GUJARAT INFORMATICS LIMITED
(A Government of Gujarat Company)

Corrigendum - dated 15-10-2026

Request for Proposal (RFP) for Selection of a System Integrator (SI) for CAMC/Refresh of the existing GFGNL IT infrastructure. (GEM/2026/B/8026596 Dated: 18.09.2026)

Please find the pre-BID queries response and Corrigendum dated 08/10/2026

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Request for Proposal (RFP) for Selection of a System Integrator (SI) for CAMC/Refresh of the existing GFGNL IT infrastructure. (GEM/2026/B/8026596 Dated: 18.09.2026)			
Corrigendum-1 (15-10-2026)			
Sr. No.	**Clause / Page No.**	**Bid Clause**	**Remarks / Modified / added Clause**
1	**1. Additional Eligibility Evaluation Criteria: Clause 4 Page 5**	The OEM must have experience in Virtualization of physical environment. - minimum 2 WO and Work completion certi. Of for Central Government, State Government, PSU This eligibility criteria are only applicable in case the bidder opts for migration from old virtualization SW to new one. Current: Details of such projects undertaken along with work order/purchase order copy/ on-going project (along with client certificate)/ completion certification. Modification: Details of such projects undertaken along with work order/purchase order copy/ on-going project (along with client certificate) and completion certification.	The OEM must have experience in Virtualization of physical environment. - minimum 2 WO and Work completion certi. Of for Central Government, State Government, PSU **and any other PSU Telecomm/BFSI/Listed company.** This eligibility criteria are only applicable in case the bidder opts for migration from old virtualization SW to new one. Details of such projects undertaken along with work order/purchase order copy/ on-going project (along with client certificate) and completion certification.
2	**1. Additional Eligibility Evaluation Criteria:** **Clause 5 Page 5**	The proposed OEM for virtualization must have experience in execution of **Supply, Installation, Testing and Commissioning (SITC)** of virtualization license/ platform last **three (3) years** preceding the bid submission deadline for **Central Government/State Government/ PSU/Telecom or BFSI organizations** and must satisfy **any one** of the following criteria: A. One (1) similar project **Supply, Installation, Testing and Commissioning (SITC)** of virtualization license/ platform having a minimum of **250 Virtual Machines**; Or B. Two (2) similar projects, each involving **Supply, Installation, Testing and Commissioning (SITC)** of virtualization license/ platform having a minimum of **156 Virtual Machines**; Or Three (3) similar projects, each involving **Supply, Installation, Testing and Commissioning (SITC)** of virtualization license/ platform having a minimum of **125 Virtual Machines**.	The proposed OEM for virtualization must have experience in execution of **Supply, Installation, Testing and Commissioning (SITC)** of virtualization license/ platform last **three (3) years** preceding the bid submission deadline for **Central Government/State Government/ PSU/Telecom or BFSI or Listed company** and must satisfy **any one** of the following criteria: A. One (1) similar project **Supply, Installation, Testing and Commissioning (SITC)** of virtualization license/ platform having a minimum of **250 cores OR 48 Virtual Machines**; Or B. Two (2) similar projects, each involving **Supply, Installation, Testing and Commissioning (SITC)** of virtualization license/ platform having a minimum of **156 cores OR 30 Virtual Machines**; Or Three (3) similar projects, each involving **Supply, Installation, Testing and Commissioning (SITC)** of virtualization license/ platform having a minimum of **125 cores OR 24 Virtual Machines**.
3	**Page 15, Sec 3(IX) – Backup & Restore**	Bidder should provide backup of operating system, Virtual Machines and application as per stipulated policies of GSDC/GFGNL.	**Clause removed**

