

**RFP for Implementation of Computer Aided Learning in 300 Gujarat Secondary Schools in the State of Gujarat including Supply of Hardware, Software, including Functional Training and Maintenance of the Systems for 5 years on BOO basis on behalf of Samagra Shiksha, Gujarat Council of School Education (GCSE), Education Department, Government of Gujarat (Tender No. HWT180120605)**

**Response to Pre-queries raised by bidders**

| Sr. no.                                     | Terms in the tender  | Bidder / Vendor's representation   | Response to bidders                 |
|---|--|--|-------------------------------------|
| <b>Eligibility Criteria for the bidder:</b> |  |  |                                     |
| 1   | The bidder should have an average annual turnover of Rs. 15 Crore (Minimum) during the last three financial years as on 31.03.2019. The copies of Audited Annual Accounts/Balance Sheet along with Profit & Loss Account and CA Certified Statement for last three financial years as on 31st March 2019 shall be attached along with the bid (Form no. E-1)               | The cumulative turnover of the bidder should be 75 crores during the last 3 financial years.   | Suggestion not accepted             |
| 2   | The bidder must have one office in Gujarat. Please upload the copy of any two of the following: Property tax bill/Electricity Bill/Telephone Bill/VAT/CST Registration/Lease agreement. (Form no. E-2). In case, bidder do not have office in Gujarat, bidder should give undertaking to open office in Gujarat within 45 days from the date of empanelment.               | One of the condition states that the bidder has to have office in Gujarat is restrictive condition   | Suggestion not accepted             |
| 3   | The bidder must have at least 25 customer reference sites of local area network installation (Each Purchase order should include Router/ Switch/ I/Os along with Cat 6 cable & Cable laying) or 25 reference sites each of minimum 50 machine (compute) installations in India. Customer references & Purchase orders must be uploaded along with the bid. (Form No. E-3). | Request to remove this clause so more bidder can participate for healthy competition   | Please see corrigendum              |
| 4   |  | Please clarify if the Dept is asking for 25 different customers or 25 reference sites of Local Area Network Installations.   |                                     |
| 5   |  | Customer site references or customer project details required.   | It was clarified in pre-bid meeting |
| 6   |  | The bidder must have at least 25 customer reference sites of local area network installation (Each Purchase order should include Router/ Switch/ I/os alons with Cat 6 cable & Cable laying or 15 reference sites each of minimum 20 machine (computer) installation in india. | Please see corrigendum              |
| 7   | OEM of KU Band Dish Antenna with DTH System should be from listed empaneled vendors of "Prasar Bharati", Govt. of India. Please upload supporting documentary proof which identify that quoted KU Band Dish Antenna with DTH System is from listed empaneled vendors of "Prasar Bharati", Govt. of India.  | Request the authority to please elaborate on the application of the proposed requirement   | Please see corrigendum              |

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| 8                             | -  | Since the project has a huge spread, and it involves basic civil work including site preparation and electrical work, likely the other component involving procurement of IT Infrastructure and quality education interventions. We request a consortium of maximum 2 companies as it requires different level of expertise based on the nature of an education company.  | Suggestion not accepted |
| <b>Terms &amp; Conditions</b> |  |   |                         |
| 9                             | <b>Delivery &amp; installation:</b> Supply, Installation, testing and commissioning of Computer Hardware and other accessories shall be completed within 60 working days from the date of confirmed purchase order / site readiness of the School at respective sites.   | It is requested to the department to extend implementation period from 60 working days to 90 working days.  | Please see corrigendum  |
| 10                            | <b>Payment for Hardware, Software and connected accessories shall be made in India Rupees as follows:</b><br>a) No advance payment will be made.<br><br>b) 40% payment will be paid after successful delivery of the ordered goods, inspection completion, installation, commissioning & functional training of the ordered goods. Inspection will be carried out by GIL.<br><br>c) Remaining 60% payment will be made in 20 equal installments at the end of each quarter during period of 5 years. | b) 80% payment will be paid after successful delivery of the ordered goods, inspection completion, installation, commissioning & functional training of the ordered goods. Inspection will be carried out by GIL.<br><br>c) Remaining 20% payment will be made after successful installation.<br><br>(because 10 % PBG is also asked till warranty period)  | Please see corrigendum  |
| 11                            |  | Since we are considering computer hardware and other IT accessories, OEMs always asks for advance payments. We kindly request the department to increase the payment over delivery and installation to 80% of the total payment after successful delivery and installation. This shall decrease interest for department and increase participation.   |                         |
| 12                            | The Successful bidder has to submit Performance Bank Guarantee @ 10% of total order value within 15 days from the date of issue of Purchase order (for warranty period + extra 3 months) .....   | Request to remove<br>As per payment terms 40% payment will be release after successful delivery of the ordered goods, inspection completion, installation, commissioning & functional training of the ordered goods hence practically bidder will receive 30% payment as bidder have to submit 10% PBG, also you are withholding 60% of bidder payment which will be paid in 20 equal installments at the end of each quarter during period of 5 years. | Suggestion not accepted |
| 13                            | Bidder has to take back computers & other equipments at the end of contract period as per the bid.   | Since the value of hardware and other equipments after the contract period shall be NIL, there may not be any compensation for the bidder to further provide to the client. Whereas dept. can continue using the infrastructure till the end of life (more than 10 years). Lastly, It shall also attract a removal cost which increases the cost of project. Hence we recommend the department to change the model to BOOT model.                       | Suggestion not accepted |
| 14                            |  | We recommend the department to change the model to BOOT model.  |                         |

