

**Response to Pre-bid Queries**

**Request for proposal (RFP) for Selection of Implementing Agency for Supply, Installation, Commissioning and 5 year warranty support of CCTV Video Surveillance System at New Sachivalay Campus on behalf of Office of the Additional Director General of Police (Technical Services and SCRB), Government of Gujarat. Tender No: HWT060220611**

Sr. No.	Tender Reference		Query / Clarification / Suggestions from the Vendors	Responses to the Queries
	Page No. / Section No. / Clause No.	Tender Description		
1	Page 7. Section 1, Eligibility Criteria, Point 2	Turn Over Criteria: The bidder should have a total sum of turnover of Rs. 15 Core (Minimum) in the last three financial years as on March 2019.	Kindly please reduce the total sum of turn-over to Rs. 13 Crore in last three financial years.	Please read as: The bidder should have a total sum of turnover of Rs. 05 Core (Minimum) in the last three financial years as on March 2019.
2	Page 22, Article 38, Point 38.1	The bidder has to take the necessary approval of the office for Schematics Diagram (Layout) within 15 days for cabling & laying work of Video Surveillance System and complete the work from the remaining 60 days	Kindly please extend this time-line by total 75 days for successful completion.	As per RFP
3	Page No. 28, 4.4 Outdoor 44 X PTZ Camera	Sensor:1/1.8" Progressive Scan CMOS or Larger, 2 MP or better	1/1.9" Progressive Scan CMOS is standard image sensor for long-range IP PTZ cameras across most of the OEM. Request to modify the clause as 1/1.9" Progressive Scan CMOS or Larger, 2 MP or better	Please read as: Sensor:1/1.8" or 1/1.9" Progressive Scan CMOS or Larger, 2 MP or better
4	Page No. 28, 4.4 Outdoor 44 X PTZ Camera	IR Distance: Internal/ External with min 400 meters coverage	We request you to modify this clause to Internal/ External with min 200 meters coverage to accommodate more OEMs and increase in competition.	As per RFP
5	Page No. 28, 4.4 Outdoor 44 X PTZ Camera	Manual Control Speed:Pan: 0.1° ~200° /s; Tilt: 0.1° ~200° /s or better	We request you to modify this clause to Manual Control Speed:Pan: 0.1° ~200° /s; Tilt: 0.1° ~160° /s or better	Please Read as: Manual Control Speed:Pan: 0.1° ~200° /s; Tilt: 0.1° ~160° /s or better