4	Page 8-10, Sec 3(III) & Sec 3(V)(d)	O&M for a period of two years extended up to 1 year from the date of Work Order.	O&M period is two years after FAT. For the period beyond OEM EoS, the bidder may provide support and SLA/Penalties will be calculate as per RFP.
5	Page 10-11, Sec 3(V)(b)	The bidder should maintain…Networking components like LIU, L2/L3 switch, SAN Switch, Storage, Firewall etc. with appropriate licenses perpetual for life.	The SI shall review and analyze the details of all active components specified in the RFP, including the port capacity and connectivity requirements of the respective devices. Accordingly, the SI shall plan and provide all components required for installation, connectivity, operation, maintenance, and support during the AMC period. The SI may visit the existing operational setup to assess the current infrastructure, review the actual connectivity and port utilization, and accordingly submit financials.
6	New Clause added	**Non return of Hard Disk**	**Non return of Hard Disk:** As per Buyer organization's Security Policy, Faulty Hard Disk of Servers/Storage etc. will not be returned back to the OEM/supplier against warranty replacement.

8. Payment Schedule

Schedule-I of financial bid (CAMC of existing infra support)		
Sl. No.	**Activity**	**Payment**
1	CAMC Support Services for Existing ICT Infrastructure of GFGNL during the contract period of Two (02) Years.	Payment shall be released at the end of each quarter equal instalments, subject to satisfactory completion of services, submission of quarterly reports, certification by GFGNL, and compliance with the prescribed SLA requirements.

Schedule-II of Financial Bid (Payment Schedule for Proposed Refresh / Replacement Solution)		
S/N	**Activity / Milestone**	**Payment (%)**
1	Successful Installation, Configuration, Integration, Testing, and Commissioning of the proposed refresh/replacement solution.	30%

2	Successful Migration (P2V/V2V) (if applicable), Cutover, Go-Live, and completion of all activities as specified in the RFP, including OEM-led Knowledge Transfer and Training Successful stabilization, acceptance, and continuous operation of the proposed solution for ten (10) working days after Go-Live, certified by GFGNL.	70%
Total		**100%**

Note: 1. O&M will be start after FAT / CAMC shall be provided for contract date upto contract end date from Go-live (2 years).

9. Price/Financial Bid

Sr. No.	Line Items	Total Price (in Rs. with Taxes)
1	Comprehensive Back to Back CAMC of Existing ICT Infrastructure of GFGNL during the Contract Period for Hardware (Server, Chassis, Storage, SAN Switch, Network Switch and Firewall)	
2	Refresh / Replacement Solution, including supply, installation, migration, integration, licensing, training, testing, commissioning, and support as per RFP requirements (if proposed by bidder) for Virtualization Licenses & Support	
	Grand Total (1 + 2)	

Note:

- L1 will be the lowest sum total of rates with taxes.
- RA has been enabled in the GEM Bid.
- After completion of RA, Bidder has to submit a detailed price break up of each line item under GFGNL IT infra.

