

Bid for Supply, Installation, Operation, & Maintenance of GPS Based Vehicle Tracking and Monitoring System (VTMS) for Solid Waste collection vehicles across all Nagarpalikas (Bid no. GEM/2026/B/7786666 Dt.15/07/2026)

Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
1	Bid Eligibility Criteria	We understand the RFP gives exemption to Startups and MSEs from prior turnover and prior experience. We are a registered Startup and MSE and request you to please inform us what you mean by exemption in experience. What according to you does experience covers and what part of the experience is exempted by you in this RFP. Request you to please give a clear reply what are the documents a Startup and MSE need to submit to meet the RFP's eligibility and technical norms. Are OEM compliances and authorization along with Startup and MSE registration documents sufficient to meet RFP's eligibility and technical norms. Please confirm.	As per GEM GTC and Gujarat State Procurement policy 2024.
2	No. of Similar Projects Bidder having experience of additional similar work (other than eligible under PQ) of Supply, Installation, Testing & Commissioning (SITC) of GPS based vehicle tracking system to Government / PSU organizations in last five (5) years in India. One (1) Project 3 Marks Two (2) Project 6 Marks Three (3) Projects 9 Marks Four (4) Projects 12 Marks Project with Waste management experience Additional 3 Marks	Revised Clause :- No. of Similar Projects Bidder having experience of additional similar work (other than eligible under PQ) of Supply, Installation, Testing & Or Commissioning (SITC) of GPS based vehicle tracking system to <u>Smart City / ULB / Government Organization</u> Government / PSU organizations/ <u>Private Sector organization</u> in last five (5) Ten (10) years in India. Justification Justification: The objective of this evaluation criterion is to assess the bidder's technical capability and practical experience in implementing RFID-based Weighbridge System Integration with Dashboard. Such solutions are widely implemented not only for Government and PSU organizations but also for Smart Cities, Urban Local Bodies (ULBs), Autonomous Bodies, and Private Sector organizations including waste management operators, industrial facilities, logistics hubs, ports, mining, cement, steel, and manufacturing sectors. The underlying technology, system architecture, RFID integration, dashboard development, data management, and operational workflows remain substantially similar irrespective of the client category. Further, limiting the experience to the last five (5) years excludes several successfully implemented and operational projects that continue to demonstrate the bidder's capability. Therefore, expanding the eligible client categories and extending the experience period to Ten (10) years will promote wider and fair competition, encourage participation of technically qualified bidders with proven implementation experience, and enable evaluation based on actual technical competence without diluting the quality or objectives of the tender.	Revised Clause :- No. of Similar Projects Bidder having experience of additional similar work (other than eligible under PQ) of Supply, Installation, Testing and Commissioning (SITC) of GPS based vehicle tracking system to <u>Smart City / ULB / Government Organization</u> Government / PSU organizations/ <u>Private Sector organization</u> in last five (5) years in India. min. value of Rs. 7 Cr One (1) Project 3 Marks Two (2) Project 6 Marks Three (3) Projects 9 Marks Four (4) Projects 12 Marks Project with Waste management experience Additional 3 Marks

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3	GPS Bidder having experience of providing GPS based vehicle tracking system projects to Government / PSU organizations in last five (5) years in India. 1000 vehicles 4 marks 1500 vehicles 6 marks 1501 or more vehicles 8 marks Solid Waste Management project 02 marks	Revised Clause GPS Bidder having experience of providing GPS based vehicle tracking system projects to Smart City/ ULB/ Government Organization Government / PSU organizations Private Sector organization in last five (5) Ten (10) years in India. Justification Justification: The objective of this evaluation criterion is to assess the bidder's technical capability and practical experience in implementing RFID-based Weighbridge System Integration with Dashboard. Such solutions are widely implemented not only for Government and PSU organizations but also for Smart Cities, Urban Local Bodies (ULBs), Autonomous Bodies, and Private Sector organizations including waste management operators, industrial facilities, logistics hubs, ports, mining, cement, steel, and manufacturing sectors. The underlying technology, system architecture, RFID integration, dashboard development, data management, and operational workflows remain substantially similar irrespective of the client category. Further, limiting the experience to the last five (5) years excludes several successfully implemented and operational projects that continue to demonstrate the bidder's capability. Therefore, expanding the eligible client categories and extending the experience period to Ten (10) years will promote wider and fair competition, encourage participation of technically qualified bidders with proven implementation experience, and enable evaluation based on actual technical competence without diluting the quality or objectives of the tender.	Revised Clause GPS Bidder having experience of providing GPS based vehicle tracking system projects to Smart City/ ULB/ Government Organization Government / PSU organizations Private Sector organization in last five (5) years in India. 1000 vehicles 4 marks 1500 vehicles 6 marks 1501 or more vehicles 8 marks Solid Waste Management project 02 marks
4	RFID based Weighbridge system Integration with Dashboard Bidders having experience of RFID based Weighbridge system Integration with Dashboard & RFID reader at weighbridge to Government / PSU Organizations in last five (5) years in India. One (1) Project 3 Marks Two (2) Projects 6 Marks Three (3) Projects 9 Marks Four (4) Projects 12 Marks RFID based Weighbridge system Integration with Dashboard where RFID tags were placed on SWM vehicles for 3 marks	We request the Authority to amend the criterion as follows: RFID based Weighbridge system Integration with Dashboard Bidders having experience of RFID based Weighbridge system Integration with Dashboard & RFID reader at weighbridge to Smart City/ ULB/ Government Organization Government / PSU organizations Private Sector organization in last five (5) Ten (10) years in India. Justification: The objective of this evaluation criterion is to assess the bidder's technical capability and practical experience in implementing RFID-based Weighbridge System Integration with Dashboard. Such solutions are widely implemented not only for Government and PSU organizations but also for Smart Cities, Urban Local Bodies (ULBs), Autonomous Bodies, and Private Sector organizations including waste management operators, industrial facilities, logistics hubs, ports, mining, cement, steel, and manufacturing sectors. The underlying technology, system architecture, RFID integration, dashboard development, data management, and operational workflows remain substantially similar irrespective of the client category. Further, limiting the experience to the last five (5) years excludes several successfully implemented and operational projects that continue to demonstrate the bidder's capability. Therefore, expanding the eligible client categories and extending the experience period to Ten (10) years will promote wider and fair competition, encourage participation of technically qualified bidders with proven implementation experience, and enable evaluation based on actual technical competence without diluting the quality or objectives of the tender.	RFID based Weighbridge system Integration Bidders having experience of RFID based Weighbridge system Integration & RFID reader at weighbridge to Smart City/ ULB/ Government Organization Government / PSU organizations Private Sector organization in last five (05) years in India. min. value of Rs. 7 Cr One (1) Project 3 Marks Two (2) Projects 6 Marks Three (3) Projects 9 Marks Four (4) Projects 12 Marks RFID based Weighbridge system Integration with Dashboard where RFID tags were placed on SWM vehicles for 3 marks

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5	for same or similar product in last 3 years before the bid opening date to any central /state Government / PSU/ Listed Company Copies of relevant contracts to be submitted along with bid	The Pre-Qualification (PQ) clause specifies experience in "same or similar product", whereas the Technical Qualification (TQ) section evaluates experience in GPS-based Vehicle Tracking Systems or RFID-based Weighbridge System Integration with Dashboard. Clarification Kindly clarify whether experience in GPS-based Vehicle Tracking Systems or RFID-based Weighbridge System Integration with Dashboard or Fleet Management or IoT-based Vehicle Monitoring and similar intelligent transportation/monitoring solutions will be considered as "same or similar product" under the PQ criteria.	Revised clause: The bidder must have successfully executed/completed at least o one single order of 29.6 Cr or o 2 Orders each of 18.5 Cr or o 3 Orders each of 14.8 Cr for GPS based vehicle, RFID and Integration with Weighbridge management. in last 5 years before the bid opening date to any central / state Government / PSU/ Listed Company/Private Sector organization Copies of relevant contracts to be submitted along with bid.
6	Performance Bank Guarantee (PBG) The successful bidder shall submit an unconditional and irrevocable Performance Bank Guarantee (PBG) equivalent to 10% of the total contract value within 15 working days of receiving the Letter of Intent (LoI) or award . This PBG shall be split into two parts: one for 10% of the CAPEX value (Hardware/Material), valid for one year and returned after the completion of the Final Acceptance Test (FAT), and a second part for 10% of the OPEX value (O&M component), valid for 180 days beyond the contract's expiry. The guarantee must be issued by a nationalized or approved bank in favor of the "Mission Director, Swachh Bharat Mission". The Authority reserves the right to invoke the PBG in the event of non-performance, breach of contract terms, or unsatisfactory field services	We request the Bank to kindly permit submission of Performance Security / PBG in the form of Insurance Surety Bond also, in addition to Bank Guarantee, as permitted under Government procurement practices and GeM provisions. Justification: Insurance Surety Bond is an accepted alternative security instrument in public procurement and helps reduce blockage of working capital and bank guarantee limits, particularly in large OPEX-based contracts involving significant upfront investment and long contract duration. Allowing PBG through Insurance Surety Bond will not dilute the Bank's security, as the instrument will remain enforceable for the required value and validity period as prescribed by the Bank. This will enable wider participation and improve bid competitiveness while protecting the Bank's contractual interests.	No change. As per RFP.
7	The bid security/ EMD of INR 74 lakhs (Rupees Seventy Four Lakhs) shall be either in form of Demand Draft and or Bank guarantee ... in favour of "Mission Director, SBMU, Gandhinagar" to be submitted physically in sealed envelope clearly mentioning EMD" at Authority address mentioned on cover page of this RFP document.	Kindly confirm that Earnest Money Deposit (EMD) shall also be accepted through Insurance Surety Bond/Insurance Guarantee as per GEM and the draft available on GEM will be accepted, in addition to the existing permitted modes, in line with the latest Government of India procurement guidelines and GeM provisions. Justification: Acceptance of Insurance Surety Bonds enhances participation, improves liquidity for bidders, promotes wider competition and aligns the tender with prevailing procurement reforms issued by Government of India.	No change. As per RFP.
8	The PBG shall comprise two parts; 1. 10% of the value of Schedule-I of Price / financial bid (CAPEX-Hardware/Material component) valid for one year which would be discharged and returned after completion of FAT 2. Second part as 10% of the value of Schedule II of Price/Financial Bid (OPEX-O&M component) valid up to 180 days beyond the expiry of contract	Please reconcile the PBG value. Milestone-1 and Clause 7.25.1(b) state PBG of "10% of total contract value", whereas Clause 7.31 states two PBGs of 10% each on Schedule-I (CAPEX) and Schedule-II (OPEX). Confirm whether total PBG is 10% of contract value or 10%+10% split by schedule. Justification :- The two provisions specify materially different guarantee amounts and validity periods, directly affecting bid cost and bank guarantee arrangements. Clarity is essential for accurate financial bidding.	Overall 10%. Payable after end of the contract
9	AIS 140 Compliance Certificate for GPS devices to be supplied (IRNSS/NavIC support) – non-negotiable ... bidder must possess any 2 of the following valid certifications ... All certifications must be valid as on date of bid submission and must be in the name of the bidding entity.	Please confirm whether the AIS 140 certificate (which is issued for a device model, i.e., in the OEM's name) can be submitted in the OEM's name while the ISO/CMMI certifications are held by the bidding SI; and clarify certificate ownership for consortium/MSI + OEM bids per Clause xiii. Justification :- AIS 140 is model/OEM specific and cannot be "in the name of the bidding entity" when the SI is not the device OEM. Rigid entity-name requirement conflicts with the permitted MSI/OEM/consortium structure.	AIS 140 is not required and hence the clause may be considered omitted.

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10	Milestone / Timelines / Payment Terms* / Penalty ... 1 Project Work Order to the vendor – Signed Contract & PBG of 10 % of total contract value ... 6 System Go Live (T1) ...	Please publish the milestone-wise Timelines and the Payment (%) linked to each milestone, and specify the O&M/OPEX payment schedule (e.g., monthly/quarterly in arrears over the 5-year term). The current milestone table does not state timelines or payment percentages. Justification :- The "Timelines" and "Payment Terms" columns are effectively blank. Without defined milestone payments and an O&M billing cycle, bidders cannot assess cash flow or price the bid accurately.	Timelines and payment are already mentioned in the RFP
11	Contractor is required to provide minimum 99.75% overall uptime for components/services, measured quarterly. ... subject to a maximum of 5 % post which Authority may invoke Annulment of the contract	Please clarify whether the cumulative liability towards all SLA penalties and Liquidated Damages shall be subject to an overall maximum cap (e.g., 10% of the Contract Value), to avoid unlimited contractual exposure Justification :- Multiple concurrently applicable SLA penalties (each capped at 5%) plus LD could cumulatively exceed a reasonable ceiling. An overall aggregate cap is standard and necessary for risk assessment.	Maximum Penalty cap shall be 10% of the total contract value.
12	Additional Contract Management Clauses (As per GFR/MPS 2024) ... 37.3 Liquidated Damages (LD) Clause	Please specify the LD rate and the maximum LD ceiling (e.g., not exceeding 10% of contract value), and confirm the interplay between LD and SLA penalties so the same delay is not penalised twice. Justification :- The LD clause is referenced in the contents but the rate and overall cap are not clearly stated. A defined LD ceiling and non-duplication with SLA penalties are required for balanced risk allocation.	Maximum Penalty cap shall be 10% of the total contract value.
13	Integrity Pact: Willingness to sign Integrity Pact with SBMU as per CVC guidelines (mandatory for contracts >Rs. 5 Crore) ... f. Signed Integrity Pact (proforma to be attached in RFP as Annexure)	The RFP refers to the Integrity Pact proforma to be attached as an Annexure. However, the prescribed format is not available in the tender document. Kindly provide the Integrity Pact format to enable bidders to submit the required document.	Integrity Pact proforma attached in corrigendum.
14	The buyer can increase or decrease the contract quantity or contract duration up to 25 percent at the time of issue of the contract. ... Bidders are bound to accept the revised quantity or duration.	Please confirm that in the event of any increase in quantity or extension of duration (up to 25%), the CAPEX unit rates and the O&M (OPEX) rates quoted in the Price Bid shall remain firm and be applied pro-rata for the additional scope/period. Justification :- The O&M is priced for a 5-year term; a +25% duration/quantity variation materially affects pricing. Confirming firm unit rates for the option period is necessary for accurate and fair bidding.	Tenderer may increase the quantity upto 25% of the quantity mentioned in the RFP. However the 5 Years Warranty shall be applicable from the installation date. O&M date will be as per Go-Live date.
15	Estimated Bid Value indicated above is being declared solely for the purpose of guidance on EMD amount and for determining the Eligibility Criteria related to Turn Over, Past Performance and Project / Past Experience etc.	Please publish the indicative/estimated contract value of this tender, as the PQ turnover (Rs. 40 Cr) and experience (single order Rs. 29.6 Cr) thresholds and EMD (Rs. 74 lakhs) are stated to derive from it. Justification :- GeM states eligibility thresholds and EMD are pegged to the Estimated Bid Value, but the value is not disclosed in the RFP. Publication enables bidders to verify proportionality and eligibility.	No change. As per RFP.
16	... the cost of hardware will be paid to the vendor based on the identified cost in the tender, but there should be no cost to be paid for the integration with the application.	Please clarify how installation and integration effort is to be recovered whether it is to be built into the hardware unit rates or the O&M rates given that no separate line item / payment for integration is envisaged. Justification :- Zero payment for integration with a separate CAPEX/OPEX price schedule creates ambiguity on where integration cost should be loaded, risking inconsistent commercial bids.	The installation charges are to be included with the product pricing. For integration department may decide.
17	All the proposed equipment should not be declared End-of-Support by the OEMs for next 6 years from the date of bid submission.	Please confirm that a 6-year OEM End-of-Support commitment (from the bid date) is acceptable for a 5-year contract term. No commitment beyond the OEM's standard support lifecycle is required. Justification: OEMs generally do not provide end-to-end support beyond 5 years. A 6-year commitment provides a reasonable buffer while staying within the OEM's published support roadmap.	The product should not be end of support from 5 years of the last date of bidding.

