

Eligibility criteria:

1. In case the bidder wants to participate in one cluster, then the minimum average annual financial turnover of the bidder during the last three years, ending on 31st March of the previous financial year, should be Rs.10 Cr.

In case the bidder wants to participate in two cluster then the minimum average annual financial turnover of the bidder during the last three years, ending on 31st March of the previous financial year, should be Rs.20 Cr.

In case the bidder wants to participate in three cluster then the minimum average annual financial turnover of the bidder during the last three years, ending on 31st March of the previous financial year, should be Rs.30 Cr

In case the bidder wants to participate in four cluster then the minimum average annual financial turnover of the bidder during the last three years, ending on 31st March of the previous financial year, should be Rs.40 Cr

Documentary evidence in the form of certified Audited Balance Sheets of relevant periods or a certificate from the Chartered Accountant / Cost Accountant indicating the turnover details for the relevant period shall be uploaded with the bid. In case the date of constitution / incorporation of the bidder is less than 3-year-old, the average turnover in respect of the completed financial years after the date of constitution shall be taken into account for this criteria

2. **Years of Past Experience required:** The bidder must have experience for number of years as indicated above in bid data sheet (ending month of March prior to the bid opening) of providing similar type of services to any Central / State Govt Organization / PSU / Public Listed Company. Copies of relevant contracts / orders to be uploaded along with bid in support of having provided services during each of the Financial year

3. **Commercial Experience Eligibility Criteria:** For experience, the order(s) executed by the bidder, during the last five years ending on the last day of the month immediately preceding the month in which the last date of bid submission falls, should be considered as under:

- ✓ In case the bidder wants to participate in one cluster:

Three orders each executed for similar item (such as Internet lease line or MPLS/VPN or lease line **or point to point link** or SWAN) where executed value is not less than the amount equal to 30% of the estimated cost. (i.e Rs. 6 Crores) OR

Two orders each executed for similar item (such as Internet lease line or MPLS/VPN or lease line **or point to point link** or SWAN) where executed value is not less than the amount equal to 40% of the estimated cost. (i.e Rs. 8 Crores) OR

One order executed for similar item (such as Internet lease line or MPLS/VPN or lease line **or point to point link** or SWAN) where executed value is not less than the amount equal to 50% of the estimated cost. (i.e Rs. 10 Crores) The last date of order execution may fall in the above mentioned period.

- ✓ In case the bidder wants to participate in two cluster

Three orders each executed for similar item (such as Internet lease line or MPLS/VPN or lease line or point to point link or SWAN) where executed value is not less than the amount equal to 30% of the estimated cost. (i.e Rs. 12 Crores) OR

Two orders each executed for similar item (such as Internet lease line or MPLS/VPN or lease line or point to point link or SWAN) where executed value is not less than the amount equal to 40% of the estimated cost. (i.e Rs. 16 Crores) OR

One order executed for similar item (such as Internet lease line or MPLS/VPN or lease line or point to point link or SWAN) where executed value is not less than the amount equal to 50% of the estimated cost. (i.e Rs. 20 Crores) The last date of order execution may fall in the above mentioned period.

- ✓ In case the bidder wants to participate in three cluster

Three orders each executed for similar item (such as Internet lease line or MPLS/VPN or lease line or point to point link or SWAN) where executed value is not less than the amount equal to 30% of the estimated cost. (i.e Rs. 18 Crores) OR

Two orders each executed for similar item (such as Internet lease line or MPLS/VPN or lease line or point to point link or SWAN) where executed value is not less than the amount equal to 40% of the estimated cost. (i.e Rs. 24 Crores) OR

One order executed for similar item (such as Internet lease line or MPLS/VPN or lease line or point to point link or SWAN) where executed value is not less than the amount equal to 50% of the estimated cost. (i.e Rs. 30 Crores) The last date of order execution may fall in the above mentioned period.

- ✓ In case the bidder wants to participate in four cluster

Three orders each executed for similar item (such as Internet lease line or MPLS/VPN or lease line or point to point link or SWAN) where executed value is not less than the amount equal to 30% of the estimated cost. (i.e Rs. 24 Crores) OR

Two orders each executed for similar item (such as Internet lease line or MPLS/VPN or lease line or point to point link or SWAN) where executed value is not less than the amount equal to 40% of the estimated cost. (i.e Rs. 32 Crores) OR

One order executed for similar item (such as Internet lease line or MPLS/VPN or lease line or point to point link or SWAN) where executed value is not less than the amount equal to 50% of the estimated cost. (i.e Rs. 40 Crores) The last date of order execution may fall in the above mentioned period.

4. The bidder should have its own Optical Fiber Backbone with minimum 1 POPs of its own, across one city of each cluster area, If POP is not available Bidder has to give an undertaking that he/she should set up it 45 days from the award of work order."