Corrigendum III

Request for Proposal (RFP) for Selection of Service Partners for Delivery of FTTx Connections under BharatNet in Gujarat published on 23rd Sept 2026

Reference No: GFGNL/GFG/e-file/263/2023/0096/Commercial-Utilization

07th Nov 2026

Issued By:

Gujarat Fibre Grid Network Limited (GFGNL)
A Government of Gujarat Company
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Fact sheet:

#	Particular	Details
12.	Proposal due date (last date & time of Tender submission)	Tender should be submitted before ~~15.10.2026~~ ~~30.10.2026~~ ~~12.11.2026~~ 21.11.2026 at 04:00 pm. Bidder shall upload their bids on https://gfgnltender.nprocure.com
14.	Submission of Integrity Pact, EMD, RFP Document Fee and Letter of Authorization (POA)	At 06:10 PM (Date of submission of online bid + ~~4 (Four)~~ 2 (Two) working Days) for physical copy

Additional Clauses:

1) The Bidder shall, at all times during the Contract Period, comply with the provisions of the Digital Personal Data Protection Act, 2023 (DPDP Act), and all applicable rules, regulations, guidelines, directions, and amendments issued thereunder from time to time. The Bidder shall implement and maintain appropriate technical and organizational measures to ensure lawful collection, processing, storage, use, sharing, retention, and deletion of personal data, and shall protect such data against unauthorized access, disclosure, alteration, loss, or misuse. Any violation of the DPDP Act or related rules attributable to the Bidder, its employees, agents, subcontractors, or affiliates shall be solely the responsibility of the Bidder, who shall indemnify and hold harmless GFGNL from any penalties, claims, liabilities, losses, damages, or costs arising therefrom.
2) At all times, the net addition of connections shall remain positive. In the event of negative growth, the number of net deactivated connections shall be liable for recovery through invocation of PBG and/or adjustment against future subsidy claims, in order to safeguard the interests of the performing Service Partners.
3) RFP Clause-3.4 named RACI Matrix (R – Responsible, A – Accountable, C – Consulted, I – Informed)
4) Annexure – XII List of tentative Sub-block locations (Enclosed)
5) Annexure – XIII Bidder registration step for e-Auction in (n)Procure.

Pre-bid queries response:

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
1	Section 2 – Eligibility Criteria; Sections 1.1 and 3.1	Eligibility, Gujarat operating capability and local execution	13 – 17	The RFP specifies ISP licence, incorporation, turnover, profitability, active-user, office, non-blacklisting and manpower requirements. It also describes Gujarat Zones and the bidder's end-to-end FTTH scope; it does not expressly provide a Gujarat-experience preference. Query context: The RFP is specifically for FTTx delivery using the Gujarat BharatNet/GFGNL network. Will GFGNL consider an objective preference/weightage for bidders with established ISP operations in Gujarat?	We request a measurable criterion based on Gujarat active subscribers, PoPs, NOC, field teams, fibre/network presence, years of operation and rural broadband experience. This should be objective and uniformly applicable to all bidders.	No change, As per RFP
2	Section 2 – Eligibility Criteria; Sections 1.1 and 3.1	Eligibility, Gujarat operating capability and local execution	13 – 18	The RFP specifies ISP licence, incorporation, turnover, profitability, active-user, office, non-blacklisting and manpower requirements. It also describes Gujarat Zones and the bidder's end-to-end FTTH scope; it does not expressly provide a Gujarat-	Recognise Gujarat NOC, technical manpower, field maintenance teams, customer support, fibre resources and local service	No change, As per RFP

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
				experience preference. Query context: Can existing Gujarat-based technical and field infrastructure be recognised as a relevant execution capability?	infrastructure as part of technical capability.	
3	Section 2 – Eligibility Criteria; Sections 1.1 and 3.1	Eligibility, Gujarat operating capability and local execution	13 – 17	The RFP specifies ISP licence, incorporation, turnover, profitability, active-user, office, non-blacklisting and manpower requirements. It also describes Gujarat Zones and the bidder's end-to-end FTTH scope; it does not expressly provide a Gujarat-experience preference. Query context: Can proven service delivery in Gujarat be considered separately from generic national experience?	Provide appropriate technical/eligibility recognition for demonstrated Gujarat ISP operations because local network knowledge can directly support faster deployment and restoration.	No change, As per RFP

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
4	Section 2 – Eligibility Criteria; Sections 1.1 and 3.1	Eligibility, Gujarat operating capability and local execution	17 – 18	The RFP specifies ISP licence, incorporation, turnover, profitability, active-user, office, non-blacklisting and manpower requirements. It also describes Gujarat Zones and the bidder's end-to-end FTTH scope; it does not expressly provide a Gujarat-experience preference. Query context: If two qualified bidders are otherwise comparable, can Gujarat operational capability be considered as an objective differentiator?	Consider it only through a transparent, pre-declared criterion/tie-break mechanism.	No change, As per RFP
5	Section 2 – Eligibility Criteria; Sections 1.1 and 3.1	Eligibility, Gujarat operating capability and local execution	17 – 18	The RFP specifies ISP licence, incorporation, turnover, profitability, active-user, office, non-blacklisting and manpower requirements. It also describes Gujarat Zones and the bidder's end-to-end FTTH scope; it does not expressly provide a Gujarat-experience preference. Query context: Can the selected Service Partner use Gujarat ISPs, LCOs, VLEs, SHGs and	Expressly permit such local participation while keeping the primary bidder fully responsible for contract, SLA, billing, reporting, compliance and service quality.	No change, As per RFP

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
				authorised local agencies for last-mile implementation?		
6	Section 2 – Eligibility Criteria; Sections 1.1 and 3.1	Eligibility, Gujarat operating capability and local execution	17 – 22	The RFP specifies ISP licence, incorporation, turnover, profitability, active-user, office, non-blacklisting and manpower requirements. It also describes Gujarat Zones and the bidder's end-to-end FTTH scope; it does not expressly provide a Gujarat-experience preference. Query context: Can existing compliant local fibre, PoPs, LCO networks and field resources be utilised?	Confirm that existing infrastructure may be leveraged where technically compliant and properly documented.	No change, As per RFP
7	Section 2 – Eligibility Criteria; Sections 1.1 and 3.1	Eligibility, Gujarat operating capability and local execution	13 – 14	The RFP specifies ISP licence, incorporation, turnover, profitability, active-user, office, non-blacklisting and manpower requirements. It also describes Gujarat Zones and the bidder's end-to-end FTTH scope; it does	Confirm participation in all desired Zones subject to the RFP's allocation mechanism.	Pls refer RFP Section >> 5. Selection criteria & Financial bid

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				not expressly provide a Gujarat-experience preference. Query context: Please clarify whether one bidder can bid for multiple Zones subject to eligibility and financial capacity.		
8	Section 2 – Eligibility Criteria; Sections 1.1 and 3.1	Eligibility, Gujarat operating capability and local execution	15 – 16	The RFP specifies ISP licence, incorporation, turnover, profitability, active-user, office, non-blacklisting and manpower requirements. It also describes Gujarat Zones and the bidder's end-to-end FTTH scope; it does not expressly provide a Gujarat-experience preference. Query context: If a bidder qualifies for three Zones, should the eligibility test be applied once at entity level rather than separately multiplying financial thresholds?	Assess entity-level eligibility together with execution capacity, rather than mechanically multiplying turnover for each Zone.	No change, As per RFP

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
9	Section 2 – Eligibility Criteria; Sections 1.1 and 3.1	Eligibility, Gujarat operating capability and local execution	15 – 16	The RFP specifies ISP licence, incorporation, turnover, profitability, active-user, office, non-blacklisting and manpower requirements. It also describes Gujarat Zones and the bidder's end-to-end FTTH scope; it does not expressly provide a Gujarat-experience preference. Query context: Please clarify whether consortium, group-company support or technical partnerships are permitted.	If permitted, define the responsibility and eligibility contribution of each entity while retaining single-point accountability.	Any arrangement entered into by the Service Partner for execution of the Project shall be treated solely as an internal business arrangement of the Service Partner. Such arrangement shall not alter, dilute, substitute, or otherwise affect the eligibility criteria prescribed under this RFP. The Bidder/Service Partner shall remain fully responsible and accountable for compliance with all RFP requirements and successful delivery of the Project.

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10	Section 2 – Eligibility Criteria; Sections 1.1 and 3.1	Eligibility, Gujarat operating capability and local execution	15 – 16	The RFP specifies ISP licence, incorporation, turnover, profitability, active-user, office, non-blacklisting and manpower requirements. It also describes Gujarat Zones and the bidder's end-to-end FTTH scope; it does not expressly provide a Gujarat-experience preference. Query context: Please clarify the 45-day requirement for bidders without a Gujarat office.	Permit bidders with existing Gujarat operations to demonstrate compliance through existing office/PoP/NOC evidence and clarify acceptable documentary proof.	No change, As per RFP
11	Section 2 – Eligibility Criteria	Turnover, financial eligibility and supporting documents	15	The RFP sets average annual turnover thresholds of ₹5 crore for one Zone, ₹10 crore for two Zones and ₹15 crore for more than two Zones; it also specifies three-year profitability and active Internet user thresholds, together with supporting financial and DoT documents. Query context: The RFP prescribes ₹5 Cr for one Zone, ₹10 Cr for two Zones and ₹15 Cr for more than two Zones. Can one common turnover criterion apply	Preferably retain ₹5 Cr average annual turnover as a common threshold; alternatively consider a uniform ₹10 Cr threshold for participation up to three Zones.	No Change, As per RFP

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				irrespective of the number of Zones quoted?		
12	Section 2 – Eligibility Criteria	Turnover, financial eligibility and supporting documents	15	The RFP sets average annual turnover thresholds of ₹5 crore for one Zone, ₹10 crore for two Zones and ₹15 crore for more than two Zones; it also specifies three-year profitability and active Internet user thresholds, together with supporting financial and DoT documents. Query context: Why should turnover increase proportionately with number of Zones when the bidder's overall balance sheet and operational resources are assessed at entity level?	Consider total financial capacity, net worth, profitability, subscriber base, banking facilities and technical resources rather than simple multiplication.	Eligibility criteria other than financial turnover are already mentioned in RFP Section >> 2. Eligibility Criteria

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13	Section 2 – Eligibility Criteria	Turnover, financial eligibility and supporting documents	15	The RFP sets average annual turnover thresholds of ₹5 crore for one Zone, ₹10 crore for two Zones and ₹15 crore for more than two Zones; it also specifies three-year profitability and active Internet user thresholds, together with supporting financial and DoT documents. Query context: Can a bidder satisfying the common threshold participate in three Zones without a separate ₹15 Cr threshold?	Confirm eligibility based on the common threshold plus other mandatory criteria.	No Change, As per RFP
14	Section 2 – Eligibility Criteria	Turnover, financial eligibility and supporting documents	15 – 16	The RFP sets average annual turnover thresholds of ₹5 crore for one Zone, ₹10 crore for two Zones and ₹15 crore for more than two Zones; it also specifies three-year profitability and active Internet user thresholds, together with supporting financial and DoT documents. Query context: Please confirm that FY 2023-24, 2024-25 and 2025-26 are the relevant years.	Confirm the period and treatment of audited/provisional FY 2025-26 accounts.	No change, As per RFP

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
15	Section 2 – Eligibility Criteria	Turnover, financial eligibility and supporting documents	15 – 16	The RFP sets average annual turnover thresholds of ₹5 crore for one Zone, ₹10 crore for two Zones and ₹15 crore for more than two Zones; it also specifies three-year profitability and active Internet user thresholds, together with supporting financial and DoT documents. Query context: Please specify the exact turnover certificate format.	Provide a standard format showing annual turnover and average turnover with exclusions, if any.	Pls refer RFP Section >> 2. Eligibility Criteria >> Table Sr. No.3. Annual turnover of FYs i.e. 2025-26, 2024-25 & 2023-24 to be mentioned separately and average annual turnover of Financial years should be min. 5 Cr for one Zone, min. 10 Cr for two zones, and min. 15 Cr for more than two zones participation. Also, Profitability and subscriber base eligibility criteria is mentioned in RFP section>> 2. Eligibility Criteria >> Table Sr. No.4,5.

