

Corrigendum-2 dated Date of Publishment

Request for Proposal (RFP) for Selection of Implementing Agency for Providing External Attack Surface Management (EASM), Incident Response (IR) Services and End Point Management Solution for Gujarat Security Operations Center Department of Science & Technology, Government of Gujarat

**(RFP # GIL/e-Gov/EASM/2025)
GeM Bid No: - GEM/2025/B/7052518**

**Please find the amendment in PQ criteria and responses
(All bidders are advised to refer carefully earlier published Corrigendum-1 with Pre-bid responses, amendment, and responses with Corrigendum-2)**

For more details, visit www.gil.gujarat.gov.in & www.gem.gov.in

Amendment in PQ criteria

RFP Ref#	Existing Criteria	Existing Documentary Evidence	Revised Criteria	Revised Documentary evidence
Section 1.1 PQ criteria	The bidder should be a registered company (registered under Indian Companies Act, 1956 or Indian Companies Act, 2013) in India. The bidder should have been in operation for at least five financial years (FY2019-20, FY2020-21, FY2021-22, FY2022-23, FY 2023-24)	Copy of Letter of Incorporation/ Certificate of Registration attested by Authorized signatory of the company	The bidder should be a registered company (registered under the Indian Companies Act, 1956 or the Indian Companies Act, 2013) or a firm registered under the Limited Liability Partnership (LLP) Act, 2008 in India. The bidder should have been in operation for at least five financial years (FY 2019-20, FY 2020-21, FY 2021-22, FY 2022-23, and FY 2023-24).	Copy of Letter of Incorporation/ Certificate of Registration attested by Authorized signatory of the company Additionally, a copy of the PAN Card of the bidder and valid GST Registration Certificate shall be submitted.

<p>Section 1.1 PQ criteria</p>	<p>The bidder must have successfully executed/completed at least</p> <ol style="list-style-type: none"> 1) One single order of Rs. 6 Crores or 2) Two Orders each of Rs. 4 Crores or 3) Three Orders each of Rs. 3 Crores <p>for similar product / services in last 3 years to any central/ state Government / PSU/ Listed Company/BFSI.</p> <p>The project should cover similar activities and scope of work as defined in this RFP such as</p> <ul style="list-style-type: none"> • External Attack Surface Management (EASM) services • Solution Incident Response (IR) Services • End Point Management Solution Services 	<p>The bidder shall submit Purchase Order/ Work Order and Project completion Certificate.</p>	<p>The bidder must have successfully executed/completed/ongoing project at least</p> <ol style="list-style-type: none"> 1) One single order of Rs. 5 Crores or 2) Two Orders each of Rs. 3 Crores or 3) Three Orders each of Rs.2 Crores <p>for similar product / services in last 3 years to any central/ state Government / PSU/ Listed Company/BFSI/Large Enterprises.</p> <p>Note :-1) The above order(s) must include both External Attack Surface Management (EASM)/Digital Risk Monitoring / Digital Risk Protection (DRM/DRP) services and Endpoint Management Solution services as part of the activities and scope of work. If a single order covering both activities is not available, then separate orders for each may be considered. However, taken together, the bidder must demonstrate experience in both products/services within the prescribed order value requirements as per Corrigendum-1</p> <p>2)The cumulative value of assignments repeatedly issued under an already awarded work order may be considered for meeting the prescribed work order value requirement.</p>	<p>The bidder shall submit Purchase Order/ Work Order and Project completion certificate/ CA Certificate may be considere with clearly specifies the required details such as project value, tenure, and detailed scope of work Certificate.</p> <p>Note :- In the case of an ongoing project, a duly signed FAT Certificate or CA Certificate specifying the required details such as project value, tenure, and detailed scope of work and project status</p>
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Responses for RFP Request for Proposal (RFP) for Selection of Implementing Agency for Providing External Attack Surface Management (EASM), Incident Response (IR) Services and End Point Management Solution for Gujarat Security Operations Center Department of Science & Technology, Government of Gujarat(RFP # RFP/e-Gov/EASM/2025)

