Bid for purchase of VC Solution (Tender No. GEM/2025/B/6268557)		
Response to Pre-bid Queries raised by bidders		
Sr. no.	Terms in the tender	Bidder / Vendor's Queries	Response to bidders
1	Eligibility Criteria	The OEM must have a minimum average annual turnover of ₹50 Crores over the last three audited financial years.	No Change, As per RFP
		The OEM should have established office in India from more than 10 Years. (Valid Certificate of incorporation required).	
		The OEM Should have complete VC solution with External MCU Server and should have factory located in India. Relevant proof must be submitted.	
2	Additional Terms : Wi Fi Connectivity – Yes	We request to modify the clause for more clarity about usage of Wifi Connectivity. Modify Clause: Wifi Connectivity for Calling - Yes	No Change, As per RFP
	Additional Terms: The VC system should have inbuilt/external USB Pass-through functionality to use the VC system as an external camera and microphones when connected to a Laptop/PC to join any Cloud Based VC platform like Webex, MS Teams, Blue Jeans, Google Meet, NIC Bharat VC, NIC Vidyo etc. It should be possible to Mute/Unmute all the microphones and control camera functionality from the same touch control panel/Remote control during USB pass-through mode.	The VC system should have inbuilt/external USB Pass-through functionality with a single USB cable to use the VC system as an external camera, display and microphones when connected to a Laptop/PC to join any Cloud Based VC platform like Webex, MS Teams, Blue Jeans, Google Meet, NIC Bharat VC, NIC Vidyo etc. It should be possible to Mute/Unmute all the microphones and control camera functionality from the same touch control panel/Remote control during USB pass-through mode.	No Change, As per RFP
	The system should be supplied with 10 meters single USB cable for seamless functionality.	The system should be supplied with 9 meters or more single USB cable from the same VC OEM for seamless functionality.	
	Additional Terms : New Addition	The VC System should able to join software VC Solution i.e. webex, Google meet, Teams etc. with entering the meeting ID from the Touch Panel without connecting any additional PC/Laptop.	
	Additional Terms : New Addition	It should support 1+3 Inbuilt multisite day one. The system should allow to connect to 3 more sites using the inbuilt MCU facility of the VC Unit.	

3	Eligibility Criteria : The bidder must have successfully executed/completed ☐ at least one single order of Rs. 2 Cr. of VC Solution or ☐ 2 Orders each of Rs. 1.25 Cr. of VC solution or ☐ 3 Orders each of of Rs. 1 Cr. of VC solution in last 3 years to any central / state Government / PSU/ Listed Company	The bidder must have successfully executed/completed the following. At least one single order of Rs. 2 Cr. of VC Solution / PLFD /UPS or 2 Orders each of Rs. 1.25 Cr. of VC solution / PLFD /UPS or 3 Orders each of of Rs. 1 Cr. of VC solution / PLFD /UPS in last 3 years to any central / state Government / PSU/ Listed Company	No Change, As per RFP
4		We Reqeust you to amend the Payment terms, penalty terms and Implementation time lime as below, Material Delivery = T1 = T0+45 days = 80% Payment will be made after delivery and Inspection of material by GIL. Material I&C = T2 = T1+45 days = 20% Payment will be made after I&C of supplied hardware.	No Change, As per RFP

Particular	Time limit	Penalty, In case of Delay	Payment
Delivery of material, Completion of installation & commissioning & training.	T1 = T0+45 days	If the bidder fails to deliver & install the requisite hardware and software within the time limit as mentioned in the bid, then a sum equivalent to one percent (1%) of the total contract value shall be deducted from the payment from each calendar week of delay or part thereof.	100 % payment will be made after Delivery & installation of all hardware and related peripherals at site. The inspection will be done by GIL.

4	Additional Terms: The VC system should have inbuilt/external USB Pass-through functionality to use the VC system as an external camera and microphones when connected to a Laptop/PC to join any Cloud Based VC platform like Webex, MS Teams, Blue Jeans, Google Meet, NIC Bharat VC, NIC Vidyo etc. It should be possible to Mute/Unmute all the microphones and control camera functionality from the same touch control panel/Remote control during USB pass-through mode.	The VC system should have inbuilt USB Pass-through functionality to use the VC system as an external camera and microphones when connected to a Laptop/PC to join any Cloud Based VC platform like Webex, MS Teams, Blue Jeans, Google Meet, NIC Bharat VC, NIC Vidyo etc. It should be possible to Mute/Unmute all the microphones and control camera functionality from the same touch control panel/Remote control during USB pass-through mode. While shifting from H.323/SIP mode to USB pass through mode transition of camera, mic and speaker should be automatic and seamless with a single touch.	Please see corrigendum
	Additional Terms : The VC System should have inbuilt/external feature to support wireless content sharing from windows, Mac OS, Android, iOS smartphones & Tablets.	The VC System should have inbuilt feature to support wireless content sharing from windows, Mac OS, Android, iOS smartphones & Tablets without downloading any application on the user device.	No Change, As per RFP
	Microphone with Echo cancellation : USB Connectivity - Yes	USB Connectivity/RJ 45 Connectivity - Yes	Please see corrigendum
	Microphone with Echo cancellation : Volume Adjustable -Yes	Request the department to remove this clause as volume adjustment is usually done using remote control/ touch panel	Please see corrigendum
	Microphone with Echo cancellation : Volume up and Down - Yes	Request the department to remove this clause as volume up and down is usually done using remote control/ touch panel	Please see corrigendum

	Additional Terms : New Addition	It should be possible to natively register the VC system with Microsoft Teams Room and Zoom Room account for native cloud based video calling features and experience. USB Pass-Thru mode functionality should also be available when the system in running in Microsoft Teams Room / Zoom Room mode	No Change, As per RFP
5	Additional Terms : New Addition	It should be possible to natively register the VC system with Microsoft Teams Room and Zoom Room account. They system should support direct USB Pass-Thru mode functionality.	No Change, As per RFP
	Additional Terms : New Addition	Live video resolution 4k, 1080p, 720p.	
	Additional Terms : New Addition	It should have integrated feature to create virtual boundary within the room to capture only the voices within a defined space in the room and blocking any human or non-human voice getting generated outside this virtual audio boundary during video calls.	
	Additional Terms : New Addition	It should have inbuilt technology to identify and eliminate non-human distracting noises such as keyboard typing, paper shuffling and wrapper crinkling during video calls.	