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18	It is to note that Source code for VTMS software as deployed in Ahmedabad Municipal Corporation (AMC) will be provided to the bidder to build further. The selected bidder can either make use of the source code of this software or develop afresh, which in either cases, the commercials for the software will be considered null.	Please confirm the exact deliverables of the AMC VTMS software that will be handed over (full source code, database schema, build/deployment documentation, third-party dependencies) and the stage of handover (at bid stage / post-award). Also confirm the IP/usage rights granted and any warranty on the existing code's completeness and current production status. Justification :- The scope allows building on AMC's existing code, but bidders cannot estimate the effort/risk of reusing it without visibility of the code base, its documentation, dependencies and IP terms. This directly affects the software effort and hence pricing.	While the RFP states usage of AMC's software code, bidder will have to ensure and change the model or develop from scratch or use any available COTS product with the bidder as per the new environment requirement in open source technology.
19	If the software is being developed, the technology must be open source and must provide enterprise support ... Technology stack of VTMS AMC: Front-end – MVC .Net(4.0) and Java scripts; Back-end – C#; Database – MSSQL / SQL 2019 Std; Server/hosting – IIS/10.0	Please reconcile the mandate that fresh development “must be open source” with the fact that the AMC code to be reused is on a proprietary Microsoft stack (.Net/C#/MSSQL). Confirm: (a) whether reusing the AMC .Net/MSSQL code is acceptable despite the open-source requirement, and (b) who bears MSSQL / other proprietary licence costs if the AMC stack is retained. Justification :- The two provisions are mutually inconsistent reuse of the AMC application inherently uses a non-open-source stack. Clarity is needed to choose the technology approach and to correctly load (or exclude) proprietary licence costs in the bid.	While the RFP states usage of AMC's software code, bidder will have to ensure and change the model or develop from scratch or use any available COTS product with the bidder as per the new environment requirement in open source technology.
20	The access to the existing mobile app of AMC will be provided for use ... Alternatively, the bidder may develop its own mobile app ... at its own cost (Authority shall not be liable for any additional cost).	Please confirm whether the existing AMC mobile app (Android/iOS) with its source code and store listings will be made available for reuse, its current live status, and whether reuse is expected to meet the enhanced requirements (iOS 13.0+, offline 24-hour cache, Gujarati multi-language, push alerts) stated in Section 4.4/Page 35. Justification :- The RFP offers reuse of AMC's app but also lists enhanced mobile requirements. Bidders need to know the app's readiness and the gap to the stated requirements to decide reuse vs. fresh build and price accordingly.	While the RFP states usage of AMC's software code, bidder will have to ensure and change the model or develop from scratch or use any available COTS product with the bidder as per the new environment requirement in open source technology.
21	API & Integration – Integration with Integrated Command & Control Center (ICCC) mentioned ... API must support data exchange with SBM-U national portal, ICCC, and State Urban Development portal. ... 20. Integration of the web application with the Integrated Command and control Center	Please provide the ICCC integration details: the ICCC platform/OEM, available API/interface specifications and documentation, availability of a test/sandbox environment, the number and locations of ICCCs to be integrated, and confirmation that any third-party ICCC/portal integration charges are outside the bidder's scope. Also confirm SLA relief where the third-party ICCC/portal API is unavailable. Justification :- ICCC integration depends on third-party systems the bidder does not control. Without API specifications, a sandbox, and a clear cost/SLA boundary, the integration effort and risk cannot be scoped or priced, and the bidder should not be penalised for third-party downtime.	Clause may be considered Ommitted.
22	11. Setting up of a Command and Control Centre (CCC) in Gandhinagar, Gujarat, in 6 RCM Zones, and 9 Municipal corporations. Location shall be decided by the Authority ... 5 CCC set up cost (Screen-55 inch, 2x2 matrix (tentative), other hardwares and softwares) (Section 9- Annexure 9.1)	Please clarify the total number of CCCs to be set up (1 State + 6 RCM Zones + 9 Municipal Corporations = 16?) and provide the detailed CCC BoQ / sizing per Annexure 9.1 (screens, workstations, servers, software, furniture, civil). Also clarify the distinction between the CCC(s) to be set up by the bidder and the existing ICCC to be integrated with. Justification :- CCC hardware/software is a major CAPEX item. Without confirmed counts and a defined BoQ per location, bidders will price on differing assumptions, defeating a fair L1/QCBS financial comparison.	Screen Details are already mentioned in RFP, Worstation, software, license and server count, Electricity to be finalized by the bidder based on number of manpower deployed at the premise. Furniture, Civil and Space will be in the scope of tenderer.
23	The space for server and data storage shall be on premise or on cloud. If on cloud, the hosting of the VTMS on any of the MEITY empaneled cloud service providers ... The decision to host Gujarat State Data Centre (GSDC) may be decided by the authority.	Please freeze the hosting model before bid submission: (i) MeitY-empanelled commercial cloud provisioned and paid by the bidder, or (ii) hosting on GSDC provided free by the Authority. If commercial cloud, confirm it is a bidder-borne OPEX item to be quoted; if GSDC, confirm the Authority provides compute/storage at no cost to the bidder. Justification :- Hosting cost (cloud vs GSDC) is a significant, recurring OPEX element. Leaving the model “to be decided later” prevents uniform, comparable pricing and creates commercial risk for bidders.	The financial mentions only recurring cost of MEITY empanelled cloud. The bidder has to consider the same.

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24	Regular VAPT (Vulnerability Assessment & Penetration Testing) by CERT-In empanelled agency; Annual security audit report to be submitted to SBMU ... Standardized REST API with Swagger documentation to be provided within 60 days of go-live.	Please confirm the frequency of VAPT/security audits over the 5-year term and that the cost of CERT-In empanelled VAPT and annual audits is to be included in the bidder's O&M price. Also confirm whether the 60-day API delivery timeline runs from Go-Live of the full solution. Justification :- Recurring third-party security testing/audit is a defined obligation with material cost; bidders need frequency and cost-ownership confirmed to price O&M accurately and to plan compliance timelines.	Cert-in Guidelines to be followed as per RFP. Further with any changes the security audit needs to be done before deployment in production. Security Audit shall be conducted twice a year (once every six months) in accordance with the applicable Government of Gujarat DST guidelines and prevailing CERT-In guidelines, as amended from time to time.
25	... GPS tracking devices ... in 4000+ existing vehicles of the 161 ULBs ... Hardware Components: 1 GPS Tracking Devices ... Qty. As per commercial bid; 2 RFID Tags for Vehicles; 3 RFID Readers (mounted/handheld) ...; 4 POI identification markers; 5 CCC set up cost ...	Please publish indicative quantities in the Price Bid BoQ for each hardware line (GPS devices, RFID tags, RFID readers, POI markers, CCC units, weighbridge automation sets, SIM cards). The current BoQ shows "As per commercial bid" / blank quantities. Justification :- Although payment is on actual-usage basis, uniform indicative quantities are essential for all bidders to compute a comparable total bid value for L1/QCBS evaluation. Without them, financial bids are not comparable.	No change. Already mentioned in 11.3 Annexure 3: Commercial bid format
26	3.4: The evaluation ... shall be based on Quality and Cost based Method (QCBS) ... 70 % weightage to technical marks (T) and 30 % weightage to the Price Bid. 7.25 (c) The bidder with lowest cost submitted (L1 rate) will get 100% score for commercial bid evaluation. (d) The bid with least price shall be awarded the project. L1 bidder will win the bid.	The RFP contains two contradictory award methodologies QCBS (70:30) in Section 3.4 and the GeM bid details, versus pure L1 / lowest-price selection in Section 7.25 (c)&(d). Request the Authority to confirm QCBS (Technical:Financial = 70:30) as the sole evaluation and award method and to amend/delete Clause 7.25(c) and 7.25(d) accordingly, so that award is on the highest combined QCBS score (H1), not on L1 alone. Justification :- The GeM bid is published on QCBS (Technical:Financial 70:30, cutoff 70). Retaining the L1 award language in 7.25 conflicts with the declared QCBS method and with the GeM bid parameters, and would negate the value of technical merit. A single, consistent QCBS methodology is required for a fair and legally sound evaluation.	The methodology used for evaluation will be QCBS.
27	"Design, Development, Supply, and Deployment & Implementation of Commercially of the Shelf (COTS) / Open Source based Web and mobile Based Application software (Vehicle Tracking System) integrated with GPS, RFID devices, existing weighbridge application, CCTV footage integration from existing surveillance system, integration of legacy data from the existing system, ICC and complaint management modules. It is to note that Source code for VTMS software as deployed in Ahmedabad Municipal Corporation (AMC) will be provided to the bidder to build further. The selected bidder can either make use of the source code of this software or develop afresh, which in either cases, the commercials for the software will be considered null. If the software is being developed, the technology must be open source and must provide enterprise support All other licenses/certifications required for development and operations for the project will be the bidder's responsibility to procure. Authority will not be responsible for the same." "No separate payment shall be made for software/tools/licenses required for development and implementation; the same shall be deemed included in the quoted bid price" "The VTMS software of AMC will be provided along with its source code for further customizations as required for Gujarat level particulars."	It is respectfully requested to clarify that the bidder shall be responsible only for licenses, tools and certifications expressly included in its accepted Bill of Material/financial bid and reasonably necessary for the proposed solution, and that any new/additional licenses, enterprise support subscriptions, third-party APIs, cloud services, OEM products or compliance certifications required due to Authority-directed changes, legacy-system dependencies or post-award scope changes shall be treated as a change request with appropriate cost and timeline adjustment. Suggested Clause: "Software, tools, licenses, subscriptions and certifications included in the accepted bid shall be deemed included in the quoted price. Any additional or changed license, subscription, API, OEM support, cloud service, certification or enterprise support requirement arising due to Authority-directed changes, legacy integration constraints, statutory/regulatory change, cybersecurity requirement or other post-award scope change shall be processed through change control with mutually agreed cost and timeline adjustment."	No change. As per RFP.

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28	"All the data created as the part of the project shall be owned by the Authority. The Selected bidder (SB) shall take utmost care in maintaining security, confidentiality and backup of this data. Access to the data / systems shall be given by the SI only as per the IT Security Policy, approved by the Authority. Authority / its authorized representative(s) shall conduct periodic / surprise security reviews and audits, to ensure the compliance by the SI / SB Vendor to data / system security." "All the data created as the part of the project shall be owned by Authority. The SI shall take utmost care in maintaining security, confidentiality and backup of this data. Access to the data / systems shall be given by the SI only as per the IT Security Policy, approved by Authority. Authority / its authorized representative(s) shall conduct periodic / surprise security reviews and audits, to ensure the compliance by the SI Vendor to data / system security."	It is respectfully requested to clarify that Authority ownership shall apply to project data generated for the Authority under the Project, and shall not extend to the bidder's pre-existing tools, internal logs unrelated to Authority data, reusable analytics methods, system know-how, generic dashboards, diagnostic scripts, proprietary monitoring templates, security secrets or third-party/OEM materials. It is also requested that security audits be conducted on reasonable prior notice, limited to project-related systems/records, and subject to confidentiality and security safeguards. Suggested Clause: "Authority shall own Project Data generated specifically for the Project. The bidder's pre-existing materials, reusable tools, know-how, templates, diagnostic scripts, internal processes, generic analytics methods, security credentials/secrets and third-party/OEM materials shall remain the property of the bidder or respective licensors. Audits shall be limited to project-related records/systems, conducted with reasonable prior notice except in case of documented emergency, and subject to confidentiality, security and non-disruption safeguards."	No change. As per RFP. All the product and tools used for this project shall be handed over to the department during exit phase.
29	"For the customized solution developed for the project, IPR of the solution would belong exclusively to the the Authority. The SI shall transfer the source code to Authority at the stage of successful implementation of the respective smart element. SI shall also submit all the necessary instructions for incorporating any modification / changes in the software and its compilation into executable / installable product. Authority may permit the selected bidder, right to use the customized software for any similar project being executed by the same SI, with payment of reasonable royalty to Authority for the same. However for the COTS / Open Source based solution SI is liable to transfer source code of only those components which has been developed/customized on this project." "Deliverables provided to the Authority by Service Provider during the course of its performance under this Agreement, all rights, title and interest in and to such Deliverables, shall, as between Service Provider and Authority, immediately upon creation, vest in Authority. To the extent that the Service Provider Proprietary Information is incorporated within the Deliverables, Service Provider and its employees engaged hereby grant to Authority a worldwide, perpetual, irrevocable, non-exclusive, transferable, paid-up right and license to use, copy, modify (or have modified), use and copy derivative works for the benefit of and internal use of Authority." "The ownership of all hardware/software developed/customized/ configured/ procured as part of the project and related documentation for the project would	It is respectfully requested to clarify that Authority ownership and source-code/escrow obligations shall apply only to bespoke/custom-developed project-specific deliverables created exclusively for the Authority under this Project, and shall exclude pre-existing IP, reusable components, proprietary platforms, tools, libraries, accelerators, COTS/open-source components, OEM software, third-party licensed materials, model internals, credentials, secrets and non-transferable licenses. It is further requested that the requirement to pay royalty to Authority for use of customized software in similar projects be deleted or limited only to software wholly funded and exclusively developed for Authority without use of bidder background IP. Suggested Clause: "Project-specific custom deliverables and custom source code developed exclusively for the Authority under this Project shall vest in the Authority upon receipt of undisputed payment for the relevant deliverable. Pre-existing IP, reusable components, proprietary platforms, tools, frameworks, libraries, accelerators, COTS/open-source components, OEM/third-party licensed materials, model internals, credentials, secrets and non-transferable licenses shall remain with the bidder or respective licensors. Source-code handover/escrow shall apply only to custom project-specific code and related deployment documentation, excluding bidder background IP and third-party/OEM materials. The Authority shall receive a perpetual, non-exclusive, non-transferable license to use embedded bidder background IP solely for operation and maintenance of the Project."	IPR and source code will be owned by department.

Bid for Supply, Installation, Operation, & Maintenance of GPS Based Vehicle Tracking and Monitoring System (VTMS) for Solid Waste collection vehicles across all Nagarpalikas (Bid no. GEM/2026/B/7786666 Dt.15/07/2026)

Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
30	"Selected Bidder and its team have to maintain the confidentiality and security of data in true spirit. In no case, breach in security of data will be acceptable. Violation of this clause may lead to severe penalties, maximum up to termination of involved agency as decided by tender issuing authority." "Data Breach Reporting Within 6 hours of Per incident Rs. 5 Lakhs per breach not reported within 6 hours; detection may invoke termination clause"	It is respectfully requested to clarify that penalties and termination for data/security incidents shall apply only where the breach is directly attributable to the bidder's material breach of its contractual security obligations, after due investigation and opportunity to respond, and shall exclude incidents caused by Authority systems, credentials, third-party networks, OEM/cloud provider outages, force majeure, user misuse or factors outside the bidder's reasonable control. Such penalties should form part of the aggregate 10% cap requested for all LD/SLA/penalty/liability exposure. Suggested Clause: "Security/data-breach penalties shall apply only to breaches directly attributable to the bidder's material breach of its contractual security obligations, following documented investigation and reasonable opportunity to respond. Incidents caused by Authority systems, user misuse, compromised Authority credentials, third-party/OEM/cloud/network failures, force majeure or factors outside bidder's reasonable control shall be excluded. All data/security penalties, SLA deductions, LDs and other monetary remedies shall be non-duplicative and capped at 10% of the total contract value in aggregate."	Bidder shall be liable for any breach to the system.
31	"INR 15,000 per week delay part thereof and on pro-rata basis for unexecuted work" "INR 25,000 per week delay part thereof and on pro-rata basis for unexecuted work" "INR 50,000 per week delay part thereof and on pro-rata basis for unexecuted work" "1 % of the payment to be deducted on achieving each milestone as per Commercial format" "LD for delay in overall project completion: 0.5% of contract value per week of delay, subject to maximum of 10% of total contract value" "LD cap of 10% — beyond which SBMU may rescind the contract and invoke Performance Security"	It is respectfully requested to clarify that milestone delay penalties, LDs, SLA deductions, PBG recovery and other monetary remedies shall not apply cumulatively for the same event, and that all such amounts shall be capped at 10% of the total contract value in aggregate. It is further requested that delay attributable to Authority approvals, site readiness, data availability, legacy integration, third-party/OEM dependencies, connectivity, force majeure, change in law/scope or reasons outside the bidder's reasonable control be excluded. Suggested Clause: "Liquidated damages, milestone delay penalties, SLA deductions, data/security penalties, PBG recoveries and all other contractual monetary remedies shall be non-duplicative and shall not be levied more than once for the same underlying event. The bidder's liability for all such amounts shall not exceed 10% in aggregate of the total contract value. Delays or failures caused by Authority approvals, site readiness, data availability, legacy systems, third-party/OEM/connectivity dependencies, force majeure, change in law/scope or other reasons outside bidder's reasonable control shall be excluded, subject to timely written intimation."	No Change. As per RFP.
32	"The selected bidder shall provide services as per SLA matrix, which defines maximum response as well as rectification times for all kinds of infrastructure/equipment/Software covered under the contract. Contractor is required to provide minimum 99.75% overall uptime for components/services, measured quarterly." "0.05% of total contract value per day for the first day, 0.1% of total contract value per day every subsequent day, subject to a maximum of 5.0 % post which Authority may invoke Annulment of the contract." "Rs. 50,000 per day of delay beyond 5 working days" "0.5% of annual contract value if VAPT not conducted; critical vulnerabilities must be patched within 72 hours"	It is respectfully requested to clarify that SLA penalties shall be calculated only on the affected service/component and applicable quarterly O&M payment, and not on the total contract value for operational incidents, except for finally determined LD for overall project delay. It is further requested that annulment/termination should arise only after a material, repeated, bidder-attributable and uncured breach after notice and cure period. Suggested Clause: "Operational SLA deductions shall be calculated on the affected service/component and the applicable quarterly O&M payment, and shall be subject to the overall aggregate cap of 10% of total contract value. SLA deductions shall apply only to failures solely attributable to the bidder and shall exclude planned downtime, Authority dependencies, third-party/OEM/connectivity/cloud failures, force majeure, user misuse and approved maintenance windows. Annulment/termination may be invoked only for material, repeated and uncured bidder-attributable breach after written notice and reasonable cure period."	Penalty cap shall be maximum 10% of the tender cost.