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
16	Section 2 – Eligibility Criteria	Turnover, financial eligibility and supporting documents	15 – 16	The RFP sets average annual turnover thresholds of ₹5 crore for one Zone, ₹10 crore for two Zones and ₹15 crore for more than two Zones; it also specifies three-year profitability and active Internet user thresholds, together with supporting financial and DoT documents. Query context: Please clarify whether all three years must show positive net profit and how extraordinary items are treated.	Publish a clear calculation methodology for profitability and treatment of exceptional/non-operating items.	Pls refer revised RFP Clause - 2 Sr. No-4 *"Eligibility Criteria - The bidder organization must have positive net worth during last 3 years.* *Documents Required- Certificate from the Statutory Auditor on net worth for the last three years (i.e. 2023- 24,2024-25, & 2025-26)"*
17	Section 2 – Eligibility Criteria	Turnover, financial eligibility and supporting documents	15 – 16	The RFP sets average annual turnover thresholds of ₹5 crore for one Zone, ₹10 crore for two Zones and ₹15 crore for more than two Zones; it also specifies three-year profitability and active Internet user thresholds, together with supporting financial and DoT documents. Query context: Please clarify whether active subscribers are counted across	Prefer entity-level authorised ISP subscriber evidence, supported by DoT/licensor records, unless a Zone-specific requirement is expressly intended.	The count of active subscribers shall be computed across the bidder's entire authorized ISP service area and shall not be limited to the quoted Zone

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				the bidder's authorised ISP service area or only inside the quoted Zone.		
18	Section 2 – Eligibility Criteria	Turnover, financial eligibility and supporting documents	15 – 16	The RFP sets average annual turnover thresholds of ₹5 crore for one Zone, ₹10 crore for two Zones and ₹15 crore for more than two Zones; it also specifies three-year profitability and active Internet user thresholds, together with supporting financial and DoT documents. Query context: Please define active Internet user/subscriber and the measurement date.	Specify a fixed cut-off date, accepted records and methodology.	RFP Clause is reiterated here *"The Bidder must have minimum 10,000 Active Internet Users on their Own brand name for one Zone, minimum 20,000 users for two zones and minimum 30,000 for more than two zones quoted* ***as on date of bid submission.****"*

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19	Section 2 – Eligibility Criteria	Turnover, financial eligibility and supporting documents	15 – 16	The RFP sets average annual turnover thresholds of ₹5 crore for one Zone, ₹10 crore for two Zones and ₹15 crore for more than two Zones; it also specifies three-year profitability and active Internet user thresholds, together with supporting financial and DoT documents. Query context: The checklist requests last two quarters' report and a three-year-old report submitted to the Licensor. Please clarify exact documents.	Publish the exact report names, period and acceptable electronic format.	Document proof required clause is reiterated here *"Self-certification on bidder's letter head and copy of last 2 quarters report submitted to Licensor (DoT) mentioning below 2 points.* *· The details of ISP nodes or points of presence with their locations and number of broadband/ leased/ dialup subscriber.* *· The volume of Internet / Telephony Traffic flowing through bidder's network."*

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20	Section 2 – Eligibility Criteria	Turnover, financial eligibility and supporting documents	15 – 16	The RFP sets average annual turnover thresholds of ₹5 crore for one Zone, ₹10 crore for two Zones and ₹15 crore for more than two Zones; it also specifies three-year profitability and active Internet user thresholds, together with supporting financial and DoT documents. Query context: Are digitally signed government-portal documents acceptable?	Accept digitally verifiable GST, PAN, ITR, DoT and CA/statutory documents.	Yes as per clarification sought
21	II. Factsheet; Section 6.4 – Earnest Money Deposit (EMD)	EMD / Bid Security	6, 33	The Factsheet prescribes Zone-wise EMD amounts and states bid validity of 180 days plus a claim period. Section 6.4 sets out EMD conditions and the applicable bank-guarantee requirements. Query context: The current EMD is ₹11L Ahmedabad, ₹13L Surat, ₹14L Vadodara, ₹12L Rajkot, ₹13L Gandhinagar and ₹11L Bhavnagar. Can one consolidated EMD be submitted for multiple Zones?	Adopt a single consolidated EMD or an aggregate cap for multi-Zone bids.	Bidder has to submit EMD in alignment with RFP terms & conditions

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22	II. Factsheet; Section 6.4 – Earnest Money Deposit (EMD)	EMD / Bid Security	6, 33	The Factsheet prescribes Zone-wise EMD amounts and states bid validity of 180 days plus a claim period. Section 6.4 sets out EMD conditions and the applicable bank-guarantee requirements. Query context: Can GFGNL prescribe a maximum aggregate EMD irrespective of the number of Zones quoted?	Introduce a reasonable overall cap to reduce bank-limit blockage.	No change, As per RFP
23	II. Factsheet; Section 6.4 – Earnest Money Deposit (EMD)	EMD / Bid Security	6, 33	The Factsheet prescribes Zone-wise EMD amounts and states bid validity of 180 days plus a claim period. Section 6.4 sets out EMD conditions and the applicable bank-guarantee requirements. Query context: Can successful bidder EMD be adjusted against PBG/security after award?	Allow adjustment/credit against the PBG after award and contract execution.	EMD and PBG are different in value and allotting zones. Bidder has to submit the PBG as per awarded zone and get return the EMD.
24	II. Factsheet; Section 6.4 – Earnest	EMD / Bid Security	6, 33	The Factsheet prescribes Zone-wise EMD amounts and states bid validity of 180 days plus a claim period. Section 6.4 sets out EMD conditions and the applicable bank-guarantee	Release unsuccessful bidder EMD promptly after selection/contract, and selected bidder EMD immediately	Yes as per clarification sought

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
	Money Deposit (EMD)			requirements. Query context: Please confirm release timing for selected and unsuccessful bidders.	after agreement and PBG acceptance.	
25	II. Factsheet; Section 6.4 – Earnest Money Deposit (EMD)	EMD / Bid Security	6, 33	The Factsheet prescribes Zone-wise EMD amounts and states bid validity of 180 days plus a claim period. Section 6.4 sets out EMD conditions and the applicable bank-guarantee requirements. Query context: EMD/Bid Security is linked to 180-day bid validity plus claim period. Can it be released earlier when no longer required?	Release it immediately after the relevant procurement risk ends.	Pls refer response in Sr. No. 24
26	II. Factsheet; Section 6.4 – Earnest Money Deposit (EMD)	EMD / Bid Security	33	The Factsheet prescribes Zone-wise EMD amounts and states bid validity of 180 days plus a claim period. Section 6.4 sets out EMD conditions and the applicable bank-guarantee requirements. Query context: Please clarify whether forfeiture is limited to objectively established events listed in the RFP.	For non-fraud/non-withdrawal matters, provide written notice and reasonable opportunity to cure/clarify.	No change, As per RFP

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27	II. Factsheet; Section 6.4 – Earnest Money Deposit (EMD)	EMD / Bid Security	6, 33	The Factsheet prescribes Zone-wise EMD amounts and states bid validity of 180 days plus a claim period. Section 6.4 sets out EMD conditions and the applicable bank-guarantee requirements. Query context: Can the same financial institution issue consolidated security for multiple Zones where the bidder participates in several Zones?	Permit one consolidated instrument where legally/procurement-wise permissible.	Bidder has to submit EMD in alignment with RFP terms & conditions
28	II. Factsheet; Section 6.4 – Earnest Money Deposit (EMD)	EMD / Bid Security	5–6	The Factsheet prescribes Zone-wise EMD amounts and states bid validity of 180 days plus a claim period. Section 6.4 sets out EMD conditions and the applicable bank-guarantee requirements. Query context: Please clarify whether the processing fee remains fixed irrespective of number of Zones.	Confirm a single bid-processing fee unless the RFP expressly requires otherwise.	The non-refundable bid processing fee of Rs. 15,000/- +GST 18% Extra is common to participate in the bid irrespective of quoting for number of zones.
29	II. Factsheet; Section 6.3 – Performa	Performance Bank Guarantee (PBG)	8, 33	The Factsheet prescribes Zone-wise PBG amounts. Section 6.3 requires an unconditional bank guarantee within seven days of award, covering the contract period and 180 days beyond it.	We request reduction to 50% of the prescribed Zone-wise PBG as a balanced starting point.	No change, As per RFP

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	nce Bank Guarantee			Query context: Current Zone-wise PBG is ₹42L Ahmedabad, ₹50L Surat, ₹55L Vadodara, ₹48L Rajkot, ₹53L Gandhinagar and ₹45L Bhavnagar. Can PBG be reduced?		
30	II. Factsheet; Section 6.3 – Performance Bank Guarantee	Performance Bank Guarantee (PBG)	33	The Factsheet prescribes Zone-wise PBG amounts. Section 6.3 requires an unconditional bank guarantee within seven days of award, covering the contract period and 180 days beyond it. Query context: Can PBG be linked to verified target achievement rather than requiring the full amount throughout the contract?	Suggested structure: up to 20% achievement – 20% PBG; >20–40% – 40%; >40–60% – 60%; >60–80% – 80%; >80–100% – 100%, subject to a reasonable minimum security.	No change, As per RFP
31	II. Factsheet; Section 6.3 – Performance Bank Guarantee	Performance Bank Guarantee (PBG)	33	The Factsheet prescribes Zone-wise PBG amounts. Section 6.3 requires an unconditional bank guarantee within seven days of award, covering the contract period and 180 days beyond it. Query context: Can PBG be linked to the remaining unfulfilled contractual obligation/risk?	Reduce PBG progressively as obligations are fulfilled and verified.	No change, As per RFP

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32	II. Factsheet; Section 6.3 – Performance Bank Guarantee	Performance Bank Guarantee (PBG)	33	The Factsheet prescribes Zone-wise PBG amounts. Section 6.3 requires an unconditional bank guarantee within seven days of award, covering the contract period and 180 days beyond it. Query context: Can PBG be partially released quarterly/half-yearly after satisfactory performance?	Introduce automatic proportional release after verified target/SLA compliance.	No change, As per RFP
33	II. Factsheet; Section 6.3 – Performance Bank Guarantee	Performance Bank Guarantee (PBG)	33	The Factsheet prescribes Zone-wise PBG amounts. Section 6.3 requires an unconditional bank guarantee within seven days of award, covering the contract period and 180 days beyond it. Query context: PBG is required for contract period plus 180 days. Can closure occur earlier once all verified liabilities are settled?	Release/close the PBG promptly after completion of contractual obligations and settlement of verified dues.	No change, As per RFP
34	II. Factsheet; Section 6.3 – Performa	Performance Bank Guarantee (PBG)	33	The Factsheet prescribes Zone-wise PBG amounts. Section 6.3 requires an unconditional bank guarantee within seven days of award, covering the contract period and 180 days beyond it.	Require written notice specifying default, period, amount/impact and corrective action, except clearly defined	No change, As per RFP

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	nce Bank Guarantee			Query context: Can GFGNL issue a detailed written default notice before invoking PBG?	serious/fraudulent cases.	
35	II. Factsheet; Section 6.3 – Performance Bank Guarantee	Performance Bank Guarantee (PBG)	33	The Factsheet prescribes Zone-wise PBG amounts. Section 6.3 requires an unconditional bank guarantee within seven days of award, covering the contract period and 180 days beyond it. Query context: Can a 30–60 day cure period be provided for remediable performance defaults?	Provide reasonable cure period and corrective-action plan before invocation.	No change, As per RFP
36	II. Factsheet; Section 6.3 – Performance Bank Guarantee	Performance Bank Guarantee (PBG)	17 – 22, 33	The Factsheet prescribes Zone-wise PBG amounts. Section 6.3 requires an unconditional bank guarantee within seven days of award, covering the contract period and 180 days beyond it. Query context: Will PBG be protected where performance is delayed by GFGNL/BharatNet network, shelter, OLT, power, API, RoW, permissions or other	Exclude verified GFGNL/third-party dependency periods from default assessment and PBG invocation.	Assessment will be done on neutral basis by exclusion of GFGNL end dependencies.

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				dependencies outside bidder control?		
37	II. Factsheet; Section 6.3 – Performance Bank Guarantee	Performance Bank Guarantee (PBG)	24 – 26, 33	The Factsheet prescribes Zone-wise PBG amounts. Section 6.3 requires an unconditional bank guarantee within seven days of award, covering the contract period and 180 days beyond it. Query context: Can PBG be recalculated if targets are formally revised downward/upward?	Link security to the latest approved scope/target and corresponding risk.	The zone-wise targets specified in the RFP are indicative in nature and have been envisaged on a best-effort basis using the census data available at the time of preparation. Accordingly, no revision in the zone-wise Performance Bank Guarantee (PBG) shall be permitted on account of minor variations arising from the adoption of updated census data.

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38	II. Factsheet; Section 6.3 – Performance Bank Guarantee	Performance Bank Guarantee (PBG)	6, 33	The Factsheet prescribes Zone-wise PBG amounts. Section 6.3 requires an unconditional bank guarantee within seven days of award, covering the contract period and 180 days beyond it. Query context: Can GFGNL consider EMD + PBG + working-capital exposure together?	Adopt a balanced security framework so funds/limits remain available for actual rural deployment.	No change, As per RFP
39	Sections 3.1 and 3.2 – Scope of Work of Bidder and GFGNL	Network readiness and responsibility matrix	17 – 22	The RFP describes bidder-side last-mile, ILL and O&M responsibilities and GFGNL-side BharatNet infrastructure, GP uptime and dark-fibre availability, including feasibility-dependent allocation and network dependencies. Query context: Please provide GP/Zone-wise network readiness and expected availability dates.	Targets should commence only after relevant network readiness is certified.	ABP tender is in bid submission stage including GP network readiness. Request to refer the same. However, BharatNet Phase-II GP network is readily available to start for achieving the targets.
40	Sections 3.1 and 3.2 – Scope of Work of Bidder	Network readiness and responsibility matrix	17 – 22	The RFP describes bidder-side last-mile, ILL and O&M responsibilities and GFGNL-side BharatNet infrastructure, GP uptime and dark-fibre availability, including feasibility-dependent	Publish a responsibility matrix and readiness certificate.	Pls refer amended RFP Clause - 3.4 RACI Matrix

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	and GFGNL			allocation and network dependencies. Query context: Who is responsible for shelter readiness, access and power?		
41	Sections 3.1 and 3.2 – Scope of Work of Bidder and GFGNL	Network readiness and responsibility matrix	17 – 22	The RFP describes bidder-side last-mile, ILL and O&M responsibilities and GFGNL-side BharatNet infrastructure, GP uptime and dark-fibre availability, including feasibility-dependent allocation and network dependencies. Query context: The RFP provides up to two dark fibre cores subject to feasibility. Please clarify allocation and response timelines.	Define feasibility response time, route availability, alternate connectivity and escalation.	Dark fiber feasibility and delivery will be provided on best effort basis.
42	Sections 3.1 and 3.2 – Scope of Work of Bidder and GFGNL	Network readiness and responsibility matrix	17 – 22	The RFP describes bidder-side last-mile, ILL and O&M responsibilities and GFGNL-side BharatNet infrastructure, GP uptime and dark-fibre availability, including feasibility-dependent allocation and network dependencies. Query context: Please clarify responsibility for Mini-OLT/OLT supply,	Provide an element-wise ownership/responsibility matrix.	Pls refer RFP clause >> 3.2 > k)

