

Response to Pre-bid Queries				
Bid for Rate Contract for LAN/OFC cabling work including Supply, Installation and Commissioning of Last Miles Equipments on TurnKey basis for Government Offices in the State of Gujarat. (RFP NO: GIL\DST\RC\Cabling-LANwork dated 08.02.2019).				
Sr. No.	Tender Reference	Tender Description	Query / Clarification / Suggestions from the Venders	Responses to Vendors
1	Page No. 32, Clause No. Clause 5.2 FOR LAN WORKS	For OFC: Finolex, HFCL, Aksh optifibre, Polycab, Apar, Paramount, Delton, RPG, Birla Ericson, Sterlite, Schneider, Molex, D-Link, TE/Netconnect, Plexonics, and R and M.	Please add the Norden Communication and Garantir brand name as we have All the required products and Certificate i.e. ISO 9000, 14000, CE, FCC, RoHs, UL on OFC	Please refer revised RFP
2	Page No. 32, Clause No. Clause 5.2 FOR LAN WORKS	For the CAT-6 cables: Schneider, Molex, Finolex, D-Link, TE/Netconnect, Havells, Sterlite, Legrand, Plexonics, and R and M	Please add the Norden Communication and Garantir brand name as we have All the required products and Certificate i.e. ISO 9000, 14000, CE, FCC, RoHS, UL on CAT6 Cable	Please refer revised RFP
3	Page No. 32, Clause No. Clause 5.2 FOR LAN WORKS	For the Passive Networking Components: Systimex, AMP, Molex, D-Link, TE/Netconnect, Schneider, Plexonics, Legrand, and R and M	Please add the Norden Communication and Garantir brand name as we have All the required products and Certificate i.e. ISO 9000, 14000, CE, FCC, UL & ETL on Passive Networking	Please refer revised RFP
4	Page No. 32, Clause No. Clause 5.2 FOR LAN WORKS	For the Active Networking Components: Cisco, Juniper, HP, Dell, Allied Telesis, Extreme Networks, Moxa, Fortinet, Digilink, D-Link, Linksys, Digisol, Netgear, and Plexonics	Please add the Norden Communication and Garantir brand name as we have All the required products and Certificate i.e. ISO 9000, 14000, CE, FCC, RoHS, UL & ETL on Active Networking	No Change. As per RFP
5	Section - 2: ELIGIBILITY CRITERIA/7	The bidder must have average annual turnover of Rs. 25 Crores from the business of IT/ITeS during the last three financial years as on 31st March 2018. Bidder should attach copies of audited accounts as a proof of turnover for the past three years. (Form - E7).	Since last three tender every time it was 5 Cr. So requesting to reduce to 5 Cr. Or Allow to consortium	Please refer revised RFP
6	Page No. 32, Clause No. Clause 5.2 FOR LAN WORKS	For OFC: Finolex, HFCL, Aksh optifibre, Polycab, Apar, Paramount, Delton, RPG, Birla Ericson, Sterlite, Schneider, Molex, D-Link, TE/Netconnect, Plexonics, and R and M.	Please add the Norden Communication and Garantir brand name	Please refer sr. no. 1 above
7	Page No. 32, Clause No. Clause 5.2 FOR LAN WORKS	For the CAT-6 cables: Schneider, Molex, Finolex, D-Link, TE/Netconnect, Havells, Sterlite, Legrand, Plexonics, and R and M	Please add the Norden Communication and Garantir brand name	Please refer sr. no. 2 above
8	Page No. 32, Clause No. Clause 5.2 FOR LAN WORKS	For the Passive Networking Components: Systimex, AMP, Molex, D-Link, TE/Netconnect, Schneider, Plexonics, Legrand, and R and M	Please add the Norden Communication and Garantir brand name	Please refer sr. no. 3 above
9	Page No. 32, Clause No. Clause 5.2 FOR LAN WORKS	For the Active Networking Components: Cisco, Juniper, HP, Dell, Allied Telesis, Extreme Networks, Moxa, Fortinet, Digilink, D-Link, Linksys, Digisol, Netgear, and Plexonics	Please add the Norden Communication and Garantir brand name	No Change. As per RFP
10	Page No. 38, Section - 7: FINANCIAL BID FORMAT	Uniform % Discount/Premium rate offered for all line item's	Please allow us to quote individual discount offer instead of Uniform % of discount. As all item category are different and volume is also differ so uniform rate of discount / Premium is not possible to workout.	Please refer revised RFP
11	Page No. 32, Clause No. Clause 5.2 FOR LAN WORKS	For OFC: Finolex, HFCL, Aksh optifibre, Polycab, Apar, Paramount, Delton, RPG, Birla Ericson, Sterlite, Schneider, Molex, D-Link, TE/Netconnect, Plexonics, and R and M. For the CAT-6 cables: Schneider, Molex, Finolex, D-Link, TE/Netconnect, Havells, Sterlite, Legrand, Plexonics, and R and M	To ensure the performance of the LAN work we suggest that to make - CAT6 Cable and Accessories should be from Single OEM. Similarly on OFC ie. OFC Cable and Accessories should be from Single OEM	No Change. As per RFP
12	Page No. 34, 5.3 LAST MILE EQUIPMENTS/5.3.1 Manageable Switch: Gigabit Ethernet Manageable Switch	A) 16 Port Gigabit Ethernet Manageable Switch: Minimum 16 No's of 10/100/1000 Base-Tx PoE ports (full Duplex) and 2 x 1GE Uplink port. B) 24 Port Gigabit Ethernet Manageable Switch: Minimum 24 No's of 10/100/1000 Base-Tx PoE ports (full Duplex) and 2 x 1GE Uplink port. C) 48 Port Gigabit Ethernet Manageable Switch: Minimum 48 No's of 10/100/1000 Base-Tx PoE ports (full Duplex) and 2 x 1GE Uplink port.	Please clarify How Much PoE required in Each type of Switch?	1. All downlink ports will be PoE. 2. Please refer revised RFP.

