## **Response to the Pre-bid Queries**

Tender for Selection of Service Provider for Design, Development, Installation and Maintenance of Desktop based Accounting Tool for Roads & Buildings Department, Gandhinagar. (GeM Bid No. GEM/2022/B/2680277 dated 27-10-2022)

Sr.	Page No./Section No./ Clause No.	Tender Description/ Reference	Query / Clarification / Suggestions from the Venders	Responses to Vendors
	Page No. 7, Pre-Qualification Criteria, Sr. No. 1	The bidder should be a company registered under the Companies Act, 1956/Company Act 2013, /Partnership / Proprietor firm and in the operation of IT Software development business for at least 5 years as on date of publishing of RFP and should have their registered offices in Gujarat, India.	We suggest to remove this clause for fair competition between prospective bidders. However, the same may be written as "Qualified bidder has to open the branch office in the Gujrat." within 30 days of receipt of Work order.	No Change. As per RFP.
2	Page No. 7, Pre-Qualification Criteria, Sr. No. 2	The bidder shall have a Total turnover not less than Rs 10 Crores (Rs. Ten Crores) for the last three financial years i.e. 2019-2020, 2020-2021, 2021-2022. audited balance sheets are to be considered along with CA Certificate.	The limit of Total Turnover may be reduced from 10 Cr. To 5 Cr. During last 3 Financial Year. The Condition must be added that "Bidder must have profit making Entity along with Positive net worth during last 3 Financial Year"	No Change. As per RFP.
3	Page No. 7, Pre-Qualification Criteria, Sr. No. 3	Bidder should have completed at least 2 types of Similar works i.e. Design, Development of Accounting and Budgeting tools during last five years. Also, Bidder must have single work order of accounting software installation in 100 location, or 2 Work order of accounting software installation in 50 location each.	The Condition of Single order having accounting Software installation should be remove and it should be replace as any software installation at 50 locations or more either in single order or cumulative basis.	No Change. As per RFP.
4	Page No. 7, Pre-Qualification Criteria, Sr. No. 4	Bidder should have completed a single order of Accounting software for minimum 3 CR value.	Mentioning such condition seems favour to a particular group to participate in the tender. To maintain the fair competition, the condition may be mentioned as "single order of Design, Development and Implementation software for minimum 03 CR value" instead of Accounting Software only.	No Change. As per RFP.
5	Page No. 7, Pre-Qualification Criteria, Sr. No. 6	The Bidder must have a minimum 100 software developers on company payroll as a fulltime employee.	The condition must be removed and to be mentioned as "subletting of project will not be allowed". Since companies may not have this much of manpower on pay roll even though they may be well performing in same line of business.	No Change. As per RFP.
6	Page No. 7, Pre-Qualification Criteria, Sr. No. 8	No Consortium will be allowed.	Consortium may be allowed to honor the other terms & condition of the tender and also to enable the prospective bidders for the fair competition and equal participation in Bids.	No Change. As per RFP.
7	Page No. 7, Pre-Qualification Criteria, Sr. No. 1	The bidder should be a company registered under the Companies Act, 1956/Company Act 2013, / Partnership / Proprietor firm and in the operation of IT Software development business for at least 5 years as on date of publishing of RFP and should have their registered offices in Gujarat, India.	We suggest allowing Exemption for Startup and MSE.	In this bid we require financially sound & experienced bidder who can provide better service support in Gujarat, hence we may not allow.