Bid for Supply, Installation, Operation, & Maintenance of GPS Based Vehicle Tracking and Monitoring System (VTMS) for Solid Waste collection vehicles across all Nagarpalikas (Bid no. GEM/2026/B/7786666 Dt.15/07/2026)

Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
33	"Authority, after thorough analysis of the monthly statistics monitored as per the above-mentioned SLA parameters, may consider revision of the SLA parameters and update this agreement. And if the revision occurs, then the revised SLAs would be final and binding for the rest of the term of the contract." "Authority may designate any agency/team for SLA management and monitoring. This team shall monitor the SLA parameters and generate reports on regular basis. Authority reserves the right to periodically change the measurement points and methodologies used."	It is respectfully requested to clarify that any revision to SLA parameters, measurement points or methodologies shall be mutually agreed in writing and shall not retrospectively affect payments, penalties or breach determinations. Any increase in effort, tooling, manpower, reporting, infrastructure or compliance burden arising from revised SLAs should be processed through change control. Suggested Clause: "Any revision to SLA parameters, measurement points, reporting requirements or methodologies shall be prospective and mutually agreed in writing. Such revision shall not retrospectively affect prior payments, penalties or breach determinations. Where the revision increases effort, manpower, tooling, infrastructure, license, reporting or compliance burden, the same shall be treated as a change request with mutually agreed cost and timeline adjustment."	No Change. As per RFP.
34	"Failure to obtain the information necessary for preparing the bid and/or failure to perform activities that may be necessary for providing the services before entering into contract will in no way relieve the Successful Bidder from performing any work in accordance with the RFP documents." "Authority shall not entertain any request for clarification from the Bidder regarding such conditions." "no claim whatsoever including those for financial adjustment to the contract awarded under the RFP Documents will be entertained by Authority and that neither any change in the time schedule of the contract nor any financial adjustments arising thereof shall be permitted by Authority on account of failure of the Bidder to appraise themselves of local laws and site conditions." "Any lack of information shall not in any way relieve the Bidder of his responsibility to fulfil his obligation under the Contract."	It is respectfully requested to clarify that the bidder shall not be responsible for latent site conditions, unavailable/incorrect Authority data, changes in local requirements, third-party approvals, right-of-way, access restrictions or dependencies that could not reasonably be identified prior to bid submission, and that such events shall qualify for appropriate time and cost adjustment. Suggested Clause: "The bidder shall be deemed to have considered reasonably discoverable site conditions based on information available before bid submission. Latent site conditions, incorrect or incomplete Authority-provided information, access restrictions, right-of-way issues, third-party approvals, utility dependencies, local changes or other conditions not reasonably discoverable prior to bid submission shall entitle the bidder to suitable time and cost adjustment through change control."	No change. As per RFP
35	"Unit rates should be quoted separately for each item. Quantities can be increased or decreased by Authority and bidder has to supply deviated quantities at the rates prescribed and approved by the Authority in the tender document." "Authority reserves right to vary scope at the time of award. Authority reserves the right at the time of award to increase or decrease quantity for the requirements originally specified in the document without any change in Bid rate or other terms and conditions." "Authority reserves right to extend the scope of services for the price & timelines"	It is respectfully requested to clarify that quantity variation/scope extension shall be limited to items and services expressly covered in the accepted BoQ, and that any material change in scope, locations, integrations, service levels, technology, licenses, manpower, cloud/hosting, statutory compliance or timeline assumptions shall be treated as a change request with mutually agreed commercial and schedule impact. Suggested Clause: "Quantity variation shall apply only to like-for-like items expressly covered in the accepted BoQ and within mutually agreed implementation feasibility. Any material change in scope, location, integration, service level, technology, license, hosting/cloud, manpower, statutory compliance or timeline assumptions shall be implemented only through written change control with mutually agreed cost and timeline adjustment."	As per GEM GTC and original RFP.

Bid for Supply, Installation, Operation, & Maintenance of GPS Based Vehicle Tracking and Monitoring System (VTMS) for Solid Waste collection vehicles across all Nagarpalikas (Bid no. GEM/2026/B/7786666 Dt.15/07/2026)

Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
36	"During the O&M period: Authority may at any time, by a written order given to the successful bidder make changes within the general scope of the contract in any one or more of the following during the contract period: i. Change in address of Junctions/Locations for providing O&M services. ii. The services to be provided by the successful bidder. iii. Change in QoS parameters at any office location or across all locations. Note: However, if the changes sought are major changes which have significant financial implications to give effort to, then appropriate compensation shall be decided as per mutually agreed terms."	It is respectfully requested to clarify that any change in O&M locations, services, QoS parameters, integrations, manpower, reporting, infrastructure, cybersecurity or compliance requirements shall be assessed for time/cost impact before implementation, and that the bidder shall not be required to implement materially changed obligations until the corresponding change order is agreed. Suggested Clause: "Any change order affecting locations, services, QoS/SLA parameters, integrations, manpower, reporting, infrastructure, cybersecurity, compliance, licenses or effort shall be implemented only after written assessment of cost and timeline impact and mutual agreement on the corresponding change order. The bidder shall continue existing services during such assessment and shall not be in breach for non-performance of changed obligations pending agreed change control."	Location may possibly change, however the probability of change is very less. Any additional items at same location have to be provided at the same cost within 25% limit to increase / decrease at the same price. Bidder has to adhere to the original terms and conditions of the RFP for the change
37	"The Bid security may be forfeited at the discretion of Authority, on account of one or more of the following reasons if:" "In case of poor and unsatisfactory field services, Authority shall invoke the PBG." "The Bank hereby irrevocably and unconditionally guarantees the payment of all sums due and payable by the Bidder to SWACHH BHARAT MISSION URBAN (SBMU), Gujarat under the terms of their Agreement" "without delay/demur or set off, pay to SWACHH BHARAT MISSION URBAN (SBMU), Gujarat any and all sums demanded by SWACHH BHARAT MISSION URBAN (SBMU), Gujarat under the said demand notice, subject to the maximum limits specified in this RFP." "In case of breach of contract/agreement or frequent complaints from citizens, Authority would evoke the PBG."	It is respectfully requested to clarify that EMD/PBG forfeiture or invocation shall be limited to material bidder-attributable default established after written notice and reasonable cure period, and shall not be invoked for disputed amounts, minor SLA events, citizen complaints not attributable to the bidder, Authority dependencies or events outside bidder's reasonable control. PBG recovery should also be counted within the aggregate 10% cap and not operate as an additional duplicate remedy. Suggested Clause: "EMD/PBG forfeiture or invocation shall be exercised only for material, established and uncured bidder-attributable default after written notice and reasonable opportunity to cure, except in cases of fraud finally determined in accordance with law. PBG shall not be invoked for disputed amounts, minor SLA events, citizen complaints not attributable to the bidder, Authority dependencies or events outside bidder's reasonable control. Any PBG recovery shall be non-duplicative and counted within the aggregate liability cap of 10% of total contract value."	No Change. As per RFP.
38	"Force Majeure shall not include the following event(s) and/or circumstances, except to the extent that they are consequences of an event of Force Majeure: Unavailability, late delivery, Delay in the performance of any contractor, sub contractors or their agents." "For the SI to take benefit of this clause it is a condition precedent that the SI must promptly notify the Authority, in writing of such conditions and the cause thereof within 2 calendar days of the Force Majeure event arising." "Notwithstanding anything to the contrary mentioned above, the decision of the Authority shall be final and binding on the SI"	It is respectfully requested to clarify that force majeure and dependency relief shall include OEM, subcontractor, cloud, network, logistics, statutory, governmental and third-party failures where such events are beyond the bidder's reasonable control and not caused by bidder fault or negligence. It is further requested that the notice period be aligned to five (5) working days from knowledge of the event and that the Authority's determination be reasonable and subject to the dispute resolution mechanism. Suggested Clause: "Force majeure/dependency relief shall include delays or failures of OEMs, subcontractors, cloud providers, telecom/network providers, logistics providers, statutory/government authorities and other third parties where such delay or failure is beyond the bidder's reasonable control and not caused by bidder fault or negligence. The affected party shall notify the other party within five (5) working days from knowledge of the event. Any determination on force majeure shall be made reasonably and shall remain subject to the dispute resolution mechanism."	No Change. As per RFP.

Bid for Supply, Installation, Operation, & Maintenance of GPS Based Vehicle Tracking and Monitoring System (VTMS) for Solid Waste collection vehicles across all Nagarpalikas (Bid no. GEM/2026/B/7786666 Dt.15/07/2026)

Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
39	"Authority may, without prejudice to any other remedy for breach of contract can terminate contract, in whole or in part after giving 30 day's prior written notice of default sent to the successful bidder:" "Authority may at any time terminate the contract by giving written notice to the successful bidder, without compensation to the successful bidder, if the successful bidder becomes bankrupt or otherwise insolvent" "Termination for Convenience: Authority by written notice sent to the SI, may terminate the Contract, in whole or in part, at any time for its convenience." "Termination for Insolvency/NCLT proceedings: The Department may at any time terminate the contract by giving written notice to the SI(s), if the SI(s) becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the SI(s), provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the Department. SI agrees to handover all requisite data in terms of code, documents, etc. along with requisite to the office of the Authority identified team in this case."	It is respectfully requested to clarify that, upon termination for any reason whatsoever including convenience, default, insolvency or partial termination, the selected bidder shall be paid for all work performed, services rendered, accepted/part-performed deliverables, delivered/procured goods, licenses/subscriptions, OEM or third-party commitments, non-cancellable/non-refundable costs and reasonable demobilization/transition costs incurred up to the effective date of termination, subject only to undisputed deductions. Suggested Clause: "Upon termination for any reason, including convenience, default, insolvency, non-performance or partial termination, the bidder shall be paid for work performed, services rendered, accepted or part-performed deliverables, delivered/procured goods, licenses/subscriptions, OEM/third-party commitments, non-cancellable/non-refundable costs, and reasonable demobilization/transition costs incurred up to the effective date of termination, subject to supporting documents and deduction only of undisputed amounts finally payable by the bidder under the Contract."	No Change. As per RFP.
40	"In the event of termination of this contract, Authority is entitled to impose any such obligations and conditions and issue any clarifications as may be necessary to ensure an efficient transition and effective continuity of the services which the SI shall be obliged to comply with and take all available steps to minimize the loss resulting from that termination/ breach, and further allow and provide all such assistance to AMC and/ or succeeding vendor, as may be required, to take over the obligations of the SI in relation to the execution / continued execution of the requirements of this contract." "In the event of termination of this contract, Authority shall have ownership over entire volume of delivered & installed software and hardware irrespective payment made to successful SI."	It is respectfully requested to clarify that post-termination transition obligations shall be time-bound, paid, limited to reasonable cooperation and handover of project-specific materials in the bidder's possession/control, and subject to payment, confidentiality, security and IPR carve-outs. It is further requested to clarify that ownership of delivered/installed software and hardware shall transfer only to the extent paid for, except for Authority-owned data and assets already paid/procured in Authority's name. Suggested Clause: "Post-termination transition assistance shall be time-bound, paid and limited to reasonable cooperation for continuity of services and handover of project-specific deliverables, data, documentation and assets in bidder's possession/control. Such assistance shall be subject to payment of outstanding undisputed dues and reasonable transition costs, confidentiality and security safeguards, and exclusion of bidder pre-existing IP, reusable tools, proprietary platforms, third-party/OEM materials, credentials, secrets and non-transferable licenses. Ownership of delivered/installed items shall transfer to the Authority only to the extent paid for or procured in Authority's name."	No Change. As per RFP.

Bid for Supply, Installation, Operation, & Maintenance of GPS Based Vehicle Tracking and Monitoring System (VTMS) for Solid Waste collection vehicles across all Nagarpalikas (Bid no. GEM/2026/B/7786666 Dt.15/07/2026)

Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
41	"Except as provided in this Agreement, hereinabove, neither party shall be liable to other party or any other party by virtue of termination of this Agreement for any reason whatsoever for any claim for loss or profit or on account for any expenditure, investment, leases, capital improvements or any other commitments made by the other party in connection with their business made in reliance upon or by virtue of this Agreement." "Successful bidder's cumulative liability for its obligations under the contract shall not exceed the contract value and the successful bidder shall not be liable for incidental, consequential, or indirect damages including loss of profit or saving." "The SI's liability under the resultant Agreement shall be determined as per the Law in force for the time being. The SI shall be liable to the Authority for loss or damage occurred or caused or likely to occur on account of any act of omission on the part of the SI and its employees, including loss caused to Authority on account of defect in goods or deficiency in services on the part of SI or his agents or any person / persons claiming through or under said SI. However, such liability of SI shall not exceed the contract value. This limitation of liability shall not limit the SI's liability, if any, for damage to third parties caused by the SI or any person or firm acting on behalf of the SI in carrying out the scope of work envisaged herein."	It is respectfully requested to revise the liability regime so that the bidder's total aggregate liability under or in connection with the Contract, including LDs, SLA penalties, data/security penalties, indemnity, PBG recoveries, risk purchase and any other monetary remedies, shall be capped at 10% of the total contract value, with exclusion of indirect, consequential, special, punitive damages and loss of profit/revenue. The termination payment carve-out requested above should also be expressly preserved. Suggested Clause: "Notwithstanding anything to the contrary in the RFP/Contract, the bidder's total aggregate liability under or in connection with the Contract, whether in contract, tort, indemnity, statute or otherwise, including LDs, SLA deductions, penalties, data/security penalties, indemnity, PBG recoveries, risk purchase and all other monetary remedies, shall not exceed an aggregate of 10% of the total contract value. Neither party shall be liable for indirect, consequential, special, punitive damages or loss of profit/revenue. The foregoing shall not restrict payment due to the bidder for work performed, goods delivered, licenses/subscriptions procured, non-cancellable commitments and transition/demobilization costs up to the effective date of termination."	No Change. As per RFP.
42	"Successful Bidder will defend and/or settle any claims against Authority that allege that Bidder branded product or service as supplied under this contract infringes the intellectual property rights of the third party." "The Service Provider agrees to indemnify and hold harmless Authority its officers, employees and agents (each a "Indemnified Party") promptly upon demand at any time and from time to time, from and against any and all losses, claims, damages, liabilities, costs (Including reasonable attorney's fees and disbursements) and expenses (collectively, Losses to which the Indemnified Party may become subject, in so far as such losses directly arise out of, in any way relate to, or result from" "For the avoidance of doubt, indemnification of Losses pursuant to this section shall be made in an amount or amounts sufficient to restore each of the Indemnified Party to the financial position it would have been in had the losses not occurred." "SI hereby indemnify & hold indemnified the Authority harmless from & against any & all damages, losses, liabilities, expenses including legal fees & cost of litigation in connection with any action, claim, suit, proceedings as if result of claim made by the third party directly or indirectly arising out of or in connection with this agreement." "the Indemnified Party will be entitled to invoke the Performance Bank Guarantee, if such indemnity is not paid	It is respectfully requested to clarify that indemnity shall be limited to finally awarded direct losses and third-party claims directly attributable to the bidder's breach, negligence or IP infringement, subject to prompt notice, control of defence, mitigation and exclusions for Authority-provided materials, modifications by others, misuse, combinations not supplied/approved by bidder, open-source/COTS/OEM materials used as permitted, or acts outside bidder's reasonable control. Indemnity and PBG invocation should be subject to the aggregate cap of contract value and should not be payable "promptly upon demand" before determination of liability. Suggested Clause: "The bidder shall indemnify the Authority only for finally awarded direct losses arising from third-party claims directly attributable to bidder's breach, negligence or infringement of third-party IP by bidder-supplied deliverables, subject to prompt written notice, bidder's right to control defence/settlement, reasonable cooperation and mitigation. Indemnity shall not apply to claims arising from Authority-provided materials, modifications by others, misuse, combinations not supplied/approved by bidder, permitted open-source/COTS/OEM materials, or events outside bidder's reasonable control. Indemnity payments shall be subject to the aggregate liability cap of total contract value."	No Change. As per RFP.

Bid for Supply, Installation, Operation, & Maintenance of GPS Based Vehicle Tracking and Monitoring System (VTMS) for Solid Waste collection vehicles across all Nagarpalikas (Bid no. GEM/2026/B/7786666 Dt.15/07/2026)

Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
43	"Authority on identifying any material breach of contract by Bidder, shall give Bidder a cure period of 90 days to correct the breach. If Bidder fails to cure the breach in the said time duration and accept its inability to correct, Authority may terminate the part of the contract that is breached and employ a third party to do the work on behalf of Authority. Bidder shall not be liable for any compensation for the work executed this way. Bidder shall execute the balance part of work as agreed under the contract." "In the event of the delay in delivery of contracted services or services is not satisfactory the Authority may procure goods/ services from else ware as prescribed in bid and successful bidder shall be liable without limitations for the difference between the cost of such substitution and the price set forth in the contract for the goods involved i.e. at the risk and cost of the successful bidder."	It is respectfully requested to resolve the inconsistency between the Risk Purchase clause stating that the bidder shall not be liable for compensation for substituted work and the Project Implementation clause stating risk-cost liability "without limitations". Any risk purchase should apply only after material, bidder-attributable, uncured breach, be limited to reasonable and mitigated incremental costs for the affected scope, and be subject to the aggregate 10% liability cap. Suggested Clause: "Risk purchase may be exercised only for material bidder-attributable breach that remains uncured after the applicable cure period. The bidder's liability, if any, shall be limited to reasonable, mitigated and documented incremental cost incurred for the affected scope only, after adjustment for unpaid amounts due to the bidder, and shall be subject to the aggregate liability cap of 10% of total contract value. Risk purchase shall not apply to delays/failures caused by Authority dependencies, third-party/OEM/connectivity/cloud failures, force majeure, change in scope/law or reasons outside bidder's reasonable control."	No Change. As per RFP.
44	"Authority does not wish to receive the Confidential Information of successful bidder, and successful bidder agrees that it will first provide or disclose information which is not confidential. Only to the extent that Authority requests Confidential Information from successful bidder, then successful bidder will furnish or disclose Confidential Information." "The requirements of use and confidentiality set forth herein shall survive the expiration, termination or cancellation of this RFP. Confidential Information disclosed under this contract shall be subject to confidentiality obligations for a period of two years following the initial date of disclosure." "Any breach of this Article will result in Authority & its nominees receiving a right to seek injunctive relief & damages from the Service Provider." "The provisions of this Article shall survive three years post expiration or any earlier termination of this Agreement."	It is respectfully requested to clarify that confidentiality obligations shall be mutual, apply to bidder confidential information actually disclosed to Authority or its nominated agencies, and that damages for breach shall be subject to the aggregate liability cap except to the extent finally determined by a competent court/arbitral tribunal to arise from wilful misconduct. It is also requested to harmonize the survival period as three (3) years, with trade secrets protected for so long as they remain trade secrets under applicable law. Suggested Clause: "Confidentiality obligations shall apply mutually to each party's Confidential Information disclosed under the Contract. Each receiving party shall protect such information using at least reasonable care and shall use it only for Contract purposes. Confidentiality obligations shall survive for three (3) years after expiry/termination, provided that trade secrets shall be protected for so long as they remain trade secrets under applicable law. Monetary liability for confidentiality breach shall be subject to the aggregate liability cap, except to the extent finally determined to arise from wilful misconduct."	No Change. As per RFP.