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13	Page No. 34, 5.3 LAST MILE EQUIPMENTS/5.3.1 Manageable Switch: Gigabit Ethernet Manageable Switch	Specifications: A) 16 Port Gigabit Ethernet Manageable Switch: B) 24 Port Gigabit Ethernet Manageable Switch: C) 48 Port Gigabit Ethernet Manageable Switch:	Add this on Specification Protocol-based VLANs, , Port-based VLAN, Multicast VLANs, MAC-based VLAN, Guest VLAN, Private VLAN, also known as protected ports, with multiple uplinks, Voice VLAN, 802.1X, AAA, LLDP Request you to add high level VLAN protocols and for better Network administration, since DST serve switches to various departments which need different solution for different departments. Voice VLAN and Mac VLAN are very important to use VOIP phones , since POE switches majorly used to connect VOIP phones , request you to add this function.	No Change. As per RFP
14	Page No. 34, 5.3 LAST MILE EQUIPMENTS/5.3.1 Manageable Switch: Gigabit Ethernet Manageable Switch	Specifications: A) 16 Port Gigabit Ethernet Manageable Switch: B) 24 Port Gigabit Ethernet Manageable Switch: C) 48 Port Gigabit Ethernet Manageable Switch:	Add this on Specification Multilevel security on console access to prevent unauthorized users from altering the switch Configuration. Request to add this feature to have secured console access	No Change. As per RFP
15	Page No. 34, 5.3 LAST MILE EQUIPMENTS/5.3.1 Manageable Switch: Gigabit Ethernet Manageable Switch	A) 16 Port Gigabit Ethernet Manageable Switch: Minimum 16 No's of 10/100/1000 Base-Tx PoE ports (full Duplex) and 2 x 1GE Uplink port.	Minimum 16 No's of 10/100/1000 Base-Tx PoE ports (full Duplex) and 2 x 1GE Uplink port. Switch PoE power rating should be 150W or more. Support Long POE power 200 Meters or more. Please define the poe standard or budget as there are is three version of PoE supply is available for 16 port i.e. 120 / 150 / 180 16 port is normally used for outdoor edge device, so Longer POE for edge switch will be useful to connect outdoor devices with more distance.	Please refer revised RFP
16	Page No. 34, 5.3 LAST MILE EQUIPMENTS/5.3.1 Manageable Switch: Gigabit Ethernet Manageable Switch	B) 24 Port Gigabit Ethernet Manageable Switch: Minimum 24 No's of 10/100/1000 Base-Tx PoE ports (full Duplex) and 2 x 1GE Uplink port.	Minimum 24 No's of 10/100/1000 Base-Tx PoE ports (Duplex, Full, Half) and 4 x 1GE Uplink port. Switch PoE power rating should be 180W or more. Please define the poe standard or budget as there are is three version of PoE supply is available for 24 port i.e. 150 / 180 / 320	Please refer revised RFP
17	Page No. 34, 5.3 LAST MILE EQUIPMENTS/5.3.1 Manageable Switch: Gigabit Ethernet Manageable Switch	C) 48 Port Gigabit Ethernet Manageable Switch: Minimum 48 No's of 10/100/1000 Base-Tx PoE ports (full Duplex) and 2 x 1GE Uplink port.	Minimum 48 No's of 10/100/1000 Base-Tx PoE ports (Duplex, Full, Half), 2* 1G and 2 x 10GE Uplink port. Switch PoE power rating should be 740W or more. Support Port security and VSF Support 802.3ah, 802.1ag, VLAN Translation Please define the poe standard or budget as there are is three version of PoE supply is available for 48 port i.e. 370 / 650 / 740 Normally 48 port POE used in core layer or distribution where port security, VSF, 802.3ah, 802.1ag, VLAN Translation, are very useful	Please refer revised RFP
18	Page No. 34, 5.3 LAST MILE EQUIPMENTS/5.3.1 Manageable Switch: Gigabit Ethernet Manageable Switch	C) 48 Port Gigabit Ethernet Manageable Switch: Should Support static routes, OSPF, VRRP, RIP, Etc.	Normally 48 port POE used in core layer or distribution, hence request you to add L3 routing features.	No Change. As per RFP
19	Page No. 34, 5.3 LAST MILE EQUIPMENTS/5.3.1 Manageable Switch: Gigabit Ethernet Manageable Switch	Specifications: A) 16 Port Gigabit Ethernet Manageable Switch: B) 24 Port Gigabit Ethernet Manageable Switch: C) 48 Port Gigabit Ethernet Manageable Switch:	ADD - IN ALL THREE TYPE SWITCH Support for IEEE 802.3ad Link Aggregation Control Protocol (LACP), Up to 8 groups, Up to 8 ports per group with 16 Member ports for each (dynamic) 802.3ad link aggregation. 802.3ad that allows you to bundle several physical ports to form a single logical channel, since we have 16+ ports available in each switch, request you to add 16 member or more ports.	No Change. As per RFP

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20	Page No. 34, 5.3 LAST MILE EQUIPMENTS/5.3.1 Manageable Switch: Gigabit Ethernet Manageable Switch	Specifications: A) 16 Port Gigabit Ethernet Manageable Switch: B) 24 Port Gigabit Ethernet Manageable Switch: C) 48 Port Gigabit Ethernet Manageable Switch:	ADD - IN ALL THREE TYPE SWITCH Port Security to secure the access to a port based on the MAC address of a user's device. The aging feature to remove the MAC address from the switch after a specific time to allow another device to connect to the same port. Any unauthorized user or guest can access unsecure network resources by simply plugging his host into one of our available switch ports. A user can also change his physical location in LAN network without network admin knowledge. You can secure L2 access as well as keep users in their tracks by using port security feature. Hence request to add this feature	No Change. As per RFP
21	Page No. 34, 5.3 LAST MILE EQUIPMENTS/5.3.1 Manageable Switch: Gigabit Ethernet Manageable Switch	Specifications: A) 16 Port Gigabit Ethernet Manageable Switch: B) 24 Port Gigabit Ethernet Manageable Switch: C) 48 Port Gigabit Ethernet Manageable Switch:	ADD - IN ALL THREE TYPE SWITCH SNMP V2 and V3, ARP protection, IP source protection, DoS protection. Network protection protocols required to prevent form Hacking and Intrusion in networks. SNMP required to monitor the switch form NMS and get traps /alarms, which improved, network management. Hence request you to add this function.	No Change. As per RFP
22	Page No. 34, 5.3 LAST MILE EQUIPMENTS/5.3.1 Manageable Switch: Gigabit Ethernet Manageable Switch	Specifications: A) 16 Port Gigabit Ethernet Manageable Switch: B) 24 Port Gigabit Ethernet Manageable Switch: C) 48 Port Gigabit Ethernet Manageable Switch:	ADD - IN ALL THREE TYPE SWITCH Support POE Management like power limit, POE port priority and POE schedule In case of non-availability of poE device we can enable / disable the PoE port so that non poe device will not effect. Also schedule POE ports will help to switch ON/OFF POE ports as per user scheduled time to save more power.	No Change. As per RFP
