- as a bid processing fee (Non refundable) & Earnest Money Deposit (E.M.D.) of Rs. 20,00,000/- (Refundable). In case of non receipt of bid processing fees & EMD the bid will be rejected by GIL.</p>	Request you to accept NSIC certificate for EMD Exemption	As Per RFP
37	Additional	Additional	<p>OEM must have the following certifications: a. ISO 9001 b. ISO 27001 c. ISO 14001</p>	See the changes in revised Bid document
38	Page No. 4/ Eligibility Criteria	<p>The OEM / CCTV Camera Product Company should have registered office and service center in India since last 3 years.</p>	<p>Please add Addition point: The CCTV OEM should have factory in India for manufacturing of cameras, DVR. Valid factory license shall be submitted along with the bid</p>	As per RFP

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39	Page No. 4/ Eligibility Criteria	The OEM / CCTV Camera Product Company/ System Integrator should have installed at least a single project in India containing minimum 500 CCTV Camera (of quoted camera brand) OR 2 projects containing minimum 250 CCTV Cameras (of quoted camera brand) OR 3 projects containing minimum 170 CCTV Camera (of quoted camera brand) OR 5 projects containing minimum 100 CCTV Camera (of quoted camera brand).	CCTV OEM should have supplied minimum 3500 no. CCTV Camera (either direct or through authorized partner) in one single P.O to any Government Institution in India.	See the changes in revised Bid document
40	Additional	Additional	<p>Request to add Addition Criteria</p> <ol style="list-style-type: none"> All the CCTV Cameras and DVRs should be from reputed OEM and the OEM should be listed among TOP 10 vendors in India as per latest IHS India 2016 report The OEM of camera,DVR should have ISO9001:2008 and ISO 14001:2004 	See the changes in revised Bid document
41	Page No.27/ Price Bid Format	You had mention price bid in RFP only for School Set Qty. is 1000	Our suggestion is kindly change it to Line item vise as Per school BoQ so department will get the each and every line item price. Also requesting you to separate the 16 Channel DVR and its Hard Disks in BoQ.	As per RFP
42	Page No.27/ Price Bid Format	CCTV Cable (3+1) with labour (in meter)* 500 Casing capping with labour (in meter)* 250	CCTV Cable (3+1) with labour (in meter)* as per actual Casing capping with labour (in meter)* as per actual	As per RFP

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43	Page No 23/ Technical Specification	IR Outdoor bullet CCTV camera	Outdoor IP IR bullet camera. The image quality on analog cameras is pretty low. Most smartphones today have higher resolution. As a result, details at a distance may be grainy, making it difficult to identify potential suspects in an incident with a high degree of confidence. So we request you to change the IP cameras.	As Per RFP
44	Page No 23/ Technical Specification	16 CH Standalone DVR	16 CH Standalone NVR. DVR is out dated one and also IP cameras merely need to be connected to your LAN network in order to connect to your NVR, you are no longer limited by the distance between cameras and the video recorder. As the NVR is software-based and does not have BNC ports, NVR don't support BNC output for 16ch. So we change input through IP	As Per RFP
45	Page No 23/ Technical Specification	Power Supply for CCTV Camera	8 Port Managed POE switch. IP camera needs POE switch for Data connectivity and Power for camera.so we request you to add the POE switch.	As Per RFP
46	Page No 23/ Technical Specification	Bidder has to carry out Required electrification & cabling for DVR and related components	Bidder has to carry out Required electrification & cabling for NVR and related components. we need to Change as per NVR specification	As Per RFP
47	Page No 23/ Technical Specification	16 - Channel Video Input, BNC	16 - Channel Video Input through IP. NVR don't support BNC output for 16ch. So we change input through IP	As Per RFP
48	Page No 23/ Technical Specification	Additional	D-WDR >=90 db or better Analog cameras Don't support WDR.so we request you to add this point	As Per RFP
49	Page No 23/ Technical Specification	Additional	Internal 802.3af POE Support Analog cameras Don't support POE port .so we request you to add this point. IP cameras can be mostly powered over the same network cable through POE (Power Over Ethernet) by simply connecting them to a POE-capable network switch, eliminating the need for separate source of power.	As Per RFP