Pre-bid queries Response dated 15.10.2026					
Tender Ref. No.:		**GEM/2026/B/8026596 Dated: 18.09.2026**			
Tender Subject:		Request for Proposal (RFP) for Selection of a System Integrator (SI) for CAMC/Refresh of the existing GFGNL IT infrastructure.			
Sr. No.	**Clause / PgNo.**	**Description of clause**	**Suggested change**	**Justification**	**Responses**
1	1.Additional Eligibility Evaluation Criteria: Clause 4 Pg5	The OEM must have experience in Virtualization of physical environment. - minimum 2 WO and Work completion certi. Of for Central Government, State Government, PSU This eligibility criteria are only applicable in case the bidder opts for migration from old virtualization SW to new one: Current: Details of such projects undertaken along with work order/purchase order copy/ on-going project (along with client certificate)/ completion certification. Modification: Details of such projects undertaken along with work order/purchase order copy/ on-going project (along with client certificate) and completion certification.	Requested Amendment For eligible Gujarat-based MSE/Make in India OEMs, it is requested that: For an ongoing project, WO/PO along with available documentary evidence of supply may be accepted, without insisting on a completion certificate. The requirement of 2 project references may be relaxed to 1 relevant **Government/PSUTelecom/BFSI/Enterprise project,** with a successful PoC/technical demonstration at GFGNL accepted in lieu of the second project.	1. The requirement of two completed Government/PSU project references may restrict participation of otherwise technically qualified Gujarat-based MSE/Make in India OEMs. The requested relaxation is aligned with the objectives of the Gujarat State Procurement Policy 2024, which promotes wider participation of OEMs/MSEs and provides that bid conditions should not unnecessarily restrict competition. Further, the RFP already provides adequate safeguards through OEM compliance, OEM-led migration planning, observation period, rollback provisions, PBG and SLA obligations. Accordingly, it is requested that one relevant Government/PSU/Telecom/BFSI/Enterprise project together with a successful PoC/technical demonstration at GFGNL** be accepted in lieu of two completed project references, without diluting the technical or operational requirements of the RFP. 2. The Public Procurement (Preference to Make in India) Order, 2017 (revised 16.09.2020) requires procuring entities not to prescribe experience/turnover conditions that unreasonably exclude Class-I/Class-II local suppliers beyond what is essential for quality. Likewise, Government of India guidelines under the Public Procurement Policy for MSEs provide for relaxation of prior experience and turnover for MSEs and Start-ups, and GeM offers this as a standard bid option. 3. GFGNL's delivery risk is already protected elsewhere in the RFP: OEM Compliance Certificate for an alternate virtualization platform (Annexure 1), mandatory Plan & Design by the OEM's own Professional Services team (Section 3, VI(a)(vi)-(vii)), 10-working-day observation before handover (VI(o)), a Rollback Plan with 4-hour restoration at the bidder's cost (VIII), plus PBG and SLA penalties. A relaxation for MSME/MII OEMs therefore does not dilute technical assurance.	Please see the corrigendum
2	1.Additional Eligibility Evaluation Criteria: Clasue 5 Pg5	The proposed OEM for virtualization must have experience in execution of Supply, Installation, Testing and Commissioning (SITC) of virtualization license/ platform last three (3) years preceding the bid submission deadline for Central Government/State Government/ PSU/Telecom or BFSI organizations and must satisfy any one of the following criteria: A. One (1) similar project Supply, Installation, Testing and Commissioning (SITC) of virtualization license/ platform having a minimum of 250 Virtual Machines ; Or B. Two (2) similar projects, each involving Supply, Installation, Testing and Commissioning (SITC) of virtualization license/ platform having a minimum of 156 Virtual Machines ; Or C. Three (3) similar projects, each involving Supply, Installation, Testing and Commissioning (SITC) of virtualization license/ platform having a minimum of 125 Virtual Machines: 1. Work Order / Purchase Order / Contract Agreement copy; and 2. Completion Certificate issued by the client; Or For ongoing projects, Client Certificate clearly indicating project scope and status of execution. Note: The submitted documents showcasing the experience in compliance with the VM migration from VMware. Note: This Eligibility criteria is only applicable in case the bidder opt for migration from Old virtualization SW to new one.	### Change Requested on Clause For eligible Gujarat-based MSE / Make in India OEMs, while retaining the requirement of relevant virtualization experience during the last three (3) years, it is requested that: 1. For an ongoing project, Work Order / Purchase Order along with available documentary evidence of supply may be accepted without insisting on a mandatory client certificate. 2. Where the prescribed project-reference or VM-count criteria are not fully met, the OEM may be permitted to demonstrate equivalent technical capability through a successful PoC / technical demonstration at GFGNL, including migration of VMware VMs to the proposed virtualization platform. All other technical and eligibility requirements of the RFP shall remain unchanged.	