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
				installation, configuration, maintenance and replacement.		
43	Sections 3.1 and 3.2 – Scope of Work of Bidder and GFGNL	Network readiness and responsibility matrix	17 – 22	The RFP describes bidder-side last-mile, ILL and O&M responsibilities and GFGNL-side BharatNet infrastructure, GP uptime and dark-fibre availability, including feasibility-dependent allocation and network dependencies. Query context: Please clarify 4U rack space, power, access, cooling and expansion arrangements.	Publish standard shelter specifications and access process.	Up to 4U rack space with DC Power backup will be allocated to service provider (SP) which are available at sub-block level shelter locations. Authorization process for access will be shared to selected SP.
44	Sections 3.1 and 3.2 – Scope of Work of Bidder and GFGNL	Network readiness and responsibility matrix	17 – 22	The RFP describes bidder-side last-mile, ILL and O&M responsibilities and GFGNL-side BharatNet infrastructure, GP uptime and dark-fibre availability, including feasibility-dependent allocation and network dependencies. Query context: Shelters have DC backup but no	Define uptime, backup duration, escalation and responsibility.	Approximately six (6) hours of power backup is available under normal operating conditions. However, the actual backup duration may vary depending on site-specific

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
				DG set. Please clarify backup duration and responsibility during prolonged outage.		conditions and operational challenges. In the event of prolonged power outages, the ABP PIA shall arrange DG set support to ensure continuity of services.
45	Sections 3.1 and 3.2 – Scope of Work of Bidder and GFGNL	Network readiness and responsibility matrix	17 – 23	The RFP describes bidder-side last-mile, ILL and O&M responsibilities and GFGNL-side BharatNet infrastructure, GP uptime and dark-fibre availability, including feasibility-dependent allocation and network dependencies. Query context: Please clarify availability, tariff, capacity and SLA for GFGNL P2P bandwidth.	Publish a standard provisioning/commercial framework.	RFP Clause - 3.2(f) mentioning "GFGNL may provide P2P bandwidth for limited usage and limited network components in the larger interest of the project. GFGNL NOC will evaluate the P2P bandwidth feasibility on the time of requirement." shall be applicable on a best-efforts basis and shall not entail any separate commercial compensation,

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
						considering the revenue share payable to GFGNL
46	Sections 3.1 and 3.2 – Scope of Work of Bidder and GFGNL	Network readiness and responsibility matrix	17 – 23	The RFP describes bidder-side last-mile, ILL and O&M responsibilities and GFGNL-side BharatNet infrastructure, GP uptime and dark-fibre availability, including feasibility-dependent allocation and network dependencies. Query context: Bidder is responsible for backhaul Internet bandwidth. Please clarify interfaces and demarcation between GFGNL and bidder.	Publish technical demarcation and acceptance test procedure.	Pls refer RFP section >> 3 iii) & iv)
47	Section 4.1 – Zone-wise Target and Penalty;	Targets, rollout and performance measurement	24 – 25	The RFP provides Zone-wise and year-wise targets, annual performance evaluation and provisions relating to maintenance of existing FTTH connections. The RFP also specifies network availability and	Any arithmetic/data inconsistency should be corrected through corrigendum.	The zone-wise targets specified in the RFP are indicative in nature and have been envisaged on a best-effort basis using the

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
	Sections 3.1 and 3.2			rollout dependencies. Query context: Please confirm the Zone-wise five-year target table and issue one authenticated master version.		census data available at the time of preparation. Accordingly, It may be varied on account of minor variations arising from the adoption of updated census data.
48	Section 4.1 – Zone-wise Target and Penalty; Sections 3.1 and 3.2	Targets, rollout and performance measurement	24 – 26	The RFP provides Zone-wise and year-wise targets, annual performance evaluation and provisions relating to maintenance of existing FTTH connections. The RFP also specifies network availability and rollout dependencies. Query context: Can target counting begin only after commercial/network Go-Live for the relevant GP?	Add a readiness/Go-Live trigger.	The zone-wise targets specified in the RFP are indicative in nature and have been envisaged with ABP network availability consideration. Bidder may start rollout and move towards achieving targets with BharatNet Phase-II network readiness. ABP tender is in bid submission stage including GP network

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
						readiness. Request to refer the same.
49	Section 4.1 – Zone-wise Target and Penalty; Sections 3.1 and 3.2	Targets, rollout and performance measurement	22, 24 – 26	The RFP provides Zone-wise and year-wise targets, annual performance evaluation and provisions relating to maintenance of existing FTTH connections. The RFP also specifies network availability and rollout dependencies. Query context: How are targets adjusted for ABP construction, fibre, OLT, power, RoW, permissions and GFGNL-system delays?	Provide automatic proportional target extension for verified delay.	No change, As per RFP
50	Section 4.1 – Zone-wise Target and	Targets, rollout and performance measurement	24 – 25	The RFP provides Zone-wise and year-wise targets, annual performance evaluation and provisions relating to maintenance of existing FTTH connections. The RFP also	Provide periodic demand-based target review.	No change, As per RFP

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
	Penalty; Sections 3.1 and 3.2			specifies network availability and rollout dependencies. Query context: Can targets be reviewed where actual rural demand is materially below projections?		
51	Section 4.1 – Zone-wise Target and Penalty; Sections 3.1 and 3.2	Targets, rollout and performance measurement	24 – 25	The RFP provides Zone-wise and year-wise targets, annual performance evaluation and provisions relating to maintenance of existing FTTH connections. The RFP also specifies network availability and rollout dependencies. Query context: Can verified excess achievement in one period offset future-period target shortfall?	Allow carry-forward/offset of verified excess connections.	Any verified achievement in excess of the prescribed connection targets during a performance period shall be eligible for carry-forward and set-off against target shortfalls in subsequent performance periods, subject to validation and approval by GFGNL. Such excess achievements shall be considered solely for target reconciliation purposes

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
52	Section 4.1 – Zone-wise Target and Penalty; Sections 3.1 and 3.2	Targets, rollout and performance measurement	24 – 25	The RFP provides Zone-wise and year-wise targets, annual performance evaluation and provisions relating to maintenance of existing FTTH connections. The RFP also specifies network availability and rollout dependencies. Query context: Can Year-1 targets be linked to actual network readiness rather than a fixed period?	Adopt readiness-linked ramp-up.	No change, As per RFP
53	Section 4.1 – Zone-wise Target and Penalty; Sections 3.1 and 3.2	Targets, rollout and performance measurement	24 – 26	The RFP provides Zone-wise and year-wise targets, annual performance evaluation and provisions relating to maintenance of existing FTTH connections. The RFP also specifies network availability and rollout dependencies. Query context: Please clarify whether target means booking, installation, activation or active connection.	Use verified active connection as the principal performance metric.	Pls refer RFP clause >> 3. Scope of Work

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
54	Section 4.1 – Zone-wise Target and Penalty; Sections 3.1 and 3.2	Targets, rollout and performance measurement	17 – 18, 24 – 25	The RFP provides Zone-wise and year-wise targets, annual performance evaluation and provisions relating to maintenance of existing FTTH connections. The RFP also specifies network availability and rollout dependencies. Query context: Please clarify treatment of already-connected FTTH customers transferred to the selected bidder.	Define existing connections, new additions and net additions separately.	Kindly refer the RFP clause >> 3.1 a) & b) for connection eligibility.
55	Section 4.1 – Zone-wise Target and Penalty; Sections 3.1 and 3.2	Targets, rollout and performance measurement	24 – 26	The RFP provides Zone-wise and year-wise targets, annual performance evaluation and provisions relating to maintenance of existing FTTH connections. The RFP also specifies network availability and rollout dependencies. Query context: Please clarify how maintenance of existing connections is measured against new-connection targets.	Use separate operational KPI so maintenance and acquisition are not conflated.	Pls read RFP clause >> 3. Scope of Work & 4. Implementation Timeline and Penalty

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
56	Section 4.1 – Zone-wise Target and Penalty; Sections 3.1 and 3.2	Targets, rollout and performance measurement	24 – 26	The RFP provides Zone-wise and year-wise targets, annual performance evaluation and provisions relating to maintenance of existing FTTH connections. The RFP also specifies network availability and rollout dependencies. Query context: Please clarify how target under-achievement translates into performance action and PBG invocation.	Provide objective thresholds, review process, cure period and proportionality.	Intent is to achieve the targets positively first and may review on quarterly basis. In case of non-achieving the targets, Pls refer RFP clause - 4.1 for actions.
57	Sections 4.2, 4.3, 4.4 and 4.5 – SLA and Penalty	ILL, service levels and penalties	25 – 26, 71	The RFP specifies ILL availability, congestion thresholds, 25 Mbps minimum download speed, 30-day provisioning after minimum demand of five connections and a ₹100 per connection per month delay penalty (subject to the stated cap), along with TRAI quality obligations. Query context: Please define the measurement methodology for 99% ILL availability.	Specify measurement point, aggregation period, maintenance window and exclusions.	Report of measurement tool provided by selected service partner (SP) has to submit along with signed and stamped by authorized signatory of SP. Real time access and historical access of Measurement tool shall provide to GFGNL.

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
58	Sections 4.2, 4.3, 4.4 and 4.5 – SLA and Penalty	ILL, service levels and penalties	25, 71	The RFP specifies ILL availability, congestion thresholds, 25 Mbps minimum download speed, 30-day provisioning after minimum demand of five connections and a ₹100 per connection per month delay penalty (subject to the stated cap), along with TRAI quality obligations. Query context: Congestion is linked to >80% utilisation during peak hours. Please define sampling interval and measurement source.	Use objective system-generated utilisation measurements.	Report of measurement tool provided by selected service partner (SP) has to submit along with signed and stamped by authorized signatory of SP. Real time access and historical access of Measurement tool shall provide to GFGNL.
59	Sections 4.2, 4.3, 4.4 and 4.5 – SLA and Penalty	ILL, service levels and penalties	25 – 26	The RFP specifies ILL availability, congestion thresholds, 25 Mbps minimum download speed, 30-day provisioning after minimum demand of five connections and a ₹100 per connection per month delay penalty (subject to the stated cap), along with TRAI quality obligations. Query context: If congestion is caused by GFGNL/upstream	Allocate responsibility based on root cause.	ILL provisioning is in bidder's scope.

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				infrastructure, should bidder bear the penalty?		
60	Sections 4.2, 4.3, 4.4 and 4.5 – SLA and Penalty	ILL, service levels and penalties	26, 71	The RFP specifies ILL availability, congestion thresholds, 25 Mbps minimum download speed, 30-day provisioning after minimum demand of five connections and a ₹100 per connection per month delay penalty (subject to the stated cap), along with TRAI quality obligations. Query context: Please clarify whether 25 Mbps is a guaranteed service speed and how it is tested.	Define test server, access point, measurement window and exclusions.	Internet speed shall be measured using TRAI's official speed test platform (https://myspeed.trai.gov.in/) and any subsequent amendments, modifications, or successor platforms notified by TRAI from time to time.

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
61	Sections 4.2, 4.3, 4.4 and 4.5 – SLA and Penalty	ILL, service levels and penalties	26, 71	The RFP specifies ILL availability, congestion thresholds, 25 Mbps minimum download speed, 30-day provisioning after minimum demand of five connections and a ₹100 per connection per month delay penalty (subject to the stated cap), along with TRAI quality obligations. Query context: Please clarify the start date for the 30-day provisioning period.	Start only after valid minimum demand, KYC, network readiness and all customer-side prerequisites.	RFP Clause 4.4 a is reiterated here *"Selected Bidder shall publish a list of GPs/villages to be covered in a given year in its BharatNet portal. Selected Bidder shall launch Home Fibre Connectivity in all such GPs/Villages, which have minimum demand for five (5) Home Fibre Connections. Selected Bidder shall be responsible for providing connection within 30 days* ***from the date of such minimum demand."***
62	Sections 4.2, 4.3, 4.4 and 4.5 –	ILL, service levels and penalties	26, 71	The RFP specifies ILL availability, congestion thresholds, 25 Mbps minimum download speed, 30-day provisioning after minimum	Exclude GFGNL-side, customer-side, force-majeure and permission/network-readiness delays.	All such events (GFGNL-side, customer-side, force-majeure and permission/network-

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
	SLA and Penalty			demand of five connections and a ₹100 per connection per month delay penalty (subject to the stated cap), along with TRAI quality obligations. Query context: Please clarify exclusions from ₹100/connection/month penalty.		readiness delays) shall be duly documented in a timely manner, supported by adequate records and valid justification, and shall be promptly reported and submitted to GFGNL. Same may take for review, verification, and approval of exclusions, wherever applicable.
63	Sections 4.2, 4.3, 4.4 and 4.5 – SLA and Penalty	ILL, service levels and penalties	26, 71	The RFP specifies ILL availability, congestion thresholds, 25 Mbps minimum download speed, 30-day provisioning after minimum demand of five connections and a ₹100 per connection per month delay penalty (subject to the stated cap), along with TRAI quality obligations. Query context: Can monthly/annual/overall	Introduce reasonable caps linked to affected service value.	RFP Clause 4.4.b is reiterated here *"Non-delivery/ non-provision of Home Fibre connections in 30 (thirty) days period shall attract penalty at Rs.100 per connection/month* ***subject to maximum of Rs.1,000****, with effect from the date*

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
				aggregate penalty caps be introduced?		*on which minimum demand for five (5) Home Fibre connections are received."*
64	Sections 4.2, 4.3, 4.4 and 4.5 – SLA and Penalty	ILL, service levels and penalties	26, 71	The RFP specifies ILL availability, congestion thresholds, 25 Mbps minimum download speed, 30-day provisioning after minimum demand of five connections and a ₹100 per connection per month delay penalty (subject to the stated cap), along with TRAI quality obligations. Query context: Can the same root-cause event attract penalties under multiple clauses?	No double recovery/penalty for the same underlying event.	RFP Clause 4.4.b is reiterated here *"Non-delivery/ non-provision of Home Fibre connections in 30 (thirty) days period shall attract penalty at Rs.100 per connection/month* ***subject to maximum of Rs.1,000****, with effect from the date on which minimum demand for five (5) Home Fibre connections are received."*