#	Bidding Document Reference (Clause / Page)	Content of RFP requiring clarification	Points of Clarification required	Response
1	Eligibility and Evaluation Criteria > Legal Entity: Page No :- 9	The bidder should be a registered company (registered under Indian Companies Act, 1956 or Indian Companies Act, 2013) in India. The bidder should have been in operation for at least five financial years (FY2019-20, FY2020-21, FY2021-22, FY2022-23, FY 2023-24)	kindly help clarify if Limited Liability Partnership firms under LLP act of 2008 may also participate	Consider it

2	<p>Eligibility and Evaluation Criteria > Bidder Past Experience of work execution: Page No :- 9</p>	<p>The bidder must have successfully executed/completed at least</p> <ol style="list-style-type: none"> 1) One single order of Rs. 6 Crores or 2) Two Orders each of Rs. 4 Crores or 3) Three Orders each of Rs. 3 Crores <p>for similar product / services in last 3 years to any central/ state Government / PSU/ Listed Company/BFSI.</p> <p>The project should cover similar activities and scope of work as defined in this RFP such as</p> <ul style="list-style-type: none"> · External Attack Surface Management (EASM) services · Solution Incident Response (IR) Services · End Point Management Solution Services 	<p>The bidder/OEM must have successfully executed/completed at least</p> <ol style="list-style-type: none"> 1) One single order of Rs. 6 Crores or 2) Two Orders each of Rs. 4 Crores or 3) Three Orders each of Rs. 3 Crores <p>for similar product / services in last 3 years to any central/ state Government / PSU/ Listed Company/BFSI.</p> <p>The project should cover similar activities and scope of work as defined in this RFP such as</p> <ul style="list-style-type: none"> · External Attack Surface Management (EASM) services · Solution Incident Response (IR) Services · End Point Management Solution Services 	Refer corrigendum
3	<p>Technical Criteria: 1 Page No :- 11</p>	<p>The bidder should have at least 2 years of experience in providing External Attack Surface Management (EASM) and Digital Risk Monitoring / Digital Risk Protection (DRM/DRP) services / End Point</p>	<p>The bidder/OEM should have at least 2 years of experience in providing External Attack Surface Management (EASM) and Digital Risk Monitoring / Digital Risk Protection (DRM/DRP) services / End Point</p>	As per RFP

		Management (EPM) Solution / Incident Response (IR) Services in Government / PSU / Financial Institution / Large Enterprise organizations / Listed Companies in India during the last three (3) years (as on RFP release date)”	Management (EPM) Solution / Incident Response (IR) Services in Government / PSU / Financial Institution / Large Enterprise organizations / Listed Companies in India during the last three (3) years (as on RFP release date)”	
4	2.1.4	Risk scoring to factor in:	Risk Prioritizations & Scoring is SOC Function whereas RFP is focused on EASM and IR only . Hence these points are not relevant to this RFP. Delete this clause	Here Risk Scoring word is refer with Risk Scoring / Severity rating other clause are as per RFP
5		Business impact, exploitability, exposure duration, regulatory risk.		
6		Support for custom risk models based on GSOC's internal framework.		
7		Visualization of risk posture and trend analysis dashboards		
8	2.1.5	<p>2.1.5 Remediation Management & Workflow Integration Provide contextual, actionable remediation steps.</p> <ul style="list-style-type: none"> <input type="checkbox"/> Validate remediation post-fix with closed-loop verification. <input type="checkbox"/> Provide all data, logs, alerts, incidents etc. for Integration with: <input type="checkbox"/> GSOC (Audit, Assets, Advisory modules) <input type="checkbox"/> EMS, NMS, SIEM/SOAR, 	EASM needs to be integrated with SOAR (Existing SOC should have this capability on the same . Hence remove this point as these are not relevant to EASM solution Delete this clause	As per RFP

