## **Response to Pre-bid Queries**

Request for Proposal for Selection of Service Provider For Design, Develop, Implementation, Training and Operation & Maintenance Support for Document Archival & Records management System (DARMS) for Department of Science & Technology (DST) (Government of Gujarat). (Tender No.SWT02122019189)

Sr.	Te	ender Reference	Query / Clarification / Suggestions from the Venders	Response to queries
No.	Page No./Section No./ Clause No.	Tender Description		
	Page no. 8/ 2. SECTION II: INSTRUCTIONS TO BIDDERS/Notes : 1		As per clause 2.2 Note – Consortium is not allowed  It is requested to allow consortium partner and their experience in pre qualification criteria to enable us to participate in the bid and propose you a competitive and quality solution.	
			,	- ,
_	7. Section VII: Financial Bid (Page no. 49)	2. Application Operation and Maintenance support for 8 years from the date of Go-Live	Bidder requests DST to specify the number of resources required during O&M phase.	Please refer clause No. 3.5 on page No. 26 of the RFP document
4	General		Bidder request DST to specify if migration is expected as part of scope. If yes, request DST to provide the size and format of data to be migrated. Also the bidder request that the data should in readable format.	
	3.2. Functional Scope 3.2.1. Indicative functional requirement of the System	Application will be hosted on SAN storage whereas documents and archival content hosted on NAS/Unified Storage.	Bidder reqeust confirmation on whether NAS is scale out NFS or NFS with HA.	No Change, As per RFP. Further, Application should support NAS with scale out NFS or NFS with HA.
	3.2.4. Documentation (Page no.19)	metadata elements allowed for each	Unlimited number of metadata elements will create problem during search. Request DST to change it to support creation of unlimited metadata elements.	• •

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No.	Page No./Section No./ Clause No.	Tender Description		
7	3.2.4. Documentation (Page no.19)	extraction for the captured record which	Please clarify the definition of automatic metadata extraction in this project as every dataset eil lbe different and will have different methods applied to extract data.	
8	3.2.9. Web Access (Page no.20)	_	Is the application expected to be exposed to external users/citizens? If yes, please specify the concurrency.	
9	3.2.10. Web Services (Page no. 20)	of API call, but data to be delivered on the fly through the departmental application.	On the authentication API call, there will be no data transfer. However post successful authentication there will be data transfer. Please confirm the understanding	Yes
10	3.2.21. Response time (Page no. 23)			-
11	3.2.22. Technical Details: (Page no. 24)	Environment	We understand that OS software along with underlying hardware would be provided by DST. Please confirm.	
12	3.2.22. Technical Details: (Page no. 24)	Bidder has to make arrangement of active- active clustered on cloud.	We understand that A-A cluster is required only for application server. Please confirm.	For application Server Load Balancer service will be provided by GSDC. For DB needs to be active-active from bidder side and for that required licenses has to be provided by bidder.

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No.	Page No./Section No./ Clause No.	Tender Description		
13	3.2.22. Technical Details: (Page no. 25)			
14	3.4. Operation & Maintenance Support (Page no. 26)	SP shall provide Customer support interface with online, telephone and onsite support, and other deliverables as described below.	I	DST-GoG already has its centralised helpdesk solution functional, same will be used for complaints/request/ticketing for this solution as well. Bidder is only required to attend the complaint/request /tickets raised and update the resolution status in the system itself as per his SLA.
15	3.5. Project Management Structure (Page no. 26)	Management and training as per	Bidder would like to infrom that configuration and user management skill is not dependent on particular product, hence the bidder would request DST to remove experience in offered product.	
16		The development of a detailed Backup Build Specification and Test Procedures Plan		"Yes, Backup software and media will be provided by GSDC (as per GSDC Backup policy)"
17	2.1 Definitions pg 7		Kindly confirm that for the purpose of this Contract, Day shall refer to a Working Day and all Public Holidays including Bank Holidays in the state will be considered as non-working days as no specific definition of "Day" is provided.	- '