Bid for Supply, Installation, Operation, & Maintenance of GPS Based Vehicle Tracking and Monitoring System (VTMS) for Solid Waste collection vehicles across all Nagarpalikas (Bid no. GEM/2026/B/7786666 Dt.15/07/2026)

Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
45	"Authority or its designated agency reserves the right to inspect and monitor / assess the progress / performance / maintenance of the project/various activities as per the SoW at any time during the course of the Contract. Authority may demand and upon such demand being made Authority shall be provided with any document, data, material or any other information which it may require to assess the progress of the project/delivery of services." "ULBs, at its discretion, may also engage independent auditors to audit any/some/all standards/processes. The SI shall support all such audits as per calendar agreed in advance." "The selected bidder shall conduct vulnerability and penetration test (from third party cert-in empanelled auditor) on the proposed VTMS solution in every 3 months and reports for the same should be shared with Authority the service provider needs to update the system in response to any adverse findings in the report, without any additional cost to Authority. Authority may also depute auditors to conduct security check / vulnerability test / penetration test of the VTMS."	It is respectfully requested to clarify that audits, inspection and security tests shall be limited to project-related systems, processes and records, conducted with reasonable notice and agreed scope, and shall not require access to bidder corporate systems, unrelated customer data, source repositories unrelated to the Project, proprietary tools, security secrets or third-party/OEM confidential materials. Third-party auditors should be bound by confidentiality and security obligations. Suggested Clause: "Audit, inspection, VAPT and security testing rights shall be limited to project-related systems, records, deliverables and processes and shall be conducted with reasonable prior notice, agreed scope, confidentiality obligations and safeguards against disruption. The bidder shall not be required to provide access to unrelated corporate systems, other customer data, non-project source repositories, proprietary tools, security credentials/secrets or third-party/OEM confidential materials. Third-party auditors shall be bound by written confidentiality and security obligations no less protective than those in the Contract."	No Change. As per RFP.
46	"On request by the Authority or its nominated agency the SI shall effect such assignments, transfers, licenses and sub-licenses Authority, or its Replacement SI in relation to any equipment lease, maintenance or service provision agreement between SI and third party lessors, vendors, and which are related to the services and reasonably necessary for the carrying out of replacement services by the Authority or its nominated agency or its Replacement SI." "For the purposes of this Schedule, anything in the possession or control of any SI, associated entity, or sub-contractor is deemed to be in the possession or control of the SI." "The terms of payment as stated in the Terms of Payment Schedule include the costs of the SI complying with its obligations under this Schedule." "Vendor must support transition to new vendor/in-house team for minimum 3 months after contract end"	It is respectfully requested to clarify that exit management and transition assistance shall be limited to reasonable, time-bound and paid support for project-specific deliverables/data, and shall not require assignment of non-transferable OEM/cloud/software licenses, third-party contracts, shared infrastructure, internal tools, credentials, security secrets, personnel arrangements, or agreements not assignable without third-party consent. Any transition support beyond normal O&M should be separately payable. Suggested Clause: "Exit/transition assistance shall be limited to reasonable, time-bound and paid support for handover of project-specific data, documentation, configurations and deliverables in open formats. The bidder shall not be required to assign, transfer or disclose non-transferable OEM/cloud/software licenses, third-party contracts, shared infrastructure, internal tools, credentials, security secrets, personnel arrangements, proprietary know-how or agreements requiring third-party consent. Transition support beyond normal O&M scope or after contract expiry/termination shall be payable at mutually agreed rates."	No Change. As per RFP.
47	"The O&M contract shall remain valid for a period of five years from the date of commissioning of O&M operations and end with the date of completion of five years of service. However, Authority reserves a right to terminate the contract in accordance with the termination provision contained in the contract by sending a notice to the bidder in the events of non-performance, security violations and non-compliance." "Authority also reserves the right to extend the contract at its sole discretion for additional duration, beyond the 5 years of post-implementation period. Terms and conditions of such an extension shall be prepared by Authority and finalized in mutual discussion with the SI."	It is respectfully requested to clarify that any extension beyond the original five-year term shall be by mutual written agreement, with mutually agreed commercials, SLA, manpower, licenses, cloud/hosting, OEM support and PBG validity terms, and that unilateral extension shall not bind the bidder without such agreement. Suggested Clause: "Any extension beyond the original Contract term shall be subject to mutual written agreement between the parties, including agreed commercials, timelines, SLA, manpower, licenses/subscriptions, hosting/cloud, OEM support, taxes and PBG/security validity. The bidder shall not be obligated to continue services beyond the Contract term unless such extension terms are mutually agreed in writing."	No Change. As per RFP.

Bid for Supply, Installation, Operation, & Maintenance of GPS Based Vehicle Tracking and Monitoring System (VTMS) for Solid Waste collection vehicles across all Nagarpalikas (Bid no. GEM/2026/B/7786666 Dt.15/07/2026)

Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
48	"The place of the arbitration shall be Ahmedabad, Gujarat." "The Bidding Process shall be governed by, and construed in accordance with, the laws of India and the Courts at Ahmedabad/Gandhinagar shall have exclusive jurisdiction over all disputes arising under, pursuant to and/or in connection with the Bidding Process." "Any dispute between the Parties arising out of or relating to this Agreement, including its meaning, interpretation, effect, the rights and liabilities of the Parties, shall be resolved amicably within thirty (30) days of notice of dispute. If not resolved, the dispute shall be referred to arbitration under the provisions of the Arbitration and Conciliation Act, 1996 and the venue of such arbitration shall be Ahmedabad, Gujarat."	It is respectfully requested to clarify that disputes shall be resolved under the Arbitration and Conciliation Act, 1996 by an independent arbitral tribunal appointed in accordance with the Act, and that the bidder shall be entitled to seek interim relief from competent courts. It is also requested to confirm that undisputed payments shall continue during dispute resolution. Suggested Clause: "Disputes shall be referred to arbitration under the Arbitration and Conciliation Act, 1996, by an independent arbitral tribunal appointed in accordance with the Act. The seat and venue of arbitration shall be Ahmedabad, Gujarat, and the courts at Ahmedabad shall have jurisdiction for interim relief and enforcement, subject to applicable law. During dispute resolution, the parties shall continue performance of undisputed obligations and the Authority shall release undisputed payments."	No Change. As per RFP.
49	"During the validity of the contract including the extended period if any, if the SI supplied any item included in BoM of this RFP to any other department / organization / individual at a price lower than the price fixed in the contract, the SI must voluntarily pass on the price difference with immediate effect."	It is respectfully requested to clarify that price-matching obligations shall apply only to identical items of identical quantity, specifications, warranty/support scope, delivery location, commercial terms, tax structure, payment terms and risk allocation, and shall not apply to promotional pricing, bundled offers, different volumes, distress sales, different service levels, legacy contracts, OEM-driven discounts or materially different contract conditions. Suggested Clause: "Any price reduction/pass-through obligation shall apply only where the bidder supplies the identical item with identical specifications, quantity, warranty/support scope, delivery location, payment terms, tax structure, risk allocation and contractual conditions. It shall not apply to promotional pricing, bundled/volume discounts, OEM-driven discounts, distress sales, legacy contracts, different service levels, different scope or materially different commercial/legal terms."	No Change. As per RFP.
50	The Commercial Bid Covering Letter requires the bidder to indicate the Commercial Bid Value excluding applicable taxes, whereas the GeM portal requires the bidder to quote a single consolidated bid value inclusive of all applicable taxes (GST).	Kindly clarify the applicable commercial bid value to be considered for bid submission and evaluation. We understand that, since the financial bid is being submitted through the GeM portal, the bidder is required to quote only a single consolidated price inclusive of all applicable taxes (GST), and GeM does not provide any provision for submitting a commercial price breakup or tax-exclusive bid value. Accordingly, kindly clarify whether the Commercial Bid Covering Letter should also reflect the consolidated GeM bid value inclusive of all applicable taxes or whether only the tax-exclusive amount is to be mentioned for reference purposes. Justification: The Commercial Bid Covering Letter requires the bidder to mention the bid value excluding applicable taxes, whereas the GeM financial bidding module accepts only a single consolidated price inclusive of all applicable taxes and does not provide any facility to submit a detailed commercial price breakup. In the absence of a specific clarification, this may result in inconsistencies between the Commercial Bid Covering Letter and the quoted GeM bid value, leading to ambiguity during commercial evaluation. A clarification will ensure uniformity, transparency, and consistency in bid submission by all bidders.	For any price bifurcation, bidder needs to submit the price breakup on GEM financials. Also if required the breakup may be asked to L1 bidder.
51	Joint Venture/Consortium Not allowed.	Kindly please allow consortium or Joint Venture for better participation.	No Change. As per RFP.
52	The Bidder Should have an average annual turnover of minimum 40 Cr from in last three financial years (2022-2023,2023-24, 2024-25).	Kindly reduce the average annual turnover to 12 Cr from the last three financial years (2023- 2024,2024-25, 2025-26).	No change. As per RFP

Bid for Supply, Installation, Operation, & Maintenance of GPS Based Vehicle Tracking and Monitoring System (VTMS) for Solid Waste collection vehicles across all Nagarpalikas (Bid no. GEM/2026/B/7786666 Dt.15/07/2026)

Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
53	The bidder must have successfully executed/completed at least o one single order of 29.6 Cr or o 2 Orders each of 18.5 Cr or o 3 Orders each of 14.8 Cr for same or similar product in last 3 years before the bid opening date to any central /state Government / PSU/ Listed Company Copies of relevant contracts to be submitted along with bid.	Kindly reduce the criteria as below: o one single order of 11 Cr or o 2 Orders each of 6 Cr or o 3 Orders each of 3 Cr for same or similar product in last 10 years before the bid opening date to any central /state Government / PSU/ Listed Company Copies of relevant contracts to be submitted along with bid.	Revised clause: The bidder must have successfully executed/completed at least o one single order of 29.6 Cr or o 2 Orders each of 18.5 Cr or o 3 Orders each of 14.8 Cr for GPS based vehicle, RFID and Integration with Weighbridge management. in last 5 years before the bid opening date to any central / state Government / PSU/ Listed Company/ Private Sector organization Copies of relevant contracts to be submitted along with bid.
54	The OEM of quoted product must have supplied o 10,000 nos. GPS Tracking Devices, o 10,000 nos. RFID Tags & RFID Readers for Vehicles o 40 nos. CCC (Video Wall) setup (specification mentioned in specification) of during the last 3 years before the bid opening date. Copies of relevant contracts to be submitted along with bid.	Kindly reduce the criteria as below: The OEM of quoted product must have supplied o 5000 nos. GPS Tracking Devices, o 5000 nos. RFID Tags & RFID Readers for Vehicles o 5 nos. CCC (Video Wall) setup (specification mentioned in specification) of during the last 10 years before the bid opening date. Copies of relevant contracts to be submitted along with bid.	<i>The OEM of quoted product must have supplied o 5000 nos. GPS Tracking Devices, o 5000 nos. RFID Tags & RFID Readers for Vehicles (In any ratio) o 5 nos. CCC (Video Wall) setup (specification mentioned in specification) of during the last 05 years before the bid opening date. Copies of relevant contracts to be submitted along with bid."</i> <i>(5,000 Nos. shall be considered cumulatively for RFID Tags and RFID Readers and not separately for each category.)</i>
55	The OEM of quoted must have average annual turnover of Rs. 185 Cr in last three financial Years (2022-23, 2023-24,2024-25). The copies of Audited Annual Accounts/Statutory CA Certificate for last three years shall be uploaded along with the bid with UDIN Number.	Kindly reduce the average annual turnover for OEM to 75 Cr from the last three financial years (2023- 2024,2024-25, 2025-26).	The OEM of quoted must have average annual turnover of Rs. 50 Cr in last three financial Years (2022-23, 2023-24,2024-25). The copies of Audited Annual Accounts/Statutory CA Certificate for last three years shall be uploaded along with the bid with UDIN Number.
56	No. of Similar Projects Bidder having experience of additional similar work (other than eligible under PQ) of Supply, Installation, Testing & Commissioning (SITC) of GPS based vehicle tracking system to Government / PSU organizations in last five (5) years in India.	Kindly consider no of similar projects to Government / PSU organizations in last ten (10) years in India.	Revised Clause :- No. of Similar Projects Bidder having experience of additional similar work (other than eligible under PQ) of Supply, Installation, Testing & Commissioning (SITC) of GPS based vehicle tracking system to Smart City/ ULB/ Government Organization Government / PSU organizations/ Private Sector organization in last five (5) years in India. <u>min. value of Rs. 7 Cr</u> One (1) Project 3 Marks Two (2) Project 6 Marks Three (3) Projects 9 Marks Four (4) Projects 12 Marks Project with Waste management experience Additional 3 Marks
57	GPS Bidder having experience of providing GPS based vehicle tracking system projects to Government / PSU organizations in last five (5) years in India. o 1000 vehicles 4 marks o 1500 vehicles 6 marks o 1501 or more vehicles 8 marks o Solid Waste Management project 02 marks	Kindly reduce the criteria as below: Bidder having experience of providing GPS based vehicle tracking system projects to Government / PSU organizations in last Ten (10) years in India. o 500 vehicles 4 marks o 1000 vehicles 6 marks o 1001 or more vehicles 8 marks o Solid Waste Management project 02 marks	Revised Clause : GPS Bidder having experience of providing GPS based vehicle tracking system projects to Smart City/ ULB/ Government Organization Government / PSU organizations Private Sector organization in last five (5) years in India. 1000 vehicles 4 marks 1500 vehicles 6 marks 1501 or more vehicles 8 marks Solid Waste Management project 02 marks

Bid for Supply, Installation, Operation, & Maintenance of GPS Based Vehicle Tracking and Monitoring System (VTMS) for Solid Waste collection vehicles across all Nagarpalikas (Bid no. GEM/2026/B/7786666 Dt.15/07/2026)

Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
58	RFID based Weighbridge system Integration with Dashboard Bidders having experience of RFID based Weighbridge system Integration with Dashboard & RFID reader at weighbridge to Government / PSU Organizations in last five (5) years in India. o One (1) Project 3 Marks o Two (2) Projects 6 Marks o Three (3) Projects 9 Marks o Four (4) Projects 12 Marks o RFID based Weighbridge system Integration with Dashboard where RFID tags were placed on SWM vehicles for 3 marks	Kindly consider RFID-based integration projects as eligible experience, since dashboards are not implemented in all RFID integration projects.	RFID based Weighbridge system Integration Bidders having experience of RFID based Weighbridge system Integration & RFID reader at weighbridge to Smart City/ ULB/ Government Organization Government / PSU organizations/Private Sector organization in last five (05) years in India. min. value of Rs. 7 Cr One (1) Project 3 Marks Two (2) Projects 6 Marks Three (3) Projects 9 Marks Four (4) Projects 12 Marks RFID based Weighbridge system Integration with Dashboard where RFID tags were placed on SWM vehicles for 3 marks
59	The bidder having min avg. annual turnover of Rs. 40 Cr in last 3 FY ending 31 March 2025 o ₹40 Cr to < ₹55 Cr 2.5 Marks o ₹55 Cr to < ₹70 Cr 5 Marks o ₹70 Cr to < ₹85 Cr 7.5 Marks o ₹85 Cr and above 10 Marks	Kindly reduce The bidder having min avg. annual turnover of Rs.12 Cr in last 3 FY ending 31 March 2026. o ₹12 Cr to < ₹13 Cr 2.5 Marks o ₹13 Cr to < ₹14 Cr 5 Marks o ₹14 Cr to < ₹15 Cr 7.5 Marks o ₹15 Cr and above 10 Marks	No Change. As per RFP
60	Performance Security Deposit (10% of the Estimated Project Cost at the time of award of work) in form of Bank guarantee in favour of "Mission Director, Swachh Bharat Mission" In form of Bank Guarantee valid for contract period + 60 days	We request the Authority to revise the Security Deposit (SD) to 5% of the Contract Value, considering the project's OPEX-based payment structure. This will improve bidder participation and promote healthy competition.	No Change. As per RFP
61	Milestone 2 — Project Inception Report with software SRS & FRS report + Survey for Geo-Location of all POIs in consultation with SWM dept. Timeline: T + 2 Weeks Payment: 5% of Total CAPEX value on signoff Penalty: INR 15,000 per week delay, pro-rata for unexecuted work. Milestone 4 — Installation & Commissioning of Hardware Devices Timeline: T + 12 Weeks Payment: 15% of Total CAPEX value Penalty: INR 25,000 per week delay, pro-rata for unexecuted work.	We respectfully request the Authority to separate the Survey for Geo-Location of all POIs across 161 ULBs from Milestone 2. While the Project Inception Report with SRS & FRS is a documentation activity that can be completed within T + 2 Weeks, the POI survey requires extensive field visits, coordination with 161 ULBs, and geo-location data collection, which cannot be realistically completed within the same timeframe. Accordingly, we request the Authority to retain only the Project Inception Report with SRS & FRS under Milestone 2 and shift the Survey for Geo-Location of all POIs to Milestone 4, where it naturally aligns with the installation and commissioning activities.	No Changes. As Per RFP
62	Milestone 3 — Hardware Delivery at Project Location & Sign off Timeline: T + 8 Weeks Payment: 25% of Total CAPEX value on signoff on the deliverable by the concerned departments Penalty: INR 25,000 per week delay, prorata for unexecuted work.	We respectfully request the Authority to permit delivery of all hardware to a central secured godown in Ahmedabad instead of individual project locations. Since the project covers 161 ULBs, storing hardware at multiple locations before installation poses significant risks of theft, damage, loss, and improper handling, while also making inspection and verification difficult. Accordingly, we request that the Authority allow inspection and verification of the hardware at the central godown, with dispatch to individual ULBs carried out during the Installation & Commissioning phase.	The inspection can be done at Vendor central warehouse at Ahmedabad or Gandhinagar.
63		Milestone 3: Hardware Delivery at Central Secured Godown (Ahmedabad) and Sign-off, with inspection and verification by the Authority/GIL to confirm the quantity, make, model, and authenticity of the supplied hardware. Milestone 4: Dispatch of hardware to individual ULBs as part of the Installation & Commissioning activities. This approach will ensure secure storage, facilitate efficient centralized inspection, and minimize the risk of theft, damage, or loss before installation.	

