

Response to the Pre-bid Queries

Bid for Selection of Agency for providing live web streaming (audio, video, record, viewing & other services) on behalf of Office of the Chief Electoral Officer, Gujarat, Gandhinagar (Bid No. GEM/2023/B/4199089 dated 10.11.2023)

Sr. No.	RFP/Tender Reference		Query / Clarification / Suggestions from the Venders	Responses to Vendors
	Page No./Section No./ Clause No.	RFP/Tender Description		
1	Page No. 20 Service Level Agreement Para 1, Column 02 of table	Deduction from total cost	In Para No 1, Column no 02 of table , Instead of Deduction from total cost We Request you to keep clause as per below: Deduction from total cost of unavailability camera	See the Corrigendum
2	Page No. 11 SECTION II Brief of the Project Para No.2	The payment will be made by respective offices of District Election Officers	To Avoid Complexity of Release of Payment, We request to keep clause as per below: The payment will be made by CEO, Gujarat	No Change. As per RFP.
3	Page No. 2 Eligibility Criteria Bidders' financial turnover	A. The bidder should have a minimum turnover of Rs. 50 Lacs in the any of the last two financial years, if the bidder is quoting for 1 zone. B. The bidder should have a minimum turnover of Rs. 100 Lacs in the any of the last two financial years, if the bidder is quoting for 2 zones. C. The bidder should have a minimum turnover of Rs. 150 Lacs in the any of the last two financial years, if the bidder is quoting for 3 zones. D. The bidder should have a minimum turnover of Rs. 200 Lacs in the any of the last two financial years, if the bidder is quoting for 4 zones. E. The bidder should have a minimum turnover of Rs. 250 Lacs in the any of the last two financial years, if the bidder is quoting for 5 zones. F. The bidder should have a minimum turnover of Rs. 300 Lacs in the any of the last two financial years, if the bidder is quoting for 6 zones.	With Consideration of Project Value, the requirement of Turnover of Bidder is less. So, To justify the Project Value ,We request you to revised clause as per below: A. The bidder should have a minimum turnover of Rs. 2 Crore in the any of the last two financial years, if the bidder is quoting for 1 zone. B. The bidder should have a minimum turnover of Rs. 4 Crore in the any of the last two financial years, if the bidder is quoting for 2 zones. C. The bidder should have a minimum turnover of Rs. 6 Crore in the any of the last two financial years, if the bidder is quoting for 3 zones. D. The bidder should have a minimum turnover of Rs. 8 Crore in the any of the last two financial years, if the bidder is quoting for 4 zones. E. The bidder should have a minimum turnover of Rs. 10 Crore in the any of the last two financial years, if the bidder is quoting for 5 zones. F. The bidder should have a minimum turnover of Rs. 12 Crore in the any of the last two financial years, if the bidder is quoting for 6 zones.	No Change. As per RFP.
4	Page No. 3 The terms and conditions Point No-3	If bidder is L1 in more than 3 Zones (i.e. If L1 in 4 Zones), then CEO may decide which 3 zones to be allocated to L1 Bidder. For 4th Zone L2 bidder will have to match the L1 Bidder rate	We request you to revised clause as below: If bidder is L1 in more than 3 Zones (i.e. If L1 in all Zones), then CEO can allotted all the zones to L1 bidder for higher ownership and responsibility.	No Change. As per RFP.

5	<p>Page No. 2 The eligibility Criteria: Point No. 03</p>	<p>The bidder must have experience of carrying out multiple location live web streaming (Web based audio & video streaming from multiple locations).</p> <p>Bidder should have minimum one order of 50% of equivalent number of camera as per the zones quoted by the bidder in single order – single event on same day.</p> <p>In case of bidder applying for multiple zone, the count of the camera will be according to the 50% of number of camera for that respective zones. Bidder has to submit the supporting documents (e.g. copy of purchase order, completion certificate etc.) for at least one customer references</p>	<p>As per the observations of the Live Web Streaming from Different states, only one bidder is not allotted with whole state live web streaming with considering to the failure of the Performance or Poor Performance. Thus, it is not possible that one bidder is having the experience of all the zones in one single order, single event on same day.</p> <p>We had successfully completed the Web streaming of Two Zones of Gujarat. And Two Zones of Chhattisgarh recently. Thus, for the Technical Qualification kindly allow us to participate in more than 3 zones for the bid with the above two Work Orders.</p> <p>Though we will be participating in multiple zone, we will obey the bid's condition that One bidder is allotted with Maximum 03 zones only. And we will respect the decision of CEO for the allotment of the Zones as well.</p> <p>Thus, we request you to kindly allow us to participate in More than 3 Zones with the above two orders for Technical Qualification of the bid.</p>	As per RFP.
6	<p>Page No. 2 The eligibility Criteria: Point No. 03</p>	<p>The bidder must have experience of carrying out multiple location live web streaming (Web based audio & video streaming from multiple locations). Bidder should have minimum one order of 50% of equivalent number of camera as per the zones quoted by the bidder in single order – single event on same day. In case of bidder applying for multiple zone, the count of the camera will be according to the 50% of number of camera for that respective zones. Bidder has to submit the supporting documents (e.g. copy of purchase order, completion certificate etc.) for at least one customer references.</p>	Request you to please consider other IT work which includes SITC of electronic device at state level.	As per Sr. No. 5