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6	Page No 7 of 45, Section – 1 Eligibility Criteria	Turn Over Criteria : The bidder should have a total sum of turnover of Rs. 15 Core (Minimum) in the last three financial years as on March 2019	As per GIL Previous Tender RFP. NO. GIL\Training Center\Video Surveillance\ 2019-20 DATE: 21.12.2019 Eligibility Criteria for Turnover Required Rs 5 Crore (Minimum) for EMD Amount Rs. 2,00,000/- or Tender Target Value is Approx. 1 Crore For this Tender also Same Criteria for EMD & Approx. Tender Value. Also as per Government Organization Public Sector Unit / Central Government Prequalification/Eligibility Criteria for Bidder Turnover Should be 50-100% of Tender Value So We are Request you Kindly Do Total Sum of Turnover of Rs. 5 Crore (Minimum) in the last three financial years as on March 2019 for this Tender Also	Please read as: The bidder should have a total sum of turnover of Rs. 05 Core (Minimum) in the last three financial years as on March 2019.
7	Page No 26, Section – 4: Technical Specification, 4.1 Indoor Fixed Dome Cameras	Lens: 2.8 to 12 mm or better, DC-iris, motorized	Request you to change to: Lens: (+/-1mm ) 3-10 mm Motorized Zoom or better as the same (+/- 25%) is mentioned in PTZ camera specifications	As per RFP
8	Page No 26, Section – 4: Technical Specification, 4.1 Indoor Fixed Dome Cameras	Video Compression: H.264, H.. 265, H.265+	Request you to change to: Video Compression: H.264, H. 265, or better H.265+ is propriatory to single OEM and the same is not mentioned in PTZ Cameras	Please read as: Video Compression: H.264, H.265 and H.265+/equivalent
9	Page No 26, Section – 4: Technical Specification, 4.1 Indoor Fixed Dome Cameras	Video Stream: Individually configurable min 03 video streams (H.264/H.265), Unicast/ Multicast	Request you to change to : Video Stream: Individually configurable min 03 video streams (H.264/H.265) @ full resolution and frame rate	As per RFP
10	Page No 26, Section – 4: Technical Specification, 4.1 Indoor Fixed Dome Cameras	Intelligent Video: Motion Detection, Camera Tampering, camera masking, Trip wire, Perimeter intrusion detection, HLC, Corridor mode.	Request you to change to : Intelligent Video: Motion Detection, Camera Tampering, Trip wire, Perimeter intrusion detection, Audio Detection, Digital Autotracking , Loitering	As per RFP
11	Page No 26, Section – 4: Technical Specification, 4.2 Outdoor Bullet Camera	Lens: 2.8 to 12 mm or better, DC-iris, motorized zoom	Request you to change to: Lens: (+/-1mm ) 3-10 mm Motorized Zoom or better as the same (+/- 25%) is mentioned in PTZ camera specifications	As per RFP
12	Page No 26, Section – 4: Technical Specification, 4.2 Outdoor Bullet Camera	Video Compression: H.264, H.. 265, H.265+	Request you to change to: Video Compression: H.264, H. 265, or better H.265+ is propriatory to single OEM and the same is not mentioned in PTZ Cameras	Please read as: Video Compression: H.264, H.. 265 and H.265+/ equivalent

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13	Page No 26, Section – 4: Technical Specification, 4.2 Outdoor Bullet Camera	Video Stream: Individually configurable min 03 video streams (H.264/H.265), Unicast/ Multicast	Request you to change to : Video Stream: Individually configurable min 03 video streams (H.264/H.265) @ full resolution and frame rate	As per RFP
14	Page No 26, Section – 4: Technical Specification, 4.2 Outdoor Bullet Camera	Intelligent Video: Motion Detection, Camera Tampering, camera masking, Trip wire, Perimeter intrusion detection, HLC, Corridor mode.	Request you to change to : Intelligent Video: Motion Detection, Camera Tampering, Trip wire, Perimeter intrusion detection, Audio Detection, Digital Autotracking , Loitering	As per RFP
15	Page No 27, Section – 4: Technical Specification, 4.3 Outdoor 24 X PTZ Camera	Distance Internal/ External with min 100 meters coverage	Request you to change to: Distance Internal/ External with min 200 meters coverage	As per RFP
16	Page No 27, Section – 4: Technical Specification, 4.3 Outdoor 24 X PTZ Camera	Streaming Capability Individually configurable minimum 03 video streams (H.265/ H.264)	Request you to change to : Video Stream: Individually configurable min 03 video streams (H.264/H.265) @ full resolution and frame rate	As per RFP
17	Page No 28, Section – 4: Technical Specification, 4.4 Outdoor 44 X PTZ Camera	Sensor 1/1.8" Progressive Scan CMOS or Larger, 2 MP or better	Request you to change to Sensor 1/3" Progressive Scan CMOS or Larger, 2 MP or better as the same is mentioned for all other cameras	As per RFP
18	Page No 28, Section – 4: Technical Specification, 4.4 Outdoor 44 X PTZ Camera	Min. Illumination Illumination color 0.0008 Lux, B/W 0.0001 Lux/ F1.2 and 0 Lux (IR on)	Min. Illumination Illumination color 0.5 Lux, B/W 0.01 Lux and 0 Lux (IR on) as the same is mentioned for all other cameras	Please read as : Min. Illumination color 0.5 Lux, B/W 0.01 Lux / F1.2 and 0 Lux (IR on)
19	Page No 28, Section – 4: Technical Specification, 4.4 Outdoor 44 X PTZ Camera	Optical Zoom 44X or better	Request you to change to : Optical Zoom 50X or better with lens of	As per RFP

