

Responses to Pre-bid Queries

Bid for Selection of Agency for providing Comprehensive Annual Maintenance Contract of Studio and Earth Station Equipments on behalf of Bhaskaracharya Institute for Space Applications and Geo-Informatics (BISAG), Gandhinagar. (Tender No. HWT170719566)

Sr. No.	Tender Reference		Query / Clarification / Suggestions from the Bidders	Response to bidders
	Page No. / Section No. / Clause No.	Tender Description		
1	Page No. 16 / Section 3 / General Terms & Conditions / Clause 13	The Successful bidder has to submit Performance Bank Guarantee @ 10 % of total order value within 15 days from the date of issue of Purchase order for the duration of contract period + extra 3 months	This is CAMC tender with Quarterly payment terms. Since payment will be issued quarterly after satisfactory support, we are requesting you to remove 10% BG clause. If removing BG clause is not possible then at least reduce BG percentage to 5%. Since total AMC duration required is Five years, total project cost will be too high. With reference to last quote of AMC, amount of BG comes to Rs. 94.38 lakhs. So overheads of interest loss on BG amount and overheads of bank charges for issuing BG will be too high. This overheads, increases our AMC quote.	Please refer revised RFP
2	Page No. 21 / Section 4 / Financial Bid Format		Also request you take BG on total basic order value (not on amount including GST). As per tender terms we have to issue quarterly Invoice with tax. So there is no point in asking BG with amount including 18% GST of five years. Looking at last AMC quote, amount of GST was 1.43 crore and so 10% of that amount comes to Rs. 14.3 Lakh which unnecessarily increase overheads.	Please refer revised RFP
3	Page No. 4 / Section 1 / Eligibility Criteria for the bidder	The bidder should have annual turnover of minimum Rs. 1 Crore (cumulative) during last three financial years specifically from related experience of AMC/O&M of Content Management System or Content Delivery Network OR similar setup of Content Library System (with Media Asset Management Software) & Payout Servers. The copies of Customer references & Purchase orders with customer certificates and CA certificate mentioning the specific turnover must be attached along with the bid. (Form no. E-3)	The bidder should have annual turnover of minimum Rs. 1 Crore (cumulative) during last three financial years specifically from related experience of AMC/O&M of Content Management System or Content Delivery Network OR similar setup of Content Library System (with Media Asset Management Software) & Payout Servers OR IT/ITes	Please refer revised RFP