23	Page No. 34, 5.3 LAST MILE EQUIPMENTS/5.3.1 Manageable Switch: Gigabit Ethernet Manageable Switch	Specifications: A) 16 Port Gigabit Ethernet Manageable Switch: B) 24 Port Gigabit Ethernet Manageable Switch: C) 48 Port Gigabit Ethernet Manageable Switch:	ADD - IN ALL THREE TYPE SWITCH 6KVA Surge Protection in all Ethernet Ports POE ports can be easily affected form reverse surge from edge POE device like access point/VOIP phones/Camera / Etc. so having 6Kva surge protection on each port will prevent switch failure / burnt	No Change. As per RFP
24	Page No. 34, 5.3 LAST MILE EQUIPMENTS/5.3.1 Manageable Switch: Gigabit Ethernet Manageable Switch	Specifications: A) 16 Port Gigabit Ethernet Manageable Switch: B) 24 Port Gigabit Ethernet Manageable Switch: C) 48 Port Gigabit Ethernet Manageable Switch:	ADD - IN ALL THREE TYPE SWITCH Duplicate address detection (DAD), Dual OS support for Failover. Some time same IP address with put on GSWAN network and due to this IP Conflict error came and its difficult to identify the same this will auto detect and resolve the issue.	No Change. As per RFP
25	Page No. 35, 5.3.2 Transceiver/ Media Converter	(c) For Multi-Mode Fiber (10/ 100/1000 Mbps) for 1 Port Ethernet Media Converters with no increasing hop count in network	Ethernet Media Converters with no increasing hop count in network with internal Power supply. External power adaptor will have higher failure rates compare to internal power supply. Internal power supply is more stable and its commercial grade.	Please refer revised RFP
26	Page No. 36, 5.3.2 Transceiver/ Media Converter	(d) For Single-mode Fiber (10 / 100/1000 Mbps) for 1 port One RJ-45 10 / 100/1000 BASE-TX port ST or SC 100 BASE-FX fiber port	One RJ-45 10 / 100/1000 BASE-TX port ST or SC 1000BASE-FX fiber port Request you to change to gigabit fiber port as copper port asked for gigabit solution	Please refer revised RFP
27	Page No. 36, 5.3.2 Transceiver/ Media Converter	(d) For Single-mode Fiber (10 / 100/1000 Mbps) for 1 port Ethernet Media Converters with no increasing hop count in network	Ethernet Media Converters with no increasing hop count in network with internal Power supply. External power adaptor will have higher failure rates compare to internal power supply. Internal power supply is more stable and its commercial grade.	Please refer revised RFP

Sr. No.	Tender Reference		Query / Clarification / Suggestions from the Venders	Responses to Vendors
	Page No./Section No./ Clause No.	Tender Description		
28	Page No. 7, 3.1 OFC CABLING WORKS	Point No 11 (f) OFC should be ETL/UL/TEC approved reputed make and manufactured in India only. The Vendor has to submit the Manufacturer test reports. Cable Type: Minimum Single Mode 6 (six) core Optical Fiber, 9/125^m, armored outdoor type application	Only Two company have UL on Fiber as per the given approved make and TEC also limited to some vendors other approved OEM as per list have UL/ETL/TEC Compliant products. Please give a relaxation on this or allow us to give undertaking to submit the any one certificate at the time of supply.	Please refer revised RFP
29	Additional Query		ADDITION: All CAT6 Cable and Accessories should be from Single OEM. For End to end performance commitment its necessary to use the same make of Products	No Change. As per RFP
30	Additional Query		All OFC Cable and Accessories Should be from Single OEM For End to end performance commitment its necessary to use the same make of Products	No Change. As per RFP
31	Additional Query		All Switches and Transceiver should be from Single OEM. Request you to have all active form single OEM for better compatibility and reliability	No Change. As per RFP
32	Page No. 3, Section - 1: PROJECT PROFILE	1.8 The LOCATION OF WORKS will be across the Gujarat state. The bidders are required to quote uniform Discount/Premium as per the price bid.	Since there is variation on Basic duty, Custom duty & GST taxation structure, it would be very difficult to give uniform discount on individual line items, As there is no defined BOQ / Block, and the discount varies from item to item , it is impossible to predict and give uniform discount across all line items for such variable items. Therefore, we request you to allow for discount/Premium for individual line items rather then uniform.	Please refer revised RFP
33	Page No. 5, Section - 3: SCOPE OF WORK		Kindly request to add & define the dependency for work orders execution with scope of work. Request towards - 1) Dependency - Any dependency which is not under control of vendor like Digging permission issue, Office Not ready,Office under renovation, Furniturer work under progress, etc. time limit for execution of work should start from the day when that particular dependencies get reseolved. 2) Work Order work Validations - Kindly decide on defined deviation of plus 10% in terms of value in the given work order, so that while executing any work we have clarity on doing such work and need not wait for additional approvals / premissions. Also, post 10% deviation for any delay in permission, the work completion date needs to be extended accordingly. 3) Work other than RC items/Partial work done by non empanelled vendor : Any work, which is not defined in RC , Request to give prior Commercial approval / PO for such work.	No Change. As per RFP
34	Page No. 7, 3.1 OFC CABLING WORKS	11) The Under Ground (U/G) Cables are to be buried at depth such that the top of the cable is One meter (1000 mm) below the normal ground level. The items of work involved in U/G Cable laying are as under: -	For underground cable survey proper cable route should be selected as per guidelines of R&B/Municipalities/Forest/Panchayat & proper details of route should be given along with BOM & status of digging permission should also mentioned. Request for the incorporation of this point for work to be given to agencies.	No Change. As per RFP

Sr. No.	Tender Reference Page No./Section No./ Clause No.	Tender Description	Query / Clarification / Suggestions from the Venders	Responses to Vendors