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20	Page No 28, Section – 4: Technical Specification, 4.4 Outdoor 44 X PTZ Camera	Focal Length Focal Length 6 to 264mm (The minimum required optical zoom is 44 X). Focal length of 6 to 264mm ± 25 % is accepted.	Request you to change to: Focal Length Focal Length 6 to 230mm, ± 25 % is accepted	As per RFP
21	Page No 28, Section – 4: Technical Specification, 4.4 Outdoor 44 X PTZ Camera	IR Distance Internal/ External with min 400 meters coverage	Request you to change to: Distance Internal/ External with min 450 meters coverage	As per RFP
22	Page No 28, Section – 4: Technical Specification, 4.4 Outdoor 44 X PTZ Camera	Streaming Capability Individually configurable minimum 03 video streams (H.265/ H.264)	Request you to change to : Video Stream: Individually configurable min 03 video streams (H.264/H.265) @ full resolution and frame rate	As per RFP
23	Page No 28, Section – 4: Technical Specification, 4.4 Outdoor 44 X PTZ Camera	IP Rating IP 67 rated certificate from any NABL approved Labs	Request you to change to IP66 and add IK10 rating as the same is mentioned for all other cameras.	Please Read as : IP Rating - IP 67 rated (certificate from any NABL approved Labs stands to remove)
24	Additional	Additional	Third Party Edge based Analytics - Request you add : the camera shall support Edge based 3rd party analytics	As per RFP
25	Additional	Additional	RAM and Flash Memory for all cameras- 512MB RAM, 256MB Flash or better	As per RFP

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26	Page No 28, Section – 4: Technical Specification, 4.4 Outdoor 44 X PTZ Camera	Min. Illumination : Illumination color 0.0008 Lux, B/W 0.0001 Lux/ F1.2 and 0 Lux (IR on)	The mentioned Min. Illumination is belong to some specific OEM, and such lower Illumination is very difficult to make it possible on such long range focal view. Thus requesting, kindly amend "Min. Illumination : illumination color 0.0008 Lux, B/W 0.0001 Lux/ F1.2 and 0 Lux (IR on) to "Min. Illumination : Illumination color 0.05 Lux, B/W 0.001 Lux and 0 Lux (IR on)	Please Read as : Min. Illumination color 0.5 Lux, B/W 0.01 Lux / F1.2 and 0 Lux (IR on)
27	Page No 28, Section – 4: Technical Specification, 4.4 Outdoor 44 X PTZ Camera	Power : PoE /PoE+(802.3 af/at) OR AC 24V/ DC12V/ 100- 230VAC	The mentioned Power parameter is not suitable on higher distance view, as higher distance IR view required higher power consumption. Thus requesting, kindly amend "Power : PoE /PoE+(802.3 af/at) OR AC 24V/ DC12V/ 100- 230VAC" to "Power : PoE /PoE+/ Hi-PoE OR equivalent power supply	Power : PoE /PoE+(802.3 af/at) OR AC 24V/ DC12V/ 100- 230VAC or Hi-PoE OR equivalent power supply We have asked all possible power requiremt. Bidder can use any option asked in the bid. however required electrification have to done by the bidder the cost for the same have to born by the bidder no extra cost will be paid to bidder for the same.
28	Page No.7, 6.a OEM Criteria	The OEM / CCTV Camera Product Company should have registered office and service centre in India since last 3 years (i.e. If bidder wants to quote the "X" brand of CCTV Camera, then OEM of "X" brand of CCTV Camera should have registered office and service centre in India since last 3 years)	Requested to consider 2+ years for globally well nown brand ,or consoder on supply time it should complete 3 years	As per RFP
29	Page No. 26 / Section No. 4 / 4.1 (2)/4.1 Indoor Fixed Dome Cameras	Lens: 2.8 to 12 mm or better, DC-iris, motorized	Instead of DC iris, it should be DC iris or better, as we have p iris which is better than DC iris	Please read as: Lens: 2.8 to 12 mm or better, DC-iris/P-iris, motorized
30	Page No. 26 / Section No. 4 / 4.1 (8)/4.1 Indoor Fixed Dome Cameras	Video Compression: H.264, H. 265, H.265+	H.265+ is not standard protocol instead of that it should be H.265 or better, as we have adaptive streaming option which work similar as H.265+	Please read as: Video Compression: H.264, H.. 265 and H.265+/ equivalent