Bid for Supply, Installation, Operation, & Maintenance of GPS Based Vehicle Tracking and Monitoring System (VTMS) for Solid Waste collection vehicles across all Nagarpalikas (Bid no. GEM/2026/B/7786666 Dt.15/07/2026)

Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
64	Adherence to the coverage of every POIs Threshold: Total no. of POIs covered in a day Condition: On missing of every single POI for coverage, the penalty shall be levied Penalty: 0.5% of the payment amount to be deducted on every missed number of POIs in a month	We respectfully request the Authority to revise the penalty for missed POIs. Considering the project involves approximately 25,000 POIs, the existing penalty of 0.5% of the payment amount per missed POI is disproportionately high and may lead to excessive deductions, particularly where misses occur due to factors beyond the bidder's control. Accordingly, we request the Authority to replace the percentage-based penalty with a fixed penalty of ₹200 per missed POI, subject to a reasonable monthly cap, and to exempt POI misses arising from circumstances beyond the bidder's control.	Adherence to the coverage of every POIs Threshold: Total no. of POIs covered in a day Condition: On missing of every single POI for coverage, the penalty shall be levied Penalty: INR 200 to be deducted on every missed number of POIs in a month
65	Adherence to the agreed implementation timelines Threshold: Max one week Condition: If the delay in the deliverable for each milestone exceeds more than a week without a justified reason agreed and approved by Authority. The same will be applied for every week delay. Penalty: 1% of the payment to be deducted on achieving each milestone as per Commercial format.	We respectfully request the Authority to remove the separate 1% delay penalty specified in the SLA, as implementation delay penalties are already defined under the Payment Milestone Schedule (Section 5.1) on a weekly pro-rata basis. Maintaining two different penalty provisions for the same delay creates duplication and inconsistency. Accordingly, we request that only the delay penalty prescribed under Section 5.1 (Payment Terms) be made applicable.	"Adherence to the agreed implementation timelines: 1 % of the payment to be deducted on achieving each milestone as per Commercial format" - <i>This clause has been removed</i>
66	Requirement to submit Curriculum Vitae (CV) of the proposed project team along with the bid.	We respectfully request the Authority to clarify that only the CVs of key personnel, namely the Project Manager and System Analyst, are required to be submitted with the bid. The field/support team for RFID/GPS installation and maintenance will be mobilized after contract award and, therefore, their CVs may be submitted prior to project deployment.	The bidder is required to submit CV of Project Manager and System Analyst.
67	Bill of Quantities, Sr. No. 7 "One time cost of implementation of automation of data operations at weighbridge along with all necessary hardware tools viz. desktop, camera etc." (161 nos.)	We respectfully request the Authority to clarify the purpose of the camera proposed at each weighbridge. Since vehicle identification and trip authentication are already achieved through the RFID-based identification system, the requirement for a camera appears to duplicate the same functionality. Moreover, many SWM vehicles do not have standardized or clearly readable number plates, limiting the effectiveness of ANPR-based identification. Accordingly, we request the Authority to clarify whether the camera is intended for vehicle identification (ANPR) or any other specific purpose. If its purpose is vehicle identification, we kindly request that the camera requirement be waived or treated as optional, as RFID adequately fulfills the identification requirement.	The camera is required to be installed to assess the waste categorization & segregation as per the compartments, i.e. Wet waste, dry waste. Hazardous waste, sanitary waste etc. through AI modelling. Bidder has to implement the AI modelling. CCTVs must be AI enabled
68	"Post-tender negotiations shall not be conducted with any bidder. Price negotiations may be held only with L1 bidder in exceptional circumstances as permitted under GFR Rule 178, with prior written approval of competent authority and full documentation of reasons	As this is QCBS based evaluation, the. Price negotiations may be held only 'with H1' bidder in exceptional circumstances (Please replace L1 by H1)	Price Negotiations will be held with H1 bidder only in exceptional circumstances.
69	d) - The bid with least price shall be awarded the project. L1 bidder will win the bid.	As this is QCBS based evaluation, The statement at d) - should say- "The bid with Highest Composite marks (=Tech*70% + Fin*30%) shall be awarded the project.	The methodology used for evaluation will be QCBS.
70	DD/ Bank Guarantee (in favor of "Mission Director, SBMU, Gandhinagar" payable at Gandhinagar) RFP for Implementation of GPS Based Vehicle Tracking and Monitoring System for Solid Waste Collection and Transfer Vehicles in Ahmedabad City	Bank account details of" Mission Director, SBMU, Gandhinagar" required to issue EMD BG with SFMS. Please provide. "Vehicle in Ahmedabad City " – may be a typo error. Please mention here as "vehicles in Nagarpalika of Gujrat"	Please consider this as "RFP for Implementation of GPS Based Vehicle Tracking and Monitoring System for Solid Waste Collection "
71	The Bidder Should have an average annual turnover of minimum 40 Cr from in last three financial years (2022- 2023, 2023-24, 2024-25).	Here last FY 25-26 is missing & this statement may be corrected as – "The Bidder Should last three financial years (2023- 2024, 2024-25, 2025-26).	No Change. As per RFP.
72	The OEM of quoted must have average annual turnover of Rs. 185 Cr in last three financial Years (2022-23, 2023-24,2024-25)....	Here the Average Turnover of bidder is asked to be more than Rs. 40 Cr, but for OEM it is mentioned as Rs 185 Cr, which we feel is too high and hence request you reduce this to Rs 50 Cr or more. Secondly the FY 25-26 is missing here and Last 3 FY should be mentioned as (2023- 24,24-25 & 25-26)	The OEM of quoted must have average annual turnover of Rs. 50 Cr in last three financial Years (2022- 23, 2023-24,2024-25). The copies of Audited Annual Accounts/Statutory CA Certificate for last three years shall be uploaded along with the bid with UDIN Number

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Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
73	Bidder having experience of additional similar work (other than eligible under PQ) of Supply, Installation, Testing & Commissioning (SITC) of GPS based vehicle tracking system to Government / PSU organizations in last five (5) years in India.	There no value of project mentioned here. Here the minimum qualifying value of the project needs to be defined. We suggest it should be Minimum Rs 3,0 Crores. Please look into and modify, so that projects of sufficient value/quantum are getting considered.	Revised Clause :- No. of Similar Projects Bidder having experience of additional similar work (other than eligible under PQ) of Supply, Installation, Testing & Commissioning (SITC) of GPS based vehicle tracking system to Smart City/ ULB/ Government Organization Government / PSU organizations/ Private Sector organization in last five (5) years in India. min. value of Rs. 7 Cr One (1) Project 3 Marks Two (2) Project 6 Marks Three (3) Projects 9 Marks Four (4) Projects 12 Marks Project with Waste management experience Additional 3 Marks
74	Necessary arrangements for the communication channel / display device in community bin collection vehicles to be made by the bidder	This requirement regarding communication channel/display device in community bin collection vehicles is not understood. Kindly elaborate the use case. This item is not appearing in price bid format and specifications also not given. How many numbers are required? If needed, please add this item in price bid and provide specifications or if not needed, please delete the mention at page 4.0 Scope of work.	Only POI markers to be placed. The community bins to be mapped as POI during the route mapping
75	The space for server and data storage shall be on premise or on cloud	Please confirm the solutions is to be hosted on cloud and not on premise. In the RFP & its BOQ, there is a detailed mention of cloud setup only. The statement on page 29 is confusing, as the overall RFP indicates a cloud-driven solution only. Please remove the mention of "on-premise" word in page 29. - There is no clear mention of DR site. Is it required in a different seismic zone? Or please confirm if DR is not required.	Solution to be hosted on MEITY empaneled cloud service provider.
76	Setting up of a Command-and-Control Centre (CCC) in Gandhinagar, Gujarat, in 6 RCM Zones, and 9 Municipal corporations. Location shall be decided by the Authority	Total 16 Nos of CCC to be established with 2x2 video wall and other hardware & software- Here the requirement of hardware /software is not specified. A. What all 'other hardware & software is to be supplied? B. Please add Specifications of other hardware as required like Desktop, video wall with controller with specifications, UPS, Air conditioner etc.) These specs are not there in RFP. C. Please specify the connectivity part for the command control center and the furniture part of the same.	The successful bidder shall provide all hardware, software, electrical infrastructure, UPS, networking equipment, video wall, controller, workstation(s), and all other components necessary for establishing and operating the Command & Control Centre (CCC). The Department shall provide only the designated space and furniture for the CCC. The bidder shall ensure a fully functional CCC as per the project requirements.

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Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
77	Assessing and integrating Weighbridge system with the Monitoring Solution	The weighbridge data automation at 161 weighbridges with necessary hardware & tools is asked in the price bid form 1. how the weighbridge controller will share the data with our computer. It should be over RS232, RS485, or LAN so that the computer gets the data. The weighbridge controller should clearly send the data when the vehicle is stationary on the weighbridge and the weighbridge is reading is stable & fixed. Please confirm the same. 2. Is there a weighbridge cabin available at site for placing Desktop etc. along with table to place the same & should also be airconditioned. This is essential for proper functioning of desktop system. Please confirm availability of same. 3. You have specified one RFID reader; therefore, we presume that vehicle movement across the weighbridge will be unidirectional. Accordingly, one traffic light will be required. However, the required quantity of traffic lights and the operational logic for controlling them have not been clearly defined. Kindly specify these requirements to ensure clarity for all bidders. 4. Additionally, please specify the logic expected at the weighbridges for segregating dry and wet waste. 5. Kindly clarify who will provide connectivity at the weighbridges and who will bear the associated recurring monthly charges 6. For the cameras installed at the weighbridges, kindly specify where the images of vehicles arriving at the weighbridges are required to be stored. - If the images are required to be stored locally, kindly specify the required computer/desktop configuration and the image backup retention period, such as 30, 60, or 90 days. - If the images are required to be uploaded to the cloud, kindly specify the cloud-storage capacity and retention period required for each weighbridge. These details are essential for estimating the required network bandwidth and sizing the cloud infrastructure appropriately.	1. Preference shall be given to LAN (TCP/IP) communication for integration with the Monitoring Solution. Where LAN is not available, RS-232 or RS-485 interfaces may be used based on the existing weighbridge controller. The bidder shall ensure seamless integration and capture of the stable/final weight reading along with all necessary interface hardware and software as part of the scope of work. 2. The availability of table, chair, air conditioning, and other infrastructure is not assured at all weighbridge locations. If required for successful implementation and operation of the system, the successful bidder shall provide the same at their own cost as part of the contract. No additional payment shall be admissible. 3. The successful bidder shall conduct a detailed site survey and provide all necessary hardware, software, traffic management devices, controllers, and other ancillary components required for a fully functional weighbridge automation system. The bidder shall also design and implement the operational logic for vehicle movement and traffic signal control based on site conditions and project requirements. 4. The logic for segregation of dry waste, wet waste, and other waste streams shall be configurable in the application as per the requirements of the respective ULB. 5. Internet connectivity at all weighbridge locations, along with the recurring connectivity charges, shall be arranged and borne by the successful bidder during the contract period. 6. The cameras installed at the weighbridges shall be AI-enabled. Image/video processing shall be carried out either within the AI-enabled cameras or through edge devices, as proposed by the successful bidder. The bidder shall provide all necessary hardware, software, and associated infrastructure required for the complete functionality of the weighbridge automation system.
78	SLA for Helpdesk -(After installation of devices & Go-Live)	There is no line item in price bid for quoting Helpdesk. - Is it to be established at Gandhinagar or is available already? - Who will provide manpower for Helpdesk? - How many people are expected at Helpdesk, & what are their operational timings etc. - These need to be elaborated and appropriate item in price bid to be added, if this is to be provided by bidder, please elaborate & provide above data.	Original RFP clause: <i>" The selected bidder shall provide a centralized helpdesk/ customer care centre telephone number and / or Email/ fax number for attending user request/ complaints. The helpdesk/customer care centre shall operate during working hours as per the Authority for the support period. A detailed escalation plan shall have to be submitted before the commissioning of the services, consisting of not more than 4 tiers from helpdesk to Global/Country Service Manager. Authority will only provide space and power supply facilities to the selected bidder for setting up the dedicated helpdesk to Authority. The selected bidder shall arrange the other infrastructures to setup the helpdesk. The Post Implementation requirement. Also, the proposed team should serve the purpose of supporting the solution without any non-compliance of Service Level Agreements"</i> Revised clause: <i>The Department shall provide the designated helpline number/contact details for the proposed system/service. The same shall be communicated to the successful bidder and incorporated/provisioned in the system as required. The helpdesk / customer care centre shall operate 24*7 for the support period. A detailed escalation plan shall have to be submitted before the commissioning of the services, consisting of not more than 4 tiers from helpdesk to Global/Country Service Manager. Authority will not be responsible for providing space and power supply facilities to the selected bidder for setting up the dedicated helpdesk to Authority. The selected bidder shall arrange the other infrastructures to setup the helpdesk at any remote location. The Post Implementation team can be reduced over the period in the post implementation period as per Authority's requirement. Also, the proposed team should serve the purpose of supporting the solution without any non-compliance of Service Level Agreements mentioned in the section below</i>
79	Date of submission -5/08/26 : As per GEM Bid	Bidders will need minimum 15 days after clarifications to the queries are issued by the Authority. According, we request you to provide minimum 15 days after uploading clarifications to above queries.	2. The availability of table, chair, air conditioning, and other infrastructure is not assured at all weighbridge locations. If required for successful implementation and operation of the system, the successful bidder shall provide the same at their own cost as part of the contract. No additional payment shall be admissible.