35	Page No. 19, ARTICLE – 34: Time Lines for execution of work	Work Type : New Connection: Data Type Time Limit for Execution " 30 days	<p>Kind request for amendment - RC tender is for entire gujarat, for multi spreaded locations, it is very tough to execute those orders in 30 calender days only, since it includes holidays in between. Even with multiple teams and parallel activity, it would be tough situation for managing the work flow that is ongoing for new & budgtory quotes. We request you for extend time lines in relation with number of locations in a given work orders like -</p> <ul style="list-style-type: none"> - Minimum 45 working days for routine orders. - Minimum 60 working days for 100 locations plus orders - Minimum 90 working days for 150 locations plus orders - Minimum 120 working days for 200 to 400 locations plus order, <p>Referring to various other tenders from GIL for multiple location spreaded work, their also in general, 15 working days are provided for site survey before start of work & time line are in working days usually with practical time line, although those are single work orders. Certains facts & figures are putting here for work done with current RC in 02 years - Work Orders in 25 Months - 2792 Nos. for various multiple locations across gujarat, effectivly monthly work orders - 112 Nos. for multi spreaded locations across gujarat. Every order would be with average of 10 locations, that means 1100 Plus office locations work front to be completed in actually very less defined time. Managing such volume for any organisation would call for extensive man power/work force & eventually could land with huge cost implications. On average almost 400 to 500 man power are regularly on work front to achieve the toughest timeline.</p>	Please refer revised RFP
36	Page No. 21, ARTICLE – 38: PENALTY CLAUSE/38.1 Operational Penalties:	38.1.1.1 The successful bidder shall be responsible for maintaining the desired performance and availability of the system/services. Successful bidder should ensure the prompt service support during warranty period. If complain is made before 4 pm of the working day, the same should be resolved as follows. a) Within 8 hours for offices located at District Headquarter, including other offices. b) Within 24 hours for offices located at Taluka and at all other remaining locations.	<p>We are facing some difficulties as below.</p> <ol style="list-style-type: none"> 1) Concern person is not available in the office/on leave/on field duty/busy in some other priority task whenever our engineer visit to resolve the GSWAN cable connectivity issue. 2) For some offices like Range Forest Offices, Agriculture offices, IB Offices & some R&B offices no body is available in the office & sometimes office also remain closed whenever our engineer visit to resolve the GSWAN cable connectivity issue. 3) For most of the complains we need to check end to end cable connectivity (CAT6/JFC/OFC) & also need to check connectivity coming from uplink locations which is time consuming task & concern person is not ready to stay in the office after office hours & uplink locations offices also closed after 6 PM so it become very difficult to diagnose the issue after office hours. <p>We request you for --</p> <ol style="list-style-type: none"> a) District Headquarter, including other offices : if complain is made before 12 PM of the working day, it should be resolved on same day & for complain made after 12 PM of the working day, the same should be resolved by next working day. b) Taluka and at all other remaining locations : if complain is made before 12 PM of the working day, it should be resolved on that day plus next working days & for complain made after 12 PM of the working day, the same should be resolved by next 02 working day. <p>Certain facts & figures are putting here for work done with current RC in 02 years for complain resolution - Attending almost average 600 plus complains every month for across the state, this calls for much of man power (20 ++), but than for pratical situation as mention above needs to consider to have the survival of vendor with some pratical relaxation with very tight penalty clause. Biggest worry are now the number of offices are much increased more than 5000 Offices to attend complain across the state.</p>	Please refer revised RFP

Sr. No.	Tender Reference Page No./Section No./ Clause No.	Tender Description	Query / Clarification / Suggestions from the Venders	Responses to Vendors
37	Page No. 21, ARTICLE – ARTICLE – 39: APPROVALS CLEARANCES	39.3 Necessary approvals/ clearances, from concerned authorities (like City Nagar, Nigam, Public Works Department (PWD), Department of Irrigation, State Electricity Board etc. for "Right of way"), as required, are to be obtained by the successful bidder for laying their own cables to meet system requirements	Kindly clarify - 1) Bidder will coordiante with various agencies as liasonier to take digging permission in coordination with DST/GIL. 2) Digging permission payment (ROW charges) are not vendor responsibilty as vendor is not laying their own cables but its government cable & its used only for Government-to-Government (G2G) functioning. All such approval charges to be paid by department. Although, it is clearly mentioned that vendor has to do co-ordination job to bring the premission as per PAGE No. 22, POINT No.40.6 --- The successful bidder shall arrange to obtain all statutory permission with no cost to the Government of Gujarat. The successful bidder may have to work during Holidays and Sundays, the successful bidder will have to obtain required permission to carry out the work on holidays/Sundays from the concerned. It will be the responsibility of the successful bidder to co-ordinate with all other agencies of Government of Gujarat in order to obtain NOC required to execute the job.	Please refer revised RFP
38	Page No. 24, ARTICLE-47: Managebility (Online Portal)	DST/GIL has an online portal for its entire Helpdesk Management system (i.e. www.gswanhelpdesk.gujarat.gov.in) wherein request for new connectivity of GSWAN, user complaints will be raised by the users on this portal only. Successful bidder will be provided with separate login of the portal wherein he has to do following activities: <input type="checkbox"/> Work status updation <input type="checkbox"/> Complaints resolutions pertaining to the connectivity	Request for the following considerations towards complain resolutions - 1) Estimate Cost : For Helpdesk complains, related to new requirement/any materials need to replace in that case if total estimate is less than Rs 5000 vendor can do the work without any approval. 2) Third party work for passive work : For, Any passive work done by other / past agencies , we need relaxation on completion time frame for penalty , since the work was not done by us. 3) Under Ground Cabling : For repair & maintenance related to under ground cabling time limit, it should be treated as new order with 30 working days timeline due to digging and lengthy work. 4) Under warranty electronic equipments time line : Any electronics equipment (Switch,Transceiver,Stabilizer) which is covered under warranty become faulty/not working during warranty period 2 working days time should be considerd for repair/replace/standby equipmets. 5) Devices burnt due to power related issues : As per world wide standard warranty terms devices burnt due to power related issues like Over voltage/Earthing issue/Reverse current issues should not cover under warranty & its chargable basis at actuals.	No Change. As per RFP