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
65	Sections 4.2, 4.3, 4.4 and 4.5 – SLA and Penalty	ILL, service levels and penalties	26, 71	The RFP specifies ILL availability, congestion thresholds, 25 Mbps minimum download speed, 30-day provisioning after minimum demand of five connections and a ₹100 per connection per month delay penalty (subject to the stated cap), along with TRAI quality obligations. Query context: If TRAI penalties apply, will additional contractual penalties apply for the same event?	Avoid duplicate penalty for the same service-quality failure.	Delivery and performance penalties are separate and defined in RFP section - 4
66	Sections 4.2, 4.3, 4.4 and 4.5 – SLA and Penalty	ILL, service levels and penalties	26, 71	The RFP specifies ILL availability, congestion thresholds, 25 Mbps minimum download speed, 30-day provisioning after minimum demand of five connections and a ₹100 per connection per month delay penalty (subject to the stated cap), along with TRAI quality obligations. Query context: Please provide a process to challenge	Allow evidence-based review before recovery.	Report of measurement tool provided by selected service partner (SP) has to submit along with signed and stamped by authorized signatory of SP for penalty calculations. Real time access and historical access of Measurement tool

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
				measurement/penalty calculations.		shall provide to GFGNL.
67	Section 3.3 – Revenue Sharing, Payment and Other Conditions; Annexure XI – BNU Scheme	Revenue share, subsidy, payment and incentive	23	Section 3.3 provides for 15% revenue share on recurring charges and quarterly payment. Annexure XI addresses subsidy eligibility, net additions, usage commencement, duplicate-claim checks, quarterly claims and the ₹1,000 per active connection performance incentive. Query context: Please define precisely what constitutes 'realised revenue' for the 15% share.	Define gross/net basis and treatment of GST, discounts, refunds, bad debt and reversals.	"Realized Revenue" shall mean the actual revenue received by the Service Partner and shall exclude GST and other taxes, discounts/refunds and bad debts.
68	Section 3.3 – Revenue Sharing, Payment and Other	Revenue share, subsidy, payment and incentive	23, 61 – 69	Section 3.3 provides for 15% revenue share on recurring charges and quarterly payment. Annexure XI addresses subsidy eligibility, net additions, usage commencement, duplicate-claim checks, quarterly claims and the	Provide product-wise formula and inclusion/exclusion.	Customer plan should have the breakup of amount for broadband internet and Value added services. GFGNL Revenue share will

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	Conditions; Annexure XI – BNU Scheme			₹1,000 per active connection performance incentive. Query context: Please clarify revenue-share treatment of Wi-Fi, OTT, IPTV and other VAS.		not be applicable on VAS services.
69	Section 3.3 – Revenue Sharing, Payment and Other Conditions; Annexure XI – BNU Scheme	Revenue share, subsidy, payment and incentive	23, 61 – 69	Section 3.3 provides for 15% revenue share on recurring charges and quarterly payment. Annexure XI addresses subsidy eligibility, net additions, usage commencement, duplicate-claim checks, quarterly claims and the ₹1,000 per active connection performance incentive. Query context: Please clarify whether installation, CPE and other one-time charges are revenue-shareable.	State the treatment explicitly.	The bidder shall be solely responsible at its own cost for provisioning and maintaining the entire last-mile connectivity infrastructure, including but not limited to OFC, OLT, ONT, customer-premises equipment, and all associated network elements. Service provisioning, operation, maintenance, fault rectification, and lifecycle management of FTTH/FTTx connections shall be

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						entirely within the bidder's scope of work, without any additional financial liability to GFGNL.
70	Section 3.3 – Revenue Sharing, Payment and Other Conditions; Annexure XI – BNU Scheme	Revenue share, subsidy, payment and incentive	23	Section 3.3 provides for 15% revenue share on recurring charges and quarterly payment. Annexure XI addresses subsidy eligibility, net additions, usage commencement, duplicate-claim checks, quarterly claims and the ₹1,000 per active connection performance incentive. Query context: Please clarify revenue-share treatment for existing customers taken over by the selected bidder.	Define the effective date and treatment of pre-existing subscribers.	Pls read RFP clause >> 3. Scope of Work & 4. Implementation Timeline and Penalty

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
71	Section 3.3 – Revenue Sharing, Payment and Other Conditions; Annexure XI – BNU Scheme	Revenue share, subsidy, payment and incentive	23	Section 3.3 provides for 15% revenue share on recurring charges and quarterly payment. Annexure XI addresses subsidy eligibility, net additions, usage commencement, duplicate-claim checks, quarterly claims and the ₹1,000 per active connection performance incentive. Query context: Can GFGNL adopt a fixed cycle for data freeze, validation, exception resolution, IE verification, invoice and payment?	Publish maximum timelines for every stage.	There are requisite validations to be carried out by both the Tenderer, IE and the Bidders. The overall processing period may be accelerated through a coordinated and collaborative approach
72	Section 3.3 – Revenue Sharing, Payment and Other Conditions; Annexure XI – BNU Scheme	Revenue share, subsidy, payment and incentive	23	Section 3.3 provides for 15% revenue share on recurring charges and quarterly payment. Annexure XI addresses subsidy eligibility, net additions, usage commencement, duplicate-claim checks, quarterly claims and the ₹1,000 per active connection performance incentive. Query context: If part of an invoice is disputed, can the undisputed portion be released?	Release undisputed amounts within the standard payment period.	No change, As per RFP

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
73	Section 3.3 – Revenue Sharing, Payment and Other Conditions; Annexure XI – BNU Scheme	Revenue share, subsidy, payment and incentive	24, 61 – 69	Section 3.3 provides for 15% revenue share on recurring charges and quarterly payment. Annexure XI addresses subsidy eligibility, net additions, usage commencement, duplicate-claim checks, quarterly claims and the ₹1,000 per active connection performance incentive. Query context: The RFP provides quarterly subsidy disbursement with 60% in the first quarter and 10% in each following quarter. Please clarify certification and payment timelines.	Specify invoice acceptance, IE verification, approval and payment deadlines.	Subsidy Eligibility Validation is defined in RFP Section - 3.1.a
74	Section 3.3 – Revenue Sharing, Payment and Other Conditions; Annexure XI –	Revenue share, subsidy, payment and incentive	19, 67 – 68	Section 3.3 provides for 15% revenue share on recurring charges and quarterly payment. Annexure XI addresses subsidy eligibility, net additions, usage commencement, duplicate-claim checks, quarterly claims and the ₹1,000 per active connection performance incentive. Query context: Please clarify the minimum actual usage evidence	Publish the data-usage validation rule and accepted session records.	Subsidy shall be admissible only for active connections that demonstrate genuine and verifiable data consumption over a continuous period, thereby evidencing the actual delivery and effective utilization of internet

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
	BNU Scheme			required before subsidy eligibility.		connectivity by rural households.
75	Section 3.3 – Revenue Sharing, Payment and Other Conditions; Annexure XI – BNU Scheme	Revenue share, subsidy, payment and incentive	19, 67 – 68	Section 3.3 provides for 15% revenue share on recurring charges and quarterly payment. Annexure XI addresses subsidy eligibility, net additions, usage commencement, duplicate-claim checks, quarterly claims and the ₹1,000 per active connection performance incentive. Query context: Please clarify the BSNL/GFGNL and household/ONT/MAC deduplication dispute process.	Provide a common registry/API and correction/appeal mechanism.	Common registry for existing connected consumers of BSNL/GFGNL along with ONT inventory, following the DPDP act and associated applicable rules, will be shared to selected service partners to avoid de-duplication for subsidy eligibility.

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
76	Section 3.3 – Revenue Sharing, Payment and Other Conditions; Annexure XI – BNU Scheme	Revenue share, subsidy, payment and incentive	62, 68	Section 3.3 provides for 15% revenue share on recurring charges and quarterly payment. Annexure XI addresses subsidy eligibility, net additions, usage commencement, duplicate-claim checks, quarterly claims and the ₹1,000 per active connection performance incentive. Query context: Please clarify eligibility, active-connection definition, year-wise payment and whether this is separate from subsidy.	Publish a detailed example and confirm that the incentive is separate from the subsidy/discount calculation.	The Performance Incentive shall be distinct and independent from the discounted subsidy disbursement offered under the project. The Performance Incentive shall be payable to the Service Partner for rural fibre connections allotted under the project, after excluding the connections already provisioned by BSNL and GFGNL. A total Performance Incentive of ₹1,000 per active connection shall be disbursed over a period of five (5) years, subject to the connection remaining active and

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
						complying with the prescribed performance criteria. The incentive shall be released as per the following schedule: Year 1: ₹300 per active connection Year 2: ₹100 per active connection Year 3: ₹200 per active connection Year 4: ₹200 per active connection Year 5: ₹200 per active connection Accordingly, the cumulative Performance Incentive payable over the five-year period shall be ₹1,000 per active connection.

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77	Sections 3.1 and 3.2 – Scope of Work; Annexure XI – BNU Scheme	BSS/OSS, APIs, public institutions and data	19 – 22	The RFP requires BSS/OSS integration, portal and reporting functions, KYC/data handling and provision/takeover of public-institution connections. Detailed API specifications and institution-wise operational/commercial data are not fully enumerated in the RFP. Query context: Please provide complete API specifications for ERP, S-NOC and C-NOC integration.	Provide API documentation, authentication, sandbox, schemas, error codes and support SLA.	Standard APIs required for interoperability and integration with various stakeholder systems shall be adopted as specified under the RFP. The detailed API specifications and integration framework shall be communicated to the selected Service Partner subsequent to contract award and shall be aligned with the ABP rollout strategy and implementation roadmap.

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78	Sections 3.1 and 3.2 – Scope of Work; Annexure XI – BNU Scheme	BSS/OSS, APIs, public institutions and data	19 – 22	The RFP requires BSS/OSS integration, portal and reporting functions, KYC/data handling and provision/takeover of public-institution connections. Detailed API specifications and institution-wise operational/commercial data are not fully enumerated in the RFP. Query context: Please specify APIs for booking, KYC, provisioning, activation, suspension, cancellation, reactivation, billing, payment, complaints and usage.	Publish an end-to-end lifecycle API catalogue.	The Service Partner shall ensure the availability of a comprehensive end-to-end lifecycle API catalogue covering all key customer journey and service management processes.
79	Sections 3.1 and 3.2 – Scope of Work; Annexure XI – BNU Scheme	BSS/OSS, APIs, public institutions and data	18, 22	The RFP requires BSS/OSS integration, portal and reporting functions, KYC/data handling and provision/takeover of public-institution connections. Detailed API specifications and institution-wise operational/commercial data are not fully enumerated in the RFP. Query context: The RFP states that bidders may be required to connect/take over around 50,000 public institutions. Please provide	Public-institution scope should be commercially and technically defined before bidder assumes the obligation.	The Operation & Maintenance (O&M) of connectivity to public institutions (Already connected at that time) shall be undertaken subject to mutual consent between GFGNL and the selected Service Partner, and shall be supported through a commercially

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
				Zone/district/institution-wise list, status, bandwidth, tariff, revenue and existing provider information.		sustainable model funded by the respective Govt. department.
80	Sections 3.1, 6.7, 6.19 and 6.20; Annexure XI	Assets, scope variation, termination and exit	18, 32 – 34, 38 – 39	The RFP addresses protection/repair of GFGNL assets, the tenderer's right to vary or descope scope, consequences of termination and exit management. A comprehensive settlement formula for bidder-funded assets and unamortised investment is not expressly set out. Query context: Please clarify ownership and settlement of bidder-funded OFC/OLT/ONT/splitter/FDMS/CPE/router/power assets, and treatment of unamortised CapEx, pending subsidy, customer migration and committed ILL if	Add a clear asset-ownership, change-control and termination-settlement mechanism. Material scope/target/SLA/CapEx increases should trigger commercial review; GFGNL-side termination should not leave unrecovered bidder investment without an agreed settlement mechanism.	The asset(s) created under this Contract shall constitute National Assets and shall remain the exclusive property of the Government of India, held and managed on its behalf by GFGNL and/or GFGNL-empaneled agencies. Upon expiry, completion, or termination of the Contract, the ownership of the last-mile connectivity

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				GFGNL descopes or terminates for convenience.		along with CPE to make the services workable including any assets supplied, installed, augmented, upgraded, repaired, or replaced during the Contract period, shall automatically vest in and stand transferred to new GFGNL-empaneled agencies in co-ordination with GFGNL without any additional cost. The Service Provider shall hand over all such assets in good working and operational condition, along with all associated records, documentation, warranties, configurations, and other relevant deliverables.