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50	Page No 23/ Technical Specification	Additional	10/100BaseT or better RJ45 Port Analog cameras Don't support LAN interface .so we request you to add this point	As Per RFP
51	Page No 23/ Technical Specification	Additional	H.264, H. 265 or better Analog cameras Don't support video compression .so we request you to add this point	As Per RFP
52	Page No 23/ Technical Specification	Additional	IPv4, HTTP, HTTPS, FTP, SMTP, UPnP, SNMP, DNS, DDNS, NTP, RTSP, RTP, TCP, UDP, IGMP, ICMP, DHCP Analog cameras Don't support protocols .so we request you to add this point	As Per RFP
53	Page No. 4/ Eligibility Criteria	Bidder should have experience of executing CCTV / Surveillance System Project for at least 50 customer reference sites of CCTV Camera & related accessories installation, must consisting of minimum 5 CCTV Cameras per site. Copies of Purchase Order(s) / Contract Agreement and Certificates of Successful Completion from Customer should be submitted. (Form no. E-3)	Having more than 200 Cr turnover, Incorporated in 2006 at Ahmedabad, Mantra is manufacturer of Biometric based Solutions. Recently, Mantra have started Project Operations caters Video Surveillance, Fire Alarm, Smart city and Other IT related Projects in India. Based on Eligibility Criteria (Page No. 4/33), Point 3 for Ref. Project, As a prominent bidder, we request to allow us to bid with Access Control solutions as an experience instead of CCTV/Surveillance System Projects.	As Per RFP
54	Page No. 24/ Technical Specifications/ Item no.: 4 - 23" or higher Display Unit	Diagonal Screen Size - 23" or higher wide screen LED Backlit based TFTs	For better viewing, we suggest Size 32 Inch for LED. We also request to add the requirement for Industrial Grade LED Screen with 18 Hours Operation.	As Per RFP
55	Page No. 24/ Technical Specifications/ Item no.: 4 - 23" or higher Display Unit	Accessories - Wall mount kit/table stand, Quick Setup Guide, Warranty Card, Application CD, Remote Control with Batteries	Please note, Remote Control is generally not available in Display unit. So, request you to please remove this requirement.	See the changes in revised Bid document

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56	Page No. 24/ Technical Specifications/ Item no: 6 : 9 U Rack	9 U wall mounting rack – Rigid frame that can be fixed to the wall, 19” Adjustable rails in the front and rear, Front section with glass door and lock, Top and bottom cable entry facility, Cable managers, Earth continuity kit, Steel powder coated cabinet (Bidder has to carry out installation/fixing)	Rack Width and Depth is not mention in Specification. So, better clarity Pls. mention the same.	As Per RFP
57	Additional Query	Additional Query	For cabling Building to Building, we understand that bidder will have to do Overhead Cabling i.e. No UnderGround Cabling will be there. Kindly confirm	If wall is available Then wall to wall installation have to done but where wall is not available there underground cabling have to done by bidder. bidder have to quote considering the same. No extra cost will be paid for such work
58	Additional Query	Additional Query	Considering the large scope involved in the project including but not limited to Multi location, multiple OEM, we request you to allow consortium in the tender eligibility which will be ultimately will help to get more competition across the bidders and get benefitted commercial to Government of Gujarat	As Per RFP