39	Page No. 41, Section – 7: FINANCIAL BID FORMAT	Note: All the network switches mentioned in above table should be discovered in the Network Management System (NMS) of DST, GoG at Gujarat State Data Centre, Gandhinagar. If in any case switch will not discover from NMS then only 60 Percentage payment of the total approved bill value will be released initially and remaining 40 Percentage payment will be released only after discovery of switch through NMS.	Kindly clarify - In case switches are not discovered in CA NMS, due to various dependancy on other agencies & work like -digging permission issue, BSNL Uplink leased line connectivity pending/Uplink wireless connectivity /Power supply not available, switch connected through unmanagable switch,Offices where other vendor links utilized (NON GSWAN Network). These issues are beyond control of cabling vendor, hence request you not to with held partial switch payments because of these reasons. Also, how would be the payment to be hold for delay/non performance of other agency & their is no time frame for hold release amount due to others non functionality. It would be difficult for emplaned vendor to survive & on the mercy of third party. Ideally this should not be the situation to cabling vendor.	Please refer revised RFP

Sr. No.	Tender Reference Page No./Section No./ Clause No.	Tender Description	Query / Clarification / Suggestions from the Venders	Responses to Vendors
40	Page No. 4, Section - 2: ELIGIBILITY CRITERIA	4. The Bidder should have 20 skilled engineers / Manpower with minimum 2 Years experience across the Gujarat state. Bidders needs to provide the detail of on-roll/off role Manpower i.e. educational qualifications, experience and P.F. no./ ESIC no. along with the projects they have handled should be provided with the bid. (Form-E4)	We request you to kindly ask for atleast 60 man power along with ESIC & PPF valid details, Earlier RC was happening zone wise with minimum requirements of 20 man power per zone, i.e., 60 man power. Earlier RC clause is as - The Bidder should have 20 skilled engineers / Manpower with minimum 2 Years experience for one single zone. If the bidder desires to apply for more than one zone, then no. of manpower would increase proportionately. (For example if the bidder bid for all 3 zones, the bidder should have 60 skilled engineers/manpower with minimum 2 Years experience). Bidders needs to provide the detail of on-roll Manpower i.e. educational qualifications, experience and P.F. no./ ESIC no. along with the projects they have handled should be provided with the bid. (Form-E4)	No Change. As per RFP
41	Page No. 39, Section - 7: FINANCIAL BID FORMAT (2 - Network Switch)	16 Port 10/100/1000 Mbps POE Switch (as per SpecificationsCurrent RC Unit @ Rs 23000/-	Current RC has 08 port switch not 16 ports, 08 ports rates are not applicable for 16 ports, Hence to mention % deviation on total BOQ becomes more difficult with new line item price introduction.	Please refer revised RFP
42	Page No. 19, ARTICLE - 35: PERFORMANCE GUARANTEE	35.1 Initially the bidder will have to submit performance bank guarantee of Rs. 40 Lacs within 15 days from the date of issue of work order/Letter of Intent. The performance guarantee will be in the form of bank guarantee towards faithful performance of the contract obligation, and performance of the equipments during Warrantee period of 3 years. In case of poor and unsatisfactory field services, DST/GIL/GoG/user department shall invoke the PBG. If, during the contract tenure above PBG of Rs. 40L become lower than the 10% of the ordered issued in this RC than bidder will have to submit additional PBG in consultation with GIL/DST/TPA to maintain the 10% PBG limit. The performance guarantee will be in the form of bank guarantee towards faithful performance of the contract obligation, and performance of the equipments during Warranty period of 3 years. In case of poor and unsatisfactory field services, GIL/DST/GoG/user department shall invoke the PBG.	As per last RC single PBG should be considered for entire contract period.	No Change. As per RFP
43	Additional Query		Query related to work front while RC jobs. JFC - Items are removed with this RC, how to attended JFC related complian. In case of any JFC related work for complaint resolution, there is no line item in tender RC to do this activity. Hence need to check for any JFC complaint & cost involved for those related to that work, Kindly clarify.	JFC related work is not in the scope of successful bidder of this RFP.
44	Additional Query		Few Line Items are required into financial bid as per work front for those specific works--- From Earlier Tender: Supply laying and terminating of CAT 6 cables for Horizontal sub-system within building for subscriber access network. Request you to add into Financial Bid for "CAT 6 short length cabling work & patch cord above 3 mtrs". Request you to kindly add into financial line items also, reason being CAT6 cable laying required for supply of CAT6 patch cord for length above 3 Mtr & for supply & laying of open CAT6 cables(short distance) wherever required. This is available with earlier RC, as these charges are removed in new tender which is actually required as per work front & practically many a time situation arrires for the same.	Please refer revised RFP

Sr. No.	Tender Reference Page No./Section No./ Clause No.	Tender Description	Query / Clarification / Suggestions from the Venders	Responses to Vendors
45	Additional Query		Request you to add into Financial Bid for "Rack shifting work". Request you to kindly add into financial line items for Rack shifting charges along with patch panel termination, active component & proper routing of cables from old location to new location.	No Change. As per RFP
