

Response to pre-bid queries raised by bidders

Bid for Implementation of Smart Training Centre at 26 District Institute of Education & Training (DIET) for conducting the training sessions for resourceful and long-lasting learning through use of Audio-visual on hybrid model / blended method on behalf of Gujarat Council of School Education (GCSE), Education Department, Government of Gujarat (Bid Number: GEM/2023/B/3262315 Dated : 21-03-2023)

Sr. No.	Particular	Bid Clause	Queries/Suggestions	Response to bidders
1	Other Eligibility Criteria	c) Bidder should have capacity & experience for implementation, monitoring & maintenance of 10 Smart / Digital Classrooms in last 5 years (supply of similar hardware component in the bid); The work experience letter from either State / Central Government / PSU or from Private Institution / Company / Organization will be considered. Please submit the copies of purchase orders / completion certificate / customer references for the same.	Request to consider other project experience, implementation, monitoring & maintenance of 1000 Smart / Digital Classrooms OR 1000 Network CPE devices Installation and O&M.	No Change. As per bid
2			Request: Kindly clarify that virtual class room experience can be counted in this eligibility.	
3	Other Eligibility Criteria	Consortium or subletting in any form will not be permitted	SOW of the tender is huge , hence requesting department to allow the tender to bid has Consortium with One lead member and one consortium partner.	No Change. As per bid
4			Kindly Allow consortium	
5			SOW of the tender is huge , hence requesting department to allow the tender to bid has Consortium with One lead member and one consortium partner.	
6			Request: Kindly relax the criteria	
7	Eligibility criteria for OEM:	Bidder should quote Interactive Panel from those OEM who have total turnover of Rs.1000 crore or more globally during any three financial Years of the last four financial years. OEM should have Active office in India from last 10 year....	For OEM eligibility ask turn over of 1000 crore Globally, in such case make in India Product OEM would not able to bid for the Tender.	Please see Corrigendum
8			Compare to the Tender value, asked OEM turnover is very high. Which will allow only limited OEM eligible for bidding.	
9			Kindly allow OEM Turnover of minimum INR 10 Cr or more in India, so that under make in India campaign Indian OEM can be in the Race. Due to this clause India OEM will not get chance to appear in the Bid. So that Make in India campaign will remain only on the paper and advertisements only.	
10			As per the GeM clause, Average turnover of OEM should not be maximum 400% of bid value, hence we request please change OEM turn over and consider OEM turn over 400% of bid value in India	
11	Eligibility criteria for OEM:	OEM of the interactive panel & VC Camera {themselves or through reseller(s)} should have supplied & installed at least 100 nos. of interactive panel. Please submit the copies of purchase orders / completion certificate / customer references for the same.	Kindly allow Two different OEMs for the interactive panel & VC Camera , OEM can share details for the purchase order received from Distributor or System integrator.	No Change. As per bid
12	Payment Structure:	80 % of the Sum total of financial bid. : Successful Delivery and Inspection of Hardware/Equipment at the warehouse located in Gandhinagar, Ahmedabad	Kindly pay 90% against the delivery	No Change. As per bid

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13	ePBG Percentage (%) : 5	Successful bidder should submit the Performance Bank Guarantee as mentioned in the bid. In any case, bidder is required to maintain 5% PBG at all time during the period of contract....	Request: Reduce the Bank Guarantee to 3% on both Capex and Opex. The Opex BG would be submitted at the beginning of Operation and maintenance phase and return of BG of Capex amount. Justification: As per below mentioned Govt. of India Guidelines, implementing agencies are asked to submit BG of 3% amount to enable liquidity in post pandemic low economy in market. Kindly refer the attached guidelines and also the reference tenders as well. Reference: 1. Memorandum issued by Department of Expenditure, Procurement Policy Division, Ministry of Finance, Govt. of India, No. 9/4/2020-PPD dated: 12.11.2020 & 30.12.2021. 2. Memorandum issued by Department of Public Enterprises, Ministry of Heavy Industries & Public Enterprises, Govt. of India (No. DPE/7(4)/2017-Fin. (Part-I) dated: 19.11.2020).	No Change. As per bid
14	85 inch Interactive Flat Panel Touch with OPS :	Min Input ports : HDMI-3, USB(3.0)-3,USB-(2,0)-2,USB(C Type-1)	Request you to consider USB port requirement as total 4 USB Ports with 2.0 & USB C Type * 01 Port. We do not have a 3.0 USB so we will not be able to participate due to 3.0 requirement. There will be no difference in performance of unit due to changes with 2.0. Please consider the same.	Please see Corrigendum
15			Given specifications favoring to specific OEM as per min. turn over clause & only one OEM is complying with the mentioned specification. We request to kindly modify the clause with following so that other OEM will get complied. HDMI-2, USB 2.0 – 2, USB 3.0 – 1, USB (C Type – 1) or Higher.	
16	85 inch Interactive Flat Panel Touch with OPS :	Min output ports : Audio-1 (Audio out to connect additional Speakers if required) & HDMI-1	Given specifications favoring to specific OEM as per min. turn over clause & only one OEM is complying with the mentioned specification. We request to remove HDMI Output port. We request to kindly modify the clause with following so that other OEM will get complied.	No Change. As per bid
17	85 inch Interactive Flat Panel Touch with OPS :	Built in standard OS : Android 11 or Better, Minimum Internal Memory (32GB), Quad core A55 , GPU-Mali G52MP2, RAM DDR 4GB or higher	Given specifications favoring to specific OEM as per min. turn over clause & only one OEM is complying with the mentioned specification.	Please see Corrigendum
			We request to kindly modify the clause with following so that other OEM will get complied. We request to kindly allow Tizen OS with 32GB Memory and 3GB RAM	