Sr. No.	Tender Reference		Query / Clarification / Suggestions from the Vendors	Responses to the Queries (GIL/SSA)
	Page No. / Section No. / Clause No.	Tender Description		
59	Page no. 4\Eligibility Criteria No.3 Bidder's past experience:	"Bidder should have experience of executing CCTV / Surveillance System Project for at least 50 customer reference sites of CCTV Camera & related accessories installation, must be consisting of minimum 5 CCTV Cameras per site. Copies of Purchase Order(s) / Contract Agreement and Certificates of Successful Completion from Customer should be submitted. (Form no. E-3)".	"Bidder should have experience of executing CCTV / Surveillance System Project for at least 50 customer reference sites of CCTV Camera & related accessories installation, must be consisting of minimum 5 1 CCTV Cameras per site. Copies of Purchase Order(s) / Contract Agreement and Certificates of Successful Completion from Customer should be submitted. (Form no. E-3)". Here, text 'Customer' need to be removed and number 5 should be changed with the 1.	As Per RFP
60	ARTICLE- 33 DELIVERIES AND INSTALLATION / IMPLEMENTATION: [Page no. 16]	"The work has to be completed (including delivery, installation/implementation & commissioning) within 90 working days from the date of confirmed purchase order".	"The work has to be completed (including delivery, installation/implementation & commissioning) within 90 200 working days from the date of confirmed purchase order".	See the changes in revised Bid document
61	Page no. 4\Eligibility Criteria No.3 Bidder's past experience:	1. The bidder should have a total sum of turnover of Rs. 30 Crore (Minimum) in the last three financial years. The copies of Audited Annual Accounts/Balance Sheet along with Profit & Loss Account for last three years shall be attached along with the bid. (Form no. E-1)	Minimum Turnover for eligibility of Vendor is 50 crores or above in last three financial year.	As Per RFP

Sr. No.	Tender Reference		Query / Clarification / Suggestions from the Vendors	Responses to the Queries (GIL/SSA)
	Page No. / Section No. / Clause No.	Tender Description		
62	Page no. 4\Eligibility Criteria No.3 Bidder's past experience:	2. The bidder should have local presence and should have office in Gujarat. The bidder should have service support infrastructure to provide warranty and post warranty services. The details of such service support infrastructure must be enclosed. Please attach the copies of any two of the following: Property Tax Bill of last year/Electricity Bills of last one year/Telephone Bills of last one year/VAT Registration/CST Registration/Valid Lease Agreement. (Form no. E-2). In case bidder do not have office in Gujarat, bidder should give undertaking to open office in Gujarat within 45 Working days from the date of award of work order	Vendor must have offices in minimum 5 major cities of Gujarat since last 2 years.	As Per RFP
63	Page no. 4\Eligibility Criteria No.3 Bidder's past experience:	(b) The OEM / CCTV Camera Product Company/ System Integrator should have installed at least a single project in India containing minimum 500 CCTV Camera (of quoted camera brand) OR 2 projects containing minimum 250 CCTV Cameras (of quoted camera brand) OR 3 projects containing minimum 170 CCTV Camera (of quoted camera brand) OR 5 projects containing minimum 100 CCTV Camera (of quoted camera brand). Copies of Purchase Order(s) / Contract Agreement and Certificates of Successful Completion from Customer should be submitted. (Form no. E-6)	The OEM / CCTV Camera Product Company/ System Integrator should have installed at least a single project in India containing minimum 4000 CCTV Camera (of quoted camera brand) OR 2 projects containing minimum 2000 CCTV Cameras (of quoted camera brand) OR 3 projects containing minimum 1400 CCTV Camera (of quoted camera brand) OR 5 projects containing minimum 1000 CCTV Camera (of quoted camera brand). Copies of Purchase Order(s) / Contract Agreement and Certificates of Successful Completion from Customer should be submitted.	See the changes in revised Bid document

Sr. No.	Tender Reference		Query / Clarification / Suggestions from the Vendors	Responses to the Queries (GIL/SSA)
	Page No. / Section No. / Clause No.	Tender Description		
64	Page no. 24\Technical Specification	23" or higher Display Unit	From the specification asked in "Item No.04 23" or Higher Display Unit", we are not getting exact idea about your requirement which is either for Monitor or TV?	we require display unit it will be either TV or Monitor but all specification asked in the bid should be meet