46	Page No. 6, 3.1 OFC CABLING WORKS	4) Earthing Arrangement: The Bidder shall provide wiring and pit specifications, Earth resistance etc. The Bidder shall arrange to construct separate earth-pits as required.	Kindly add the line item with type of earthing requirement into FINANCIAL bid.... This is cost and not available with financials bid.	No Change. As per RFP Note: This is same as last RC
47	Page No. 39, Section – 7: FINANCIAL BID FORMAT/B LAST MILE EQUIPMENTS	2.1 16 Port 10/100/1000 Mbps POE Switch (as per Specifications mentioned in section 5)	This line item was not covered in old RC but even though unit price of current RC for this line item mentioned in this tender. Rate provided is approximate rate so it is not possible to provide uniform discount/premium on this line item.	Please refer revised RFP
48	Page No. 40, Section – 7: FINANCIAL BID FORMAT/C REPAIRING WORK	Restructure of Cabling Including Removal and refixation/installation	This line item was not covered in old RC but even though unit price of current RC for this line item mentioned in this tender. Rate provided is approximate rate so it is not possible to provide uniform discount/premium on this line item.	Please refer revised RFP
49	Page No. 40, Section – 7: FINANCIAL BID FORMAT/D STRUCTURED CABLING and ACCESSORIES	2.2 12 Port Patch Panel (Supply, Installation and Termination) CAT6	This line item was not covered in old RC but even though unit price of current RC for this line item mentioned in this tender. Rate provided is approximate rate so it is not possible to provide uniform discount/premium on this line item.	Please refer revised RFP
50	Page No. 40, Section – 7: FINANCIAL BID FORMAT/D STRUCTURED CABLING and ACCESSORIES/5 GENERAL ACCESSORIES	5.5 Voltage Stabilizer	This line item was not covered in old RC but even though unit price of current RC for this line item mentioned in this tender. Rate provided is approximate rate so it is not possible to provide uniform discount/premium on this line item.	Please refer revised RFP
51	Page No. 40, Section – 7: FINANCIAL BID FORMAT/D STRUCTURED CABLING and ACCESSORIES/5 GENERAL ACCESSORIES	5.6 Surge Protector	This line item was not covered in old RC but even though unit price of current RC for this line item mentioned in this tender. Rate provided is approximate rate so it is not possible to provide uniform discount/premium on this line item.	Please refer revised RFP
52	Additional Query		From Earlier Tender Page 41 Supply laying and terminating of CAT 6 cables for Horizontal sub-system within building for subscriber access network. Request you to add into Financial Bid for "CAT 6 short length cabling work & patch cord above 3 mtrs" Request you to kindly add into financial line items also, reason being CAT6 cable laying required for supply of CAT6 patch cord for length above 3 Mtr & for supply & laying of open CAT6 cables(short distance) wherever required. This is available with earlier RC, as these charges are removed in new tender which is actually required as per work front & practically many a time situation arrives for the same. - As per last RC unit price for this item was Rs 31 (zone 1) so we request you to add this line item in current RC.	as above
53	Page No. 39, Section – 7: FINANCIAL BID FORMAT/B LAST MILE EQUIPMENTS	1.1 Small Form Factor Pluggable (SFP) module –Single mode Fiber up to a distance of 10kms as per the specification mentioned in section -5	As per last RC unit price for this item was Rs 3000 but in current RC Rs. 2163 mentioned, so we request you to consider last RC rate for this line item to provide uniform discount/premium	Please refer revised RFP
54	Page No. 39, Section – 7: FINANCIAL BID FORMAT/B LAST MILE EQUIPMENTS	1.2 Small Form Factor Pluggable (SFP) module –Multi mode Fiber up to a distance of 2 kms for 100FX and 220 mtr for 1000based SX as per the specification mentioned in section -5	As per last RC unit price for this item was Rs 3000 but in current RC Rs. 2163 mentioned, so we request you to consider last RC rate for this line item to provide uniform discount/premium	Please refer revised RFP

Sr. No.	Tender Reference Page No./Section No./ Clause No.	Tender Description	Query / Clarification / Suggestions from the Venders	Responses to Vendors
55	Page No. 40, Section – 7: FINANCIAL BID FORMAT/C REPAIRING WORK	2 Removal of old cabling works including buy-back of material retrieved	As per last RC unit price for this item was Rs 29 but in current RC Rs. 20 mentioned, so we request you to consider last RC rate for this line item to provide uniform discount/premium	Please refer revised RFP
56	Page No. 38- 40, Section – 7: FINANCIAL BID FORMAT:	Additional Query	Page No. 38- 40, Section – 7: FINANCIAL BID FORMAT: Additional Query: Current RC has 03 zones with different cost for line items, whereas with financial bid major cost are taken for zone 1 rates, those are less compare to other zones, That's why here also it would be again difficult to give uniform discounts for variable commercials as per geographical implications for cost.	Please refer revised RFP
57	Page No. 19, ARTICLE – 34: Time Lines for execution of work	Additional Query	ARTICLE – 34: Time Lines for execution of work: Request towards - Additional Query: For multiple locations work order for example 25 locations, if for 20 locations work is completed as per time limit mentioned in the work order & if there is delay in execution for rest 5 locations in that case penalty should be applicable for 5 locations only.	Please refer revised RFP
58	Page No. 3, Section – 1: PROJECT PROFILE	1.8 The LOCATION OF WORKS will be across the Gujarat state. The bidders are required to quote uniform Discount/Premium as per the price bid.	The tender covers the multiple components of the LAN/OFC cabling work including Supply, Installation and Commissioning of Last Miles Equipments where it's not necessary that with one product with go with other products and also price for one products to other products varies very heavily. Considering the scope of work for product and services, if we any bidder offer 5% discount as per current format. Then on Rs. 500/- products its will come as Rs. 50/- while on Rs. 30000/- products it comes to Rs. 3000/-. So based on the product and services category the price discount may vary and bidder will consider different discount for different product line items and services line items . Whereas But on current price bid any bidder are not able workout the discount. In view of the above, we request to give an option to quote individual discount or we can offer an average discount on the total Bill of Material with revised unit price offer will submit on seal cover. So that evaluation can be done on the overall average discount and at the time of order discounted unit price need to consider.	Please refer revised RFP