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81	II (9)	FACTSHEET	6	As per the GoG guideline, EMD should be in the form of BG as per the GoG GR No. FD/MSM/efile/4/2025/2712/D.M.O dated 01-04-2026 or latest regarding the Acceptance of Bank Guarantee as SD and EMD.	Can bidder submit the Insurance bons as EMD?	The bid security may be accepted in the form of Insurance Surety Bonds.
82	V (C0 (iii)	Proposal Evaluation	10	The proposal shall be evaluated in three (3) stages. In Stage – 1, EMD & DD shall be verified. Bidders whose EMD & DD are valid will be considered for Stage – 2. In Stage – 2, technical documents will be verified. Only those bidders who will be qualified in Stage – 1 & 2 will be eligible for Stage – 3. Those who qualify on all stages will be eligible for financial bid opening.	What will be evaluated in Stage-3?	Stage-3 is named as "financial bid opening"
83	1.1 (e)	Geographical Coverage and Scope of work (Phase-II)	13	Surat Zone	Whether UT (Union Teritroy) of D&N H and DAMANwill be part of SURAT Zone.?	No. DNH & DD (Dadra & Nagar Haveli and Daman & Diu) will be covered in Madhya Pradesh (MP) state boundary

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
						under BharatNet framework as per BSNL tender.
84	3.1 (ii)	Scope of Work (SoW) for the bidder and General Guidelines related to network assets.	17	In Phase-II OLT locations are connected in fiber ring paths and OLT to GPs are linear with 12F dropping at each GP. State Data center to District head quarter and Taluka Headquarters are connected as per network planning convenience. Selected bidder may utilize the vacant network assets based on technical and commercial feasibility of GFGNL and bidder	What is the meaning of commercial feasibility?	Commercial feasibility shall be considered in cases involving route rectification, Shelter upgradation etc.
85	3.1 (XI)	Scope of Work (SoW) for the bidder and General Guidelines related to network assets.	18	Based on the guidance and future instructions by GFGNL, Selected bidders shall connect rural public institutions, also bidders shall take over the already connected public institutions which may be around 50,000 in total across the state. Commercials conditions for these connections will be based	Can GFGNL provide zone wise actual numbers of these working connections? Whether these connection will be counted in overall target count.? Is there any subsidy or VGF applicable/available to	The Operation & Maintanance (O&M) of connectivity to public institutions (Already connected at that time) shall be undertaken subject to mutual consent between GFGNL and the selected Service

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				on the user department, DST, GFGNL,DBN guidelines time on time.	the selected bidder.? Who will be responsible for the payment collection.? Whether new CAF neeed to filled up.?	Partner, and shall be supported through a commercially sustainable model funded by the respective Govt. department.
86	3.1 (XIV) (C)	Data Usage Validation	19	Subsidy claims shall be applicable only after commencement of data usage. To ensure the validation system shall have functionality of Actual Usage Detection, First Session Timestamp, Active Usage Verification.	If a user is past BSNL customer and is not active for more than 3 Months, whether bidder can reconnect with their network and can claim subsidy for the same.?	Subsidy shall be released only once for each eligible connection/household under the Scheme. The Service Provider shall ensure that no duplicate subsidy claim is submitted or made admissible for the same beneficiary, household, connection, premises, or asset, including cases where subsidy support under BharatNet or any other Government-funded scheme has

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						already been availed by the beneficiary through any agency, operator, or service provider. This provision is intended to prevent duplication of Government subsidy benefits and to ensure that subsidy is disbursed only for unique, eligible, and previously unsubsidized connections.
87	3.1 (XXII)	Scope of Work (SoW) for the bidder and General Guidelines related to network assets.	20	Quarterly revenue generation statement submission with a number of customer connectivity needs to be published by the selected bidder within 15 days of the new quarter and within next 15 days (from the date of invoice generation) deposition of revenue sharing portion to	The revenue share is excluding GST, and License fee.? Whether similar TAT is applicable to GFGNL to clear invoices of VGF.?	1. As per clarification sought 2. There are requisite validations to be carried out by both the Tenderer and the Bidders for subsidy disbursement. The overall processing period may be accelerated through a

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
				GFGNL account through digital transaction only.		coordinated and collaborative approach
88	3.2 (e)	Scope of Work (SoW) for GFGNL	22	GFGNL will allow for the installation of equipment up to 4U rack space units at shelter locations. GFGNL shelters are equipped with DC power backups, so DC equipment installation is required. DG set is not available at shelter location.	In case of longer power failure , How the SLA will be treated.? And access to GP available 24/7.?	Power backup and GP access facilities established under BharatNet Phase-II are adequate and will be further strengthened during the rollout of the Amended BharatNet Programme (ABP).
89	3.2 (j)	Scope of Work (SoW) for GFGNL	22	If there is any bottleneck in GFGNL network, GFGNL will review and plan for network upgradation based on the viability and usability of the project.	Why only GFGNL decide the viability and usability of upgrade of the network. It has to be decided mutually both the parties.	Since the ABP network architecture is uniform across all States, the required network upgradation shall be undertaken by the ABP PIA in accordance with instructions issued by

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						GFGNL, ensuring alignment with the mutual interests of the FTTx Service Partner(s) and overall project objectives.
90	3.3 (a)	Revenue sharing,payment to GFGNL and other conditions	22	The selected bidder shall share 15% of the realized revenue, on a quarterly basis, with GFGNL from all subscriber plans offered, including broadband services and Value-Added Services (VAS) such as Wi-Fi, OTT, IPTV, and similar services. Out of the aforesaid revenue share, 5% shall be payable towards Digital Bharat Nidhi (DBN) as a fixed component	A 15% of revenue share should be on pure internet services only. If 15% is applied on OTT, or IPTV those service will become unviable for service provider or it may become unaffordable to the rural consumers.	Customer plan should have the breakup of amount for broadband internet and Value added services. GFGNL Revenue share will not be applicable on VAS services.
91	3.3 (e)	Revenue sharing,payment to GFGNL and other conditions	23	Subsidy disbursement: Each successful bidder shall get subsidy disbursement after calculation of net addition of subscriber on quarterly basis as per table below.	There need to be TAT 30 days for GFGNLto released the claim.	There are requisite validations to be carried out by both the Tenderer and the Bidders for subsidy disbursement. The overall processing period may be accelerated through a

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
						coordinated and collaborative approach
92	4.1 (d)	Zone wise target and Penalty	24	For penalty for delay in FTTH/FTTX connections GFGNL will take suitable & reasonable decision as decided by competent authorities.	An upper limit of penalty not exceeding 20% of deficit of connection should be capped.	Pls refer RFP clause - 4.1 and 4.4
93	4.2.1	Lease line Penalty	25	SLA on ILL (Internet Lease Line) by SERVICE PARTNER: Successful bidder is bound with overall SLA of 99% uptime with penalty provisions for ILL is to be provided at block level.	Please provide the list of Blocks Zonewise with Lat/Long and present connectivity from DHQ to Block availability.	Pls refer Annexure - XII for list of Sub-block locations.
94	4.4 (b)	SLA on Service levels	26	Non-delivery/ non-provision of Home Fibre connections in 30 (thirty) days period shall attract penalty at Rs.100 per connection/month subject to maximum of Rs.1,000, with effect from the date on which minimum demand for five (5) Home Fibre connections are received.	If GFGNL/BSNL network is not ready then 30 days must be counted only after GP readyness and acceptance by service provider.	Service partner to start initially with BharatNet Phase-II GPs where network is ready and subsequently, ABP rollout will enable the GP network readiness including Phase-I GPs

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95	5.1	Financial bid	27	The Financial Bid for each Zone shall be submitted as per the details provided below, indicating the subsidy applicable for Rural Fiber-to-the-Home (FTTH) connections and discount offered by the bidders.	Can there be a separate discount percentage for different types of GPs (Population wise).?	No change, As per RFP
96	5.1 (5)	Financial bid	29	At present, three agencies are operational and providing FTTx connections across various districts of Gujarat.	Which three agencies are working presently in each zone.? Will those agencies continue to operate post award of the contract.? Will they be getting similar subsidy/VGF.?	The details of existing zone-wise agencies are for information purposes only. Continuation of such agencies post-award and applicability of any subsidy/VGF shall be governed by their respective contractual arrangements and applicable policies. Bidders shall base their proposals solely on the provisions specified in this RFP, and no assumption shall be made regarding

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						continuation of existing arrangements or financial support mechanisms.
97	6.1 (C)	General Terms and Conditions	30	Restrictions on Transfer of agreement: The Business Partner shall not assign or transfer its right in any manner whatsoever under this agreement to a third party or enter into any agreement for sub-contracting and/or partnership relating to any subject matter of the agreement to any third party either in whole or in any part i.e. no sub-contracting/ partnership/ third party interest shall be created. In case of working connections under BNU name at the time of termination, end of contract agreement, GFGNL and bidder	Can successful service provider appoint franchisee or enrole BNU.? Can a sales/service partner be appointed by successful service provider.?	RFP Clause - 6.1 (C) stands deleted.

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				will make an alternative arrangement to keep continuing the active connections.		
98	6.2 (k)	Suspension, revocation or Termination of agreement	31	Termination for Convenience: The Tenderer, may, by prior written notice sent to the business partner at least 3 (Three) months in advance, terminate the Contract, in whole or in part at any time for its convenience. The notice of termination shall specify that termination is for the Tenderer's convenience, the extent to which performance of work under the Contract is terminated, and the date upon which such termination becomes effective.	Notice period for GFGNL should also be 6 Months same as incase of the service provider.	No change, As per RFP

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99	7 (I) (9-10)	Annexures and Formats	41	Minimum connections required proofs for eligibility. Copy of last 2 quarters report & 3 year's old report submitted to Licensor (DoT)	As all reporting related to subcriber numbers are online. And past records of last three years are not visible on DoT portal. Alternatevely GFGNL may refer to TRAI performance indicator reports. https://trai.gov.in/release-publication/reports/performance-indicators-reports	RFP Clause - 7, Annexure-I 10. shall read as "Copy of last 2 quarters report ~~& 3 year's old report~~ submitted to Licensor (DoT)"
100	Factsheet Sr. 5; Annexure I Sr. 2; Annexure IV; Annexure VIII	EMD (Bid Security)	6-7, 41, 45-46, 50	EMD per Zone (Rs. 11 to 14 Lakh) in the form of BG only; 'EMD and Bid validity period shall consider as 180 days from last date of bid submission with claim period of over and above 45 days'. Annexure I Sr. 2 refers to 'EMD as Bid Security (BG as per Annexure V)', whereas Annexure IV is the EMD BG format. Annexure VIII provides RTGS/NEFT details for EMD.	**Please confirm: (a)** a bidder bidding for more than one Zone may submit either a separate BG for each Zone or a single BG for the aggregate EMD of all Zones bid for	Bidder has to submit EMD in alignment with RFP terms & conditions

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101	Factsheet Sr. 7; Clause 1.1(g); Clause 6.1(b)	Contract period and start date	7, 14, 29	Factsheet: '5 years from the date of issuance of WO which can be extended further for next 5 Years (3+2 years)'. Clause 1.1(g): 5 years 'from the date of agreement sign'. Clause 6.1(b) refers to 'Sr. No. 1.5 of clause 1', which does not exist.	**Please confirm (a)** the start date of the contract period and of the Year-1 targets (date of WO or date of agreement); **(b) whether the subsidy/incentive framework, revenue-share terms and Zone allocation will continue unchanged during the extension period of 3+2 years**; (c) the arrangement for existing customers if the contract is not extended. We request that the Service Partner be allowed to continue serving its customers on BharatNet assets on GFGNL's standard commercial terms.	a) Pls consider from the date of issuance of WO b) Yes. c) Contract can be extended with mutual consent of GFGNL & selected bidder.

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
102	Section V(c)(iii)-(iv); Clause 6.24 (3)-(11)	Evaluation stages and bid contents	10, 39-40	Section V(c): evaluation in three stages, but Stage-3 is not defined. Clause 6.24 requires 'Details of Partners', 'Service Provided by the BIDDER through Concept Note/presentation', hard copies in an envelope marked 'RFP for Selection Of Business Service Partner for FTTH/FTTX broadband connections along with Value Added Services using Bharat Net Phase II', and a soft copy on e-mail.	**Please clarify (a)** what Stage-3 comprises, and confirm there is no technical scoring, i.e. bidders meeting the eligibility criteria will be ranked solely on the discount (%) quoted per Zone; **(b)** whether a Concept Note/presentation and 'Details of Partners' are required, and if so their format and whether they are evaluated; **(c)** whether a hard copy of the full technical bid and a soft copy by e-mail are required in addition to online submission on nProcure. We suggest online submission only, with physical submission limited to	a) Stage-3 is named as "financial bid opening". There is no technical scoring. b) Yes required in format to be defined by bidder c) Submission of hard copies required as per RFP except Financial / commercial details. d) RFP Clause 6.24.10 shall read as "The Bidder has to enclose in an envelope marked “Request for Proposal (RFP) for Selection of Service Partners for Delivery of FTTx Connections under BharatNet in Gujarat” Along with the hardcopies, a soft copy in PDF format shall also be

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					EMD, tender fee, Integrity Pact and POA, to avoid any risk of disclosure of the financial bid; **(d)** the envelope F103 to be used.	submitted on e-mail and also uploaded on nProcure portal online.

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103	Clause 1.1(c), 1.1(f); Section 5(a); Section 5.1 Note 5	Exclusivity of the Service Partner in the Zone	12, 14, 27, 29	'At present, three agencies are operational and providing FTTx connections across various districts of Gujarat.' GFGNL has also leveraged the network through dark fibre leasing and FTTH connections. Section 5(a): one Service Partner per Zone.	Please clarify **(a) whether the selected Service Partner will be the exclusive BharatNet Udyami / subsidy-eligible FTTx partner for its Zone during the contract period; (b) the status of the three existing agencies after award, i.e. whether they will continue to add connections in the Zone and on what terms, and share the district/GP-wise number of their existing connections; (c) whether GFGNL will continue to lease dark fibre/bandwidth to other ISPs/TSPs for retail FTTH in the**	a) No. However, the selected Service Partner shall have the primary responsibility for achieving the objectives and targets defined under the RFP. b) Yes. The existing agencies will continue to add connections at the H1 rates in their respective zones. Their contribution currently accounts for approximately 2% to 3% of the overall target connections. c) Yes. d) Not directly. Such activities shall be carried out only through the agencies

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					same GPs; (d) whether GFGNL will itself offer retail FTTH in the Zone.	onboarded by GFGNL.