Sr.	Te	ender Reference	Query / Clarification / Suggestions from the Venders	Response to queries
No.	Page No./Section No./ Clause No.	Tender Description		
	2.9 Bid Security/Earnest Money Deposit pg 10	discretion of TENDERER/GIL, on account of one or more of the following reasons if: a. The Bidder withdraws their Bid during the period of Bid validity. b. Bidder does not respond to requests for clarification of their Bid. c. Bidder fails to co-operate in the Bid evaluation process, d. Bidder is found to be involved in fraudulent and corrupt practices and e. In case of a successful Bidder, the said Bidder fails: i. To sign the Agreement in time iii. ii. To furnish Performance Bank Guarantee iii. is found to be involved in fraudulent and corrupt practices		
	2.25 Performance bank Guarantee pg 15	furnish a security deposit so as to guarantee his/her (Bidder) performance of the contract 2.25.2. The Performance Bank Guarantee (PBG) @10% of total contract value has to be submitted within twenty one (21) working days of receipt of award valid up to 180 days beyond the expiry of contract.		
20	2.25.6 Performance bank Guarantee pg 16	the bidder shall, within 21 days of receipt		-

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No.	Page No./Section No./ Clause No.	Tender Description		
21	2.26. Confidentiality pg 16	relating to the examination, clarification and comparison of the proposals shall not be disclosed to any bidder or any other persons not officially concerned with such process until the selection process is over.		
22	2.27 Disqualififcaton pg 16	time during the evaluation process,		No Change. As per RFP
23	5.2 Subcontractors pg 32	·		_ ,

Sr.	Te	nder Reference	Query / Clarification / Suggestions from the Venders	Response to queries
No.	Page No./Section No./ Clause No.	Tender Description		
	5.7. Use of Contract Documents and Information pg 33	Information 5.7.1. The SP shall not, without DST's prior written consent, disclose the Contract, or any provision thereof, or any specification, plan, drawing, pattern, sample or information furnished by or on behalf of the in connection therewith, to any person other than a person employed by the SP in performance of the Contract. Disclosure to any such employed person shall be made in confidence and shall extend to only as far as may be necessary for purposes of such performance. 5.7.2. The SP shall not, without DST's prior written consent, make use of any document or information except for purposes of performing the Contract.	Bidder requests confirmation regarding term of disclosure[1 year] and term of confidentiality[2 years from date of disclosure]. Term of confidentiality cannot extend indefinitely. Further, it is requested that the bidder will be able to share necessary and relevant information with its partners and subcontractors for the completion of the project.	
	5.8. Intellectual Property Rights, Patent Rights & Copyrights pg 33	specifically for Govt. of Gujarat and identified as such in the relevant Scope of Work, in case of open source, the IPR of the same shall be the Exclusive property of DST, the ownership of the entire solution and the source code will solely lie with Government of Gujarat.		
26	5.9. Inspection/Testing pg 33	representative shall have the right to	, , , , ,	

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No.	Page No./Section No./ Clause No.	Tender Description		
27	, , , , , , , , , , , , , , , , , , , ,	5.9.1. Application: b) As per Govt. Of Gujarat circular dated 10th March 2006, the applications must be tested at EQDC, GIDC, Gandhinagar or at the location specified by DST/GIL at the cost of SP.		No Change. As per RFP
28	5.9. Inspection/Testing pg 33	right to inspect, test and, where		- ,
29		phase, any change in scope of work, shall	Bidder would reqeust that a CR process will be followed during the O & M phase also any change reqeust during developmnt phase will affest the overall timlines of the project.	- /
30	pg 35			No Change. As per RFP. Their will be no Change request.

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No.	Page No./Section No./ Clause No.	Tender Description		
31	5.12. Termination pg 35			No Change. As per RFP
32	5.12. Termination pg 35	Bidder, in the judgment of the tenderer	It is requested to clarify that Principles of Natural Justice shall be followed prior to the Purchaser coming to any such conclusion as per this clause.	No Change. As per RFP
33	5.12. Termination pg 35	by written advance notice of 30 days sent to the SP may terminate the Contract, in		No Change. As per RFP