59	Page 38 to 40, Section – 7 Financial Bid Format		Line Item A – 11 We assumes three is Typo error in the price calculated for item number A-11 as Line Item A-11 it content three items i.e. Line Item A-18 –Unit Price is Rs 545/- Line Item B-1.2 –Unit Price is Rs 2163/- Line Item A-4 –Unit Price is Rs. 17225/- So the total would be Rs. 19933/- ---Please revise the same.	Please refer revised RFP
60	Page 32, 5.2 FOR LAN WORKS	The Cables / Components / Accessories to be used in the project must be of any brand specified below, however bidder has to supply the brands quoted in their price bid only during the contract period: <input type="checkbox"/> For OFC: Finolex, HFCL, Aksh optifibre, Polycab, Apar, Paramount, Delton, RPG, Birla Ericson, Sterlite, Schneider, Molex, D-Link, TE/Netconnect, Plexonics, and RandM. <input type="checkbox"/> For the CAT-6 cables: Schneider, Molex, Finolex, D-Link, TE/Netconnect, Havells, Sterlite, Legrand, Plexonics, and RandM	Please clarify can we use the Mix – Match on the CAT6 LAN Cabling work and OFC Work.	Bidder is allowed to quote maximum three make & model of each item except for Network Switches. In case of Network Switches, bidder has to quote only one make & model. Further, successful bidder is not allowed to change the quoted make & model during the contract period
61	Page No. 34, 5.3 LAST MILE EQUIPMENTS/5.3.1 Manageable Switch: Gigabit Ethernet Manageable Switch	Specifications: A) 16 Port Gigabit Ethernet Manageable Switch: B) 24 Port Gigabit Ethernet Manageable Switch: C) 48 Port Gigabit Ethernet Manageable Switch:	Suggestion: Please share the POE power requirement	Please refer revised RFP

Sr. No.	Tender Reference Page No./Section No./ Clause No.	Tender Description	Query / Clarification / Suggestions from the Venders	Responses to Vendors
62	Page No. 34, 5.3 LAST MILE EQUIPMENTS/5.3.1 Manageable Switch: Gigabit Ethernet Manageable Switch	Specifications: A) 16 Port Gigabit Ethernet Manageable Switch: B) 24 Port Gigabit Ethernet Manageable Switch: C) 48 Port Gigabit Ethernet Manageable Switch:	Clarification: Please clarify The required Uplink ports are SFP ports or Gigabit?	Uplink ports are Gigabit ports
63	Page No. 19, ARTICLE – 34: Time Lines for execution of work	New Connection: Data Type: Time Limit for Execution	We request to make it working days instead of number of day given for New Connection: Data Type and Repair and Maintenance work time line.	Please refer revised RFP
64	Page No. 3, Section – 1: PROJECT PROFILE	1.8 The LOCATION OF WORKS will be across the Gujarat state. The bidders are required to quote uniform Discount/Premium as per the price bid.	Product are not interlinked I.e. It's not necessary that with one product will go with other products and price for one products to other products varies very heavily. Consider if we offer 10% discount as per current format. Then on Rs. 500/- products its will come as Rs.. 50/- while on Rs. 30000/- products it comes to Rs. 3000/- where may in in Rs. 500/- product we are in position to offer 10% discount while in Rs. 3000/- we are in position to offer 5% discount. But on current price bid we are not able whorkout the discount. We request department to give an option to quote individual discount or we can offer an average discount on the total bill of material with revised unit price offer will submit on seal cover. so that evaluation can be done on the overall average discount and at the time of order discounted unit price need to consider. Or Please ask the uniform rate discount on all 5 category separately.	Please refer revised RFP
65	Page 38 to 40, Section – 7 Financial Bid Format	Line Item A - 11 Line Item B - 1.3 & 1.4	Unit price consider is very low and looks like there is some typo arror if you look into line item A - 11 it content three items i.e. Line Item A-18 –Unit Price is Rs 545/- Line Item B-1.2 –Unit Price is Rs 2163/- Line Item A-4 –Unit Price is Rs. 17225/- iF you add. all three as per your sheet then it would be Rs. 19933/- Please revise the same. Similar - Gigabyte transeiver cost line item B 1.2 is Rs. 2163.	Please refer revised RFP
66	Page 32, 5.2 FOR LAN WORKS	The Cables / Components / Accessories to be used in the project must be of any brand specified below, however bidder has to supply the brands quoted in their price bid only during the contract period: <input type="checkbox"/> For OFC: Finolex, HFCL, Aksh optifibre, Polycab, Apar, Paramount, Delton, RPG, Birla Ericson, Sterlite, Schneider, Molex, D-Link, TE/Netconnect, Plexonics, and RandM. <input type="checkbox"/> For the CAT-6 cables: Schneider, Molex, Finolex, D-Link, TE/Netconnect, Havells, Sterlite, Legrand, Plexonics, and RandM	Please clarify can we use the Mix – Match on the CAT6 LAN Cabling work and OFC Work. i.e. CAT6 cable from ONE OEM and accessories from other OEM. Similarly on OFC i.e. Fiber cable from one OEM & accessories i.e. LIU, Patch cord and Pigtail from other OEM.	As above
67	Page No. 7, 3.1 OFC CABLING WORKS	Point No 11 (f) OFC should be ETL/UL/TEC approved reputed make and manufactured in India only. The Vendor has to submit the Manufacturer test reports. Cable Type: Minimum Single Mode 6 (six) core Optical Fiber, 9/125^m, armored outdoor type application	OFC - Please change it to ETL/UL/TEC/ISO approved reputed make and manufacture in india. As per list govern on page no 32 only few OEM have ETL/UL/TEC certificate. All OEM have ISO certificate.	Please refer Sr. no. 28 above
68	Page No. 34-35, 5.3 Last mile equipment's 5.3.1 A, B & C	Please add	G.8032 Ethernet ring protection All switch is going to use in GSWAN and this feature use to protect and recovery switching within 50 ms in a ring topology and at the same time ensuring that there are no loops formed at the ethernet layer. Hence request you to add this function.	No Change. As per RFP

Sr. No.	Tender Reference Page No./Section No./ Clause No.	Tender Description	Query / Clarification / Suggestions from the Venders	Responses to Vendors
69	Page No. 34-35, 5.3 Last mile equipment's 5.3.1 A, B & C	Please add	Please define the PoE standard or budget as there are three version of PoE supply is available for 16/24/48 ports. We suggest please define: 16 port with 150W or more 24 port with 180W or more 48 port with 370W or more	Please refer revised RFP