104	Clause 3.1(i)-(ii); Clause 3.2(b), 3.2(e)	OLT placement, dark fibre, rack space and power	17, 22	Bidder may install OLT at shelter or GP locations 'depending on the technical and commercial feasibility of the GFGNL and bidder'. GFGNL will provide 'up to 02 dark fiber cores' from District HQ/Block/Sub-block to GPs as per requirement and field feasibility, and up to 4U rack space at shelters with DC power back-up; DG set not available.	Please confirm (a) no charges (rental, IRU, colocation, electricity or otherwise) are payable for dark fibre, rack space, DC power or P2P bandwidth, i.e. the 15% revenue share is the only consideration payable to GFGNL; (b) **the timeline for allocation of dark fibre cores/rack space after a request (we suggest 15 days), and that targets and SLA timelines stand extended where allocation is delayed or not feasible;** (c) at shelters: the DC voltage, power budget (watts) per Service Partner and battery back-up duration and what happen to SLA if OLT goes down due to Shelter end power issue-; (d) at GP locations before ABP: whether the Service	a) Yes as per clarification sought depending on feasibility. b) Dark fiber feasibility and delivery will be provided on best effort basis. c) Approximately six (6) hours of power backup is available under normal operating conditions. However, the actual backup duration may vary depending on site-specific conditions and operational challenges. In the event of prolonged power outages, the ABP PIA shall arrange DG set support to ensure continuity of services. d) Before ABP, power backup is the responsibility of GFGNL. After ABP, Mini-OLT has to be provided by ABP PIA.

					Partner may install its own OLT/mini-OLT and FDMS/LIU, the rack space (U) and power (watts) available, the capacity and back-up hours of the existing UPS, and who is responsible for power back-up and electricity charges; after ABP: whether Service Partner equipment may be housed in the PIA's GP rack and powered from the GP UPS; (e) **whether dark fibre cores can also be allotted between GPs on the existing linear routes (GP-to-GP)** and **from GP locations towards revenue villages**, in addition to District HQ/Block/Sub-block to GP; (f) 24x7 access for Service Partner staff to shelters/GP sites;- If access issue causes SLA then who takes it? (g) whether	e) No change, As per RFP Clause – 3.2.b f) Access the facilities established under BharatNet Phase-II are adequate and will be further strengthened during the rollout of the Amended BharatNet Programme (ABP). g) No change, As per RFP Clause – 3.2.b h) All such events shall be duly documented in a timely manner, supported by adequate records and valid justification, and shall be promptly reported and submitted to GFGNL. Same may take for review, verification, and approval of exclusions, wherever applicable.

					more than two cores can be allotted on routes where required.(h) If any Equipement/ fiber route failure due to natural calamity/force masure(Power supply high surge/Water logging/fire case etc.) at OLT/GP side then consider SLA exclusion commercial aspect and recovery of failure equipement due to these issue.	

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105	Clause 3.1(iii); 3.2(f); 4.2; 4.3; 4.5(a); Annexure XI Annexure-II	ILL architecture, ILL SLA and penalty	17, 22, 25-26, 71	Bidder to arrange ILL 'with 20% free capacity at a time'; ILL to all Blocks; 'overall SLA of 99% uptime ... ILL is to be provided at block level'. Quarterly penalty of Rs. 50/100/150/200 per FTTH connection on total working connections if availability falls below 99%/95%/90%/80%. Congestion if utilisation of any Block ILL exceeds 80% during TCBH, with augmentation within one month.	Please clarify (a) whether the Service Partner may procure ILL/IP transit centrally (at district HQ, Zone level or GFGNL SDC) and carry traffic to/from Blocks over GFGNL P2P/transport bandwidth or dark fibre Shelter to Shelter path instead of separate ILLs at each Block, and if so the charges and SLA of GFGNL P2P bandwidth transport under Clause 3.2(f); (b) the method of measuring ILL availability (tool/NMS, measurement point, averaging), and confirm that outages attributable to the GFGNL/BSNL/PIA network (fibre cuts,	a) No change. As per RFP. Clause - 3.2(f) is for limited usage and dependent on feasibility. b) Report of measurement tool provided by selected service partner (SP) has to submit along with signed and stamped by authorized signatory of SP. Real time access and historical access of Measurement tool shall provide to GFGNL. c) No Change. As per RFP d) ILL Provisioning is in bidder's scope

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					shelter power, equipment), planned maintenance and force majeure are excluded; (c) we request that the quarterly ILL penalty be capped (e.g. at 5% of the revenue share payable for the quarter), since as drafted 98.9% availability with 25,000 working connections attracts Rs. 12.5 lakh per quarter; (d) the TCBH utilisation measurement method, and exclusion of augmentation delays caused by GFGNL transport-capacity constraints.	

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106	Clause 3.1(iv); Clause 4.5(a); Annexure XI (Policy) F(e)	Minimum speed of 25 Mbps	17, 26, 65-66	'Minimum internet speed to be delivered is 25 Mbps'; ILL to all Blocks 'with sufficient bandwidth to ensure minimum 25 Mbps download speed to every home and institutional fibre subscriber'.	Please confirm that 25 Mbps is the subscribed plan speed, delivered on a best-effort basis over shared epon/GPON/backhaul with contention as permitted under TRAI QoS regulations for wireline broadband, and not a dedicated/guaranteed 25 Mbps per subscriber at all times. Please also specify the test method (e.g. a TRAI-approved speed test at customer premises) to be used for SLA verification.	1) Ensure minimum 25 Mbps download speed to every home and institutional fibre subscriber 2) Internet speed shall be measured using TRAI's official speed test platform (https://myspeed.trai.gov.in/) and any subsequent amendments, modifications, or successor platforms notified by TRAI from time to time.

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107	Clause 3.1(xi)	Rural public institutions and take-over of existing connections	18	'...bidders shall take over the already connected public institutions which may be around 50,000 in total across the state. Commercials conditions for these connections will be based on the user department, DST, GFGNL, DBN guidelines time on time.'	Please provide the Zone-wise number and list of existing institutional connections to be taken over, with current provider(H-connectivity and other), equipment ownership, bandwidth, tariff, SLA and paying department. Please also clarify (a) whether take-over is mandatory; (b) commercial terms and payment security, i.e. who pays the Service Partner and within what time; (c) whether institutional connections count towards targets and are eligible for subsidy and performance incentive; (d) **how this interacts with**	a) & b) : The Operation & Maintenance (O&M) of connectivity to public institutions (Already connected at that time) shall be undertaken subject to mutual consent between GFGNL and the selected Service Partner, and shall be supported through a commercially sustainable model funded by the respective Govt. department. c) Yes. New institutional connections count towards targets and are eligible for subsidy and performance incentive. d) First preference is

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					Clause 5.14(m) of GFGNL's ABP PIA RFP, under which GFGNL may hand over existing horizontal customer connectivity to the ABP PIA.	to give to ABP PIA for taking handover of institutional connections.

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108	Clause 3.1(xiv); Clause 3.3(d)	Subsidy SOP and Independent Engineer verification	18-19, 23	'SOP details shall be shared once bidders are onboard with GFGNL.' The IE shall validate active connections through digital verification and 'conduct sample-based field inspections'.	As realisation of subsidy depends on these procedures, please share before the bid due date the draft SOP, claim formats and data fields, and the IE verification methodology, including sample size, acceptance criteria, treatment of sample failures (whether extrapolated to the whole claim) and timelines for IE verification.	The detailed Standard Operating Procedure (SOP) shall be developed and finalized in close coordination with the selected Service Partner and DBN subsequent to issuance of the Work Order, keeping in view the overall interests of the Project and achievement of the prescribed targets and outcomes. For the scope of work related to the Independent Engineer (IE), bidders are advised to refer to the ongoing GFGNL tender bearing Tender Notice No. GFGNL/GFG/e-

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						file/263/2026/0129/Independent Engineer (IE), available on the GFGNL website for reference and alignment purposes.
109	Clause 3.1(xiv)(a)	Rural area eligibility	18	The system should validate '...Rural area eligibility, BharatNet availability, ... LGD code validation...'.	Please define 'rural area eligibility'. Confirm that all households in revenue villages under Gram Panchayats (as per LGD) in the Zone are eligible, including census towns and villages within urban development/planning authority limits that	A connection shall be considered eligible under the **Rural Area** category only if the installation address is located within the rural revenue limits of a village/Gram Panchayat as per the latest officially recognized government records. Any area classified as

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					are still governed by Gram Panchayats, with only areas under Municipal Corporations, Municipalities and Nagar Panchayats excluded.	urban, municipal corporation, municipality, nagar palika, nagar panchayat, or notified urban area shall not be treated as a rural area for the purpose of eligibility.
110	Clause 3.1(xiv)(b)(2); Annexure XI (Policy) I(f)	Permanent closure	19, 67	'Permanent closed means if customer has not paid monthly subscription charges within prescribed period as per GFGNL guidelines from time to time, which shall be maximum up to 90 days from the date of invoice.'	Please confirm (a) a customer who pays dues within 90 days of the invoice date is not treated as permanently closed; (b) for prepaid customers, closure means no recharge within 90 days of expiry of the last validity; (c) customer-requested temporary suspension (e.g. seasonal migration, up to 3 months) is not a permanent closure; (d) a closed	(a),(b), (c) - As per clarification sought (d) A robust tracking mechanism shall be maintained for closed/deactivated connections in conjunction with net additions. Any connection for which subsidy has already been disbursed and subsequently closed shall not be eligible for reactivation of subsidy disbursement. (e) As per RFP

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					connection is counted only once for netting; (e) the 'GFGNL guidelines' referred to will not prescribe a period shorter than 90 days.	
111	Clause 3.1(xiv)(c) Check 3	BSNL / GFGNL deduplication data	19-20	Every bidder shall upload and verify FTTH data of BSNL and GFGNL of respective zone.'	Please confirm that GFGNL will provide (by API or periodic files) the Zone-wise database of existing FTTH connections of BSNL, GFGNL and existing agencies (LGD code, address, masked ID, consumer number) under a DPDP-compliant data-sharing arrangement, and that the Service Partner will not be penalised for	GFGNL shall provide, after issuance of the Work Order, the details of existing customers/connections being served by other agencies to the selected Service Partner. The selected Service Partner shall undertake necessary verification and de-duplication of proposed subsidy claims against such data to ensure that

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					duplicates arising from errors or omissions in such data.	subsidy is claimed only for eligible and unique beneficiaries/connections. No subsidy shall be admissible for duplicate, previously subsidized, or otherwise ineligible connections.

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112	Clause 3.1(xx); Annexure XI (Agreement) F.3; Annexure XI (Policy) E, I(h)(iii)	Nagrik Suvidha plan and one-time charges	20, 62, 64, 67	'...basic Nargik Suvidha Plans of Rs. 199 /Per month (W/O Taxes) for 25 Mbps speed with unlimited downloading'; 'One time cost from rural fiber homes shall not be taken in any of the form.'	Please confirm (a) a Fair Usage Policy consistent with TRAI regulations is permitted on the Rs. 199 plan, or specify the FUP expected; (b) prepaid and quarterly/half-yearly/annual payment options at the same effective monthly price are permitted; (c) **whether a refundable security deposit for the ONT/CPE is permitted or is treated as a one-time charge;** (d) whether the Rs. 199 price is fixed for the entire contract period or may be revised with GFGNL's approval; (e) **whether**	a) Fair Usage Policy (FUP)consistent with TRAI regulations is permitted b) Prepaid and quarterly/half-yearly/annual payment options at the same effective monthly price are permitted. c) The Government subsidy provided under this Scheme is intended to cover the cost of eligible customer activation, including last-mile connectivity infrastructure, associated customer-premises equipment (CPE), installation, commissioning, and Internet Leased Line (ILL)/backhaul requirements

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					the Rs. 199 plan is also mandatory for institutional connections.	necessary for service delivery. Selected agency shall not charge any one-time or refundable security deposit to customer except nominal registration fee and applicable recurring monthly service usage/subscription charges. d) & e) Minimum basic plan of Rs.199 + GST shall be available in customer plan portfolio including institutional connections.

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113	Clause 3.1(xxii); Clause 3.3(a)-(c); Clause 6.15	Basis of 15% revenue share	20, 22-23, 37	'The selected bidder shall share 15% of the realized revenue, on a quarterly basis, with GFGNL from all subscriber plans offered, including broadband services and Value-Added Services (VAS) such as Wi-Fi, OTT, IPTV...'; payable 'within 15 days of invoice generation by GFGNL / DBN/CCA/IE'.	Please confirm (a) revenue share is payable only on revenue realised from end-customers connected using BharatNet/GFGNL network assets under this agreement in the allotted Zone, and not on revenue from the Service Partner's other existing or future customers served on its own or third-party networks, even in the same villages/Zone; (b) 'realized revenue' excludes GST and other taxes, discounts/refunds and bad debts; (c) **for bundled OTT/IPTV, the content/subscription fees payable to third-party**	a) Subsidy eligibility is on utilizing the BharatNet network assets. b) "Realized Revenue" shall mean the actual revenue received by the Service Partner and shall exclude GST and other taxes, discounts/refunds and bad debts. c) Customer plan should have the breakup of amount for broadband internet and Value added services. GFGNL Revenue share will not be applicable on VAS services. d) Will be intimated to selected service partners after award of contract.

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					OTT/broadcasters are excluded; (d) a single GST-compliant tax invoice will be raised by GFGNL for the entire 15% (including DBN's 5%), enabling input tax credit; (e) the invoice will be raised after receipt of the Service Partner's quarterly revenue statement.	e) Detailed SOP shall share post award of contract.