Bid for Supply, Installation, Operation, & Maintenance of GPS Based Vehicle Tracking and Monitoring System (VTMS) for Solid Waste collection vehicles across all Nagarpalikas (Bid no. GEM/2026/B/7786666 Dt.15/07/2026)

Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
80	SIM interface – External 1.8V, 3.0 V with ..	As the specification of the GPS devices says AIS 140 compliant approved by ARAI. Hence, as per AIS140 standard the GPS devices must have embedded SIM (E-SIM) with dual profile. Please clearly mention that the ESIM should be dual-profile 4G e SIM cards.	Please consider AIS 140 Compliant as omitted.
81	Authority will have installation for all vehicles and routes for one ward. The RFID tags will be fitted in all the community collection bins of the same ward.	Though SBMU are planning to read these bin-based RFID tags; it is to be noted that, Mobile apps will not be able to read the RFID tags, if the mobile phones available with your field staff are not NFC-type. And most low or mid cost smart mobile phones are not reading NFC. So do we really need RFID on community bins. We suggest to remove this requirement.	The community bins to be mapped as POI during the route mapping
82	POI identifications Markers – 25000 minimum	There is a requirement for physical POI markers. Please confirm whether these markers are necessary, considering that they will be installed outdoors and the POI locations may change frequently, which could eventually make this line item redundant. - It is also mentioned that each POI marker will have a QR code readable through a mobile phone. Due to continuous exposure to outdoor conditions, the QR code may fade or deteriorate quickly, requiring replacement approximately every 8-9 months to remain readable. - Therefore, we recommend removing the requirement for physical POI markers. If the requirement is retained, please clearly specify the marker's material, dimensions, mounting arrangement, weatherproofing standards, QR-code protection method, expected service life, replacement cycle. - If the requirement is not removed for POI markers, please clearly mention who will be installing those POI markers and who will get the permissions from the locations where POI markers are to be installed. This becomes the biggest bottleneck for installing a POI marker.	Paper based sticker
83	Geo-fencing and Route mapping of existing and new POIs as per the requirement of ULBs. Bidder shall have to undertake on-ground and desktop survey activity to identify additional POI and new POIs in conjunction with user department of ULBs (i.e., SWM) and integrating the same with the application. However, it should be noted that the final authority in deciding the POIs lies with Authority only	Sir, it is impractical to carry out on-ground survey. The required manpower may be huge considering 161 number of ULBs and hence not possible. - Regarding POI, we are presuming our scope as under, kindly confirm whether our understanding is correct or not. - We will be providing, on our mobile apps, a provision to add a point of interest (POI), by going to that location practically, which Nagar Palika staff will have to perform that activity to mark the POI for their route. Once they do it, the mobile application will provide them with the provision to push the data on a system, and the system will show those POIs to them, so that they can create a route accordingly. - As a bidder, our responsibility shall be limited to - providing this technological interface for building this POI, building this route, and assigning a time of pickup for time-place management.	While it may be accepted that ULB staff will perform the activity of marking POI for their route on the Mobile app provided by the selected bidder, it is imperative for the selected bidder to provide temporary on-ground support for accessing the mobile app if required by the ULB
84	2- Support Engineers (Total 21 – 3 for CCC & 3 each for 6 zones)	We are really skeptical about your clause for providing 21 field staff. SWM field devices are very demanding for field support as garbage trucks work in a rough condition with transport vendor trying to tamper with the devices, and also the weighbridge setup needs certain interventions. We are worried that 161 Nagar Palikas and their vehicles will not be possible to be handled by 21 people at all, if those 21 support people are planned for this role. Ideally, we really need 1 person per Nagarpalika, OR at least 1 person in the radius of 50km from his base location. So please add that count of manpower in the RFP, as that being a very high recurring cost.	The stated manpower/staff are for software support and co-ordination (in-office staff) to be stationed at the CCC that are to be set up. The bidder is required to provide repair, etc. services as per SLAs mentioned in the RFP.
85	The bidder needs to provide perpetual license of all software solution for unlimited number of users.	It should be noted that, perpetual license can be provided. However, it will be as per required numbers of users (in this case; it is for 7 zones for accessing 4000 devices and its reports) and cannot be for unlimited number of users; because we also need to purchase reciprocal licenses.	The solution shall use an enterprise-grade open-source database and open-source technology stack. Commercial licenses, if required for specific components, shall be provided only as per the project requirements.
86	The selected bidder will have to ensure to replace the GPS devices if the existing GPS devices are not compatible with the proposed VTMS application. Bidder may visit / carry out survey with ULBs prior permission to check the current GPS devices information and details	This being a five-year contract and older GPS units will not work; because every device has its own protocol and integrating such devices does not become possible. We will submit our proposal as per quantity indicated in BOQ with NEW GPS units only.	The bidder may either consider replacing all the devices on Day-1 or they may visit and decide to procure number of device and use existing devices.

Bid for Supply, Installation, Operation, & Maintenance of GPS Based Vehicle Tracking and Monitoring System (VTMS) for Solid Waste collection vehicles across all Nagarpalikas (Bid no. GEM/2026/B/7786666 Dt.15/07/2026)

Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
87	4.4.1 Integration of Artificial Intelligence (AI) use cases (Indicative)	AI integration use cases - Most of predictive reports, future planning reports are analytical reports and need lot of human interventions and inputs also. Dynamic route rerouting requires real time as well as master data relating vehicle location, available vehicle capacity, assigned POI, upcoming waste quantity, real time condition related to overflow, traffic conditions, real time road restrictions etc. This may pose huge challenges is optimization of dynamic rerouting of vehicles. Demand responsive allocation of vehicles requires real time or predicted information regarding waste generation and bin fill and these are challenges in predicting allocation based on demand. Video analytics – Where from the video/ image feed will come? If feed comes from particular vehicle, how can the system gauge the route, location etc.? Please specify this. Also, identifying overflowing bins, littering, illegal dumping, uncollected garbage spots etc. has been asked. However, how can we detect from camera image such events. Training an AI model for such identifications will be very difficult as there are many variances. Overflowing bin detections needs a different sensing system like ultrasonic sensors, which currently are not used and cameras may not be able to detect such bins as it needs images from top as well horizontal angle. There are similar such angles to AI integration as per use cases listed. AI-assisted planning & budgeting will require substantial intervention from departmental experts because policies, budgets, local conditions and statutory requirements cannot be determined solely from VTMS data. Each listed AI use case requires different data sources, business rules, models, infrastructure, training datasets, validation processes and human inputs. Hope our understanding for AI integrations is clear and authority may take appropriate variance in requirements.	The AI use cases specified in the RFP are indicative in nature. The bidder shall propose feasible AI/ML and analytics solutions covering dynamic/automatic route assignment, route optimization, planned vs. actual route analysis, Door-to-Door collection monitoring, missed/uncovered area detection, waste segregation monitoring, demand-based vehicle allocation, vehicle performance, exception/alert generation, predictive and future planning reports, and relevant video analytics.
88	One time cost of implementation of automation of data operations at weighbridge along with all necessary hardware tools viz. desktop, camera etc.	Query: The RFP does not define a detailed Scope of Work for weighbridge integration and automation. Based on our understanding, we propose the following flow, and request the Authority to confirm the same: 1. Each SWM vehicle will be fitted with a passive RFID tag, uniquely mapped in the system to that vehicle's registration number, ward, route and vehicle type. 2. An RFID reader will be installed at each weighbridge location. As the vehicle approaches the weighbridge, the reader will automatically capture the tag ID. 3. Since the tag is already linked to the vehicle master, the system will automatically fetch all vehicle details (vehicle number, ward, driver, route, trip count) without any manual data entry. 4. The captured tag ID will be time-synced with the weighbridge indicator reading (gross / tare / net weight) and pushed to the central VTMS/SWM platform for automatic trip and tonnage reconciliation. Given that vehicle identification is fully achieved through RFID and noting that number plate-based identification is not reliable at weighbridges, as many SWM vehicles do not have consistently legible or standard-mounted number plates. We request the Authority to clarify: a) Whether the above RFID-based identification flow is acceptable in lieu of camera / ANPR-based vehicle identification. b) If the camera is still mandatory, what is the specific functional role expected of it? Justification: Clear definition of the camera's functional role and the weighbridge integration scope is essential for all bidders to arrive at a uniform and comparable cost estimate for this line item.	The proposed RFID-based vehicle identification and weighbridge integration flow is acceptable. RFID shall be used for automated vehicle identification and linkage with the vehicle master and weighbridge data. The camera shall be used for AI-based visual verification of waste segregation, including identification/assessment of segregated and mixed waste at the weighbridge/processing facility, wherever technically feasible. The camera-based output shall be integrated with the VTMS/SWM platform for monitoring, reporting and audit purposes. The bidder shall provide the necessary camera, AI/software and associated hardware required for the proposed functionality.

Bid for Supply, Installation, Operation, & Maintenance of GPS Based Vehicle Tracking and Monitoring System (VTMS) for Solid Waste collection vehicles across all Nagarpalikas (Bid no. GEM/2026/B/7786666 Dt.15/07/2026)

Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
89	Joint Venture/Consortium	We kindly request the authority to allow consortium participation under this tender. This relaxation will encourage wider participation and increase competition among qualified bidders.	No Change. As per RFP.
90	Performance Security Deposit (10% of the Estimated Project Cost at the time of award of work) in form of Bank guarantee in favour of "Mission Director, Swachh Bharat Mission" In form of Bank Guarantee valid for contract period + 60 days	We respectfully request the Authority to reduce the Security Deposit (SD) to 5% of the Contract Value, considering that this is an OPEX-based project and approximately 40% of the total payment is linked to OPEX during the contract period. This revision will reduce the financial burden on bidders, encourage wider participation, and promote healthy competition while ensuring successful project execution.	The camera shall be used for AI-based visual verification of waste segregation, including identification/assessment of segregated and mixed waste at the weighbridge/processing facility, wherever technically feasible. The camera-based output shall be integrated with the VTMS/SWM platform for monitoring, reporting and audit purposes. The bidder shall provide the necessary camera, AI/software and associated hardware required for the proposed functionality
91	a. The Bidder(s) must be a company in India Registered under The Company's Act 1956 (or amended in 2013) and subsequent amendments or a Limited Liability Partnership Firm under Limited Liability Partnership Firm Act 2008 or a Proprietorship Firm at the time of the bidding. b. Bidder should have a registered number of, GST, Income Tax / PAN number c. Bidder should be in operation in India for a period of at least 3 years as on publication of this tender.	We kindly request the authority to allow the submission of the MSME Certificate as valid proof of company registration under this clause.	No Change. As per RFP.
92	The bidder must have successfully executed/completed at least o one single order of 29.6 Cr or o 2 Orders each of 18.5 Cr or o 3 Orders each of 14.8 Cr for same or similar product in last 3 years before the bid opening date to any central / state Government / PSU/ Listed Company Copies of relevant contracts to be submitted along with bid.	Solid Waste Management (SWM) orders inherently include all the components defined in the scope of work and required by the department; however, such orders are typically awarded and executed as a consolidated order value, without a component-wise (item-wise) bifurcation of value. We therefore request the authority to kindly consider such consolidated Solid Waste Management (SWM) orders as valid qualifying experience, where the order covers the same or similar scope as required in this tender. Kindly permit that where a work order is of consolidated value, the qualifying experience value for same / similar components may be considered on the basis of a certificate from the concerned Government authority confirming the executed components, supported by a CA certified value of such components.	The bidder needs to submit detailed breakup with client certificate mentioning the eligibility requirement of the RFP. CA certificate may also be provided for the cost bifurcation. Also, please refer revised PQ criteria:
93	The bidder must have successfully executed / completed at least o one single order of 29.6 Cr or o 2 Orders each of 18.5 Cr or o 3 Orders each of 14.8 Cr for same or similar product in last 3 years before the bid opening date to any central / state Government / PSU/ Listed Company Copies of relevant contracts to be submitted along with bid.	Kindly permit that where a work order is of consolidated value, the qualifying experience value for same / similar components may be considered on the basis of a certificate from the concerned Government authority confirming the executed components, supported by a CA certified value of such components.	The bidder needs to submit detailed breakup with client certificate mentioning the eligibility requirement of the RFP. CA certificate may also be provided for the cost bifurcation. Also, please refer revised PQ criteria:
94	For Ongoing Projects (>60% complete): a. Copy of Work Order b. Certificate from client stating amount of work completed and percentage completion	Kindly permit that projects wherein the CAPEX component (GPS installation and VTMS deployment) has been fully completed and is operational with the OPEX/O&M term ongoing be treated as completed/executed orders for meeting the qualifying experience criteria, supported by a Work Order and a client certificate confirming completion of the installation/supply scope.	The Go-Live project will be considered as completed.

Bid for Supply, Installation, Operation, & Maintenance of GPS Based Vehicle Tracking and Monitoring System (VTMS) for Solid Waste collection vehicles across all Nagarpalikas (Bid no. GEM/2026/B/7786666 Dt.15/07/2026)

Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
95	• AIS 140 Compliance Certificate for GPS devices to be supplied (IRNSS/NavIC support) — non-negotiable per MoRTH notification	AIS 140 is mandated by MoRTH primarily for passenger-carrying public service vehicles for passenger safety. Door-to-door SWM collection vehicles carry no passengers and fall outside this mandate auto-rickshaws and e-rickshaws are expressly exempted. Even the Ahmedabad door-to-door collection GPS tender (~2800 vehicles) did not mandate AIS 140. Beyond compliance, AIS 140 devices are architecturally sub-optimal for POI-based SWM tracking. They push only raw GPS coordinates, forcing the server to check every ping against every POI with 4000 vehicles and 25,000 POIs, this creates a heavy, poorly-scaling server load ($4000 \times 25,000 = 10$ Cr checks per second). Our devices run purpose-built SWM firmware: at trip start the device fetches its route's POI list, tracks POI service on-device, and notifies the server only when a POI is actually served reducing server load and improving accuracy (only ~2500 calls when a real POI is served). We therefore request the Authority to permit non-AIS 140 GPS hardware that meets or exceeds the tender's technical specifications (NavIC, IP67, offline storage, anti-tamper, etc.), as such devices are better suited to POI-based SWM operations and AIS 140 is not required under MoRTH guidelines for this vehicle category.	AIS 140 is not required and hence the clause may be considered omitted. GPS is however required to complete the solution
96	The OEM of quoted product must have supplied • 10,000 nos. GPS Tracking Devices, • 10,000 nos. RFID Tags & RFID Readers for Vehicles • 40 nos. CCC (Video Wall) setup (specification mentioned in specification) of during the last 3 years before the bid opening date. Copies of relevant contracts to be submitted along with bid	The requirement of 40 nos. CCC (Video Wall) setup as OEM supply experience is on the higher side and may unnecessarily restrict participation, as very few OEMs would have executed this quantity within the stipulated period. To encourage wider participation while retaining adequate technical assurance, we request the authority to kindly reduce this requirement from 40 nos. to 20 nos.	Revise Clause : <i>The OEM of quoted product must have supplied</i> o 5000 nos. GPS Tracking Devices, o 5000 nos. RFID Tags & RFID Readers for Vehicles o 5 nos. CCC (Video Wall) setup (specification mentioned in specification) of during the last 05 years before the bid opening date. Copies of relevant contracts to be submitted along with bid."
97	The OEM of quoted product must have supplied • 10,000 nos. GPS Tracking Devices, • 10,000 nos. RFID Tags & RFID Readers for Vehicles • 40 nos. CCC (Video Wall) setup (specification mentioned in specification) of during the last 3 years before the bid opening date. Copies of relevant contracts to be submitted along with bid	Since the required supply quantities are typically achieved across multiple orders spread over the period, obtaining and compiling copies of all relevant contracts for such volumes is practically very difficult. We therefore request the authority to kindly allow the OEM to submit a self-declaration on the OEM's letterhead confirming the supplied quantities, in lieu of the contract copies. The authority may, if required, call for the relevant order copies at a later stage for verification.	No Change. As per RFP.
98	The OEM of quoted product must have supplied • 10,000 nos. GPS Tracking Devices, • 10,000 nos. RFID Tags & RFID Readers for Vehicles • 40 nos. CCC (Video Wall) setup (specification mentioned in specification) of during the last 3 years before the bid opening date. Copies of relevant contracts to be submitted along with bid	We understand this requirement to mean 10,000 nos. RFID Tags along with the associated RFID Readers, and not 10,000 nos. RFID Readers specifically. Since a single RFID Reader reads multiple RFID Tags, a quantity of 10,000 Readers would not be technically warranted. We request the authority to kindly clarify / confirm this understanding.	The experience to be shown of 5000 RFID Tags, however RFID readers can be any quantity. Additionally, please refer revised PQ clause: Revised clause: The bidder must have successfully executed/completed at least o one single order of 29.6 Cr or o 2 Orders each of 18.5 Cr or o 3 Orders each of 14.8 Cr for GPS based vehicle, RFID and Integration with Weighbridge management. in last 5 years before the bid opening date to any central / state Government / PSU/ Listed Company/Private Sector organization Copies of relevant contracts to be submitted along with bid.

Bid for Supply, Installation, Operation, & Maintenance of GPS Based Vehicle Tracking and Monitoring System (VTMS) for Solid Waste collection vehicles across all Nagarpalikas (Bid no. GEM/2026/B/7786666 Dt.15/07/2026)

Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
99	The OEM of quoted must have average annual turnover of Rs. 185 Cr in last three financial Years (2022-23, 2023-24,2024-25). The copies of Audited Annual Accounts/Statutory CA Certificate for last three years shall be uploaded along with the bid with UDIN Number	The required average annual turnover of Rs. 185 Cr for the OEM is on the higher side and may restrict participation of capable OEMs. We request the authority to kindly reduce this requirement to Rs. 35 Cr. Additionally, the clause does not specify which OEM (component) this turnover requirement applies to. We understand it pertains to the GPS device OEM, being the largest component of the scope. Kindly confirm this understanding. If the requirement is intended to apply to all OEMs, we request that it be rationalized component-wise as follows: GPS Device OEM: Rs. 35 Cr average annual turnover Other OEMs (RFID, CCC/Video Wall, etc.): Rs. 10 Cr average annual turnover each	The OEM of quoted must have average annual turnover of Rs. 50 Cr in last three financial Years (2022-23, 2023-24,2024-25). The copies of Audited Annual Accounts/Statutory CA Certificate for last three years shall be uploaded along with the bid with UDIN Number
100	LOI / LOA, Copy of work order along with BoQ highlighting number of GPS devices, Client Completion Certificate, Citation on client Letterhead	Kindly permit that where a work order is of consolidated value, the qualifying experience value for same/similar components may be considered on the basis of a certificate from the concerned Government authority confirming the executed components, supported by a CA certified value of such components.	The bidder needs to submit detailed breakup with client certificate mentioning the eligibility requirement of the RFP. CA certificate may also be provided for the cost bifurcation.
101	LOI / LOA, Copy of work order along with BoQ highlighting number of GPS devices, Client Completion Certificate, Citation on client Letterhead	Kindly permit that projects wherein the component such (GPS installation and VTMS deployment) has been fully completed and is operational with the O&M term ongoing be treated as completed / executed orders for meeting the qualifying experience criteria, supported by a Work Order and a client certificate confirming completion of the installation/supply scope.	The Go-Live project will be considered as completed.
102	RFID based Weighbridge system Integration with Dashboard Bidders having experience of RFID based Weighbridge system Integration with Dashboard & RFID reader at weighbridge to Government / PSU Organizations in last five (5) years in India.	General weighbridge projects do not capture the complete SWM workflow of dry and wet waste segregation and their respective weight recording, which is unique to Solid Waste Management operations. To ensure that only genuinely relevant and comparable experience is considered, we request the authority to kindly specify that only RFID based Weighbridge integration projects executed under SWM (Solid Waste Management) scope shall be considered as valid experience for this criterion.	No Change. As per RFP.
103	SBM U Gujarat is looking to procure ready to deploy Commercially Off the Shelf (COTS) / Open-Source Vehicle Tracking & Monitoring System (which is implemented and in use by at least 2 parties) as per requirement of SWM dept. of ULBs. The bidder needs to demonstrate the COTS /Open-Source product in front of bid evaluation committee.	Since the entire scope of this tender pertains to Solid Waste Management operations, the demonstrated product experience should be relevant to the SWM domain. We request the authority to kindly specify that the VTMS product must be implemented and in use by at least 2 Solid Waste Management departments (SWM depts. of ULBs), rather than any 3 general parties, to ensure the offered product is proven in the exact operational context required by this tender.	No Change. As per RFP.
104	Geo-fencing and Route mapping of existing and new POIs as per the requirement of ULBs. Bidder shall have to undertake on-ground and desktop survey activity to identify additional POI and new POIs in conjunction with user department of ULBs (i.e., SWM) and integrating the same with the application. However, it should be noted that the final authority in deciding the POIs lies with Authority only.	Kindly clarify the extent of the bidder's survey obligation for POIs. The clause can be read two ways: (a) the bidder provides system support to onboard the ~25,000 POIs into the application using data supplied by the ULBs, or (b) the bidder physically conducts a door-to-door on-ground survey to identify and geo-locate all POIs from scratch. If it is the latter, the effort is disproportionate to the project: each POI (society/collection point) typically covers around 1,000 properties/households, so 25,000 POIs correspond to roughly 2.5 crore properties requiring door-to-door survey. Even at a conservative ₹10 per property, the field-survey cost alone approaches ₹25 crore far exceeding the overall project budget and rendering the bid commercially unviable. We note that the respective ULBs already possess POI locations and their GPS coordinates from existing SWM operations. We therefore request that POI identification and their GPS coordinates be provided by the respective ULBs, and that the bidder's responsibility be limited to onboarding, geo-fencing, route-mapping and integrating this ULB-supplied POI data into the application (including support for adding new POIs as directed by the Authority). This aligns with the RFP's own position that "the final authority in deciding the POIs lies with Authority only.	Refer point 83 of this sheet <i>"While it may be accepted that ULB staff will perform the activity of marking POI for their route on the Mobile app provided by the selected bidder, it is imperative for the selected bidder to provide temporary on-ground support for accessing the mobile app if required"</i>