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18	85 inch Interactive Flat Panel Touch with OPS	Speaker- 15W X 2	Can you please amend it as 12W x 2	Please see Corrigendum
19			Considering room & good students strength in room and sound must be audible for last seated student hence please consider Stereo Sound with in-built 25 Watt x 2 speakers and subwoofer of 10 watt or better	
20	85 inch Interactive Flat Panel Touch with OPS	-	85" Interactive panel - processor - Will ARM Cortex-A73*4 + Cortex-A53*4 will be a valid one to quote?	As per bid
21	Digital Signal Processor cum Switching Solution for AV	-	Provided specification of the DSP cum Switcher favoring to specific OEM & there is no other OEM complying with the given specifications. Hence, we are requesting tendering authority to kindly revised the specification to generic so that maximum OEM comply & there will be a healthy competition.	As per bid
22	Digital Signal Processor cum Switching Solution for AV	Single Chassis Digital Sound Processor cum HDMI Switcher with built in Acoustic Echo Cancellation, Noise Cancellation	We request to kindly modify this clause with following so that more OEM can participate as the provide specification's product is only available with single OEM. Revision in specification: Single Chassis Digital Sound Processor with Built-In or Separate HDMI Switcher) with built in Acoustic Echo Cancellation, Noise Cancellation	No Change. As per bid
23	Digital Signal Processor cum Switching Solution for AV	Web server Based System configuration & Programming : Yes	Request to allow USB connection-based configuration too. Result is configuration & Programing, which can be achieved by either Web Configuration/USB Configuration.	No Change. As per bid
24	Digital Signal Processor cum Switching Solution for AV	POE Powering : Yes	We request to kindly allow external powering on option too.	No Change. As per bid
25			Please consider POE/LAN as POE is available with very limited OEM and LAN is widely available with many reputed OEM's for networking purpose (Please change POE/LAN)	
26	Speaker	-	Request to kindly mentioned the capacity of the speaker too in the specification so that bidder can quote product accordingly as there is no mention of required sound output. Also request to kindly mentioned the room size where the actual installation required.	The specifications mentioned in the bid are sufficient to cater the requirement as per general room size available at DIETs
27	Wireless Mic Handheld & Wireless MIC Collar	If Wireless, Operating Range : 100.0 or Higher	We request to kindly change the Operating Range to 90.0 Meter or Higher.	No Change. As per bid
28	Wireless Mic Handheld & Wireless MIC Collar	Frequency Response (Hz) : 20Hz-20kHz ±3dB	Need clarity that this frequency is for Transmitter and receiver not of Microphone	As per bid
29	Wireless Mic Handheld & Wireless MIC Collar	Equivalent Noise Level (dBa) : >21db	Request to kindly modify this clause with > 15db or higher.	No Change. As per bid
30	Wireless Mic Handheld & Wireless MIC Collar	Microphone element should be condenser type with battery life of 11 Hrs or more.	We request to kindly allow dynamic type battery with 8 Hrs or more battery life. As mentioned specs favoring to specific OEM.	Please see Corrigendum

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31	Wireless Mic Handheld & Wireless MIC Collar	The product category should support ROHS, FCC, CE certified. All Bidder / OEM shall Submit Required certificate.	Mentioned certification are international certification where Make in India product not complying. We request to kindly change the required certification to BIS, ETA (WPC standardization for wireless product)	As per bid
32	PTZ Camera for Video Conference / Virtual Class	S/N ratio : >55DB Or better	PTZ Camera - S/N ratio - can you please make it ">50dB" ?	Please see Corrigendum
33	PTZ Camera for Video Conference / Virtual Class	-	PTZ Camera - Please add "IP Streaming feature based on RJ45 which enables you to stream the content directly on youtube"	No Change. As per bid
34	PTZ Camera for Video Conference / Virtual Class	Certificate : BIS, CE & CB certified based on latest 2020-2021 CB International standard and also CB Test Reports to be submitted.	CB certificate from Camera to be removed as BIS is already there.	Please see Corrigendum
35			Please consider BIS, as per Govt of India only BIS is mandatory in India. CB Certificate is required for Certification body particular standards related to body and compliance by a particular industry. One of the functions of BIS in India is exactly the same hence it is equivalent. As per GeM bid document point no.-9 "Mandating foreign / international certifications even in case of existence of Indian Standards without specifying equivalent Indian Certification / standards". Hence please consider BIS only	
36	A4 size USB based Hand written Digital Content Creation Tool	-	A4 size usb based hand written digital content creation tool - is it a writing tablet? or please make us understand the product & its usage	All the detailed technical specifications are clearly mentioned in the bid
37		-	Please remove product "A4 size USB based Handwritten Digital Content Creation Tool" as this product is available with very limited OEM hence it restricts other OEM participation. We recommend please consider 10" Android tablet with inbuilt 2 GB RAM & 8 GB storage (Please change 10" Android Tab)	As per bid