8	Page No. 7, Pre-Qualification Criteria, Sr. No. 2	The bidder shall have a Total turnover not less than Rs. 10 Crores (Rs. Ten Crores) for the last three financial years i.e. 2019-2020, 2020-2021, 2021-2022	We suggest allowing Exemption for StartUp and MSE.	In this bid we require financially sound & experienced bidder who can provide better service support in Gujarat, hence we may not allow.
9	Page No. 7, Pre-Qualification Criteria, Sr. No. 3	Bidder should have completed at least 2 types of Similar works i.e. Design, Development of Accounting and Budgeting tools during last five years.  Also, Bidder must have single work order of accounting software installation in 100 location, or 2 Work order of accounting software installation in 50 location each.	We suggest allowing Exemption for Startup and MSE. ans Startup and MSE Must have "Bidder must have completed at least 2 type of Successfully works in Government of Monthly account as per C.P.W.A code forms to be submitted to A. G. Office, Ahmedabad. i.e. Supply, Installation, Operation and maintenance of Accounting tool. During last Three years." And Only Government division offices of India completion certificates submitted by the Applicant / Agency/Bidder. And also suggest Remove Design and Development words from RFP and use Supply, Installation, Operation and maintenance of Accounting tool.	In this bid we require financially sound & experienced bidder who can provide better service support in Gujarat, hence we may not allow.
10	Page No. 7, Pre-Qualification Criteria, Sr. No. 4	Bidder should have completed a single order of Accounting software for minimum 3 CR value.	We suggest allowing Exemption for Startup and MSE.	In this bid we require financially sound & experienced bidder who can provide better service support in Gujarat, hence we may not allow.
11	Page No. 7, Pre-Qualification Criteria, Sr. No. 6	The Bidder must have a minimum 100 software developers on company payroll as a fulltime employee.	We suggest allowing Exemption for Startup and MSE.	In this bid we require financially sound & experienced bidder who can provide better service support in Gujarat, hence we may not allow.
12	Additional Query We suggest use this Criteria must be used in this RFP for Startup and MSE Exemption.	The Bidder must give the presentation and operation of the tool and must be taken as pre-qualification before Price bid opening for Startup and MSE.	The Bidder has to make different type of entry in single source tool and have to generate all forms/Registers of monthly account properly as per C.P.W.A. Code Forms of any 1 division of 105 Division's offices. which are listed in proposal in the Technical Presentation.	In this bid we require financially sound & experienced bidder who can provide better service support in Gujarat, hence we may not allow.
13	Additional Query	MSME exemption criteria.	We request your good office to explain MSME criteria for better understanding.	No MSME criteria applicable for this bid. Prequalification criteria, turnover & experience criteria as per bid only.
14	Page No. 7, Prequalification Criteria, Sr. No. 2	The bidder shall have a Total turnover not less than Rs.10 Crores (Rs. Ten Crores) for the last three financial years i.e. 2019-2020, 2020-2021, 2021-2022.	The Total Turnover criteria may be increased from 10 Crores to 15 Crores as we understand the intensity of the project.	No Change. As per RFP.
15	Page No. 7, Prequalification Criteria, Sr. No. 3	Bidder should have completed at least 2 types of similar works i.e. Design, Development of Accounting and Budgeting tools during last five years. Also, Bidder must have single work order of accounting software installation in 100 locations, or 2 Work order of accounting software	The Criteria of Single order having accounting Software installation in 100 location should be removed and tightened it with minimum 150 location which would definitely bring quality bidders for a quality project.	No Change. As per RFP.

		installation in 50 location each.		
16	Page No. 7, Prequalification Criteria, Sr. No. 6	The Bidder must have a minimum 100 software developers on company payroll as a full-time employee	The criteria must be revised with minimum 200+ software developer as we can see the size of the project and by keeping in mind the quality to be maintained during execution of the project.	No Change. As per RFP.
17	Page No. 7, Pre-Qualification Criteria, Sr. No. 8	No Consortium will be allowed.	Can consortium participation (OEM and authorized partner) is possible.?	No Change. As per RFP.
18	Page No. 7, Pre-Qualification Criteria, Sr. No. 3	Bidder should have completed at least 2 types of Similar works i.e. Design, Development of Accounting and Budgeting tools during last five years.  Also, Bidder must have single work order of accounting software installation in 100 location, or 2 Work order of accounting software installation in 50 location each.	In case of MSME participation: Need clarity on Project experience- though we qualify for the project spread (location count), executed multiple projects for more than 100 or more locations. Some of them are more than 500 locations.	In this bid we require financially sound & experienced bidder who can provide better service support in Gujarat, hence we may not allow.

## CORRIGENDUM IN THE GEM BID NO. GEM2022B2680277

## SECTION 5: SCOPE OF WORK FOR "Desktop Based Accounting Tool"

As per the requirement of the tenderer, SP has to create an interface for following forms in addition to the forms given under Scope of Work of the tender.

- 1) Form No. 51
- 2) C.S.C. 15-A
- 3) Re-conciliation Statement

All other tender terms and conditions & technical specifications remain unchanged.