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No.	Page No./Section No./ Clause No.	Tender Description		
34	5.13. Fraud & Corruption pg 36	it determines that the bidder		No Change. As per RFP
35	· ·	l		• •
36	•	arising between the parties in the contract, which has not been settled amicably, any party can refer the dispute for Arbitration under (Indian) Arbitration		

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No.	Page No./Section No./ Clause No.	Tender Description		
37	•	jurisdiction of Adjudicating Authority,		
38	39	implementation. The SP has to ensure proper support of the system.		
39	2.25. Performance Bank Guarantee (Page no.15)	2.25.2 The Performance Bank Guarantee (PBG) @10% of total contract value has to be submitted within twenty one (21) working days of receipt of award valid up to 180 days beyond the expiry of contract.		No Change. As per RFP
40	4.2.2.5. Penalty of Manpower (Page no. 31)	l '		No, Manpower penalty is out of this limit. Further, Bidder will be penalise on actuals without any penalty cap as per the clause no. 4.2.2.5 over and above bidder will not be paid for the manpower charges for absentism days during the O&M period.

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No.	Page No./Section No./ Clause No.	Tender Description		
41	5.10. Change Request Orders (Page no. 35)	Change Request Orders 5.10.1. During the development and O&M phase, any change in scope of work, shall not be construed as change Request order and instead will become part of scope of work accompanying this bid document. However, the bidder has to deploy team mentioned in this RFP for any changes in the application during the tenure of contract.		No Change. As per RFP
42	Payment (Page no. 38)	Payment for AMC/ATS of Software products like OS, Database or any other third party software required to run the application for 8 years.  Will be paid annually on successful renewal Financial bid line item 3		No Change. As per RFP
43	5.19. Payment Procedure (Page no.39)	Will be paid annually on successful renewal	Bidder requests payment to be made 30 days from the date of invoice.	No Change. As per RFP
44	3.2.22. Technical Details: (Page no. 24)	•		-
45	5.18. Proposed timelines & Payment (Page no. 38)			1) Submission of SDD & SID (T1) = T + 30 days

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No.	Page No./Section No./ Clause No.	Tender Description		
46	General		Bidder request to consider the software defined storage so that the solution would be scalable for future use. i. If NAS or SAN is considered it will not be scalable and will have to migrate to new storage box after end of life / end of support or moving to new storage which needs assessment and migration effort. ii.If NAS or SAN is considered there is limitation of file partition of 64TB per node.iii.If NAS based file store it become a challenge to mount same partition for Active-Active applications to write concurrently. These above challenges will mitigate with software defined storage\	
47	General		Request add artificial intelligence based content data classification, which will be used for future analytics purpose, rather than just creating a DMS and archival store.	
48		Records Management System should be an open source based Document Archival & Records Management System for creation of a centralized Document Management repository which will allow easy archival and retrieval of the documents archived into the system.	As per our understanding, DARMS would become a critical component in the IT landscape of Govt. Of Gujarat and hence it is important to have the solution which is enterprise ready in terms of scalability and free from security vulnerabilities. Only enterprise supported version of the product provides this assurity and we understand that bidders are to propose Enterprise Supported version of the Open Source Product. Please confirm our understanding.	
49	3.2.22 Page 23	Technology Platform:- Open Standard (Open source/Commercial Product)	Open Source/Commercial Product is a confusing statement. Please confirm if it is to be read as "Enterprise Supported Open Source".	