1. The requested amendment does not dilute the technical qualification or the three-year experience requirement; it only provides an alternate and objectively verifiable mechanism for establishing the same capability. For an ongoing project, a completion certificate is inherently unavailable. Therefore, WO/PO supported by documentary evidence of actual supply should be considered appropriate proof of experience. Further, the primary intent of the clause is to establish the OEM's capability to successfully migrate workloads from VMware to the proposed virtualization platform. This capability can also be directly and objectively validated through a GFGNL-controlled PoC against defined acceptance criteria. The proposed amendment will enable wider participation of qualified Gujarat-based MSE / Make in India OEMs, while maintaining complete technical, migration and operational assurance for GFGNL. Accordingly, the requested relaxation may kindly be considered without any relaxation in the functional, technical, migration, performance or SLA requirements of the RFP. 2. The Public Procurement (Preference to Make in India) Order, 2017 (revised 16.09.2020) requires that eligibility conditions do not unreasonably exclude Class-I/Class-II local suppliers, and restricts brand-specific or excessive experience conditions. Government of India guidelines under the Public Procurement Policy for MSEs also provide for relaxation of prior experience and turnover for MSEs and Start-ups, which GeM supports as a standard bid option. 3. GFGNL's migration risk is already fully covered by other safeguardssupply: OEM Compliance Certificate (Annexure 1), OEM Professional Services-led Plan & Design (VI(a)(vi)-(vii)), 10-working-day observation before handover (VI(o)), Rollback Plan with 4-hour restoration at the bidder's cost (VIII), OEM-led training and knowledge transfer, PBG and SLA penalties.	As per RFP
3	Pg 6, Sec 1, Cl. 7 and Pg 41-42, Annexure 3 (MAF format)	The bidder should be authorized by the OEMs of the proposed equipment/devices or back-to-back CAMC support… MAF for Authorized partner (format as per Annexure 3).	OEMs such as Dell, Cisco, Fortinet and Broadcom (VMware) issue MAFs only in their own globally approved, legally vetted format, and do not sign customer-specific formats. We request that the MAF be accepted in the OEM's standard approved format on OEM letterhead, signed by the OEM's authorized signatory. It will clearly mention the Tender No., the bidder's name, the products/services covered, and backto-back support for the contract period. Please confirm it will not be treated as noncompliant for not following the Annexure 3 format verbatim.		In case Replacement, it must be required. Otherwise accepted.
4	Pg 27 and Pg 38-39 (Annexure 1); Pg 47-52 (Annexure 6); Pg 59 (OEM Land Border Undertaking); other OEM declarations	OEM Compliance Certificate (Annexure 1), NDA (Annexure 6), OEM Land Border Undertaking and other OEM declarations to be provided on OEM letterhead in the prescribed format.	OEMs follow their own internal legal approval process and generally issue undertakings, declarations and compliance letters only in their approved formats. We request that all OEM documents (compliance certificate, land border undertaking, nonblacklisting declaration, support/EoS confirmation, NDA, etc.) be accepted in the OEM's standard approved format on OEM letterhead, duly signed and stamped. The document's content must cover the requirement of the respective RFP clause. Please confirm that such documents will be considered compliant.		In case Replacement, it must be required. Otherwise accepted.
5	Pg 41-42, Annexure 3 – MAF Format	We certify that the proposed solution is a not announced for End-of-Sale (EOS) or End-of-Support (EOS) during the intended contract period.	The existing Dell FX2/FC640, Unity 380, DS-6610B and FortiGate 100F are already endof-sale and carry published EoS dates (22-10-2028 / 28-02-2028) that fall within the 2+1 year contract. OEMs will not sign this clause for existing hardware. Request to modify for CAMC items as: 'OEM confirms support availability for the quoted items up to the OEM-published End-of-Support date.'		After EOS bidder may provide support. (Non back to back)
6	Pg 8-10, Sec 3(III) & Sec 3(V)(d)	O&M for a period of two years extended up to 1 year from the date of Work Order.	OEM EoS for Dell (22-10-2028) and FortiGate (28-02-2028) falls before the end of the 2+1 year contract. Please confirm that for the period beyond OEM EoS, the bidder may either (a) propose refresh at that time, or (b) provide best-effort support, and that SLA penalties shall not apply to components beyond OEM EoS.		Please see the corrigendum
7	Pg 18-20, Sec 4 – Uptime SLA	Servers 99.5%, SAN Storage 99.9%, Firewall 99.9%, Switches 99.5%, Virtualization 99.9%, Overall 99.0%.	Request to exclude downtime caused by factors outside the bidder's control from SLA calculation. These include SDC power/cooling/rack, application/OS/DB issues of GFGNL or its vendors, changes made by GFGNL/third parties, security incidents originating from user systems, OEM-acknowledged bugs awaiting patch, and delays in granting SDC access or change approval.		Any factors not under control of bidder will be exempted from penalty / SLA calculation.
8	Pg 14, Sec 3(VII) – Server Monitoring & Administration	Configuration of server parameters, operating systems administration and tuning… Re-installation in the event of system crash.	GeM bid states 'Manpower Required: No'. Please confirm whether a dedicated resident engineer is required at GSDC (and for which shift), or whether OS administration and monitoring can be delivered remotely/on-call with onsite visits as needed.		Man power not required at GSDC as per bid On call resource required