70	Page No. 34-35, 5.3 Last mile equipment's 5.3.1 B & C	Minimum 24 No's of 10/100/1000 Base-Tx PoE ports (full Duplex) and 2 x 1GE Uplink port. Minimum 48 No's of 10/100/1000 Base-Tx PoE ports (full Duplex) and 2 x 1GE Uplink port.	Minimum 24 No's of 10/100/1000 Base-Tx PoE ports (Duplex, Full, Half) and 4 x 1GE Uplink port. & Minimum 48 No's of 10/100/1000 Base-Tx PoE ports (Duplex, Full, Half) and 4 x 1GE Uplink port. As most of the OEM have 4x 1 GE Uplink port and this will give future scalability also.	No Change. As per RFP
71	Page No. 34-35, 5.3 Last mile equipment's 5.3.1 A, B & C		Please clarify. The required uplink ports are SFP ports or Gigabit?	Please refer Sr. no. 62 above
72	Page No. 32, 5.2 FOR LAN WORKS	<input type="checkbox"/> For OFC: Finolex, HFCL, Aksh optifibre, Polycab, Apar, Paramount, Delton, RPG, Birla Ericson, Sterlite, Schneider, Molex, D-Link, TE/Netconnect, Plexonics, and RandM. <input type="checkbox"/> For the CAT-6 cables: Schneider, Molex, Finolex, D-Link, TE/Netconnect, Havells, Sterlite, Legrand, Plexonics, and RandM <input type="checkbox"/> For the Passive Networking Components: Systimex, AMP, Molex, D-Link, TE/Netconnect, Schneider, Plexonics, Legrand, and RandM	Please consider DIGISOL Brand for these catogeries. We are one of India's oldest networking brand and request for incorporating DIGISOL brand name for PASSIVE range of products	Please refer revised RFP
73	Page No. 32, 5.2 FOR LAN WORKS	<input type="checkbox"/> For the CAT-6 cables: Schneider, Molex, Finolex, D-Link, TE/Netconnect, Havells, Sterlite, Legrand, Plexonics, and RandM <input type="checkbox"/> For the Passive Networking Components: Systimex, AMP, Molex, D-Link, TE/Netconnect, Schneider, Plexonics, Legrand, and RandM	Networking component/cables should be minimum LSZH. Technically LSZH is a safer & a superior product than all other materials used for cables & components. It is fire retardant and low smoke, zero halogen product.	No Change. As per RFP
74	Page No. 34, 5.3 LAST MILE EQUIPMENTS/5.3.1 Manageable Switch: Gigabit Ethernet Manageable Switch	A) 16 Port Gigabit Ethernet Manageable Switch	Please amend it to 24 port Switch. There is a very low price difference between 16 & 24 Port Managed category switch.	No Change. As per RFP
75	Page No. 35, 5.3 LAST MILE EQUIPMENTS/5.3.2 Transceiver/ Media Converter/(c) For Multi-Mode Fiber (10/ 100/1000 Mbps) for 1 Port	(c) For Multi-Mode Fiber (10/ 100/1000 Mbps) for 1 Port One RJ-45 10/ 100/1000 BASE-TX port ST or SC 100 BASE-FX fiber port	The requested Transceivers are Gigabit and hence match Media convertor needed as Fiber is nonnegotiable	Please refer revised RFP
76	Page No. 36, 5.3 LAST MILE EQUIPMENTS/5.3.2 Transceiver/(d) For Single mode Fiber (10 / 100/1000 Mbps) for 1 port	(d) For Single-mode Fiber (10 / 100/1000 Mbps) for 1 port One RJ-45 10 / 100/1000 BASE-TX port ST or SC 100 BASE-FX fiber port	Fiber Port should also be Giga The requested Transceivers are Gigabit and hence match Media convertor needed as Fiber is nonnegotiable	Please refer revised RFP
77	PoE Layer-2, 24 port Network Switch	Additional Query: FCC	FCC to be replaed with RoHS for switch The FCC's mandated jurisdiction covers the 50 states, the District of Columbia, and the Territories of the United States and not bounded for Indian subcontinent	As per RFP
78	PoE Layer-2, 24 port Network Switch	Additional Query: With 2 SFP	Need details for SFP The SFP in Gigabit speed comes in various distance limit hence SkUs may change depend on distance along with comercials	As per RFP
79	PoE Layer-2, 24 port Network Switch	Additional Query: Surge Protection	Include Surge protection on Ethernet port The FCC's mandated jurisdiction covers the 50 states, the District of Columbia, and the Territories of the United States., and not bounded for Indian subcontinent	As per RFP

Sr. No.	Tender Reference Page No./Section No./ Clause No.	Tender Description	Query / Clarification / Suggestions from the Venders	Responses to Vendors
80	PoE Layer-2, 8 port Network Switch	Additional Query: FCC	FCC to be replaed with RoHS for switch The FCC's mandated jurisdiction covers the 50 states, the District of Columbia, and the Territories of the United States and not bounded for Indian subcontinent	As per RFP
81	PoE Layer-2, 8 port Network Switch	Additional Query: With 2 SFP	Need details for SFP The SFP in Gigabit speed comes in various distance limit hence SkUs may change depend on distance along with comercials	As per RFP
82	PoE Layer-2, 8 port Network Switch	Additional Query: Surge Protection	Include Surge protection on Ethernet port The FCC's mandated jurisdiction covers the 50 states, the District of Columbia, and the Territories of the United States., and not bounded for Indian subcontinent	As per RFP
83	Page No. 41, Section – 7: FINANCIAL BID FORMAT:	Important Note: Point 2: L1 will be the lowest cost to the TENDERER i.e. bidder with Highest Discounting rate of all line items without tax in the Section-I of the financial bid and then may be called for further negotiations.	Our Query/Suggestion- Request you to do Empanelment of the vendor instead of finalizing single L-1 vendor. Empanelment is in benefit to DST as Gujarat being large area of covering 33 District/249 Talukas, govt should not depend on single vendor working alone across the state. Till last RC it was empanelment only, and it always helps in timeline, complain resolution Timeline etc. so kindly look into the matter and do empanelment of the vendor for this Rate contract.	No change. As per RFP
84	Voltage Stabilizer	Voltage Correction: Automatic, IC Controlled	It Should be Automatic, Microprocessor Controlled with Zero-Cross Relay changeover <input type="checkbox"/> Microprocessor Based Stabilizer are very common now and provide stable and feature-rich product. <input type="checkbox"/> Relay change-over at Zero-Crossing minimize sparking during relay operations. It enhances product reliability and life.	No change. As per RFP
85	Voltage Stabilizer	Additional Suggestion Digital Display and Indications	It Should be Stabilizer should have 7-Segment Digital display for status and parameter indications like I/P Voltage, O/P Voltage, Low, High, Time Delay, Overload <input type="checkbox"/> Proper status indications help user to know the normal/abnormal status of the product	Please refer revised RFP
86	Surge Protector	Additional Suggestion Standards	It Should be SPD used should be UL recognized <input type="checkbox"/> UL approved SPD will keep all bidders at par and ensure proper protection level to the system offered.	No change. As per RFP