		DevSecOps CI/CD tools. <input type="checkbox"/> SLA-driven remediation tracking and escalation workflows.		
9	6.3	Price Bid for IR -Indicative Pricing Format (Man-Hour Model)	How many hours of Tabletop Exercise needs to be done ? Need to quantify	As per RFP
10	6.3	Price Bid for IR -Indicative Pricing Format (Man-Hour Model)	How many hours of Proactive IR needs to be proposed ?Need to quantify	As per RFP
11	6.3	Price Bid for IR -Indicative Pricing Format (Man-Hour Model)	How many hours of DFIR (Digital Forensics Incident Response) is needed ?Need to quantify	As per RFP
12	General	Bid date extend	As we now go through your corrigendum, we humbly request to please extend submission date by 3 weeks i.e 25 th February,2026. We are qualifying and we intend to participate in the bid. This requires multiple approvals hence the final request for	extend bid submission date further 10 days after publishment of corrigendum

			extension of bid submission	
13	SECTION – 1 ELIGIBILITY CRITERIA Page No. 10	<p>The bidder must have successfully executed/completed at least</p> <ol style="list-style-type: none"> 1) One single order of Rs. 6 Crores or 2) Two Orders each of Rs. 4 Crores or 3) Three Orders each of Rs. 3 Crores <p>for similar product / services in last 3 years to any central/ state Government / PSU/ Listed Company/BFSI.</p> <p>The project should cover similar activities and scope of work as defined in this RFP such as</p> <ul style="list-style-type: none"> - External Attack Surface Management (EASM) services - Solution Incident Response (IR) Services - End Point Management Solution Services 	Request you to please clarify if work orders of Supply and Installation of Digital Forensic& Incident Response Tools, Big Data analysis software, Social Media Monitoring software can be submitted.	As per above Amendment in PQ criteria

14	SECTION – 1 ELIGIBILITY CRITERIA Page No. 11	The bidder should have a minimum of 5 qualified cybersecurity professionals on permanent payroll holding certifications such as CISA / CISSP / CEH / CCSP / CISM / OSCP / CRTP / CREST issued by globally recognized bodies like ISACA / (ISC) ² / EC-Council / Offensive Security / CREST	Request to please clarify if minimum of 2-3 number of cybersecurity professionals having certifications as CISA / CISSP / CEH / CCSP / CISM / OSCP / CRTP / CREST issued by globally recognized bodies like ISACA / (ISC) ² / EC-Council / Offensive Security / CREST will be accepted	As per RFP
15	GEM BID DOCUMENT - MII COMPLIANCE Page No. 3	MII Compliance - Yes	Request you to please remove this clause to allow participation of globally reputed OEMs through authorized Indian partners or system integrators, ensuring both compliance with government procurement norms and access to best-in-class cybersecurity capabilities. Restricting participation to Make in India products may significantly limit access to leading, well-tested cybersecurity solutions and could result in the procurement of substandard or less mature technologies.	Consider it

16	SECTION – 2 SCOPE OF WORK Page No. 15	Scope of work for External Attack Surface Management (EASM) Services	Please confirm on the volumetric such as primary domain(s) and all associated subdomains that need to be discovered and monitored by the EASM	As per Corrigendum-1
17	SECTION – 2 SCOPE OF WORK Page No. 18	2.2 Scope of work for Incident Response (IR) Services	For performing forensic and malware analysis, does the vendor has to bring its own tools or the tools will be provided by GoG. Please clarify	Yes tools provided by bidder Only server will be provided by GSOC.
18	SECTION – 2 SCOPE OF WORK Page No. 24	2.3 Scope of work for End Point Management (EPM) Solution 2.3.5 Technical Features	Request you to please confirm if vulnerability management, configuration management, asset management also are part of scope along with EPM solution	Scope of work for End Point Management (EPM) Solution and Technical Features need to be complied irrespective of name of tool/module.