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| 15  | The Bidder may quote only one option (i.e. only one product can be quoted) against each item. Bidders are required to mention make & model of the product. (Do not write "OEM" against items, unless specified, as bidders are expected to give make & model of the product). | We request you to also accept multiple vendors / options against each items without compromising on the specifications , to strengthen competition and deepen participation from several interested parties.   | Suggestion not accepted |
| <b>Item No. 1: Desktop with Monitor and Web Cam</b> |   |  |                         |
| 16  | <b>Form Factor &amp; System chassis</b><br>Micro ATX/ SFF System chassis with suitable power supply to sustain full load including possible future up gradations.<br>Complete system should be energy star 6.0 compliant / BEE Star certified                                 | We request to please add Ultra Small Form Factor / Micro PC as well.   | Please see corrigendum  |
| 17  |   | The Desktop Clients should be Small Form Factor (SFF) only as this low power consuming and easy to mount behind the Monitor.   |                         |
| 18  | <b>CPU :</b><br>8th Generation Intel® Core™ i5 Processor or higher<br>OR<br>AMD Ryzen™ 5 Processor or higher  | As per the published score of BAPCo SYSmark* 2018 overall score of both intel and AMD processor.<br>• Intel® Core™ i5-8400 Processor should be compared with AMD* Ryzen 7 2700X<br>• Intel® Core™ i3-8100 Processor should be compared with AMD* Ryzen 5 PRO 2600  | Suggestion not accepted |
| 19  | <b>Bus Architecture</b><br>Integrated onboard graphics controller, minimum 2 nos of PCI/PCIe slots,   | We request to amend the clause as:<br>Integrated onboard graphics, Total 2 nos. of PCI/PCIe or M.2 slots   | Please see corrigendum  |
| 20  | <b>Optical Drive</b><br>8x or better Internal DVD Writer  | DVD RW is EOL technology.<br>Instead of buying 10 nos. inbuilt DVD RW in desktop in 1 school/lab, we suggest purchasing 1 no. USB pen drive and 1 no. external DVD RW per school/lab to save cost.<br>We request to please delete the requirement of internal DVD RW and add a new line item for external DVD RW / USB pend drive outside desktop specs. | Please see corrigendum  |

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| 21   | <b>Speakers :</b><br>Internal Speakers   | We request you to change it Internal/External speakers.   | Please see corrigendum  |
| 22   | <b>Monitor</b><br>18.5" or higher wide screen LED Backlit based TFTs,<br>Contrast Ratio – 1000:1 or better, Resolution – 1360 X 768 or better, TCO Displays 6.0 certified or better;   | Request to please amend 1000:1 contrast ratio with 600:1.<br><br>Now a days 19.5 is the standard size, hence request to amend 18.5" with 19.5".   | Suggestion not accepted |
| <b>Item No. 2: A4 Size Mono Laser Printer</b>                              |  |   |                         |
| 23   | Post Script/PCL support OR equivalent,   | We request you to add/change this to point Postscript/PCL or Equivalent with Host Based as this feature of printer is available with Canon with Host Based and will be working fine with regular operation.   | Please see corrigendum  |
| <b>Item No. 4: 5KVA External Voltage Stabilizer with MCB for main line</b> |  |   |                         |
| 24   | 5KVA, Input 145V-270V, Output: 200V-250V, high/Low voltage cut-off with time delay, Indicator: High/Normal/Low, 3 power sockets, fuse holder with 3 Amp fuse. (Stabilizer should Protect 40" Monitor / 18.5" LED Monitor from voltage fluctuation) | The document only mention stabilizer for mainline , we request authority to confirm the requirement of stabilizer for printer, scanner, monitor and other electronic equipment<br><br>We also request to validate the load requirement of stabilizer for machine as cost assumed would be higher for higher volt stabilizer | Please see corrigendum  |
| <b>Item No. 7: KU Band Dish Antenna with DTH System</b>                    |  |   |                         |
| 25   | Dish antenna system should be tested by SAC/ISRO/EQDC/ Government test lab.  | It is restrictive in nature because no manufacturer in India will get their dish antenna certified by ISRO when there is no technical requirement considering geographical conditions of India and no demand in the market with such an approval.   | Please see corrigendum  |

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| <b>Item No. 11 Per Point Electrification (including Switches, Plugs, Sockets, Cables, Wires)</b> |   |  |  |
| 26   | Per Point Electrification (including Switches, Plugs, Sockets, Cables, Wires) | Please elaborate or indicate the requirement on types of electrical equipment / points, types of sockets, no. of plug in points and grade of switches / sockets to be used etc.. | <p>It is already specified in the bid "per point electrification (including Switches, Plugs, Sockets, Cables, Wires)" and asked per point rate for electrification, so that at the time of order dept. may order for per point electrification as per actual requirement.</p> <p>Further addresses of schools has been also uploaded where material are going to be installed. Hence if required then bidder may visit at schools for actual requirement of electrification (for types of electrical equipment / points, types of sockets, no. of plug in points and grade of switches / sockets required at school) and submit rates accordingly.</p> |