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31	Page No. 26 / Section No. 4 / 4.1 (10)/4.1 Indoor Fixed Dome Cameras	Intelligent Video: Motion Detection, Camera Tampering, camera masking, Trip wire, Perimeter intrusion detection, HLC, Corridor mode.	HLC is not necessary as this is mainly used when ANPR required, where we want to read the number plate even in night time and because of head lamps not able to read that, for indoor operation it is not required, true WDR will work fine.	As per RFP
32	Page No. 26 / Section No. 4 / 4.2 (2)	Lens: 2.8 to 12 mm or better, DC-iris, motorized zoom	Instead of DC iris, it should be DC iris or better, as we have p iris which is better than DC iris	Please read as: Lens: 2.8 to 12 mm or better, DC-iris/P-iris, motorized
33	Page No. 26 / Section No. 4 / 4.2 (8)	Video Compression: H.264, H. 265, H.265+	H.265+ is not standard protocol instead of that it should be H.265 or better, as we have adaptive streaming option which work similar as H.265+	Please read as: Video Compression: H.264, H.. 265 and H.265+/- equivalent
34	Page No. 26 / Section No. 4 / 4.2 (10)	Intelligent Video: Motion Detection, Camera Tampering, camera masking, Trip wire, Perimeter intrusion detection, HLC, Corridor mode	HLC is not necessary as this is mainly used when ANPR required, where we want to read the number plate even in night time and because of head lamps not able to read that.	As per RFP
35	Page No. 26 / Section No. 4 / 4.2 (19)	Operating Temperature: 0-55 °C, should have sun shield on top of the camera enclosure	Temperature range, Matrix cameras temperature range is -10 to 50 degree	As per RFP
36	Page 7. Section 1, Eligibility Criteria, Point 2	Turn Over Criteria: The bidder should have a total sum of turnover of Rs. 15 Core (Minimum) in the last three financial years as on March 2019.	1. Kindly make turnover of Rs. 10 Cr. Instead of 15 Cr.	Please reade as: The bidder should have a total sum of turnover of Rs. 05 Core (Minimum) in the last three financial years as on March 2019.

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37	Page No 26 to 28, Section – 4: Technical Specification, Item No. 4.1 to 4.4	Certification - ETL/UL, BIS certified at the time of bidding	2. About ETL/UL Certifications: BIS standard is already following the UL standard so why UL only ?? Request to go with only BIS/FC/FCC certifications.	As per RFP
38	Page No 28 &29, Section – 4: Technical Specification, Item No. 4.5 & 4.6	Should be IPv4 and IPv6 ready from day one	3. In protocol you have the requirement of IPV4 and IPV6 both. Is this necessary requirement of both protocol ?? Request to go with IPV6 only	As per RFP
39	Page No 28 &29, Section – 4: Technical Specification, Item No. 4.7	Battery Backup- Minimum backup of 15 Minutes	4. IN UPS you have the requirement of battery back with 15 minutes. Kindly provide the details weather you want back with full load ?? Kindly provide load capacity also	Battery Backup- Minimum backup of 15 Minutes in full load.
40	Additional	Additional	5. Request to give some more time after your amendment	please refer GIL and n procure webside for date extension
41	Page 7. Section 1, Eligibility Criteria, Point 2	Turn Over Criteria: The bidder should have a total sum of turnover of Rs. 15 Core (Minimum) in the last three financial years as on March 2019.	As per the tender criteria, We have to submit last 3 years Financial reports, but we have only last 2 years financial reports and 3rd years is running now so kindly help to get Approval/Permission for the participate in Tender. We will provide our provisional Certificate for the year of 19-20.	As per RFP