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
114	Clause 3.1(xxiii)	BSS/portal integrations	20-21	BSS integration with GFGNL's ERP through APIs; integration with S-NOC BSS and C-NOC after ABP; citizen demand generation portal integrated with DBN's central portal (village-wise demand registration, geo-tagging, workflow, public dashboard, chatbot); customer self-care portal/mobile app.	Please (a) share the API specifications/data formats for GFGNL ERP, S-NOC, C-NOC and DBN portal integrations and the expected timelines; (b) confirm that these integrations are not a pre-condition for commencing connections or claiming subsidy in Year-1, with interim data submission in prescribed Excel/CSV formats being acceptable; (c) confirm that where DBN's central demand portal/app provides equivalent functionality, the Service Partner may integrate with it instead of building a	(a) Standard APIs required for interoperability and integration with various stakeholder systems shall be adopted as specified under the RFP. The detailed API specifications and integration framework shall be communicated to the selected Service Partner subsequent to contract award and shall be aligned with the ABP rollout strategy and implementation roadmap. (b) As per RFP (c) Selected Bidder shall provide the Citizen demand generation portal. (d) It is bidder's

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					duplicate citizen portal/chatbot; (d) confirm that integration costs at the GFGNL/DBN end will not be borne by the Service Partner.	responsibility to integrate through APIs.

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115	Clause 3.1(xxv); Clause 3.2(i), 3.2(k); Annexure XI (Policy) F(b)	Shifting of connections to ABP ring / Mini-OLT and ONT interoperability	21-22, 65	'Selected Bidder is responsible for shifting of connection after GP in ring topology under execution of ABP... These connections (including other FTTH connections also which are running using BharatNet) shall be shifted...'; 'GFGNL will arrange Mini-OLT at GP after Amended BharatNet Program (ABP) including backhaul up to block.'	Please clarify (a) **the scope and cost responsibility for shifting. We request that network-side re-routing/re-splicing and migration be carried out by GFGNL/ABP PIA at no cost to the Service Partner;** (b) whether after ABP the Service Partner's FTTH customers will be served from GFGNL's Mini-OLT at GP (ABP PIA RFP Clause 5.14(k)), and if the Service Partner's own OLTs become redundant, whether GFGNL will compensate or buy back their unamortised value; (c) **the make/model of ABP Mini-OLTs and**	(a) Shifting of connections are the bidder's responsibility as defined in the RFP. (b) No (c) Kindly refer the revised ABP tender (Tender ID- 310787) published on GFGNL website for Mini-OLT Specifications (d) As per RFP (e) All such events shall be duly documented in a timely manner, supported by adequate records and valid justification, and shall be promptly reported and submitted to GFGNL. Same may take for review, verification, and approval of

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					the list of compatible ONT OEMs/models, so that ONTs deployed from Day-1 remain interoperable, and confirm that any ONT replacement required for migration will not be at the Service Partner's cost; (d) **that the Service Partner is not responsible for shifting FTTH connections of other agencies/service providers**; (e) **that downtime during migration is excluded from SLA penalties and churn caused by migration is not treated as permanent closure.**	exclusions, wherever applicable.

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116	Section 2 (Note); Clause 3.1(viii), 3.1(xxv), 3.1(xxvi); Clause 3.2(k)	PON technology, Make in India and certifications	16-17, 21-22	'...preferably use the make in India CPEs'; adhere to the PPP-MII Order, 2017 'to the extent possible'; MTCTE, BIS etc. in bidder's scope. No PON technology is specified for Service Partner OLTs/ONTs, although connections must later shift to GFGNL's Mini-OLTs under ABP (3.1(xxv), 3.2(k)).	Please (a) specify the PON technology permitted for Service Partner OLTs and ONTs. Since connections must shift to GFGNL's Mini-OLTs under ABP, which must interoperate with TEC-GR certified GPON ONTs (ABP PIA RFP Clause 5.14(k)), which technology and specification do you suggest, to ensure seamless migration; (b) confirm that PPP-MII local-content compliance is on a best-effort basis and not a condition for subsidy eligibility, and that no local-content certificate is required with claims.	(a) Service partner has to arrange OLT, ONT which should have interoperability with TEC-GR (TEC/GR/FA/PON-002/02/NOV-18 Standard with latest amendments if any) certified OLTs to be supplied in ABP tender (b) RFP Clause 3.1 (xxvi) is reiterated here "For Last Mile Connectivity, the service partner shall adhere to provisions of Department for Promotion of Industry and Industrial Trade (DPIIT)'s Public Procurement (Preference to Make in India) Order, 2017 as amended to

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						promote Indian vendors indigenously designed/ developed and manufactured products meeting local content criteria to the extent possible."
117	Clause 3.1(xxvii)(ii); Clause 6.1(c); Annexure XI (Policy) F(c)(vii)	Engagement of contractors, channel partners and affiliates	21, 30, 65	Clause 6.1(c): '...no sub-contracting/ partnership/ third party interest shall be created.' Clause 3.1(xxvii)(ii): 'Service partners could involve village level entrepreneurs, Internet Service Providers, Self Help Group (SHG), etc for FTTH roll out.'	**Please confirm that engagement of (a) installation, civil, splicing and field-maintenance contractors/manpower agencies; (b) VLEs, SHGs, local channel partners/franchisees for sales, KYC, collection and first-level support; (c) software**	RFP Clause - 6.1 (C) stands deleted.

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					vendors/system integrators for BSS/portals; and (d) affiliates/group companies for manpower or services, with the Service Partner remaining solely responsible to GFGNL, is permitted and is not treated as sub-contracting/partnership prohibited under Clause 6.1(c).	
118	Clause 3.2(a), 3.2(j)	GFGNL network availability and ABP handover period	22	'GFGNL has already lit up ~ 8000 GPs and maintaining the GP uptime > 95%... GFGNL will provide the network uptime at GP with >98.5% availability after rollout of Amended BharatNet Program (ABP).'	As the Service Partner's services and SLAs depend on the BharatNet network, please confirm (a) the committed availability and restoration time (MTTR) for dark fibre/P2P links allotted to the Service Partner, with a fault-reporting	(a) fault-reporting and escalation matrix for dark fibers shall be shared to selected service partner post award of contract (b)All such events shall be duly documented in a timely manner, supported by

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					and escalation matrix; (b) **that Service Partner SLAs, penalties and targets will be relaxed to the extent of GFGNL/BSNL/PIA network downtime;** (c) Service Partner access to uptime reports of GP/Block links used by it; (d) the single point of contact for fibre allocation and fault restoration during the block-wise handover of the Phase-I/II network to the ABP PIA (ABP PIA RFP Clause 5.3.1).	adequate records and valid justification, and shall be promptly reported and submitted to GFGNL. Same may take for review, verification, and approval of exclusions, wherever applicable. (c) ILL Provisioning is in bidder's scope. (d) SPOC details shall be shared to selected service partner post award of contract.

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119	Clause 1.1(e); Clause 3.2(h)	Phase-I (BSNL) GPs within each Zone	13, 22	'GFGNL and BSNL shall jointly provide support to provide FTTx connection in BharatNet PH-I districts as of now.'	Each Zone includes Phase-I (BSNL-maintained) GPs. Until handover of the Phase-I network to the ABP PIA, please clarify (a) the process, single-window contact, timelines and charges for access to dark fibre, OLT ports and rack space at BSNL locations; (b) whether BSNL's existing BharatNet Udyami/FTTH partners in these GPs will continue, and whether their connections reduce the Zone's targets and performance-incentive base; (c) that targets and SLA timelines for Phase-I GPs apply only after the required BSNL/GFGNL	a) Charges for co location of OLT at BSNL exchanges may be in line with BSNL Circular No. BSNLCO-NPBB/11(11)/2/2022-NWP-BB or any latest amendment. b) BSNL's existing BharatNet Udyami/FTTH partners in targeted GPs will continue, and their connections may reduce the Zone's targets and performance-incentive base. c) BSNL/GFGNL network aaccess will be provided as per field feasibility , in case of delay may jointly be validated for

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					network access has been provided.	performance incentives.

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120	Clause 3.3(e); Annexure XI (Policy) I(a)(iii), I(b), I(c), I(f)	Subsidy disbursement mechanism	23-24, 67	Clause 3.3(e): 60% in the 1st quarter after acquisition and 10% in each of the 2nd to 5th quarters for active subscribers; the illustration shows no recovery of the 60% for subscribers who become inactive. Annexure XI I(b): 'Full subsidy shall be disbursed on the provision of rural home fibre connection...'; I(a)(iii): '...ILL subsidy to be distributed over five years'; I(f): subsidy only for net additions.	The RFP and Annexure XI prescribe different mechanisms. Please confirm (a) the 60/10/10/10/10 schedule of Clause 3.3(e) prevails; (b) amounts already released for a connection will not be recovered if it later becomes inactive or permanently closed, and only unreleased instalments lapse, as in the illustration; (c) the net-addition rule will not additionally deduct the same closures from new additions of the same or later quarters (no double deduction); (d) connections closed after 2.5 years (Annexure XI I(c)) are excluded from both	(a) As per RFP Clause - 3.3 e) (b) Subsidy disbursement process is for active subscriber only (c) A robust tracking mechanism shall be maintained for closed/deactivated connections in conjunction with net additions. Any connection for which subsidy has already been disbursed and subsequently closed shall not be eligible for reactivation of subsidy disbursement. (d) As per RFP (e) No

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					netting and instalment reduction; (e) whether a household that disconnects and later reconnects, or a new occupant at the same address, is eligible for subsidy.	

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121	Clause 3.2(g); Annexure XI (Agreement) F.1; Annexure XI (Policy) I(n), I(q)	Subsidy claims and payment timelines	22, 61-62, 68-69	Funds disbursed 'in lots of minimum 1000 connections... or one invoice per quarter'; claim within 30 days of quarter end; CCA to settle claims; 'No interest shall be payable for any short/late payment made to SERVICE PARTNER by the GFGNL.'	Please confirm (a) quarterly claims are admissible for any number of eligible connections (no minimum lot of 1,000), particularly in the initial quarters; (b) a committed payment timeline (we request within 45 days of claim submission), with release of the undisputed amount pending verification of any disputed portion; (c) whether GFGNL will release payment irrespective of the timing of fund receipt from DBN/CCA; (d) that overdue subsidy/incentive may be set off against revenue share payable to GFGNL.	a) No change. As per RFP. b) All the applicable taxes , license fees will be as per the govt. rules and regulations time on time. c) GFGNL/IE will support and recommend for subsidy disbursement from DBN/CCA. d) Overdue subsidy/incentive may not be set off against revenue share payable to GFGNL.

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122	Clause 4.1(a)-(f); Table 4.1; Section 5(g)	Targets and consequences of shortfall	24-25, 27	'For penalty for delay in FTTH/FTTX connections GFGNL will take suitable & reasonable decision as decided by competent authorities'. Failure to achieve targets leads to forfeiture of PBG and reassignment of the 'scope of work & existing connections' to the next bidder.	Please (a) define 'Year-1' (from agreement/WO date or from allocation of network resources) and confirm that targets are cumulative; (b) confirm targets are Zone totals and the population-category split is indicative; (c) replace the open-ended provision with a defined framework, e.g. graded LDs linked to % shortfall capped at 10% of PBG per year, a cure period, and PBG forfeiture only for persistent shortfall (e.g. below 50% of the cumulative target for two consecutive years); (d) **confirm targets will be**	(a) Targets are from the date of issuance of WO (b) The zone-wise targets specified in the RFP are indicative in nature and have been envisaged on a best-effort basis using the census data available at the time of preparation. Accordingly, It may be varied on account of minor variations arising from the adoption of updated census data. (c), (d), (e) - As per RFP

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					adjusted for delays or non-availability attributable to GFGNL/BSNL/ABP PIA (including GPs not yet connected, which will be connected under ABP), RoW/force majeure, and absence of registered demand; (e) **in case of reassignment, confirm that last-mile assets (OFC, OLT, ONT) are owned by the Service Partner and will be transferred only against compensation at written-down value, and that pending instalments/incentives for connections**	

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					already provided will be paid.	

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123	Table 4.1; Annexure XI (Agreement) A; Annexure XI (Policy) A-B	Cap on subsidised connections	24-25, 60, 64	Table 4.1 grand total 5,48,100; Annexure XI A: 'outer limit of 5,48,000 FTTH connection'; Policy A: '5,48,137 allotted connections... any connections served after _____ will be incentivized with new subsidy'.	Please confirm (a) the correct State-wide number and the Zone-wise cap of subsidy-eligible connections; (b) whether a Service Partner that exceeds its Zone target with genuine demand may claim subsidy for additional connections (e.g. from unutilised allocation of other Zones); (c) the date intended in the blank in Policy A.	(a) Subsidy supports for providing rural home fiber connections under ABP shall be limited to the 5,48,137 allotted connections to the state. The zone-wise targets specified in the RFP are indicative in nature and have been envisaged on a best-effort basis using the census data available at the time of preparation. Accordingly, It may be varied on account of minor variations arising from the adoption of updated census data. (b) Yes. As per clarification sought (c) Stands deleted the RFP Phrase "any

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						connections served after_____ ___will be incentivized with new subsidy for rural fiber connections."

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124	Clause 4.4; Annexure XI Annexure-II para 3.1	30-day provisioning SLA	26, 71	'...launch Home Fibre Connectivity in all such GPs/Villages, which have minimum demand for five (5) Home Fibre Connections... providing connection within 30 days'; penalty Rs. 100 per connection per month, maximum Rs. 1,000.	Please confirm (a) **the 30-day period starts only when BharatNet connectivity is available at the GP/village (including, under ABP, the revenue-village OFC to be laid by the ABP PIA on the same 5-demand trigger, ABP PIA RFP Clause 5.18) and after allocation of dark fibre/space requested from GFGNL;** (b) only KYC-complete demand registered on the portal is counted; (c) **delays due to RoW/permissions, customer unavailability or force majeure are excluded**; (d) the Rs.	No change, As per RFP

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					1,000 maximum applies per pending connection.	