Bid for Supply, Installation, Operation, & Maintenance of GPS Based Vehicle Tracking and Monitoring System (VTMS) for Solid Waste collection vehicles across all Nagarpalikas (Bid no. GEM/2026/B/7786666 Dt.15/07/2026)

Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
105	Bidder is required to put inbuilt QR scanning facility in the mobile application for marking attendance and service delivery at each household/ society in the areas of door-to-door collection where Chhota Hathi cannot access the streets.	Kindly clarify the intended scope and mechanism of this requirement. Specifically: Is a physical QR code to be printed and affixed at each individual household, or only at society/cluster entry points in the specific narrow-lane areas where the Chhota Hathi cannot enter? If a physical QR code is to be affixed at every household, the effort is disproportionate: it requires a door-to-door survey plus printing and affixing of durable (metal) QR plates at an estimated ~2,50,00,000 (2.5 crore) properties. Even at conservative assumptions of ₹10 per property for survey and ₹100 per property for a metal QR plate and its affixing, the cost would approach ₹275 crore far beyond the overall project budget. Operationally, requiring collection staff to manually scan a QR at each stop also slows down collection significantly. Our proposed solution already performs automatic POI-level service marking using the vehicle's GPS coordinates against geo-fenced collection points, achieving the same attendance and service-delivery verification without physical QR codes or manual scanning. We therefore request that GPS/geo-fence-based automatic POI service marking be accepted in lieu of household-level QR scanning, and that any QR requirement if retained be limited to society/cluster entry points in the specific narrow-lane areas only.	POI markers with QR printing is in the scope of the selected bidder. While these may be handed over to ULB staff for installation
106	Image & Video Analytics (via CCTV / Mobile Apps) - AI-enabled verification of waste collection using geotagged images / videos. - AI-enabled verification of vehicles at weighbridge using geo-tagged images/videos of number plate, vehicle movement - AI-enabled verification of waste at disposal site (Processing plants) using computer vision cctv camera. Detection of: - Uncollected garbage spots - Overflowing bins - Littering/illegal dumping - Integration with Command & Control Centres for visual monitoring.	The scope requires AI/computer-vision-based verification using CCTV cameras at weighbridges and disposal / processing sites; however, the BOQ does not include any provision for supply and installation of CCTV cameras, nor the associated computing/GPU power required to run computer vision analytics. Neither the number of cameras nor the compute infrastructure is specified in the tender. Implementing computer vision would require deployment of an unspecified number of cameras along with dedicated edge/server computing power, which would add significant cost to the project that is presently unaccounted for. We therefore request the authority to kindly clarify and provide the following: Whether supply and installation of CCTV cameras and the required computing/GPU infrastructure for AI/computer vision fall within the bidder's scope. If so, kindly specify the exact locations where this is required. Kindly introduce this as a separate line item in the BOQ with per-location pricing, allowing the bidder to quote the cost of camera installation and the associated computing power on a per location basis. This ensures transparent and realistic commercial evaluation. Kindly clarify who will provide and bear the cost of electricity and internet connectivity at these camera locations the ULBs/Authority or the bidder.	AI enabled camera installed one per each weighbridge site (161). AI enable camera specification is attached in corrigendum.
107	The tag should support ISO18000 6C protocol standard 2K Bits storage capacity, 1728 Bits (216bytes) writable user area; MR6730B metal supports EPC C1 GEN2 (ISO18000 6C), with 96Bits writable EPC Code area, 512Bits writable user area, and 32Bits password area, EPC 128 bit user 512 bit TID 96 bits.	The clause references a specific product model number, "MR6730B," which restricts participation to a single make/model and is contrary to the principle of fair and open competition under GFR. Additionally, the stated memory values are internally inconsistent (2K bits / 1728 bits writable user area versus 512 bits user area). We request the authority to Kindly remove the specific model reference and instead specify minimum functional requirements, allowing any equivalent ISO18000-6C / EPC Class 1 Gen2 on-metal tag that meets or exceeds the required memory parameters.	The reference to MR6730B is indicative only and shall not be construed as specifying a particular make or model. Bidders may offer any equivalent or superior On-Metal RFID Tag conforming to ISO 18000-6C / EPC Class 1 Gen 2 (or latest applicable standard), provided it meets or exceeds the functional and technical requirements specified in the RFP. Any apparent inconsistency in the memory specifications shall be interpreted as requiring compliance with the minimum functional requirements . RFID tags with equivalent or higher memory capacity and performance shall be acceptable.
108	Tags material Metal material	There appears to be a contradiction between the two parameters the "Type" specifies ABS engineering plastic while "Tags material" specifies metal material. A single tag cannot be simultaneously of ABS plastic and metal construction. We understand the intended requirement to be an on-metal (metal-mount) RFID tag housed in a durable ABS/engineering-plastic enclosure, designed to function reliably when fixed on a metal surface. Kindly clarify and confirm this understanding so that all bidders quote a uniform and comparable product.	The RFID tag shall be waterproof with a minimum protection rating of IP67 or higher and shall be suitable for outdoor use under all weather conditions.

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Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
109	ISO18000 6C EPC GEN2. Configurable for mixed or single tag-type operation. Air interface software on IV7 is downloadable to add Gen 2 and Class 1 air new features become available	The clause references "IV7," which is a specific manufacturer's product model. Specifying a particular make/model restricts participation to a single OEM and is contrary to the principle of fair and open competition under GFR. We request the authority to kindly remove the model specific reference and retain only the generic functional requirement.	The reference to ***IV7*** is indicative only and shall not be construed as specifying a particular make or model. Bidders may offer any equivalent or superior RFID reader conforming to **ISO 18000-6C / EPC Class 1 Gen 2 (or latest applicable standard)** , provided it meets or exceeds the functional and technical requirements specified in the RFP.
110	Withstands standard material handling vehicle environments. Meets or exceeds MIL STD 810F.	MIL-STD-810F is a military-grade certification held by very few commercial RFID reader OEMs, which unnecessarily restricts participation and adds significant cost. For a weighbridge/vehicle mount RFID reader application, standard industrial vibration and shock resistance is sufficient. We request the authority to kindly permit equivalent commercial / industrial standards or accept a self-declaration in lieu of MIL-STD-810F certification.	The requirement of MIL-STD-810F shall be considered indicative . Bidders may offer RFID readers complying with equivalent or higher recognized industrial/commercial standards for vibration, shock, and environmental durability, suitable for continuous outdoor operation in weighbridge environments. Documentary evidence or the manufacturer's technical datasheet demonstrating compliance with such standards shall be acceptable.
111	Max 12 m (able to calibrate)	The RFID Reader reading range is specified as "Max 12 m," whereas the RFID Tag specification specifies a reading range of "2-4 m max (to be kept as 2-4m based on site visit)." These two parameters are inconsistent. Additionally, a 12 m reading range at a weighbridge / collection point can cause cross-reads of adjacent or passing vehicles, leading to incorrect tag capture. We request the authority to kindly align both specifications and confirm the effective calibrated reading range required.	Please consider the reading range as 2 - 4 Meter.
112	Communication Interface: "RS232" Data Input Port: "Trigger input one time"	The RFID Reader reading range is specified as "Max 12 m," whereas the RFID Tag specification specifies a reading range of "2-4 m max (to be kept as 2-4m based on site visit)." These two parameters are inconsistent. Additionally, a 12 m reading range at a weighbridge / collection point can cause cross-reads of adjacent or passing vehicles, leading to incorrect tag capture. We request the authority to kindly align both specifications and confirm the effective calibrated reading range required.	Please consider the reading range as 2 - 4 Meter.
113	Communication Interface: "RS232" Data Input Port: "Trigger input one time"	Restricting the communication interface to RS232 only is dated and excludes many modern readers that use Ethernet/RS485/USB interfaces. We request the authority to kindly permit additional standard communication interfaces to widen participation. Additionally, kindly clarify the intended meaning of "Trigger input one time" under Data Input Port.	The specified **RS232** communication interface is indicative only. Bidders may offer RFID readers supporting **RS232 and/or equivalent standard communication interfaces**, such as **Ethernet, RS485, or USB**, provided they are fully compatible with the proposed weighbridge automation system and meet the functional and technical requirements of the RFP. The term ***Trigger Input*** refers to a digital input used to initiate a predefined event or operation in the RFID reader through an external trigger signal.
114	Security Audits: The selected bidder shall conduct vulnerability and penetration test (from third party cert-in empanelled auditor) on the proposed VTMS solution in every 3 months and reports for the same should be shared with Authority the service provider needs to update the system in response to any adverse findings in the report, without any additional cost to Authority. Authority may also depute auditors to conduct security check / vulnerability test / penetration test of the VTMS.	Conducting a CERT-In empanelled third-party VAPT (Vulnerability Assessment & Penetration Testing) every 3 months is excessive for a VTMS platform, as CERT-In audits carry significant recurring cost and effort. A fresh VAPT is technically warranted primarily when there is a material change to the application code / infrastructure, not on a fixed quarterly cycle where the application remains unchanged. We request the authority to kindly revise the frequency to an annual CERT-In audit, with an additional audit triggered only upon any major change / update to the application code or infrastructure. Suggested "The selected bidder shall conduct a CERT-In empanelled third-party VAPT on the VTMS solution once every year, and additionally after any major change/modification to the application code or infrastructure. Reports shall be shared with the Authority, and the service provider shall remediate any adverse findings without additional cost. The Authority may also depute auditors to conduct security checks as required."	Security Audit shall be conducted twice a year (once every six months) in accordance with the applicable Government of Gujarat DST guidelines and prevailing CERT-In guidelines, as amended from time to time.

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Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
115	Training plan requiring sessions for Drivers / In-Vehicle Staff (10 sessions × 6 hours) and Supervisors & Officers (3 sessions × 4 hours) under the SWM department, with manuals / material required.	Query / Requested Change: The VTMS solution is primarily operated by SWM department staff and Authority/ULB officials the drivers and in-vehicle staff have no login, role, or direct interaction with the software (the GPS/tracking device operates automatically without any driver-side application usage). Training drivers on the software is therefore no applicable, and the "Drivers, In-Vehicle Staff" session requirement (10 sessions × 6 hours) is not relevant to actual system usage. We request the authority to kindly restrict the training plan to SWM/ULB staff and officials who actually operate the system, and to structure it as a one-time training across the 161 ULBs, rather than driver-focused sessions. Suggested Amendment: Kindly revise the training scope to cover SWM department / ULB staff and officers only (who have system logins and operational roles), delivered as a one-time structured training program across the 161 ULBs. The driver / in-vehicle staff training requirement may be removed, as drivers have no login or role in the VTMS application.	The training requirement specified in the RFP shall remain unchanged. Training shall be imparted to Drivers/In-Vehicle Staff as well as Supervisors and Officers. The objective of the driver training is to familiarize them with the operational procedures related to the VTMS, including proper use of the installed devices, RFID/weighbridge process, standard operating procedures (SOPs), and other operational aspects necessary for the effective implementation of the project. The successful bidder shall provide the required training manuals and supporting materials as specified in the RFP.
116	Milestone 2 — Project Inception Report with software SRS & FRS report + Survey for Geo-Location of all POIs in consultation with SWM dept. Timeline: T + 2 Weeks Payment: 5% of Total CAPEX value on signoff Penalty: INR 15,000 per week delay, pro-rata for unexecuted work. Milestone 4 — Installation & Commissioning of Hardware Devices Timeline: T + 12 Weeks Payment: 15% of Total CAPEX value Penalty: INR 25,000 per week delay, pro-rata for unexecuted work.	Query / Requested Change: Milestone 2 presently combines two activities of very different nature and duration: (a) the Project Inception Report with software SRS & FRS, which is a documentation deliverable achievable within T + 2 weeks, and (b) the Survey for Geo-Location of all POIs across 161 ULBs in consultation with the SWM department, which involves physically visiting 161 municipalities, coordinating with each SWM department, and capturing/uploading POI geo-location data. This statewide field survey cannot realistically be completed within 2 weeks and requires significantly more time. We therefore request the authority to kindly: Remove the "Survey for Geo-Location of all POIs" activity from Milestone 2, retaining only the Project Inception Report with SRS & FRS at T + 2 Weeks; and Shift the "Survey for Geo-Location of all POIs (161 ULBs)" to Milestone 4 (aligned with Installation & Commissioning at T + 12 Weeks), which provides a realistic timeline commensurate with the on-ground effort across 161 municipalities. The POI survey and geolocation data capture naturally align with the hardware installation and commissioning phase. Suggested Amendment: Milestone 2: Project Inception Report with software SRS & FRS report — Timeline: T + 2 Weeks Payment: 5% of Total CAPEX value. Milestone 4: Installation & Commissioning of Hardware Devices + Survey for Geo-Location of all POIs across 161 ULBs in consultation with SWM dept. — Timeline: T + 12 Weeks, with payment weightage suitably enhanced to account for the added survey deliverable.	No change. As per RFP

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117	Milestone 3 — Hardware Delivery at Project Location & Sign off Timeline: T + 8 Weeks Payment: 25% of Total CAPEX value on signoff on the deliverable by the concerned departments Penalty: INR 25,000 per week delay, prorata for unexecuted work.	Query / Requested Change: The milestone requires hardware delivery at the "Project Location," which for a statewide project spans 161 ULBs. Delivering and storing hardware across 161 separate locations prior to installation is operationally impractical and creates significant risk of theft, damage, loss, and mishandling, as many ULB locations may not have secure storage facilities. It also makes centralized quality verification difficult. We therefore request the authority to kindly permit the bidder to procure and store all hardware at a central secured godown (in Ahmedabad), where the Authority / GIL can conduct inspection to verify the quantity, make, model, and authenticity of the supplied hardware. The hardware would then be dispatched to individual ULB locations at the installation & commissioning stage (Milestone 4), thereby avoiding storage risks at 161 locations. Suggested Amendment: Kindly revise Milestone 3 to read: "Hardware Delivery at central godown (Ahmedabad) & Sign off, with inspection/verification by Authority / GIL at the central godown to confirm authenticity and quantity of hardware." Onward delivery to individual ULB locations to be part of the Installation & Commissioning milestone. This approach ensures secure custody of hardware, enables proper centralized inspection, and mitigates the risk of theft or loss across 161 dispersed locations.	No change. As per RFP
118	Adherence to the coverage of every POIs Threshold: Total no. of POIs covered in a day Condition: On missing of every single POI for coverage, the penalty shall be levied Penalty: 0.5% of the payment amount to be deducted on every missed number of POIs in a month	A penalty of 0.5% of the payment amount per missed POI is disproportionately high given the very large number of POIs involved (~25,000). Under this formula, even a small number of missed POIs often due to reasons entirely beyond the bidder's control (vehicle breakdown or non-availability where the fleet is ULB-operated, GPS/network outage at the ULB end, power failure, road closure, festivals, or restricted/blocked POI access) would rapidly wipe out the entire payment. For example, missing just 20 POIs would attract a 10% deduction, and 200 POIs would erase the full payment. This is commercially unviable and not proportionate to actual service impact. We therefore request the authority to kindly revise this penalty to a fixed, 200rs per missed POI (rather than a percentage of the payment), with a reasonable overall monthly cap, and to explicitly exclude POI misses caused by factors beyond the bidder's control.	Adherence to the coverage of every POIs Threshold: Total no. of POIs covered in a day Condition: On missing of every single POI for coverage, the penalty shall be levied Penalty: INR 200 to be deducted on every missed number of POIs in a month
119	Adherence to the agreed implementation timelines Threshold: Max one week Condition: If the delay in the deliverable for each milestone exceeds more than a week without a justified reason agreed and approved by Authority. The same will be applied for every week delay. Penalty: 1% of the payment to be deducted on achieving each milestone as per Commercial format.	The delay penalty for implementation milestones is already clearly defined in the Payment Milestone schedule (Section 5.1) as a fixed amount per week (e.g., INR 15,000 / INR 25,000 per week, on a pro-rata basis for unexecuted work). Defining an additional/different penalty (1%) under this SLA row for the same milestone delay creates duplication and inconsistency. We request the authority to kindly consider the delay penalty as defined in the Payment Terms (Section 5.1), and to remove the separate penalty specified here in the SLA section.	"Adherence to the agreed implementation timelines: 1 % of the payment to be deducted on achieving each milestone as per Commercial format" - <i>This clause has been removed</i>
120	Requirement to submit Curriculum Vitae (CV) of the proposed project team along with the bid.	We understand that the CVs of key managerial/technical personnel namely the Project Manager and System Analyst are to be submitted along with the bid. However, the field-level support team (approximately 21 support engineers for RFID/GPS device installation and maintenance across the ULBs) can only be mobilized and onboarded after award of the contract, as retaining such a team prior to winning the tender is not commercially practical. We request the authority to kindly confirm that: Only the CVs of key personnel (Project Manager and System Analyst) are required to be submitted along with the bid; and CVs of the field/support team (RFID/GPS support engineers) may be submitted after award of the contract, prior to project mobilization / deployment, as part of the team deployment plan.	The bidder is required to submit CV of Project Manager and System Analyst.