9	Pg 15, Sec 3(IX) – Backup & Restore	Bidder should provide backup of operating system, Virtual Machines and application as per stipulated policies of GSDC/GFGNL.	No backup software or backup storage is listed in the inventory. Please confirm that backup software, licences and backup target storage will be provided by GFGNL/GSDC and that the bidder's scope is limited to operating and monitoring backup jobs		Please see the corrigendum
10	Pg 10-11, Sec 3(V)(b)	The bidder should maintain… Networking components like LIU, L2/L3 switch, SAN Switch, Storage, Firewall etc. with appropriate licenses perpetual for life.	Please confirm that the scope is limited to the 7 line items listed in Sec 3(IV) / Financial Bid, and that the 42U rack, IPDU, LIU, passive cabling and SFPs not covered under OEM support are excluded. Please also clarify the meaning of 'licenses perpetual for life' for subscription-based products (VMware VVF, FortiGuard, Cisco DNA).		Please see the corrigendum
11	Pg 21, Preventive Maintenance	Quarterly PM for all servers, storage, network switches, and firewall.	The GeM bid mentions PM frequency 'Annually' while the RFP mentions 'Quarterly'. Please confirm the applicable frequency.		Quarterly
12	Pg 17, Sec 3(e)(d) – Replacement / Data Security	The Bidder shall provide replacement equipment if any equipment is taken out of the premises for repairs	Please confirm whether defective hard drives/SSDs must be retained at GSDC as per GSDC data security policy. If yes, the 'Keep Your Hard Drive' (KYHD) option from Dell will be quoted, which has an additional cost.		Please see the corrigendum New clause added of **Non return of Hard Disk**
13	Pg 33, GCC – Payment Terms & Pg 35 Schedule-I	Payment shall be released at the end of each quarter in equal instalments…	OEM support/subscription renewals (Broadcom VMware, Fortinet FortiGuard/FortiCare, Dell ProSupport, Cisco SNTC/DNA) must be paid to the OEM upfront for the full term. Request 100% payment of the OEM support/licence component against submission of OEM renewal certificates/licence entitlement in GFGNL's name, with only the bidder's service component paid quarterly.		As per RFP
14	Pg 36-37, Sec 9 – Price/Financial Bid	Unit AMC cost for 2 years… Unit AMC cost for additional 1 year… L1 will be the lowest sum total of rates with taxes.	Please clarify whether L1 evaluation will consider only 2-year CAMC (Total A) or 2-year + additional 1-year (A + B). Also confirm that the price for the extended year is valid only if the extension is exercised, and that the OEM price variation for year 3 may be revised with OEM proof.		Please consider 2 years AMC for financial bid and evaluation. L1 Bidder has to provide additional 1 year AMC rate at same cost.
15	GeM Bid – MII Compliance	MII Compliance: Yes.	The scope is CAMC/support renewal of existing imported OEM equipment (Dell, Cisco, VMware, Fortinet). Please clarify the applicable local content requirement and whether a bidder self-declaration of local content on the services component will be accepted		The respective line items that are already installed and only CAMC servises are required.
16	1.Additional Eligibility Evaluation Criteria: Clause 4 Pg5	The OEM must have experience in Virtualization of physical environment. - minimum 2 WO and Work completion certi. Of for Central Government, State Government, PSU This eligibility criteria are only applicable in case the bidder opts for migration from old virtualization SW to new one: Current: Details of such projects undertaken along with work order/purchase order copy/ on-going project (along with client certificate)/ completion certification. Modification: Details of such projects undertaken along with work order/purchase order copy/ on-going project (along with client certificate) and completion certification.	Request: For MSME and MII OEMs, (a) retain the existing wording - WO/PO with client certificate for ongoing projects OR Work order for ongoing projects((It will be difficult to provide the client certificate for a single product item in a an ongoing project)); (b) accept 1 project instead of 2 or a Proof of Concept/demonstration at GFGNL in lieu of experience.	