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No.	Page No./Section No./ Clause No.	Tender Description		
50	3.2.22 Page 25	The base framework of the Document Archival & Records Management System shall be flexible to create "3" number of instances for the various department as per their requirements of scanning and related Meta data entry and retrieval with unlimited user licenses. It means different department can use same DARMS solution by creating the instance as per their requirement.		No change, As per RFP. Further, Instances refer here means maximum three separate installation during the contract tenure, if required.
51	6.7., Page 43	letterhead of OEM) Our product will not declare end of life for next 10 years from the date of go-live.	Standard lifecycle of any release of product is 7 years. However, on upgradation to the latest version of the product, we as an OEM can confirm on this. So request to rephrase the sentence as follows: "Our product will not declare end of life for next 10 years from the date of go-live, provided the product is upgraded to the latest version available atleast once after 4th year from the date of go-live".	Our product will not declare end of life for next 7years from the date of go-live.
52	6.7., Page 43	letterhead of OEM) We hereby confirm that the offered Product in the referenced RFP will be provided unconditionally with a back to back 24x7x365 warranty and support including subscription covering upgrades, updates, patch updates, bug fixes, Fault Reporting, Trouble Ticketing, call resolution etc. available for the period of Eight years (Five years + Three years extended support) for the entire scope of the project through	The support for any product follows standard procedure set forth by respective OEMs. Support for the same can be provided unconditionally as per those standards. Kindly request to rephrase the clause as: We hereby confirm that the offered Product from us in the referenced RFP will be provided unconditionally as per our stadard policies with a back to back 24x7x365 warranty and support including subscription covering upgrades, updates, patch updates, bug fixes, Fault Reporting, Trouble Ticketing, call resolution etc. available for the period of Eight years (Five years + Three years extended support) for the entire scope of the project through M/s (SI/Bidder) from the date of Go-Live and also till Go-live.	

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No.	Page No./Section No./ Clause No.	Tender Description		
53		letterhead of OEM)  I/we agree to provide a support either directly or through authorized service provider to complete the implementation at the same cost.	Since OEM is not a part of the project delivery and have no control on the services cost offered by the bidder. Hence, it would be impossible to take the responsibility of implementation. Kindly request to rephrase the clause as: I/we agree to extend all efforts to support either directly or through our authorized service provider to complete the implementation at a mutually agreed cost.	
54		•		•
	Criteria for Technical,	developing similar type of system i.e. To Design, Develop implement of similar	We request you to kindly also allow web portal development / software development projects in similar solution	
	Criteria for Technical, Commercial and final		We request you to kindly also allow web portal development / software development projects in similar solution	
	2.2. Qualification Criteria / Page 8		We request you to kindly allow consortium for this project	No Change. As per RFP

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No.	Page No./Section No./ Clause No.	Tender Description		
58	2.19.5, Pg 14	and Technologies • Integrated Scanning		document quality analysis etc" Stands
59	3.2.2, pg 18	support for automatic document quality		Quality Analysis stands removed
60	3.2.2. Pg 18	Image compression /decompression should support CCITT Group 4, JPEG, JPEG 2000, JBIG or other output format standards with no proprietary alterations of the algorithms.		As per RFP
61	2.2, pg 8		Request you to include clause "The solution should be built using Open Source Enterprise Supported Technology/ Product with product roadmap, security patches and product upgrades". This clause is in reference with the MEiTY guidelines where Govt. Of India gives preference to Open source technology	

Sr.	. Tender Reference		Query / Clarification / Suggestions from the Venders	Response to queries
No.	Page No./Section No./ Clause No.	Tender Description		
62	Pg 17, section 3.2.1, point 4	, ,	Newgen's DMS platform supports supports archival of documents in multiple format. Platform supports viewing of PDF and image files through the platform viewer itself. Also, other formats can be viewed through native applications post download.	
63	Pg 18, section 3.2.2, point 8		Please clarify if quality check mentioned here includes skewing/deskewing, noise removal, orientation and contrast adjustment.	-
64	Pg 18, section 3.2.2, point 11.1	performed/characters entered as part of	We suggest tracking user performance at transaction or document level rather than characters typed or data entry complemented since key operation in DMS would be for completing entire data entry related document upload or transaction completion.	
65	Pg 19, section 3.2.4, point 11		Please ensure if metadata field extraction here is for structured documents only through scanning/imaging solution.  Please suggest no. of type of such structured documents which would be included in scope for extraction; equal no. of templates need to be configured for extraction.	phase
66	Pg 19, section 3.2.6, point 4	1	Please ensure if metadata field extraction here is for structured documents only through scanning/imaging solution.  Please suggest no. of type of such structured documents which would be included in scope for extraction; equal no. of templates need to be configured for extraction.	phase
67	Pg 20, section 3.2.10, point 5			-