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Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
121	Bill of Quantities, Sr. No. 7 "One time cost of implementation of automation of data operations at weighbridge along with all necessary hardware tools viz. desktop, camera etc." (161 nos.)	The scope under Sr. No. 7 requires provision of camera hardware at each weighbridge as part of the data-operation automation. We wish to submit for the Authority's kind consideration that vehicle identification and trip authentication under the solid-waste management operations are proposed to be achieved through RFID tags fitted on the SWM vehicles read by RFID readers installed at each weighbridge. The RFID-based system provides reliable, automated, and tamper-resistant identification of every vehicle at the point of weighment, and directly links each weighment transaction to the identified vehicle in the automation software. Given that RFID-based identification adequately serves the vehicle-identification and transaction-linking requirement, and considering that a significant number of SWM vehicles do not carry standardised / readable number plates (rendering camera-based ANPR ineffective for identification), We request the Authority to kindly clarify: Whether the camera at the weighbridge is intended for vehicle identification (ANPR), and if so, whether the same may be waived in view of the RFID-based identification system already provided under the scope. If the camera is intended for any other specific purpose, kindly clarify the exact functional requirement and mandatory technical specification expected of the camera, so that bidders may quote uniformly. In view of the above, whether the Authority may kindly consider removing the camera from the mandatory scope under Sr. No. 7	The camera is required to be installed to assess the waste categorization & segregation as per the compartments, i.e. Wet waste, dry waste. Hazardous waste, sanitary waste etc. through AI modelling. Bidder has to implement the AI modelling. CCTVs must be AI enabled
122	Joint Venture/Consortium - Not Allowed	Kindly allow Consortium or Joint Venture participation to ensure better	No Change. As per RFP.
123	PQ 2: a. The Bidder Should have an average annual turnover of minimum 40 Cr from in last three financial years (2022- 2023, 2023-24, 2024-25).	We request that the minimum annual turnover requirement be reduced to 30 to 35 CR to encourage wider participation.	No Change. As per RFP.
124	PQ 3: Bidders Experience The bidder must have successfully executed/ completed at least o one single order of 29.6 Cr or o 2 Orders each of 18.5 Cr or o 3 Orders each of 14.8 Cr for same or similar product in last 3 years before the bid opening date to any central/ state Government/ PSU/ Listed Company Copies of relevant contracts to be submitted along with bid.	Kindly reduce the criteria as below: o 1 single order of 10 Cr or o 2 Orders each of 5 Cr or o 3 Orders each of 2.5 Cr for same or similar product in last 10 years before the bid opening date to any central /state Government / PSU/ Listed Company Copies of relevant contracts to be submitted along with bid.	Revised clause: The bidder must have successfully executed/completed at least o one single order of 29.6 Cr or o 2 Orders each of 18.5 Cr or o 3 Orders each of 14.8 Cr for GPS based vehicle, RFID and Integration with Weighbridge management. in last 5 years before the bid opening date to any central / state Government / PSU/ Listed Company/ Private Sector organization Copies of relevant contracts to be submitted along with bid.
125	PQ 3: Bidders Experience The bidder must have successfully executed/ completed at least o one single order of 29.6 Cr or o 2 Orders each of 18.5 Cr or o 3 Orders each of 14.8 Cr for same or similar product in last 3 years before the bid opening date to any central/ state Government/ PSU/ Listed Company Copies of relevant contracts to be submitted along with bid.	Kindly provide a detailed definition/ meaning of " For Same or Similar Product ".	Revised clause: The bidder must have successfully executed/completed at least o one single order of 29.6 Cr or o 2 Orders each of 18.5 Cr or o 3 Orders each of 14.8 Cr for GPS based vehicle, RFID and Integration with Weighbridge management. in last 5 years before the bid opening date to any central / state Government / PSU/ Listed Company/ Private Sector organization Copies of relevant contracts to be submitted along with bid.

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126	PQ 4: MANDATORY for all bidders: • AIS 140 Compliance Certificate for GPS devices to be supplied (IRNSS/NavIC support) — non-negotiable per MoRTH notification In addition, bidder must possess any 2 of the following valid certifications: (i) ISO 9001:2015 — Quality Management Systems (ii) ISO 27001:2022 — Information Security Management (iii) ISO 22301:2019 — Business Continuity Management (iv) CMMI-DEV Level 3 or above — Software Process Maturity All certifications must be valid as on date of bid submission and must be in the name of the bidding entity. Hardware-only OEM suppliers: ISO 9001:2015 + AIS 140 certification mandatory (CMMI not required for hardware OEMs).	We request you to reduce the criteria as: Request to accept that the bidder should possess any 1 of the valid certificates.	No Change. As per RFP.
127	PQ6: OEM Experience The OEM of quoted product must have supplied ☐ 10,000 nos. GPS Tracking Devices, ☐ 10,000 nos. RFID Tags & RFID Readers for Vehicles ☐ 40 nos. CCC (Video Wall) setup (specification mentioned in specification) of during the last 3 years before the bid opening date. Copies of relevant contracts to be submitted along with bid.	We request you to reduce the criteria as: The OEM of quoted product must have supplied ☐ 4,000 nos. GPS Tracking Devices, ☐ 4,000 nos. RFID Tags & RFID Readers for Vehicles ☐ 6 nos. CCC (Video Wall) setup (with any specifications) of during the last 7 years before the bid opening date. Copies of relevant contracts or WO or PO to be submitted along with bid.	The OEM of quoted product must have supplied - o 5000 nos. GPS Tracking Devices, - o 5000 nos. RFID Tags & RFID Readers for Vehicles - o 5 nos. CCC (Video Wall) setup (specification mentioned in specification) of during the last 05 years before the bid opening date. Copies of relevant contracts to be submitted along with bid."
128	PQ7: OEM Turnover The OEM of quoted must have average annual turnover of Rs. 185 Cr in last three financial Years (2022-23, 2023-24,2024-25). The copies of Audited Annual Accounts/Statutory CA Certificate for last three years shall be uploaded along with the bid with UDIN Number.	We request you to reduce the turnover of OEM as: The OEM of each quoted product must have average annual turnover of Rs. 65 Cr in last three financial Years (2022-23, 2023-24,2024-25).	PQ7: OEM Turnover The OEM of quoted must have average annual turnover of Rs. 50 Cr in last three financial Years (2022-23, 2023-24,2024-25). The copies of Audited Annual Accounts/Statutory CA Certificate for last three years shall be uploaded along with the bid with UDIN Number.
129	1. Bidders Competence (40 Marks): No. of Similar Projects Bidder having experience of additional similar work (other than eligible under PQ) of Supply, Installation, Testing & Commissioning (SITC) of GPS based vehicle tracking system to Government / PSU organizations in last five (5) years in India.	Kindly provide a detailed definition/ meaning of 'No. of Similar Projects'.	Revised Clause :- No. of Similar Projects Bidder having experience of additional similar work (other than eligible under PQ) of Supply, Installation, Testing and Commissioning (SITC) of GPS based vehicle tracking system to Smart City/ ULB/ Government Organization Government / PSU organizations/ Private Sector organization in last five (5) years in India. min. value of Rs. 7 Cr One (1) Project 3 Marks Two (2) Project 6 Marks Three (3) Projects 9 Marks Four (4) Projects 12 Marks Project with Waste management experience Additional 3 Marks
130	1. Bidders Competence (40 Marks): No. of Similar Projects Bidder having experience of additional similar work (other than eligible under PQ) of Supply, Installation, Testing & Commissioning (SITC) of GPS based vehicle tracking system to Government / PSU organizations in last five (5) years in India.	Kindly consider no of similar projects to Government/ PSU Organizations in last 10 years in India.	Revised Clause :- No. of Similar Projects Bidder having experience of additional similar work (other than eligible under PQ) of Supply, Installation, Testing and Commissioning (SITC) of GPS based vehicle tracking system to Smart City/ ULB/ Government Organization Government / PSU organizations/ Private Sector organization in last five (5) years in India. min. value of Rs. 7 Cr One (1) Project 3 Marks Two (2) Project 6 Marks Three (3) Projects 9 Marks Four (4) Projects 12 Marks Project with Waste management experience Additional 3 Marks

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Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
131	1. Bidders Competence (40 Marks): No. of Similar Projects Bidder having experience of additional similar work (other than eligible under PQ) of Supply, Installation, Testing & Commissioning (SITC) of GPS based vehicle tracking system to Government / PSU organizations in last five (5) years in India. ☐ One (1) Project 3 Marks, ☐ Two (2) Project 6 Marks ☐ Three (3) Projects 9 Marks, ☐ Four (4) Projects 12 Marks ☐ Project with Waste management experience Additional 3 Marks	Kindly amend the criteria as below: Request to remove the extra marks for Solid Waste Management experience here , Because not all good bidders will have this kind of experience.	Revised Clause :- No. of Similar Projects Bidder having experience of additional similar work (other than eligible under PQ) of Supply, Installation, Testing and Commissioning (SITC) of GPS based vehicle tracking system to Smart City/ ULB/ Government Organization Government / PSU organizations/ Private Sector organization in last five (5) years in India. min. value of Rs. 7 Cr One (1) Project 3 Marks Two (2) Project 6 Marks Three (3) Projects 9 Marks Four (4) Projects 12 Marks Project with Waste management experience Additional 3 Marks
132	2. GPS: Bidder having experience of providing GPS based vehicle tracking system projects to Government/ PSU organizations in last five (5) years in India. ☐ 1000 vehicles 4 marks, ☐ 1500 vehicles 6 marks, ☐ 1501 or more vehicles 8 marks, ☐ Solid Waste Management project 02 marks	Kindly amend the criteria as below: Request to remove the extra marks for Solid Waste Management experience here , Because not all good bidders will have this kind of experience.	Revised Clause GPS Bidder having experience of providing GPS based vehicle tracking system projects to Smart City/ ULB/ Government Organization Government / PSU organizations Private Sector organization in last five (5) years in India. 1000 vehicles 4 marks 1500 vehicles 6 marks 1501 or more vehicles 8 marks Solid Waste Management project 02 marks
133	2. GPS: Bidder having experience of providing GPS based vehicle tracking system projects to Government/ PSU organizations in last five (5) years in India. ☐ 1000 vehicles 4 marks, ☐ 1500 vehicles 6 marks, ☐ 1501 or more vehicles 8 marks, ☐ Solid Waste Management project 02 marks	Kindly reduce the criteria as below: Bidder having experience of providing GPS based vehicle tracking system projects to Government / PSU organizations in last 10 years in India.	Revised Clause GPS Bidder having experience of providing GPS based vehicle tracking system projects to Smart City/ ULB/ Government Organization Government / PSU organizations Private Sector organization in last five (5) years in India. 1000 vehicles 4 marks 1500 vehicles 6 marks 1501 or more vehicles 8 marks Solid Waste Management project 02 marks
134	RFID based Weighbridge system Integration with Dashboard Bidders having experience of RFID based Weighbridge system Integration with Dashboard & RFID reader at weighbridge to Government / PSU Organizations in last five (5) years in India.	Kindly amend the criteria as below: Kindly consider RFID-based integration projects as qualifying experience but Please note that dashboards are not implemented in all RFID integration projects	RFID based Weighbridge system Integration Bidders having experience of RFID based Weighbridge system Integration & RFID reader at weighbridge to Smart City/ ULB/ Government Organization Government / PSU organizations / Private Sector organization in last five (05) years in India. min. value of Rs. 7 Cr One (1) Project 3 Marks Two (2) Projects 6 Marks Three (3) Projects 9 Marks Four (4) Projects 12 Marks RFID based Weighbridge system Integration with Dashboard where RFID tags were placed on SWM vehicles for 3 marks
135	4. Financial Capabilities (10 Marks) The bidder having min avg. annual turnover of Rs. 40 Cr in last 3 FY ending 31 March 2025	Kindly amend the criteria as below: The bidder having min avg. annual turnover of Rs. 30 to 35 Cr in last 3 FY ending 31 March 2025.	No Change. As per RFP.
136	Clause 4.4: Functional Specification Functional Requirements - SWM Work Specific (B) Garbage Collection Scheduling • Assigning of SWM vehicles to pick up the garbage from Community bins based on the fill level (emptying requirement of the bins)		Revised clause 4.4: Functional Requirements - SWM Work Specific (B) Garbage Collection Scheduling • Assigning of SWM vehicles to pick up the garbage from POIs based on the pre-defined schedule
137	Clause 4.4: Functional Specification MIS • Monitor the deployment of pickup trucks and personnel based on the schedule originally drawn.		Revised clause 4.4: Functional Requirements - MIS • Monitor the deployment of pickup vehicles based on the schedule originally drawn.

Bid for Supply, Installation, Operation, & Maintenance of GPS Based Vehicle Tracking and Monitoring System (VTMS) for Solid Waste collection vehicles across all Nagarpalikas (Bid no. GEM/2026/B/7786666 Dt.15/07/2026)

Responses of Pre-bid Queries

Sr. no.	Terms in the tender	Bidder / Vendor's representation	Response of pre-bid queries
138	Clause 4.7: AVLS Controller Software Functionalities • Status Tracking of Messages Sent to Drivers Console • Status Tracking of Messages Sent to Internal Screens		Revisions in Clause 4.7: AVLS Controller Software Functionalities • Status Tracking of Messages Sent to Mobile App • Status Tracking of Messages Sent to Mobile App
139	Clause 4.7: AVLS Controller Software Functionalities • Messages to Console, Manually, Auto Mode, Event Activated		Revisions in Clause 4.7: AVLS Controller Software Functionalities • Messages to Mobile Application, Manually, Auto Mode, Event Activated
140	Clause 4.7: GPS Device Configurations & Management • Zone Indication Message to Buses		Revisions in Clause 4.7: GPS device Configuration and Management • Route Indication Message to Vehicles
141	Clause 4.7: GPS Device Configurations & Management • Configuration of driver's interface (console) messages • Configuration of predefined messages • Configuration of zone messages		Revisions in Clause 4.7: GPS device Configuration and Management • Configuration of driver's interface (on mobile application) messages • Configuration of predefined messages/ alerts • Configuration of route messages/ alerts
142	Clause 4.8: Specifications for Solution Hosting and Device Installations Considerations for devices installation: (v) The RFID readers should be tamper proof. The reader should also generate notifications in case of any tampering activity. The readers should be installed in the vehicle such that the RFID reader can read it from a minimum distance. The location of the fitting of RFID readers should be finalized only after consultation and prior approval of the ULB officials		Revisions in Clause 4.8: Specifications for Solution Hosting and Device Installations v) The RFID readers should be tamper proof. The reader should also generate notifications in case of any tampering activity. The readers should be installed in such a way that the RFID reader can read it from a minimum distance. The location of the fitting of RFID readers should be finalized only after consultation and prior approval of the ULB officials.
143	Clause 4.9.1 Pilot Run Authority will have installation for all vehicles and routes for one ward. The RFID tags will be fitted in all the community collection bins of the same ward.		Revisions in Clause 4.9.1 Pilot Run Authority will have installation for all vehicles and routes for one ward.
144	Additional clause		Addition to clause 4.4: Functional Requirements - SWM specific Along with the penalty report for unserved POIs, the system shall also be able to generate invoice for the waste collection contractors considering the applicable penalty for the unserved POIs.
145	Additional clause		Addition to clause 4.4: Functional Requirements Report for the assessment of contractor's performance and applicable penalty in terms of POI coverage, weight of the waste collected etc. shall be auto - generated through the system. The notification for the same shall be sent to the concerned SSI
146	Additional clause - Scope of work		The selected bidder will be required to study the "Ahmedabad Municipal Corporation's" VTMS model for a base reference understanding
147	Additional clause - Scope of work		The selected bidder will be required to conduct a ULB survey for assessing on-ground condition at no additional cost.