1. Indigenous (Make in India) virtualization platforms have seen most of their Government/PSU adoption only in the last 2-3 years, largely as departments moved away from VMware after its licensing changes. Many of these deployments are ongoing or recently commissioned, so a strict completion-certificate + Government-only requirement effectively limits competition to a few global OEMs. 2. The Public Procurement (Preference to Make in India) Order, 2017 (revised 16.09.2020) requires procuring entities not to prescribe experience/turnover conditions that unreasonably exclude Class-I/Class-II local suppliers beyond what is essential for quality. Likewise, Government of India guidelines under the Public Procurement Policy for MSEs provide for relaxation of prior experience and turnover for MSEs and Start-ups, and GeM offers this as a standard bid option. 3. GFGNL's delivery risk is already protected elsewhere in the RFP: OEM Compliance Certificate for an alternate virtualization platform (Annexure 1), mandatory Plan & Design by the OEM's own Professional Services team (Section 3, VI(s)(vi)-(vii)), 10-working-day observation before handover (VI(o)), a Rollback Plan with 4-hour restoration at the bidder's cost (VIII), plus PBG and SLA penalties. A relaxation for MSME/MII OEMs therefore does not dilute technical assurance.	Please see the corrigendum
17	1.Additional Eligibility Evaluation Criteria: Clasue 5 Pg5	The proposed OEM for virtualization must have experience in execution of Supply, Installation, Testing and Commissioning (SITC) of virtualization license/ platform last three (3) years preceding the bid submission deadline for Central Government/State Government/ PSU/Telecom or BFSI organizations and must satisfy any one of the following criteria: A. One (1) similar project Supply, Installation, Testing and Commissioning (SITC) of virtualization license/ platform having a minimum of 250 Virtual Machines ; Or B. Two (2) similar projects, each involving Supply, Installation, Testing and Commissioning (SITC) of virtualization license/ platform having a minimum of 156 Virtual Machines ; Or C. Three (3) similar projects, each involving Supply, Installation, Testing and Commissioning (SITC) of virtualization license/ platform having a minimum of 125 Virtual Machines: 1. Work Order / Purchase Order / Contract Agreement copy; and 2. Completion Certificate issued by the client; Or For ongoing projects, Client Certificate clearly indicating project scope and status of execution. Note: The submitted documents showcasing the experience in compliance with the VM migration from VMware. Note: This Eligibility criteria is only applicable in case the bidder opt for migration from Old virtualization SW to new one.	Request: For MSME and MII OEMs, (a) relax "last three (3) years preceding the bid" (b) For ongoing projects, only PO (It will be difficult to provide the client certificate for a single product item in a an ongoing project) or a Proof of Concept/demonstration at GFGNL in lieu of experience.	1. Indian (Make in India) virtualization OEMs have scaled Government/PSU/BFSI deployments only recently. Their references are typically of smaller or medium size, or are ongoing phased roll-outs. Fixed VM-count thresholds and completed-project evidence would exclude capable indigenous and MSME OEMs even where their platform fully meets GFGNL's technical specifications. 2. The Public Procurement (Preference to Make in India) Order, 2017 (revised 16.09.2020) requires that eligibility conditions do not unreasonably exclude Class-I/Class-II local suppliers, and restricts brand-specific or excessive experience conditions. Government of India guidelines under the Public Procurement Policy for MSEs also provide for relaxation of prior experience and turnover for MSEs and Start-ups, which GeM supports as a standard bid option. 3. GFGNL's migration risk is already fully covered by other safeguards: OEM Compliance Certificate (Annexure 1), OEM Professional Services-led Plan & Design (VI(s)(vi)-(vii)), 10-working-day observation before handover (VI(o)), Rollback Plan with 4-hour restoration at the bidder's cost (VIII), OEM-led training and knowledge transfer, PBG and SLA penalties.	As per RFP