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No.	Page No./Section No./ Clause No.	Tender Description		
68		viewer for viewing of documents without the need of native application. The viewer	Newgen's DMS platform supports viewing of PDF and image files through the platform's native viewer itself. Other formats can be viewed through native applications post download from proposed DMS.	
69		Should support destruction of record by authorized individuals or by batch process as per GAD office procedure manual. There should be workflow for destruction of record.	Please clarify if workflow involved here is approval with maker-checker concept	Please refer clause No. 3.2.15 at page no. 21
70	Pg 22, section 3.2.16, point 13	The System shall support integration with database-based authentication.		This system should be integrated with other GoG applications. Integration will be through API based.
71	Pg 23, section 3.2.20, point 5	The Admin module shall provide interface for purging old audit trail and do selective logging i.e. select the system or application features for, which the audit trails have to be generated.		As per RFP
72		searches must return results within a		
73	Pg 23, section 3.2.22, point 3	G, .	Please elaborate or clarify if this indicates application server or web server s/w involved.	As per RFP
74	Pg 24, Last point	offline mode.	Scanning solution can be in offline mode and when network connectivity is available document is uploaded. Please confirm the understanding is correct.	

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No.	Page No./Section No./ Clause No.	Tender Description		
75	Pg 27, section 3.7	documentation in every six months	Since we are proposing COTS-based solution which is in-house developed by Newgen, source code cannot be shared but source code for customized Part can be shared. Please check and confirm if ok. However, we are open for ESCROW agreement approach.	COTS product only will be shared by bidder with Tenderer.
76	Generic Queries		Please mention no. of applications to which integration is involved in scope.	Integration of applications will be API based.
77	Generic Queries		Please provide no. of scanning templates that need to be configured.  Eaxh scanning template has separate data class or set of indexing/metadata fields that are captured through scanning tool.	phase
78	Generic Queries		Please provide no. of templatesinvolved for extraction of data through structured documents.	Bidder has to study during designing phase
79	Generic Queries		Please mention total document volume to be managed using the solution.	As per RFP
80	Generic Queries		No of scanning locations or desktop machines on which scanning solution is to be installed.	Solution will be used by all GoG department/offices through out the state
81	2.19.5, Pg 14	and Technologies • Integrated Scanning Module and directly		

Sr.	r. Tender Reference		Query / Clarification / Suggestions from the Venders	Response to queries
No.	Page No./Section No./ Clause No.	Tender Description		
82	3.2.2, pg 18	support for automatic document quality		
83	3.2.2. Pg 18	Image compression /decompression should support CCITT Group 4, JPEG, JPEG 2000, JBIG or other output format standards with no proprietary alterations of the algorithms.		As per S/n 60 above
84	2.2, pg 8		Request you to include clause "The solution should be built using Open Source Enterprise Supported Technology/ Product with product roadmap, security patches and product upgrades". This clause is in reference with the MEiTY guidelines where Govt. Of India gives preference to Open source technology	
85	Page no. 6/1. SECTION I: INVITATION TO RFP	17,700/- towards bid processing charges and DD/Bank Guarantee of Rs. 7,50,000/-towards EMD/Bid Security in sealed cover.	Request to allow MSME/ NSIC Registered firm to submit Copy MSME/ NSIC Certificate as Tender Fee & EMD.  Like all other government departments, we hereby request you to give exemption to MSME/NSIC Registered firm from submitting the Tender Fee & Earnest Money Deposit.	

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No.	Page No./Section No./ Clause No.	Tender Description		
86	_	minimum 3 projects of similar nature in India in last 5 years as on bid submission date.	Request you to consider OEM's Experience. The bidder should submit back to back support letter with tender no.  As this is a new upcoming industry vertical, very few bidders will have same experience, there we request you to consider OEM's Experience. The bidder should submit back to back support letter with tender no.	
87		RFP: The bidder shall submit the DD of Rs. 17,700/- towards bid processing charges and DD/Bank Guarantee of Rs. 7,50,000/-towards EMD/Bid Security in sealed cover.  2. The bidder must have average annual turnover of at least Rs. 5 Crores in last three financial years as on 31st March, 2019  3. Bidder should have completed/ongoing minimum 3 projects of similar nature in India in last 5 years as on bid submission date.	2.Experience in three similar projects 3.EMD of 7.5 Lacs	