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125	Section 5(a), 5(c), 5(g), 5(h); Clause 4.1(f)	Allocation of Zones	24, 27	(a) one Service Partner per Zone; (c) 'In case of Participation by Six qualified bidders / each bidder will be allotted single Zone'; (h) 'GFGNL reserves the right to allot maximum three (3) zones to the single bidder if bidder is found as a H1 for more than three (3) zones'; left-over Zones offered to H2 at H1 rates.	Please clarify the allocation methodology: (i) does 5(c) mean that where six or more qualified bidders participate, a bidder who is H1 in more than one Zone will be allotted only one Zone? If so, how will that Zone be chosen? We request that a bidder who is H1 in up to three Zones be awarded all of them; (ii) where a bidder is H1 in more than three Zones, we request that the three Zones be allotted as per a preference order declared by the bidder in its technical bid; (iii) confirm that an H2/Hn bidder invited to match the H1 discount may decline without	RFP Clause 5.c shall modify as " ~~In case of Participation by Six qualified bidders / each bidder will be allotted single Zone. Performance evaluation will be done time on time.~~ GFGNL intends to promote the selection of different H1 bidders across various Zones so as to ensure focused execution, dedicated resource allocation, and effective achievement of project objectives. However, notwithstanding this intent, if a qualified bidder is determined as the H1 bidder for more than one Zone, such bidder shall be

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					forfeiture of EMD or any other consequence; (iv) the sequence in which Zones will be finalised.	eligible for award of all such Zones at the respective H1 discovered rates." RFP Clause 5.h shall modify as "GFGNL reserves the right to allot maximum three (3) zones to the single bidder if bidder is found as a H1 for more than or equal to three (3) zones. However, Preference for allocation of Zone(s) shall be exercised by the bidder. For left over zones in above condition, GFGNL will invite H2 bidder of particular zone to award on matching the H1 rates/discounts. Similarly, applicable

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						for H3, H4,…Hn bidders.

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126	Section 5(f); Section 5.1 Note 3	Tie-break auction	27, 29	'In case of a tie of H1 value among more than one bidder in a Zone, all these qualified bidders will be invited for RA (Reverse Auction).'	As ranking is on the highest discount, please clarify the auction mechanism (ascending bids on discount %), start value, minimum increment, duration and auto-extension rules and the platform, and confirm that only the tied bidders will participate.	Bidder registration step for e-Auction published along with (n)procure bid. Separate Instructions will be provided for such case
127	Section 5.1; Clause 3.3(e) illustration; Table 4.1; Annexure XI (Policy) F(a)	Population category for subsidy rate	23-25, 27-29, 65	Upper limits: Rs. 8,900 for '≥3000', Rs. 10,500 for '2000 to <3000', Rs. 11,500 for '1000 to <2000' and Rs. 12,900 for '<1000' population. The illustration uses '>3000'. Table 4.1 gives counts of GPs by population. Annexure XI F(a): 'All villages under Amended Bharatnet Program shall be categorized by SERVICE PARTNER... as per the census data of the year 2011 projected till 2024...'.	Please (a) confirm the boundary (≥3000 or >3000); (b) **clarify whether the category of a connection is determined by the population of the Gram Panchayat or of the revenue village where the household is located;**	(a) RFP Clause 3.3 e) Illustration Para shall read as "Subsidy per Active Subscriber for population of ≥3000 = ₹8,900 (b) Population of Village

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128	Section 5.1 Note 4; Annexure XI (Agreement) F.1; Annexure XI (Policy) I(e)	GST and TDS on subsidy	29, 61-62, 67	'The subsidy rates specified herein are inclusive of GST and all other applicable taxes, duties, and levies.' Annexure XI: '(With GST)'; 'The payment is in the form of subsidy and may attract any applicable taxes as per Govt. rules.'	Please clarify (a) whether GST is leviable on the subsidy/financial incentive paid by GFGNL/DBN; being a Government subsidy, it may not be consideration for a supply. If GST is not applicable, confirm that the full discounted amount will be paid without deduction; (b) if GST is applicable, the SAC, rate and the entity to be invoiced (GFGNL/DBN/CCA), and whether the discounted amount is inclusive of GST; (c) TDS (Income-tax and GST) applicable on subsidy and incentive payments; (d) the same for the	All applicable taxes, duties, license fees, levies, and other statutory charges shall be payable in accordance with the prevailing Government rules, regulations, and applicable laws, as amended from time to time

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					performance incentive of Rs. 1,000 per connection.	

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129	Section 5.2; Annexure XI (Agreement) F.2; Annexure XI (Policy) I(m)	Performance incentive	29, 62, 68	Rs. 1,000 per active connection, phased Year-1 Rs. 300, Year-2 Rs. 100, Years 3 to 5 Rs. 200 each, for the allotted connections '(after reducing the connections already provided by BSNL and GFGNL through other RSP under VGF scheme)'.	Please clarify (a) that the performance incentive is not subject to the discount quoted under Section 5.1; (b) whether 'Year-1 ... Year-5' refers to contract years or to the 1st to 5th year of each connection's life (e.g. what is payable for a connection activated in contract year 3); (c) the eligibility condition (active on which date) and payment timeline; (d) the Zone-wise number of connections eligible after the stated reduction, and the Zone-wise number of existing BSNL/GFGNL/RSP connections to be reduced; (e) whether	(a) Yes; As per clarification sought (b) Performance Incentive will be given over a period of 5 years from the date of customer activation. (c) Performance Incentive will be given for active customers only as per RFP Clause - 5.2 (d) Zonewise numbers will be given to the selected service partner. (e) Yes

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					the amount is inclusive of GST.	
130	Clause 6.1(a); Annexure XI	Draft agreement	29, 59-63	'The selected bidders have to sign an agreement with GFGNL as per the format specified in the Annexure C.' Annexure XI (BNU Model Agreement) refers to a base agreement '...dated..... in between GFGNL and second party' and to 'Bharatnet utilization agreements, addendums with GFGNL'.	Annexure C is not part of the RFP. Since bidders must accept all terms unconditionally, please share before the bid due date the complete draft of the base Service Partner/utilisation agreement to be executed in addition	Yes. As per Clarification sought

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					to the BNU Model Agreement (Annexure XI).	
131	Clause 6.1(d); Clause 6.2(a), 6.2(k); Clause 6.19	Termination for convenience, suspension and compensation	30-32, 38	GFGNL may suspend the agreement due to change in its licence conditions or Government directions without liability, and may terminate for convenience with 3 months' notice. Neither party is liable for 'any expenditure, investment, leases, capital improvements' on termination.	The Service Partner will make substantial last-mile investments recoverable only over the contract period. Please provide that on termination for convenience, suspension, termination due to change in law/policy/licence, or termination due to GFGNL's default: (a) all subsidy instalments and performance incentives for connections already provided shall be	As per RFP

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					paid; (b) GFGNL shall compensate the written-down value of last-mile assets or take them over at WDV; (c) the notice period for termination for convenience shall be six months (as for the Service Partner under Clause 6.2(h)); (d) the PBG shall be released.	
132	Clause 6.3	Performance Bank Guarantee	33	PBG per Zone (Rs. 42 to 55 lakh) 'within 7 days of award of work, covering the period of contract and 180 days beyond the contract period'.	Please (a) allow 21 days from award for submission of the PBG; (b) accept a PBG with initial validity of two years, renewable from time to time to cover the contract period plus 180 days, instead of a single BG of 5.5 years; (c) consider	No change, As per RFP

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					proportionate release of the PBG after Year-3 subject to satisfactory performance.	
133	Clause 6.7(a)-(b)	Tenderer's right to vary scope	34	(a) 'Selected bidder(s) will have to accept above mentioned addition in the scope.' (b) GFGNL may de-scope any district; revenue share paid for the district will not be returned.	Clause 6.7(a) refers to an 'above mentioned addition in the scope' that is not specified. Please clarify, and confirm that any addition with cost implications will be by mutual consent with commensurate compensation/adjustment of targets. For de-scoping under 6.7(b), confirm that subsidy/incentives for connections already provided will be paid and that last-mile assets in the de-	As per RFP

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					scoped district, if transferred, will be compensated at WDV.	
134	Clause 6.10(c)-(d)	Lawful interception	35	Selected Bidder shall be responsible to set up all required Networking equipment for lawful interception (LI) and provide all the required logs...'	Please confirm that compliance with LI/monitoring obligations under the Service Partner's existing DoT ISP licence/authorisation (at its internet gateway) is sufficient, and that no separate LI system is required at GFGNL network locations.	The bidder shall ensure that the proposed network, systems, and services are capable of supporting lawful interception and monitoring requirements as mandated by the Government of India and relevant regulatory authorities. Necessary interfaces and compliance

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						mechanisms shall be provided.
135	Clause 6.12	Arbitration	35-36	Disputes to be referred to 'a three member committee appointed by the BOD (Board of Directors), GFGNL'; if unresolved, 'the Chief Secretary of Government of Gujarat shall appoint an arbitrator'.	In view of Section 12(5) read with the Seventh Schedule of the Arbitration and Conciliation Act, 1996 and settled law on unilateral appointment of arbitrators, please modify the clause to provide: (a) the committee stage as a time-bound, non-binding conciliation step; (b) arbitration by a sole arbitrator appointed by mutual consent, failing which by a three-member tribunal with one arbitrator nominated	As per RFP

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					by each party and the presiding arbitrator chosen by the two; (c) seat and venue at Gandhinagar/Ahmedabad.	
136	Clause 6.18	Force majeure	37-38	Force majeure is limited to war, hostility, civil commotion, sabotage, fires, floods, explosions, epidemics, quarantine, strikes, lockouts and acts of God; either party may terminate if FM continues beyond 60 days.	Please include as excusable events for relief from targets and SLA penalties: (a) change in law/policy, including changes to the DBN scheme; (b) Government-ordered suspension of internet/telecom services; (c) RoW refusal/stop-work orders by authorities;	All such events shall be duly documented in a timely manner, supported by adequate records and valid justification, and shall be promptly reported and submitted to GFGNL. Same may take for review, verification, and approval of

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					(d) outages or delays attributable to GFGNL/BSNL/ABP PIA networks. In case of termination due to prolonged force majeure, please apply the compensation mechanism requested for Clause 6.2(k).	exclusions, wherever applicable.
137	Clause 6.1(c) (last sentence); Clause 6.2(i); Clause 6.20	Exit management and ownership of customers/assets	30-31, 38-39	In case of working connections under BNU name at the time of termination, end of contract agreement, GFGNL and bidder will make an alternative arrangement...'; smooth migration of active connections to another Service Partner; handholding and knowledge transfer to the replacement Service Partner.	Please clarify ownership of the subscriber relationship and of last-mile assets at expiry/termination, and confirm that (a) at natural expiry the Service Partner may continue to serve its customers on commercial terms; (b) where customers/assets are migrated to a successor, the	The asset so created with the support from BNU subsidy will be belongs to DBN only.

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					Service Partner will be compensated at fair value/WDV and paid all dues; (c) transfer of customer data will be limited to what is permissible under the DPDP Act, 2023.	
138	Annexure V	PBG format	47-48	The PBG format refers to 'State/SIA' and to an 'agreement/ Advance Work Order'.	Please issue a corrected PBG format with GFGNL as the beneficiary throughout (the references to 'State/SIA' appear inadvertent) and confirm the expiry/claim-period wording required.	Pls refer the updated RFP
139	Annexure IX, Section 4(ii)	Integrity Pact: compensation	53	'...the Principal shall be entitled to demand and recover from the Contractor the amount equivalent to liquidated damages (LD) of the contract value or the	As this is a revenue-share/subsidy contract without a defined contract value, please confirm	No change, As per RFP

Sr. No.	RFP Document Clause / Section No.	Clause Title	Page No.	Content of the RFP Requiring Clarification	Clarification Sought	GFGNL Response
				amount equivalent to Security Deposit/Performance Bank Guarantee (PBG)...'	that compensation under Section 4(ii) is limited to the PBG amount.	
140	Clause 3.1(xii); Annexure XI (Policy) G, I(t); Annexure-I	Branding and publicity	18, 66, 69-70	BharatNet logo on OLT, CPE and accessories; publicity through 'media advertisements, road-shows, banners, display boards'.	Please provide the logo artwork in high-resolution/vector format with branding guidelines, and confirm that printed stickers on ONT/OLT are acceptable;	High resolution format will be given to the selected service partner.
141	Annexure XI (Policy) I(j)	ILL subsidy pass-through	67	'SERVICE PARTNER shall ensure that ILL subsidy should entirely be passed on to the end customers... SERVICE PARTNER shall submit a self-certification to this effect on quarterly basis.'	The financial bid discovers a single subsidy per connection. Please clarify which component constitutes the 'ILL subsidy', and confirm that offering the Rs. 199 Nagrik Suvidha plan (with other tariffs within regulatory limits) is deemed compliance with this clause.	ILL bandwidth arrangement, augmentation and O&M for delivery of services to customer during the contract period is part of one subsidy that described in financial bid. Minimum basic plan of Rs.199 + GST shall be available in customer plan

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						portfolio including institutional connections.
142	Annexure XI (Policy) I(d), I(s)	Modification of terms and Steering Committee review	67, 69	I(s): '...the Administrator (DBN) Or GFGNL can modify, alter or substitute and amend, if deemed necessary, whatever is stated herein.' I(d): Steering Committee review after 12 months.	Please confirm that any modification or review shall (a) apply prospectively, only to connections activated after its effective date; (b) not reduce the discovered subsidy, instalments, performance incentive or revenue-share terms for connections already provided; (c) be notified in writing with reasonable notice; (d) where materially adverse, entitle the Service	As per RFP- Relevant inputs from service partner for any delay in performance will be taken in front of steering committee before taking strict decision.

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					Partner to exit without penalty with release of the PBG. Please also clarify the composition of the Steering Committee and whether Service Partners will be represented.	
143	Annexure XI (Policy) I(p)	Annual audit	68	Requisition of funds to be audited by auditors appointed under 'Section 225/Section 619 of the Companies Act, 1956', with the report in a prescribed format.	Please confirm that the statutory auditor appointed under Section 139 of the Companies Act, 2013 is acceptable, and share the prescribed format of the audit report.	No change, As per RFP. However, alternate provisions may be reviewed with selected service partner.

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